

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce
September 2021

Sustaining Members

Industry Exclusive
Platinum Level



Gold Level



Silver Level



Bronze Level



The Delaware Area
Chamber of Commerce
Established 1907



2022 directory helps members with **reduced ad prices** and **enhanced website advertising**; new member and up-size discounts!

The Delaware Area Chamber's Community Profile and Membership directory is the only publication of its kind in Delaware County. This glossy, full-color directory starts with sections on community culture, education, health care, industry and commerce and more. Following is a cross-referenced listing of our members. Some 1000 copies are mailed to new movers, every chamber member and distributed throughout the county all year long. Members are encouraged to request (always free) copies for their lobbies, clients and new-to-the-area staff. And, of course, it's [accessible on our website](#). Advertising in the directory reaches thousands of potential customers and all photos in the publication are straight from our members; there's no stock photography.

Understanding the challenges you've faced this year, the Chamber is making it easier for you to advertise AND offers an opportunity for NEW website banners ads. Here's how it works:

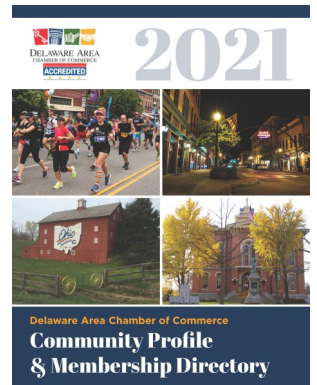
- Ad prices for the 2022 directory **WILL REMAIN AT THE REDUCED 2021 PRICES.**
- For an additional \$50, your ad can be posted for one month on the **Chamber's website**, getting your ad roughly **3600 views.**
- If you ran an ad last year and up-size your ad this year, you'll receive an **additional discount.**
- **New member** since last year's directory? Discount there as well.

[Click here for a price list and ad agreement form.](#)

Don't miss these incredible offers as the Chamber's way of recognizing your need to advertise and the way you've been tested this year. Questions? Contact the Chamber at da-chamber@DelawareAreaChamber.com.

Reminder to respond to database update

Still on the subject of the directory, a reminder to respond when our office sends the primary contact of your membership an email requesting verification/update of the information we have in our database. We work hard to ensure the directory is accurate and so each summer we ask you to verify and/or make changes to your information. Watch your email for it.



Advertisers in this issue

- | | | |
|-----------------------------------|---|--|
| Anthem Blue | Cummins Facility Services | Maloney + Novotny |
| Cross/Blue Shield | Fidelity Federal Savings & Loan | Manos, Martin & Pergam |
| Black Wing | First Citizens | LPA |
| Shooting Center | National Bank | OhioHealth |
| Bodine Perry | HW&Co. | Ohio Living Sarah Moore |
| CES Credit Union | | |

**2021 Board of Directors
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[Ohio Living Sarah Moore](#)

Brad Schneider–Chair elect

[The Growth Coach](#)

Zach Price– Immediate Past Chair

[TRIAD Architects](#)

Ana Babiasz– Treasurer

[Fidelity Federal Savings & Loan](#)

Casey Converse– Vice Chair

[Converse & Associates LLC](#)

Shane Dawson– Vice Chair

[Dinsmore & Shohl LLP](#)

Eric Moulton–Vice Chair

[The Daily Dumpsters](#)

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[Polaris Fashion Place](#)

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[Attindas Hygiene Partners](#)

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[2K General Co.](#)

Liz Owens

[Alpha Group of Delaware](#)

Jeff Rupp

[LandCare](#)

Scott Ruth

[Cogburn Electric](#)

Kim Saunders

[Ohio State University Wexner Medical](#)

[Center Outpatient Care Lewis Center](#)

Kirt Trimble

[Trimble Insurance Agency](#)

Staff

Holly Quaine, President

hquaine@DelawareAreaChamber.com

safetycouncil@DelawareAreaChamber.com

Sarah Yoakam, Office Manager

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32 S. Sandusky Street

Delaware, Ohio 43015

740-369-6221

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www.DelawareAreaChamber.com

facebook



You are invited to attend a program of the

Delaware Area Chamber of Commerce

The Annual State of the Schools

with

**Delaware County K-12 and Career Center
Superintendents**

sponsored by



Thursday, September 16, 2021, 11:45am—1:00pm at **Brookshire Banquet****

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$20 ~ Non-Chamber members: \$25

Deadline to register is Tuesday, September 7, 2021

Cancellations after September 7 and no-shows will be charged.

[Click here to register](#)

September Business BEFORE Hours

Start your day on Thursday, September 2 by networking when [Preservation Parks of Delaware County](#) hosts the Before Hours at the Deer Haven Park Aviary, 4183 Liberty Road, Delaware. Food, networking – bring lots of business cards to share. The event is held from 8:00 - 9:30 am. Please let us know you're attending. [Click here to register.](#)



September Business After Hours

End your day on Thursday, September 16 by networking when [People In Need of Delaware County](#), 138 Johnson Dr., Delaware, hosts the After Hours. Food, networking—bring lots of business cards to share. The event is held from 5:00-6:30 pm. Please let us know you'll be attending. [Click here to register.](#)

**People
In Need, Inc.**
of Delaware County Ohio

Chamber welcomes newest sustaining member

The Chamber is proud to recognize its newest Bronze Level sustaining member. [Manos, Martin & Pergram](#) is a 70-year-old law firm, iconic in Delaware's Down-town community.

