

CHAMBER NOTES

A Monthly Newsletter of the
Delaware Area Chamber of Commerce
September 2016

Sustaining Members

*Industry Exclusive
Platinum Level*



Gold Level



Silver Level



Bronze Level



*The Delaware Area
Chamber of Commerce
Established 1907*



Delaware Area Chamber Clay Classic 2016

This is a great way to recognize staff and clients.
No shooting experience necessary!

Friday, October 14, 2016
Black Wing Shooting Center
3722 Marysville Rd., Delaware
12:30pm—Registration & lunch
1:15pm—Mandatory safety briefing
1:45—Shooting begins
4:40-ish—Awards

Price includes:

- ** Lunch
- ** Ammunition for two rounds

- ** Gun rental
- ** Eye & ear protection
- ** Range Safety Officer
- ** Safety briefing

Shooter awards

- ** High Shooter
- ** High Team
- ** Booby Prize

[Click here to register and/or sponsor a station.](#)

Clock is ticking on directory ad sales deadline

The Chamber is nearing the end of its ad campaign for the publication of the 2017 Community Profile and Membership Directory. In order to ensure the accuracy of information published in the directory, the Chamber will be sending the primary contact of each membership an email requesting verification of the info in the Chamber's database.

Ad sales are administrated through the Chamber office, with office manager Sara Vaught as point person. The deadline to reserve your ad is October 1. Ad prices remain at 2012 levels but **new members (joined the Chamber after October 1,**

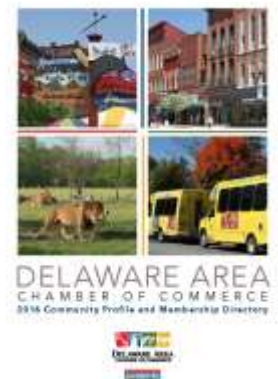
2015) will receive a 10% discount.

We'll be following up with email reminders so you have several opportunities to be reminded of this special offer. Linked is the [ad agreement form](#) for those of you ready to move forward with reserving your ad.

We'll be working again with [Gayle Holton Designs](#)

who will continue to offer special pricing for ad prep for those of you who need art created for your ad.

Contact Sara at dachamber@DelawareAreaChamber.com with questions and to return your ad form. For a look at this year's directory, [click here.](#)



Advertisers in this issue

[Anthem Blue Cross/Blue Shield](#)
[Black Wing Shooting Center](#)
[Dawson & Myers](#)
[First Citizens National Bank](#)
[Hetter Heating & Cooling](#)
[HW&Co.](#)
[IT made REAL](#)
[Maloney + Novotny](#)
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[Sarah Moore Community](#)
[Schooley Mitchell of Columbus](#)

**2016 Board of Directors
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- Chad Hoffman, Chair
[Richwood Bank](#)
- Tony Eyerman, Chair-elect
Eyerman Planning Associates LLC
- Bob Kuederle, Immediate Past Chair
[American Structurepoint, Inc.](#)
- Ken Barton, Treasurer
[Minuteman Press of Dublin](#)
- Paul Craft– Vice Chair
[Delaware City Schools](#)
- Glenn Marzluf– Vice Chair
[Del-Co Water Company, Inc.](#)
- Judd Scott, Vice Chair
[V & P Hydraulic Products](#)

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[Planned Communities](#)
- Shane Dawson
[Dawson & Myers](#)
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- Dusty Hostutler
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- Todd Irion
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- Jen Knittle
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- Bill Morgan
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- Zach Price
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- Andy Wecker
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Staff

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 - Julie Miller, Safety Council Program Director
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Delaware, Ohio 43015
740-369-6221
Fax:740-369-4817
www.DelawareAreaChamber.com



Chamber hosts Job Fair

The HR Council of the Delaware Area Chamber of Commerce invites you to participate in a Job Fair on Friday, September 30, 2016 at the [Delaware Area Career Center](#) South Campus, 4565 Columbus Pike, Delaware, 43015
10:00 am - 3:00 pm
(set up begins at 9:00 am)
The event is limited to the first 34 vendors who register.
Deadline to register is September 23, 2016.
Vendors will have a six-foot table space provided.

[Click here to reserve your table](#)



Vendor refreshments provided by [Preferred Benefits Services Agency, Inc.](#)



You are invited to attend a program of the Delaware Area Chamber of Commerce
presenting

The Annual State of the School Districts

with
Superintendents of Delaware County K-12 Districts and the Delaware Area Career Center



Thursday, September 15, 2016, 11:45am—1:00pm at [SourcePoint](#)
800 Cheshire Road, Delaware 43015
Cost includes a buffet lunch ~ Check-in begins at 11:45
Chamber members: \$15 Non-Chamber members: \$20
Deadline to register is September 12 2016
Cancellations after September 12 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221
or email dachamber@DelawareAreaChamber.com

September Business BEFORE Hours

Start your day on Thursday, September 1 by networking when the **Orange Branch** of the [Delaware County District Library](#), 7171 Gooding Blvd., Orange Township hosts the monthly Business Before Hours. Food, networking – bring lots of business cards to share. The event is held from 8:00am - 9:30am. Please let us know you'll be attending. [Click here to register.](#)



No September Business After Hours BUT...