If you'd like to learn more about joining this elite group of chamber members, see page 13 of this newsletter.



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DELAWARE AREA
CHAMBER OF COMMERCE



Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers
who were promoted into a leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$250 per participant* (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning September 20, 2021**. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

** Four or more from the same business will receive a discounted price of \$200 per person.*

[Click here to register by September 13, 2021](#)

Class size is limited

About Brad Schneider - The Growth Coach of Central Ohio



With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

Corporate Sponsor



DELAWARE AREA
CHAMBER OF COMMERCE

Clay Classic 2021

Friday, October 8, 2021

Black Wing Shooting Center

3722 Marysville Road, Delaware

12:00pm: Registration & lunch

12:30 pm: Mandatory safety briefing

Deadline to register is October 4



Lunch Sponsor



Shooter Awards

- High Shooter
- High Team

- Single Shooter \$125
- Station Sponsor \$125
- Team Sponsor (5 shooters) \$625

Shooter Amenities	• Ammunition	• Eye & ear protection	• Safety briefing
	• Lunch	• Gun rental	• Optional side games
	• Range safety officer		

[Click here to register shooters and/or sponsor a station](#)

Chamber seeks ambassadors

The Delaware Area Chamber is looking to revive its Ambassador program. What is a Chamber ambassador? Their main function is to help promote the Chamber, welcome new members to the Chamber, and make Chamber events successful and enjoyable for everyone. They are a special group of people who volunteer their time to help promote and support Chamber functions.

Ambassadors are those members who have a lively, engaging, and proactive personality and can make the shyest person feel comfortable and welcome. Ambassadors project a positive image for their company and the Chamber and enjoy having fun in a professional environment. Ambassadors have the confidence to make personal contact with any Chamber member, encourage others to become Chamber members and attend ribbon cuttings and other Chamber events. These duties also provide a great opportunity to have a few minutes of fun and network with other movers and shakers in the community. Chamber Ambassadors are often the first community representative a new Chamber member meets so it's the perfect opportunity to make new business connections through an avenue that is not a cold call. Ambassadors may also reach out to members who haven't been active to encourage them to attend events or just to touch base, say hello and hear what's on their mind.

Ambassadors have flexible work schedules that allow for attendance at Chamber events that are held during working hours. They help celebrate ribbon cuttings, greet members at Before and After Hours and volunteer at other Chamber events.

Being a Chamber Ambassador not only helps the Chamber but offers an opportunity to get your foot in the door. Meeting new people by representing the Chamber is a great ice breaker for you and a great way to share the Chamber culture.

Does this sound like you? If you think a commitment to being a Chamber Ambassador sounds like a good fit for you, email hquaine@DelawareAreaChamber.com.



**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— check here before you buy.**

Polaris Fashion Place recognized for Innovation Through Global Retail Awards

Town center is the recipient of three prestigious MAXI and Visual Victories Awards

Polaris Fashion Place has been recognized by the [International Council of Shopping Centers](#) (ICSC) with three prestigious global industry awards through the MAXI and Visual Victories Awards programs. Polaris Fashion Place received a Gold and a Silver MAXI Award, as well as a Gold Visual Victories Award, demonstrating the town center's commitment to creativity and innovation.

[MAXI Awards](#) celebrate excellence in shopper experience, sales and ROI, community impact, innovation and captivation and [Visual Victories](#) is a merchandising competition that awards excellence in kiosk or temporary in-line retailer design.

“Recognition through multiple ICSC MAXI and Visual Victories Awards demonstrates our commitment to providing engaging and dynamic experiences for our guests,” said Tamra Bower, General Manager, Polaris Fashion Place. “We are already looking ahead to new innovative and impactful events and activities that will surprise and delight visitors to Polaris Fashion Place, while inspiring positivity and bringing our community together.”

Polaris Fashion Place was awarded a Gold MAXI Award for its participation in parent company Washington Prime Group's [SweeTok](#) Meet and Greet social media influencer event. Held at Polaris Fashion Place in February 2020, guests were invited to meet popular TikTok celebrities. The creative energy was electric as guests sang and danced while creating their own TikTok videos and posed for Valentine's Day-themed photos in the SweeTok Booth. The immersive event captivated the sought-after Gen-Z audience and was met with resounding enthusiasm (including actual screams of excitement) from guests.

The summer concert series [Live@Polaris](#) earned Polaris Fashion Place a Silver MAXI Award for its positive impact on the community. Every summer, Polaris Fashion Place traditionally welcomes guests to enjoy a free weekly summer concert series with live musical entertainment and family-friendly activities. In the summer of 2020, this popular community event was in jeopardy due to the ongoing COVID-19 pandemic. By adapting the event to be held in the town center's parking lot, the Polaris Fashion Place team was able to ensure social distancing while allowing guests to enjoy the concerts from the comfort of their own parking space. Each concert featured a local band and proceeds from beverage sales at the events benefited [Ronald McDonald House Charities of Central Ohio](#), [Gigi's](#) and the [Epilepsy Foundation of Greater Cincinnati and Columbus](#). Polaris Fashion Place proudly and safely welcomed 10,500 attendees over the course of its 2020 Live@Polaris concert series.

[Stems & Stone](#) at Polaris Fashion Place was awarded a Gold Visual Victories Award for Most Creative Temporary Store Design. A plant lovers and gardeners paradise, Stems & Stone offers an abundance of tropical indoor plants, gardening supplies, home goods and self-care products. Customers can join a workshop or ask the Stem & Stone team for plant care or gardening advice. From clean lines blended with natural wood tones and pops of yellow and teal, the inviting retail space is hard to resist. The well-curated product line combined with beautiful and fragrant foliage invites customers to relax and stay awhile.

To learn more about upcoming events and new tenants at Polaris Fashion Place, visit polarisfashionplace.com.

About Polaris Fashion Place®

Polaris Fashion Place® is Central Ohio's premier shopping destination offering market-exclusive brands and locally-owned specialty shops to locals and tourists alike. Polaris Fashion Place® also hosts more than 75 events a year including: Polaris Live, KidX Club, Mommy Mile, Made Local Marketplace, the Easter Bunny and Santa Photo Set. The town center is home to more than 190 national and local retail, dining and entertainment options. A dynamic offering of things to do along with things to buy keeps guests engaged and returning often.



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Networking goes back in time

The [Delaware County Historical Society](#) hosted the August Business After Hours at its newest acquisition, the [Delaware County's](#) former jail and sheriff's residence at 20 W. Central Ave.



The Queen Anne-style building was constructed in 1878 at a cost of \$25,845 and designed by

architect David W. Gibbs of Toledo. The building was placed on the National Register of Historic Places on June 12, 1990. The building housed the county's law library and the office of the Ohio Fifth District Court of Appeals until 2018, when they moved to the Delaware County Historic Courthouse upon its recent renovation.



And in 2021 the County put the gem on the market through its land bank. A very generous benefactor purchased the property from the County and resold it to the Historical Society who will renovate the building, removing all the 20th Century tweaks and restoring this beautiful treasure to its original condition.

The highlight of the networking event was, of course touring the old jail cells. Heavy metal doors and graffiti from its many tenants remained and stirred imaginations.

The Chamber is grateful to the DCHS's benefactor, who made it possible for the historic jail to remain part of the fabric of the rich and interesting chronicle of the Delaware community. The Chamber recognizes the leadership and partnerships of the commissioners, and the passion of the Historical Society who altogether set an example of how a community can work together to preserve its past for its future.

[Click here for more photos.](#)



City named "Best Hometown"

The [city of Delaware](#) will be recognized as a great place to live, work, and visit in Ohio Magazine's annual Best Hometowns issue, which will be published Nov. 1.

The Best Hometown announcement was made by the magazine this week. Also selected were Centerville, Chillicothe, Sandusky and Wadsworth.

"To be recognized as among the best of the best in Ohio is a tremendous achievement for Delaware because Ohio has so many great hometowns," Mayor Carolyn Kay Riggle said. "Our entire community shares in this honor and can take a bow!"

To determine this year's honorees, Ohio Magazine conducted visits across the state over the summer. The team met with city leaders in July. The editors evaluated finalists in six categories — Community Spirit, Education, Entertainment, Health and Safety, Business Environment, and Culture and Heritage — to help make their selections.



The magazine's editors chose Delaware for its strong sense of community, thriving downtown and great schools. Each of Ohio Magazine's Best Hometowns honorees will be featured in both the November/December 2021 and July/August 2022 issues of the magazine and online at ohiomagazine.com, giving readers a look at what makes each community special.



Delaware is a repeat winner of this honor, having been selected as a Best Hometown in 2007.

Source: *Delaware Gazette* 8-14-21

Congratulations to city staff and leadership!

Delaware Area Chamber of Commerce ~ 32 S. Sandusky St., Delaware, Ohio 43015 ~ 740-369-6221 ~ fax 740-369-4817
dachamber@DelawareAreaChamber.com ~ www.DelawareAreaChamber.com

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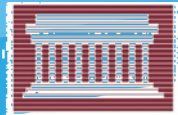


regional chamber BUSINESS EXPO

A Joint Effort of Delaware Area and Marion Area Chambers of Commerce



DELAWARE AREA
CHAMBER OF COMMERCE



Marion Area
Chamber of Commerce
*Business Advocates for Over
100 years!*



THURSDAY 4:00-6:30 PM
OCTOBER 28, 2021

Event located at All Occasions Catering

6989 Waldo Delaware Rd, Waldo, OH | Finger Foods Provided!

Be an exhibitor:

Exhibitor - \$125 Early Bird Registration (after October 1: \$175)

- * 10 ft space with pre-set 8 ft table and two chairs (must bring own linen)
- * Company listing on Exhibitors Map (refer to registration)
- * Combined list of registered attendees

[Click here to be an exhibitor](#)

Also available: Electricity and/or Wifi - \$25 *Space is limited; exhibitor registration will close October 18*

Be a corporate sponsor:

Corporate Sponsorships Available - \$1000

- * Exhibitor space with premium space assignment
- * Logo on marketing materials & websites OF BOTH CHAMBERS;
- * Logo on exhibitor bags, exhibitor map, and event signage

[Click here to sponsor](#)

Attend this joint chamber expo:

Free admission

- * Build key business connections with the Marion Chamber
- * See products and services from a variety of businesses
- * Complimentary appetizers, beer & wine