Mark your calendars now—you won't want to miss the Chamber's first annual Halloween party on Thursday, October 27, 5:00-7:00. Costume contest, Tarot card readings, pumpkin painting, special brews and the chance to have your photo taken with Frank-and-stein and much more!! Come join the fun if you dare....[Click here to enter the Chamber House of Horror.](#) (OK, that might be overstating it a teeny bit. But it WILL be fun)



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Anniversary celebration includes gift to the City

On Saturday, July 29, John Howald celebrated 20 years of [Howald Industrial Park](#). The event was celebrated in style with a community party that included live music, vendors and activities for kids., planned by his daughter Jeana and Park resident Angie Kaffe, owner of [Get Fit](#). John received a proclamation from Mayor Carolyn Riggle on behalf of the [Delaware City](#) Council. In addition to celebrating Howald Park's anniversary, John donated one acre of property to the City which will fill a gap in the bike trail. This generous donation to the City is a legacy for which all residents should be grateful.

With his family by his side, John reminisced about the day he and his father saw the then-vacant property. In the mid 1990's, John and his father drove through the area that is now known as the Howald Industrial Park. John believed that this particular property had far more potential than all his other properties combined. In 1996, he was able to purchase a 50% interest in the property from Jim Hinkle & in 1999, he bought Jim out entirely. Since then, he has converted a single user industrial complex into a 52 unit industrial condominium on 27 acres. The twenty-seven acres didn't come ready to build, however. And if anybody doubts his ability to see potential, John shared a visual about the condition of the property by listing some "fun facts" about its cleanup:

- He removed 108,000 square feet of existing buildings & built a new 25,000 square foot building, and adding over 25,000 tires on-site
- Hauled away over 100 dumpsters of debris & many of them required hand sorting before the land fill would accept them
- Acquired the Toledo Street foundry & demolished an additional 75,000 square feet of buildings
- Installed over 5,000 lineal feet of concrete culverts on-site
- Installed over 900 warehouse lights & another 80 security lights and 42 Skylights
- Installed over 3,500 lineal feet of 8' high chain link fence
- Installed over 6,000 lineal feet of main gas lines and 41 new gas meters. In progress now are 11 gas meters and 1,800 lineal feet of interior gas line.
- Installed (52) new 3 phase electric services ranging in size from 225a@208v to 800a@208v manufacturing level power
- Installed (15) new overhead door openings & over (70) new overhead doors
- Demolished & replaced over 7000 lineal feet of roof valley metal decking, roofing, insulation, drains & new window-walls as well as over 150,000 square feet of new asphalt & concrete curbs
- He relocated and enlarged the main entrance on London Road (US42) & opened a new means of ingress-egress in the back of the facility that connects to Toledo Street & William Street (US36)

John's future plans include construction of two new multi-tenant buildings in the existing vacant frontage land parcels along London Road. John expressed his appreciation for the opportunity to convert a property that the City was discussing as a candidate for condemnation in the mid 1990's to a home for over 40 viable businesses today that are creating over \$5,000,000 dollars in payroll annually for the City of Delaware.

Congratulations to John and his family and deep appreciation for his many contributions to the community.



ME **Massage Envy.**

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Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members— [check here](#) before you buy.

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Chamber partners in hosting candidates' forum

The Chamber joins the [League of Women Voters of Delaware County](#) and the [Delaware County Board of Realtors](#) in hosting a candidate's night on Thursday, September 29 at 7:00pm at the Delaware Area Career Center south campus. Invited* to speak are

Delaware County Seats:

Melissa Jordan, Recorder
Chris Bauserman, County Engineer
Jeff Benton, Commissioner
Gary Merrell, Commissioner
Russ Martin, Sheriff
Natalie Fravel, Clerk of Common Pleas
Randy Fuller, Judge County Domestic
Mark Hickman, Coroner
George Kaitsa, Auditor
Carol O'Brien, Prosecutor
Jon Peterson, Treasurer

State Seats:

Andy Brenner, Ohio 67
Janet Breneman, Ohio 67
John Russell, Ohio 68
Rick Carfagna Ohio 68
David Gormley, Judge Ohio Dist. 5
Craig Baldwin, Judge Ohio Dist. 5
Earle Wise, Judge Ohio Dist. 5

US Seats:

Pat Tiberi, US Dist. 12
Ed Albertson, US Dist. 12
Joe Manchik, US Dist. 12

* Candidates invited may or may not be participating

There is no charge to attend but we'd like to know you're coming. [Click here to register.](#)



Member participates in state-wide solar program

OurSolar, the statewide community solar project that will build solar arrays at electric co-ops around the state, is officially underway with the beginning of construction at [Consolidated Electric Cooperative, Inc.](#) (CEC). CEC's 304-panel array will be located at its Delaware, Ohio office. Construction is expected to take approximately two weeks.