[Click here to register to attend](#)

CORPORATE SPONSORS



September/October

Business Before Hours

Thursday, September 2
8:00-9:30 am
Preservation Parks
[Click here to register](#)

Labor Day

Monday, September 6
Chamber closed

Leadership Delaware

Values & Leadership
Thursday, September 9

Government Affairs Committee

Tuesday, September 14
8:00 via Zoom

Chamber Board Meeting

Wednesday, September 15
7:30 am Chamber office

Safety Council

Wednesday, September 15
11:00 am via Zoom
[Click here to receive link](#)

Third Thursday Lunch

Thursday, September 16
11:45 am
Brookshire Banquet
Annual State of the Schools
[Click here to register](#)

Business After Hours

Thursday, September 16
5:00-6:30 pm
People In Need
[Click here to register](#)

Calendar

Supervisor Six Pack

Monday, September 20
8:00-10:00 am
One of six:
Roles of a Supervisor
via Zoom
[Prior registration required](#)

Manufacturers' Council

Wednesday, September 22
7:30 am
DelCo Water

Supervisor Six Pack

Monday, September 27
8:00-10:00 am
Chamber office
Two of six:
Establishing Yourself as a
Leader
[Prior registration required](#)

Supervisor Six Pack

Monday, October 4
8:00-10:00 am
Chamber office
Three of six:
Common Purpose
[Prior registration required](#)

HR Council

Wednesday October 6
8:30 am Chamber office

Safety Council

Wednesday, October 6
11:00 am via Zoom
State Wide BWC Super
Meeting
[Click here to receive link](#)

Business Before Hours

Thursday, October 7
8:00-9:30 am
Coldwell Banker
[Click here to register](#)

Annual Clay Classic

Friday, October 8, 2021
[Click here to register](#)

Supervisor Six Pack

Monday, October 11
8:00-10:00 am
Chamber office
Four of six:
Communicating for Under-
standing
[Prior registration required](#)

Government Affairs Committee

Tuesday, October 12
8:00 via Zoom

Leadership Delaware

County Tour Day
Thursday, October 14

Supervisor Six Pack

Monday, October 18
8:00-10:00 am
Chamber office
Five of six:
Dealing with Conflict
[Prior registration required](#)

Chamber Board Meeting

Wednesday, October 20
7:30 am Chamber office

Third Thursday lunch

Ohio Business Roundtable
Pat Tiberi
Thursday, October 21
11:45 am
Brookshire Banquet
Click here to register

Boo-siness After Hours

Delaware Area Chamber of
Horrors
Thursday, October 21
5:00-6:30 pm
[Click here to register](#)

Supervisor Six Pack

Monday, October 11
8:00-10:00 am
Chamber office
Six of six:
Planning Work & Activities
[Prior registration required](#)

New Member Orientation

Tuesday, October 26
9:00-10:00 am via Zoom
[Click here for details and
registration](#)

Fifth Annual Regional Expo with the Marion Area Chamber of Commerce

Thursday, October 28
[Click here for details](#)

SAVE THE DATES

Annual Dinner
Thursday, February 3, 2022
Golf Outing

[Click here to visit the chamber's
interactive calendar of events](#)



Follow Ohio Chamber legislative updates

As a proud member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.





LEADERSHIP DELAWARE COUNTY

SINCE 1991

Leadership Delaware Class of 2022 kick off luncheon

Leadership Delaware kicked off its new class with a luncheon at [Willow Brook of Delaware Run](#). Present were Chamber board members, session facilitators (all alum themselves) and the forty eight members of the Class of 2022. From its humble beginnings 1991 with ten participants the program has evolved over the years and has become the Chamber's flagship program, graduating nearly 800 community members to date.

This year's class of forty-eight includes representation of private, public and agency organizations. Leadership's nine sessions are facilitated by Leadership alum. With facilitators who graduated from 1999 to 2021, this elite and passionate-about-Leadership group is the heart and soul of the program. Here's to another incredible experience!

[Click here for more photos.](#)



Leadership Delaware Class of 2022

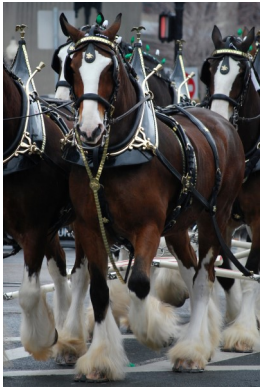
Beth Anderson
[Delaware-Morrow Mental Health & Recovery Services Board](#)
Mike Augenstein
[Marion Technical College](#)
Amanda Bacon
[Delaware County Board of Developmental Disabilities](#)
Andrea Banks
[Ohio Living Sarah Moore](#)
Eric Barr
[Delaware City Schools](#)
Andy Bartlett
[Delaware County District Library](#)
Max Bennett
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Eric Fletcher
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Emily Hartley
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Courtney Hendershot
[City of Delaware](#)
Craig Hill
[Delaware County Board of Developmental Disabilities](#)
Kathy Hoff
[People In Need of Delaware County](#)
Carrie Hunt
[Delaware City Schools](#)
Jill Jones
[Delaware County Sheriff's Office](#)
Nick Karafa
[Delaware County Sheriff's Office](#)
Gina Kolp
City of Powell
Ian Lafferty
[Power Wellness-Mount Carmel fitness Center](#)
Tyler Lane
[Delaware County Prosecutor's Office](#)
Rachel Layne
[Delaware County Job & Family Services](#)
Natalie Long
[United Way of Delaware County](#)
Scoot Martin
[MP Digital, LLC](#)