Consolidated Electric Cooperative, Inc.

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According to Ben Wilson, Ohio Electric Cooperative's Manager of Power Delivery Engineering "Solar costs have dropped considerably, but it remains a premium option that is out of reach for many people. Community solar allows us to work together to drive down costs. It still costs more than traditional power sources, but community solar offers the best value for going solar". The construction follows one of two regional meetings held at the CEC office where 109 members attended and received an overview of the OurSolar program, participated in a panel Q & A and then were able to sign subscription contracts. To date CEC has 70 panels subscribed to with the program gaining interest daily

"We had a wonderful opportunity to share information with our owners about providing them a no-surprises opportunity to participate in renewable energy, at costs and risks that are likely much less than they could get from smaller installations on their own. It's a great example of our ability to cooperate and achieve our goals better or more easily than we can as individuals".

Shared Phil Caskey, CEC President/CEO.

The second regional meeting will be held on Sept. 19 at 6:00 p.m. at the Mt. Gilead office located on St. Rt. 95 and a private ribbon cutting ceremony for state, county and local officials as well as all subscribing members will be held on Sept. 28 at the solar array site.

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

LAST CHANCE TO REGISTER

The Supervisor Six Pack – 100 Series

Does your business rely on supervisors
who were good performers who were promoted into leadership?

Have these individual contributors been
trained and coached to be effective supervisors?

Could your technicians help you grow your business
if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business.

The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$200 per participant. Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from 8:00-10:00am for six consecutive Monday mornings beginning September 12. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

Click here to register BY September 6

About Brad Schneider - The Growth Coach of Central Ohio

With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

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For more information, please visit blackwingsc.com
or email events@blackwingsc.com.



Congressman Tiberi visits Third Thursday luncheon

It's been roughly 18 months since US Congressman Pat Tiberi spoke to our Chamber members at a Third Thursday luncheon. It's always a pleasure to greet Congressman Tiberi who is always gracious and in no hurry. Tiberi spoke about and fielded questions about the corporate tax code that forces American business to be uncompetitive in the world, and the chasm of division that is the result of talking heads and Internet anonymity which is more an outlet for anger than unity.

Thank you to our luncheon sponsor



Thank you to the Congressman for always making himself available to the Chamber and for all his efforts on behalf of his constituents. [Click here to view the presentation slides.](#)

Networking and good will at Chambers Before Hours

Ah, there's nothing like a Chamber event that includes the opportunity to shop. The August Before Hours offered just that when [Goodwill Industries](#) hosted at their 4500 square foot store in Delaware. As it is in all of their locations, the store and merchandise are immaculate, the product is organized and the store bright and friendly— Goodwill is NOT a garage sale; with an \$11m budget, its standards rivals those of its new-merchandise competitors. And director Bob Jordan leads his extraordinary leadership staff and employees with his signature good humor and passion for what he does.



Since 1977, Marion Goodwill Industries has helped people with disabilities and barriers to employment find jobs by providing programs and services for people who want to work. Goodwill turns donations of gently used goods into jobs and new careers for their

clients. The sale of community donations in their retail stores and [shopgoodwill.com](#) help fund these services in the communities they serve. Those communities include Marion, Crawford, Delaware, Morrow, and Union Counties with Delaware as the largest of them. With nine retail locations, Goodwill is one of the most prolific of retailers north of Franklin County.

And as they've grown, so has their menu of programs, including some effective out-of-the-box partnerships in the workforce development world. Visit them at [Goodwill Industries](#). Even their website says "class".

Many thanks to Bob and crew for a super networking environment. [And click here for more photos.](#)



Mary Jane in the workplace? Not yet.

Although Governor Kasich signed a bill allowing for medical marijuana use in the workplace, this skeleton legislation rumored to be a stopgap effort to avoid efforts to send the issue back to the voters, hasn't worked out enough of the details to be ready for the workplace. So says Tracy Stott-Pyles, attorney at [Littler](#) specializing in labor law. Tracy addressed members at the August B.E.D. and Breakfast. Fifty percent of states have some form of legalized marijuana, from medicinal only to medical and recreational. But marijuana use remains a Federal crime and each state's legislation is different. In Ohio, in spite of the governor's signature, it remains illegal to grow, prescribe and distribute the plant with many slang terms.