Brianne McFarland
[OhioHealth Foundation](#)
Julie McKenzie
[Delaware County Sheriff's Office](#)
Kate Nelson
[First Commonwealth Bank](#)
Kyle Pace
[Preservations Parks of Delaware County](#)
Dana Polhamus
[First Citizens National Bank](#)
Meghan Raehll
Franklin University
Hunter Rayfield
[Liberty Township](#)
Kevin Rider
[Forensic Human Factors, LLC](#)
Mike Ringle
[Delaware County Auditor's Office](#)
Chris Roshon
[Preservation Parks of Delaware County](#)
Jeff Sell
[Delaware County Job & Family Services](#)
Laura Smith
[SourcePoint](#)
Mikela Thomas
[Olentangy Local Schools](#)
Stephanie Ward
[Fidelity Federal Savings & Loan](#)
Jim Wasil
[Del-Co Water Co.](#)
Brett Wiemken
[Orange Township](#)

Getting ready for the Fair

The Chamber is going to take credit for kicking off the County Fair and Little Brown Jug each year when the [Delaware County Fair](#) hosts its networking event. This year was a Before Hours on August 5, back at the Log Cabin that feels like home. Fair Director Sandy Kuhn and Little Brown Jug sponsorship manager T. Thompson again welcomed a large crowd of chamber members and friends.



This year's fair—its 187th—will be held September 18-25. There will be harness racing, of course, starting Sunday and ending with the 76th running of the Little Brown Jug. This year will be back in person with spectators and the Fair is offering lots of discounts and incentives to attend. [Go to their website](#) for details.

In addition, the Fair will be showing off its brand new Ag Center. It will house Junior Fair, the Ag Hall of Fame and the fair offices. It is 24,000 square foot, with a 11,000 square foot exhibition hall that will seat up to 500 with tables. There are also two smaller areas available for rental also. Rentals will start in October.

Delaware is home to many jewels and one is the All Horse Parade, the only one of its kind in the nation. This year is even more exciting because the Budweiser Clydesdales are going to be back! These magnificent animals will amaze and excite as they march down Sandusky St. on Sunday, September 12 at 3:00.

Thank you to Sandy, T. and staff for their hospitality. And here's to a busy, successful Fair! [Click here for more photos.](#)



Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



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maloneynovotny.com

Transitional work grant update

Helping employers get their injured workers back to work as soon as safely possible, the Ohio Bureau of Workers' Compensation launched its revamped Transitional Work Grant (TWG) program June 1, offering free grants and guidance worth thousands of dollars.

To encourage participation, the agency removed its 3-to-1 matching requirement for grants as well as its one-grant-per-lifetime limit. Employers are now eligible for 100% reimbursement up to their approved grant maximum, and one grant every five years.

“Transitional work programs work – they help injured workers stay on the job or get back to work more quickly, and they save employers resources when it comes to lost production, hiring and training substitute workers, and claims costs,” said BWC Interim Administrator/CEO John Logue.

BWC also added services to the TWG program that help employers manage an injured worker's return to work during the COVID-19 pandemic. Another service assists employers in managing their workspace for health and safety during COVID-19.

Employers with a transitional work plan actively participate in the recovery and return to work of their employees. Injured employees can resume their work functions with minimal time off, and employers are better prepared to place an injured employee in a job or given work tasks consistent with any medical or physical restrictions.

Transitional work grants are based on the employer's number of employees and range from \$2,900 to \$6,300. To learn more, visit Transitional Work Programs on BWC's website or email questions to TWSupport@bwc.state.oh.us.

County offers relief programs

Delaware County launched an Economic Development Revolving Loan Fund application to the Delaware County business community.

Powell-based Buckeye State Bank will administer the program, which will provide loans between \$10,000 and \$25,000 over a five-year term. The loan principal can equal up to six months' of rent, mortgage and/or utility payments. The interest rate is 4 percent with a \$1,000 fee that will be added to the loan principal. Interest-only payments will be required during the first six months of repayment. Review and approval of the loan application will take no more than 10 business days. If you apply for other local loans, we will ask you to withdraw from our program, in order to give other businesses a chance to use local funds.

The fund was engineered by the Commissioner-appointed Delaware County Economic Recovery Advisory Team, a committee that was established in response to the COVID-19 pandemic. Delaware County officials, including Clerk of Courts Natalie Fravel, have contributed \$2.5 million to get the fund started. The Delaware County Finance Authority, **Orange Township** and **Liberty Township** have each contributed \$250,000. The committee continues to seek additional contributions to the fund.

To apply for the loan, visit <https://BSBDelCo.com>. For more information about Delaware County's response to the economic impacts of the COVID-19 pandemic, [visit their website](#).