So what trumps what? Right now the legislation is very pro-employer. (That's not a typo. Pro business.) For example, a Drug Free Workplace trumps an employees right to use marijuana for medicinal purposes.

Technically, the law takes effect September 6, 2016, but before any medical marijuana can be bought or used Ohio must establish the Medical Marijuana Control Program ("MMCP"). The MMCP will oversee the licensing of cultivation, processors and testing facilities. It may take up to 2 years to get the MMCP operational.

So for now its business as usual with your substance policy but we'll be watching as this controversial issue takes shape. And as always, thank you to Tracy for the early morning presentation. [Click here for Tracy's presentation slides.](#)

[Click here for a fact sheet from the BWC regarding medical marijuana's impact on the organization.](#)

[Columbus Business First article "Employers should establish drug-free workplaces ahead of medical marijuana, Ohio agency says"](#)

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.



Member celebrates anniversary with open house

Join owner Trish Grapner as she celebrates the one year anniversary of [Canvas Creations For You](#) on September 15, from 6-7:30 at their new studio at 325 S Sandusky St #206, Delaware. Trish has held in-home parties and still does, but opened a studio perfect for parties for kids to adults. Stop in to congratulate Trish and her family.



Artists ages 55+ invited to enter senior showcase

Calling all artists! If you are 55 and over, you are invited to submit your original work to Senior Showcase: Art after 55. The Showcase is a cooperative effort of [Delaware County District Library](#), Willow Brook Christian Communities, and [SourcePoint](#).

Residents of Delaware County and surrounding counties are encouraged to apply. Artists may submit up to three pieces of original artwork for consideration, and all pieces must have been completed within the past three years. The categories for submission are:

2D Categories: Painting, drawing, photography, mixed media, and computer art

3D Categories: Ceramics, sculpture, jewelry, glass, fiber, and metal/glass/wood/stone

The entry fee is \$10 to enter one piece, or \$20 for two or three pieces.

Awards will be given to the Best in Show and People's Choice, as well as to the top three winners in the 2D category and 3D category. Artwork selected for inclusion in the show will be displayed at the Orange Branch of the Delaware County District Library. The Showcase will open with a reception on Friday evening, October 14, and work will remain on display from October 15-22.

Entries will be accepted through September 16, 2016, and high quality photographs must be submitted with each entry. Complete details on the show, as well as an official entry form and ongoing information and announcements may be obtained by visiting the Senior Showcase Facebook page at www.facebook.com/SeniorArtShowcase55. With questions about the event or entry submissions, contact the event organizers via email to SeniorArtShowcase55@gmail.com.

The Senior Showcase is made possible thanks to the generous support of our sponsors: [AlerStallings](#), M P Promotionals, Beth Fisher-Better Homes & Gardens Real Estate/Bighill, Diane & Ralph Hodges/[The Arts Castle](#), Silver Crown Homecare, [Willow Brook Christian Communities](#), and SourcePoint.

Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* *Don't know the month in which your renewal is due? Contact Sara at dachamber@DelawareAreaChamber.com.*

Chamber endorses income tax levy

At its June meeting, the Delaware Chamber board of directors endorsed the [City of Delaware's](#) plan to ask voters for an income tax levy dedicated to transportation projects. Projects vital to resolving traffic congestion cannot go forward at current funding levels. The levy in November will ask voters to approve an income tax increase of .15 percent. This portion of the income tax collected may be used only for its stated purpose: maintenance and resurfacing; transportation connections; and to leverage state and federal dollars to take on the big projects like The Point as it's become known; East Central Ave., and other projects that can alleviate congestion as well as maintain current roads. The tax increase will cost a household income of \$50,000 roughly \$75 per year and generate about \$2.2m annually. And the 2% income tax puts Delaware in line with other cities in Central Ohio.

The kind of economic growth that the City has experienced is both the good news and the other news. The increased need for attention to schools, social services and infrastructure cannot be overlooked as the benefits of a healthy local economy are enjoyed. The Chamber board supports the levy because it makes sense for all the reasons that the City has outlined.

[Click here to read the City's outline, FAQ and project schedule.](#)



Ground breaking for long-awaited community development project

Over two years in the making, what is known officially as Evans Farm broke ground on Saturday, July 29. He would be more modest, but the project is the brainchild of Tony Eyerman, [Eyerman Planning Associates LLC](#), who developed the concept of bringing a new-urbanism residential/commercial community to Delaware County. With his partner, Dan Griffith, Tony and the property owners of the over 1,200 acre project will see their vision come to life in stages. The concept of a walkable community includes various sizes and styles of homes and condos centered around a city center-like environment that will include parks, recreation including a new [YMCA](#); a commercial center with a shops, restaurants and other services. As the official mortgage lender of the project, [Richwood Bank](#) will also have a branch office.

It's an exciting project unlike anything seen before in [Delaware County](#). Congratulations to Tony and Dan and the residents of Delaware County who are the fortunate recipients of this incredible vision. For more information, go to the [Evans Farm website](#).



Chamber accepts board applicants

The Chamber's Nominating Committee is accepting Letters of Intent from members interested in serving on the board of directors beginning January, 2017. The Letter of Intent is the first step in the nominating process. The Nominating Committee will vet applications and invite qualifying members to interview. If you're interested in submitting a Letter of Intent, please call Holly at 740-369-6221 or via email to hquaine@DelawareAreaChamber.com. The Chamber will accept Letters of Intent until September 15, 2016.

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

An advertisement for HW & Co. CPAs & Advisors. The top half features the company logo "HW & Co." in a large, stylized font. Below it, the text reads "CPAs & Advisors" and "Celebrating Over 25 Years of Excellence" in a cursive font. The background of the ad shows a silhouette of a person standing in a field of tall grass, looking out over a city skyline at sunset. The bottom section has a teal background with white text: "Our CPAs and Advisors understand that conversations change everything. See where one discussion with our professionals can take you. Start the conversation today!" At the bottom, the website "www.hwco.com" and phone number "877.FOR.HWCO" are listed.



Come celebrate with us

On Tuesday, September 6 at 5:00pm, new Chamber member and one of the newest residents of Downtown Delaware will celebrate with a ribbon cutting and grand opening. [The Law Office of Brian Jones](#) will cut the ribbon and show off the renovations made to the former Bargar Jewelry building. Please join us. [Click here to tell us you're attending.](#)

And on Wednesday, September 14, longtime member [Willow Brook Christian Communities](#) (whose continued expansions make them, it is believed at the Chamber office, the record-holder for the most ribbon cuttings) will hold a celebration of their new adult day center, *Willow Brook By Day*. The event will be held at their facility at 100 Delaware Crossing West (off US 23 across from Bob Evans). The ribbon cutting will be held at 9:00am but from 8:00-10:00 you can wander through food stations with breakfast prepared by Willow Brooks notoriously fabulous chefs. [Click here for more information about Willow Brook By Day.](#) [Click here to let us know you're coming.](#)



Chamber member bank ranked among the 50 best in America

The [First Citizens National Bank](#) has recently been added to DepositAccounts' 2016 edition of its Top 200 Healthiest Banks in America. First Citizens made the list at #47 (out of 6,199 total federally insured banks!). The First Citizens National Bank is very pleased and proud to have received such an outstanding distinction and vote of confidence for how the bank is being managed and run.



The complete 2016 list, as well as a brief description of DepositAccounts and the methodology of its rating system, can be seen by [clicking here](#). A more detailed breakdown of First Citizens' A+ health score may be found in the health section by [clicking here](#).

The First Citizens National Bank, headquartered in Upper Sandusky, Ohio, currently maintains offices throughout Wyandot County as well as at 1240 Delaware Avenue, Marion and 9595 Sawmill Parkway, Powell. The bank has been serving its clients and communities since 1860.



Bank president Kevin Smith is a tireless supporter of chambers of commerce in the bank's service area. The Chamber offers Kevin and his staff hearty congratulations!

Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.

Our Values

- We will treat all of our relationships with honesty, respect and fairness;
- We will be actively involved in our community and will be leaders in identifying and addressing issues of community and regional concern;
- We will foster partnerships to improve the economic well-being and quality of life in the community;
- We will hold the business needs of our membership to be our highest priority;
- We will remain committed to fostering a rich sense of community and an unrivaled quality of life;
- We will stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- We will be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- We will be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.

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 These merchants do not qualify for the Beat offer: Merchants that are not approved by BASYS' credit policy; Merchants currently processing with BASYS; Merchants that have participated in a similar offer with, or otherwise requested a cost comparison from, BASYS within the past 12 months; Merchants currently participating in a merchant services program designed specifically for franchisees, trade associations or member associations; or provided that merchant's current pricing is not below standard card organization fees. Offer requires merchant process a minimum of \$60,000 in annual credit card sales. Comparison applies to processing fees only, not to include monthly equipment or software fees. Offer expires within 60 days of receipt of application. Valid through July 31, 2016.

Grant deadline approaching

September 1 is the deadline for grant applications for the 2016 Community Grants from the [Delaware County Foundation](#).

The Foundation's Community Grants Program awards grants from \$1,000 to \$5,000 and supports projects and programs in arts, civic affairs, education, environment, health and social services.