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Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Industry-Exclusive Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

PLATINUM LEVEL: ONLY ONE PER INDUSTRY

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

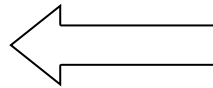
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber log

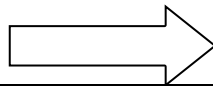
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA
CHAMBER OF COMMERCE



DELAWARE AREA
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

Click here to request a savings analysis by completing an AC-3 online form (Ohio BWC Temporary Authorization to Review Information form)



City offers revolving loan

The [City of Delaware](#) has opened a \$300,000 revolving loan fund to bolster the city's small businesses. Any business (or business owner) within city limits is eligible to apply for the low-interest loan program. The fund will be administered by Economic and Community Development Institute (ECDI), a community microlender that is headquartered in Columbus and serves small businesses throughout the state of Ohio.




In a time when a majority of small businesses – even those with a long, stable history – are struggling due to the economic shutdown caused by COVID-19, access to capital can be a sustaining lifeline. Borrowers can request up to \$25,000 from the City of Delaware fund, and can access ECDI's portfolio of funds for additional capital up to \$350,000* for their total loan. Funds can be used for any business purpose, including payroll, inventory, renovations or other.

Loans of 0-25K will be funded at 3% rate. Loans of 25-50K will be funded at 5% blended rate. Beyond that, your business will work with ECDI to get the best rate they can or will seek financing from other entities of your choice.

To apply, please visit <https://www.ecdi.org/small-business-loans/>. For further questions, please reach out to Aaron Cornell at (614) 559-0196 or by email, ACornell@ecdi.org.

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Drawing By Karen Collins

Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members – [check here](#) before you buy.

Welcome

New Members

Airhouse Adventure Park

Joseph Dumas - General Manager
1400 Polaris Parkway
Columbus, OH 43240
(614) 943-8709
columbus.theairhouse.com



Offers an indoor adventure park with dozens of attractions for family fun or kids' parties; volley ball court.

Forensic Human Factors, LLC

Kevin Rider - Owner
288 West Heffner Street
Delaware, OH 43015
(833) 343-9778
fhfexperts.com



Forensic Human Factors, LLC
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K.N.T. Construction, LLC

Luke Thompson - Owner
424 Hills Miller Road
Delaware, OH 43015
(740) 363-7317
kntconstruction.com

K.N.T. CONSTRUCTION

Provides commercial & residential construction services

Miracle Car Wash

Nicholas Oliver - President
175 South Sandusky Street, Suite 448
Delaware, OH 43015
(937) 209-8048

Miracle CAR WASH

Offers a self serve car wash

Nexceris, LLC

Lisa Stoker - Director, People & Culture
404 Enterprise Drive
Lewis Center, OH 43035
(614) 842-6606 ext 149
nexceris.com



Serves as a developer & manufacturer of products that improve efficiency, performance & cost of energy; environmental system

Ohio Army National Guard

Christopher Smith - Recruiter
1121 South Houk Road
Delaware, OH 43015
(937) 231-3146

Serves as the National Guard recruiting office for Delaware County



Select Electric of Ohio, LLC

Christopher Highman - Partner
112 Miners Court
Delaware, OH 43015
(614) 207-1077
selectelectricohio.com

Select Electric

Offers electrical installation service for commercial & residential; electric generator maintenance

Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



...is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are.

Reinvesting Members

[All About Kids Childcare and Learning Center](#)
[City Barbeque](#)
[Cogburn Electric, Inc.](#)
[Delaware Area Career Center](#)
[Delaware Creative Housing](#)
[Delaware Family Dental](#)
[Delaware Vision Care](#)
[Elford, Inc.](#)
[Engine 1 Exterior Cleaning, LLC](#)
[Fresh Start Cafe & Bakery](#)
[Fuller Memorials](#)
[Ideal Electric Power Co.](#)
[Kirkham Building System, Inc.](#)

[Liberty Community Center](#)
[Mid-Ohio Food Collective](#)
[Mom Wilson's Country Sausage Mart](#)
[Next Day Signs, LLC](#)
[Oakhaven Golf Club](#)
[OhioHealth](#)
[Payne's Pizza & More](#)
[PNC Bank](#)
[Rotary Club of Delaware](#)
[Royal Cabinets, Inc.](#)
[Taft Stettinius & Hollister](#)
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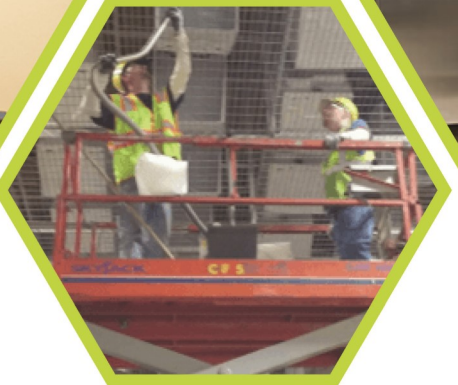
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Unemployment identity theft update

Thank you to Maria Reese, [Small Business Payroll Services](#), for sharing this important update from the Office of Unemployment Insurance Operations and the Ohio Department of Job and Family Services. Employers:

We know that identity theft and unemployment fraud continue to be challenges. Thank you for your efforts to report it to us, so that we can stop payment and take other needed actions. Please continue to follow the steps below, and remember that you also can find this information at unemploymenthelp.ohio.gov/IdentityTheftEmployer.

Step One: Report identity theft through the hotline or website.

If you receive an unemployment notification from the Ohio Department of Job and Family Services regarding someone you don't know, please notify us as soon as possible by calling our hotline at (833) 658-0394.