"It's great to see grant dollars working in our community," says Marlene Casini, President of the Delaware County Foundation. "It's also eye opening to learn of the many needs we have in Delaware County."

Non-profit organizations that serve Delaware County residents are eligible to apply. Some organizations receiving funding the past year include: the Arts Castle, Central Ohio Symphony, Common Ground Free Store, Curtain Players, Delaware Historical Society, Delaware Speech and Hearing Center, Family Promise, Law Enforcement Foundation, People in Need, Ronald McDonald House Charities, and Stratford Ecological Center.

Grant dollars are available as a result of donors who create charitable funds at the Foundation. These funds are created by individuals, families, businesses and organizations. "People want to give back in a meaningful way, now and beyond their

lifetime," says Casini. "We help these donors match the needs of the community with their interests."

An experienced group of Foundation volunteers reviews grant applications, verifies information, and makes recommendations for the grant dollars. Once grants are awarded, the Foundation tracks progress and reports back to the donors on the use of the funds.

The grant application is available on the Foundation's website, www.delawarecf.org. Grants will be awarded before the end of the year.

Any amount can be donated to the Community Grants program. The more grant dollars to distribute, the more the we can make a significant difference in Delaware County," says Casini.

To contribute to the community grants program donate on-line at www.delawarecf.org or send a check to the Delaware County Foundation, 3954 North Hampton Drive, Powell, Ohio 43065.



The Delaware County Foundation has awarded more than \$8.4 million in grants and scholarships since its founding in 1995 with \$1.3 million granted in 2015.

Contact the Foundation at 614-765-2332.

Another member benefit: discount prescription drug card available FREE to you and all your employees

The Delaware Area Chamber of Commerce, through its membership in the Southern Ohio Chamber Alliance, can make you a hero in your workplace. And because you're a Chamber member in good standing, you can distribute FREE Prescription Drug Cards that can offer your employees and their families savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan. This program also includes other value added programs which will be listed on the card. Generating the card is as simple and quick as entering a name in the card via the link below. (no application/enrollment or eligibility required). This program has "LOWEST PRICE" logic to guarantee the best deal on your prescriptions. (You pay the lower of a discount off Average Wholesale Price-AWP, discount off MAC Pricing or Pharmacy Promotional/Retail price). This card is pre-activated and can be used immediately!

Need to order hard copies of cards for your friends, family, members or employees?

Simply [click here](#) and follow the instructions to order your own personal cards online. You can even customize the cards by adding your own logo image to the cards! Just another way our Chamber looks out for you.



What's keeping you from advertising FREE on the Chamber's Website???

Are YOU taking advantage of the FREE opportunity to list your sales and deals on the Chamber's website and newsletter???

HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at dachamber@DelawareAreaChamber.com.

Check Out the Latest from Chamber Members

HOT DEALS

Posting is FREE with your membership

- [Chamber Member Only Discount—Anytime Fitness](#)
- [Earn Referral Buck\\$\\$ - Delaware Area Chamber](#)
- [Join Safety Council—Delaware Area Safety Council](#)
- [Unlimited Summer Bus Pass for Fixed Routes! - Delaware Area Transit Agency](#)
- [From Our Family To Yours—Fuller Memorials](#)
- [Frontier's Top Dollar Phone Trade-In—Frontier Communications](#)
- [Copies! Copies! Copies!—MailPro 1 LLC](#)
- [Back to School Special—Optimal Eye Care](#)

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of "naming rights" that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

Industry-Exclusive Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

PLATINUM LEVEL: ONLY ONE PER INDUSTRY

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

[*Click here for a la carte details](#)

**Delaware Area Chamber of Commerce
Sustaining Member Packages**

revised & effective 2-2016

[*Click here for a la carte details](#)

Questions: Call Holly at 740-369-6221

***Sustaining packages are purchased in addition to regular membership investment.**

A la carte dollars menu

Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

Golf Outing

Main Event Sponsor	\$1500
Lunch Sponsor	\$ 500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

Clay Classic

Station Sponsor	\$125
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Leadership Delaware

Scholarship Sponsor	\$ 825
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Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication
Discounts may be available for early bird sales, new members and ad size upgrades.

[*Click here for a la carte details](#)

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

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Member wins healthy award

Consolidated Electric Cooperative, Inc. (CEC) was selected as the third place winner for the Columbus Business First 2016 Healthiest Employers of Central Ohio Award in the small (2-99 US employees) category. American Showa, key account member of CEC, was chosen as the first place winner in the large company division.



Consolidated Electric Cooperative, Inc.

® Your Touchstone Energy® Partner



When interviewed by Columbus Business First, CEC President/CEO Phil Caskey had this to share about the importance of the cooperatives integration of health into the work environment.