If you would like to report identity theft involving one or more of your employees, you can either use the hotline or [complete this secure online form](#). If you use the online form, you will be prompted to download an Excel template, enter the requested data in the template (including your employees' full Social Security numbers), and upload the file as instructed.

Step Two: Continue to respond to any "Request for Separation Information" notices that you receive from us.

Please respond timely to these notices and write "fraud/identity theft" on them so that we can investigate the claims and take appropriate actions. The most expedient way for employers to respond to Request for Separation forms is by responding via your online account or by using the State Information Data Exchange System (SIDES) portal.

Step Three: Share resources with your employees.

Please share the [resources for individuals](#) on this website with the employees at your organization. This web page includes a link to the IRS guidance regarding identity theft involving unemployment benefits and other measures individuals can take to protect themselves.

We recognize that reporting suspected fraud through both Step One and Step Two may be an inconvenience, but both steps are necessary to reduce the likelihood that fraudulent claims will be paid.

As a reminder, you can access the hotline number, the online reporting portal, identity theft resources, and frequently asked questions and answers at unemployment.ohio.gov, by clicking on the red "Report Identity Theft" button.

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FAMILY OWNED AND OPERATED



For businesses to grow in Ohio, training providers, educators, and workforce professionals need to know the future hiring needs of employers. Ohio's In-Demand Jobs List

helps drive the state and federal investments in our workforce. As we update Ohio's list, we want to make sure it accurately reflects the needs of Ohio businesses - your needs. **So help us help you.** Your feedback will directly shape Ohio's workforce priorities.

Governor Mike DeWine and Lt. Governor Jon Husted will be continuing efforts on the In-Demand Jobs Survey to forecast future workforce needs and create the In-Demand Jobs List. A top priority remains maintaining an accurate and useful In-Demand Jobs List and to do that, we need your help.

We hope you will participate in this important survey so we can continue to shape Ohio's workforce together and better create talent pipelines for Ohio's employers. Please use the link below to begin the survey.

With questions or feedback on the In-Demand Jobs Survey, please email workforce@owt.ohio.gov.

Thank you in advance for your participation in creating Ohio's In-Demand Jobs List.

IN DEMAND JOBS SURVEY

[Click here to participate](#)



Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

The Chamber offers an recurring, incremental payment option for annual dues investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/4 page newsletter ad! Call the office for format details. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* *Don't know the month in which your renewal is due? Email dachamber@DelawareAreaChamber.com.*

Chamber announces new advertising opportunity

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1200 Chamber members and its archival on our website, your ad has a long shelf life. Advertising in our annual Community Profile and Membership Directory is another vehicle to use the your Chamber membership to reach an audience throughout the county. The beautiful, full color 64-page one-of-its-kind publication with its description of the county and Chamber membership directory is sent to new movers and distributed in public places for people to browse and learn about Delaware County featuring photos of our members and ultimately a reference guide to goods and services through the membership directory. Linked on our website, anyone searching for a profile of our community accesses the directory.

Today the Chamber announces a third means of advertising that reaches a third type of audience: the Chamber website.

You can now place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

OhioHealth Grady Memorial Hospital

Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.

The SOCA self-funded medical plan. A big opportunity for small employers.

The Southern Ohio Chamber Alliance (SOCA) teamed up with Anthem Blue Cross and Blue Shield to create a health program that can lead to more rate stability – and it could offer potential savings for groups with 50 or fewer employees. This self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs
- Anthem's broad Blue Access PPO provider network and Essential Rx formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on SOCA-exclusive specialty products including dental, vision, life, optional life, and disability insurance

As a member in good standing with the Delaware Area Chamber of Commerce, your business is eligible for discounted group health care *including plans for sole proprietors*, sold through our Chamber-member authorized agents.

Contact one of our agents to see if there's a plan that's right for you.

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

*Anthem Elite Certified



Preferred Benefits Services Agency

Mark Pettitt

mark@prefben.com

740-363-6028

*Anthem Elite Certified



Chamber website banner ads a great value

You can now place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@delawareAreaChamber.com or call 740-369-6221.



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members—
[check here](#) before you buy.

If you're thinking

I need a
better bank

then you need to think
beyond the banks.



Lisa Clark, Manager

Delaware Service & Lending Center
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Did you know you can get a discount on health insurance for your company through your local chamber?



The relationship you have with your employees is key, especially when it comes to your health plan. That's why the Central Ohio Chambers of Commerce (COCC) and Anthem Blue Cross and Blue Shield teamed up to offer you ChamberSaver discounts.

What matters most to you when it comes to your company's health coverage?

An affordable health plan? Healthier employees? A full range of health insurance offerings? That's exactly what you get when you choose ChamberSaver. Companies with 2-50 eligible employees can save 1.4% and companies with 51-500 eligible employees can save 1% on health insurance – and not just on a few plans, but rather, on Anthem's full range of health insurance offerings.*

Access to care that's right for your employees

When employees feel good, they are usually more focused and more likely to perform at a higher level, which can have a positive affect on a company's bottom line. That's why every Anthem plan includes 100% coverage for checkups, flu shots, and other preventive care services for your employees and their families. The reward is peace of mind and better health at no extra cost to your employees.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com
740-363-5433
www.discovercfi.com

201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
pettitt@prefben.com
740-363-6028
www.prefben.com
611 South Sandusky Street, Delaware



Your chamber membership creates value for your company.

The savings alone is great. But consider what also comes with it.

- o Your choice of plans, from industry-leading consumer-driven health plans to point-of-service products
- o Administrative convenience of working with one carrier who offers a complete menu of coverage options: prescription drugs, dental, vision, life insurance, long-term and short-term disability and employee assistance programs
- o Extensive selection of providers and lower in-network costs
- o Strong local service

You'll also benefit from access to discounts on Anthem dental, vision, life, and disability products.

Product	Group size	Discount
Dental	2-50	5%
	51-99	4%
	100+	2%
Full-service Blue View Vision plans	2-499	15%
Life and Disability	2-9	5%
	10+	10%

In addition to these great savings, Anthem products offer industry-leading product features and networks.

Dental

- Industry-leading local and national networks with deep discounts, saving members an average of 34% on covered services when they visit an in-network provider
- No waiting periods for major services with employer-paid plans
- Flexible plan designs and optional benefits like annual maximum carryover and brush biopsy
- A dedicated dental service department that provides fast and accurate claims processing that beats the industry average, with the average claim paid in less than 3 days¹
- Expanded care with our clinically integrated program, Anthem Whole Health Connection, is included at no extra cost. This includes additional dental services for members with certain health conditions.

Blue View Vision

- One of the largest vision networks in the nation, with the choice of independent eye doctors or Glasses.com, ContactsDirect, 1-800 CONTACTS, LensCrafters®, Pearle Vision®, Sears Optical®, Target Optical®, or JC Penney® Optical stores
- Members can buy extra pairs of glasses for 40% off from any network provider. And kids under age 19 get UV-blocking Transitions® lenses at no extra cost while adults get a discount.²
- Access to a dedicated and knowledgeable customer support team 7 days a week
- Enhanced care with our clinically integrated program call Anthem Whole Health Connection is included at no extra cost. This includes market-leading collaboration between primary care doctors and eye doctors

Life and Disability

- A broad portfolio of life and disability products and an A.M. Best financial rating of A (Excellent)
- Value-add programs include at no additional charge provide emotional, financial and legal support, along online will preparation and identity theft recovery services
- Telephone claim intake is standard in addition to a dedicated call center with calls answered live during business hours
- Outstanding claims turnaround time and payment accuracy – and we help with Social Security disability filings and approvals
- Integration of short-term disability and our health benefits may improve employee health and productivity



¹ Internal data 2017

² Except when discounting of non-covered services is prohibited by state law. Standard broker commissions apply. Offer available to Ohio-headquartered businesses adding new Anthem dental, vision, life and/or disability plans. This discount program can be changed or terminated at any time.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.





Program assistance
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STAY INFORMED SAFELY

Ohio employers small and large know Ohio Safety Councils offer convenient and affordable access to occupational safety education, resources and networking.



Learn among your business and community peers.
Contact your local safety council today and get involved to proactively prevent injuries, control costs and benefit your workforce.

“

Incidents and accidents do not pause for a pandemic. Taking a year off of Safety Council never crossed our mind.

~ Ryan Mathys,
Preferred Airparts, LCC,
Orville Area Safety Council

Webinars kept the life blood pumping in our safety veins.

~ Kent Sherry,
Bryce Hill Inc.,
Springfield-Clark County Safety Council

Even though the meetings are virtual now, it is still beneficial to meet, to talk, to share, & to learn with other members to continue to get the support we all need.

~ Jim Stephen,
Zemba Bros., Inc.,
Zanesville-Muskingum County
Safety Council

”

[Safety council locations | Bureau of Workers' Compensation \(ohio.gov\)](#)

Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*



What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Are you making the most of the freebies that your Chamber membership offers?



The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

County Engineer offers annual report

Delaware County Engineer Chris Bauserman and his office have released their 2020 Annual Report. The County's roads, bridges and drainage systems are integral components of quality of life, safety and development and Chris has led these efforts in this fast-growing county for some 25 years.



County Engineer
DELAWARE
COUNTY Ohio

[Click here to read the report.](#) And thanks to Chris and his staff for all they do to get us in and around the County as well as strategically planning for the future.

Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site;

for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact the Chamber at 740-369-6221 or dachamber@DelawareAreaChamber.com.



Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.



Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.



Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal. ***The more we are, the stronger we are. Working together.... It's Good for Business!!***



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Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



Check Out the

HOT DEALS

from Chamber Members

Posting is FREE with your membership

- ⇒ [Earn Referral Buck\\$\\$ - Delaware Area Chamber](#)
- ⇒ [Join Safety Council— Delaware Area Safety Council](#)
- ⇒ [15% off Guest room Nationwide Hotel and Conference Center—Nationwide Hotel and Conference Center](#)
- ⇒ [Oak & Brazen Wine Co: Daily Deals—Oak and Brazen Wine Co.](#)
- ⇒ [SourcePoint Shares Aging Expertise via Speakers Bureau—SourcePoint](#)
- ⇒ [Exclusive discounts at Staples stores-Staples](#)

HOT DEALS

Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings— FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.
- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself— it's faster and the independence means you can post any-time, all the time.

Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. Contact us as dachamber@DelawareAreaChamber.com

Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125
Half page: 8 x 5.25 H	\$90
Quarter page: 4 x 5.25 H	\$75
Eighth page: 4 X 2.62 H/V	\$50