“Wellness means “live smart, stay strong, live long” to our employees. That’s the name and slogan our employees decided upon for our wellness program. Our program focuses not only on physical wellness but mental, emotional and financial wellness as well as safety and commitment to community.”

When asked what the company does to promote work/life balance for employees. Caskey noted “CEC offers a wellness reimbursement program for a defined amount annually for items that include not only fitness memberships but home-use fitness equipment and wellness-related classes and activities for the employee and family members.” Additionally, he added, “Employees are encouraged to use and enjoy vacation and personal time and to be sure to turn off company phones and email while away from work, unless they are on-call.”

Chic social entrepreneurship

When the **Delaware County Historical Society** received as a donation the Meeker Homestead, it came with an 1848 building called The Barn at Stratford. Using the quaint barn as an event venue made the Historical Society owner of what can only be described as the most elegant example of social entrepreneurship in the county. The Barn at Stratford, located at the southern gateway to Delaware sits on 6 acres of lush lawn and was the location of the Chamber’s August Business After Hours. Original brick walls and rustic interior decorated with tiny white lights conjured images of an intimate and romantic setting. But the available projector and screen also suggested a unique setting for corporate events as well.



Food, drinks, prizes and tours of the Meeker Houser rounded out an evening of networking. Our thanks to the Historical Society’s director Donna Meyer and venue manager Connie Hoffman for a very special setting for the Chamber event.

[Click here for more photos.](#)

New member; new business

The Chamber celebrated with **Canvas Creations for You** as a new business and welcomed owner Trisha Grapner and staff to the Chamber as a new member. The business model is very on trend: get together as group of friends, some canvas, paint and



wine and enjoy an evening of fun and art. No skill level is too low to participate (after all, there IS wine...) It’s not your mother’s Tupperware party. :)

Trish also does home parties for adults and kids, and is partnering with area nursing homes to use art as therapy. This is a one-of-a-kind for Delaware City and County.

Congratulations and all the best

to Trisha Grapner and her family and friends who are helping her business get off the ground.



IRONMAN comes to Delaware

On Sunday, August 21, the City of Delaware hosted a half-IRONMAN, the first of three consecutive years. The event brought roughly 2500 athletes and their friends and family to Delaware over the weekend of August 19. Thousands of volunteers from the community stepped up to assist in the effort and many of our Chamber members helped on Friday from 2:30-7:00 checking in athletes from around the country. Hot and humid and a wee bit of rain didn't dampen the volunteer spirit. The Chamber's opportunity to support the City wouldn't have been possible without the help of members and the friends and family they recruited to work the tent. The Chamber congratulates the City on a successful first event of its kind and the Chamber extends a hearty thank you to those who helped us assist. [Click here for more photos](#). Thank you to Chamber office manager Sara who organized our volunteers:

Cassandra Binkley, Heather Giehl, Brett Patton, and Shelly Weesner: [Adecco Employment Services](#)
Robert Peterson: *Byer's Toyota*
Jason Comstock: [Clarity Technology Solutions, LLC](#)
Brittany McKinniss: [Country Club Rehabilitation](#)

[Campus at Delaware](#)

Dee Ice: [Dawson & Myers LLC](#)
Marsha Link: [Delaware Area Career Center](#)
Ginny Berry: [Delaware Area Transit Agency](#)
Julie Miller, Courtney Cousins and George Needham: [Delaware County District Library](#)
Sandy Kuhn: [Delaware County Fair](#)
Ken, Suzanne and Kristin Levering: [Delaware Court Healthcare Center](#)
Kelli Kincaid: [Delaware General Health District](#)
Bethany Moore: [Delaware Speech & Hearing](#)
Glenn Marzluf: [Del-Co Water Company, Inc.](#)
Robert Fischer: [Emerson Network Power/](#)

[Liebert AC Power](#)

Todd Irion: [Engineered Materials Systems, Inc.](#)
Amy Sweeney: [FirstMerit Bank - Delaware Center](#)
Elia Ali and Dr. Jane Graebner: [Foot and Ankle Wellness Center](#)

Rand Guebert and Vitoria Komesso
Janet Phillips and Gretchen Barth: [Janet L. Phillips, Atty.](#)

Trish and Tom Bishop: [League of Women Voters of Delaware County](#)

Jack Brickner: [Planned Communities](#)

Zoran Grozdic, Jennifer Knittle and Mason Malcom: [The Kleingers Group](#)

Melanie Crane: [V&P Hydraulic Products](#)



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Leadership Delaware Class of 2017

Leadership Delaware kicked off its new class at a luncheon at [Willow Brook of Delaware Run](#). Present were Chamber board members, session facilitators (all alum themselves) and the thirty-nine members of the Class of 2017. This class is special because it represents the 25th anniversary of the sought-after, premiere program. From its humble beginnings with ten participants to a record-breaking forty-four graduates in May of 2016, the program has evolved over the years. Each session is still facilitated by only Leadership alum and this class will boast a total of 606 participants.

The Chamber is grateful to former Chamber executive director Rozella Miller and Leadership administrator for seven years Tracy Whited for laying the foundation of an amazing opportunity that current Chamber staff has built upon.

This year's class of thirty-nine include representation of private, public and agency organization. Leadership's nine sessions are facilitated by Leadership alum. With facilitators who graduated from 1999 to 2016, this elite and passionate-about-Leadership group is the heart and soul of the program.

Here's to another incredible experience.



Leadership Delaware Class of 2017

Mitchell Briant
Big Brothers Big Sisters

Bill Bussey
[Delaware Area Career Center](#)

Phil Caskey
[Consolidated Electric Cooperative](#)

Lisa Clark
[People In Need](#)

Mark Cooper
Big Walnut Local Schools

Jenn Copley
[Delaware County Bank](#)

Heather Day
[Delaware General Health District](#)

Marci DeWitt
[Anchor and Away Travel](#)

Tim Dodge
[Alpha Group of Delaware](#)

Melinda Draper
[Delaware County Board of Developmental Disabilities](#)

Kris Dye
[Del-Co Water Company](#)

Carol Ellis
[Delaware County Bank](#)

Missy Fillinger
[Howard Hanna RealCom Realty](#)

Denny Freirmood
[Performance Chrysler Jeep Dodge](#)

Mark Gore
[Black Wing Shooting Center](#)

Julie Guy
Coldwell Banker King Thomson

Luke Henry
[ProScape Lawn & Landscape](#)

Laura Herron
[Pathways Financial Credit Union](#)

Sara JaTausch
Ohio Department of Education

Carolyn Jones
[Fidelity Federal Savings & Loan](#)

Kelsey Kuhlman
[Delaware General Health District](#)

Sandy Kuhn
[Delaware County Agricultural Society](#)

Patti Laney
[Delaware Creative Housing](#)

Brian Leach
[Del-Co Water Company](#)

Tanya McCarthy
[Greater Powell Area Chamber of Commerce](#)

Jayna McDaniel
[Delaware City Schools](#)

Nancy McGovern
[First Citizens National Bank](#)

George Needham
[Delaware County District Library](#)

Ryan Rivers
Rivers Insurance Group

Mindy Sandford
[OhioHealth](#)

Jeff Scholl
[FC Bank](#)

Laura Scott
[V & P Hydraulic Products](#)

Amanda Sheterom
[Orange Township](#)

Bree Smith
[Sarah Moore Community](#)

Amee Sword
[Delaware County District Library](#)

Phil Ulery
[Edward Jones- Phil Ulery](#)

Kyle Weber
[The Kleingers Group](#)

Toby West
[Delaware City Schools](#)

Rob Wilkin
[Maloney + Novotny](#)

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[Artina Promotional Products](#)
[Bill Kistner & Company LLC](#)
[Breakaway Cycling](#)
[Browning & Meyer Co., LPA](#)
[Carolyn Asher- American Family Insurance](#)
[Chiller Ice Rinks](#)
[Cogburn Electric, Inc.](#)
[Delaware Creative Housing](#)



[Easyfit Products, Inc.](#)
[Focus CFO](#)
[Gayle Holton Design](#)
[Growth Coach, The](#)
[Haines Local Search](#)
[Josie Posie Flowers & Gifts](#)
[Keller Lubricants - Amsoil](#)
[Kona Ice of Delaware/Marysville](#)
[NorthStar American Concessions](#)
[Peacock Water](#)
[Rotary Club of Delaware](#)
[Service Before Self Leadership](#)
[Shade & Shade](#)

September Calendar

Business BEFORE Hours

Thursday, September 1
Delaware County District Library
Orange Branch
[Click here for details](#)

Ribbon Cutting

Edwin Loy Home/Stone &
Sparrow Apparel
Thursday, September 1
5:00pm
[Click here for details](#)



Labor Day

September 5
Chamber office closed



Ribbon Cutting

Law Offices of Brian Jones
Tuesday, September 6
5:00pm
[Click here for details](#)



HR Council

Wednesday, September 7
8:30am, Chamber office
[Click here for details](#)

Leadership Delaware

Strengths Finder

Six Pack Admin Series

Monday, September 12
8:00-10:00am, Chamber office
Part one: 7 Roles of a Supervisor

B.E.D. & Breakfast

Blind Spots & Staff Silence
Tuesday, September 13
7:30am Chamber office
[Click here for details](#)

[Click here to visit the chamber's
interactive calendar of events](#)

Safety Council

Drug-Free Workplace
Tuesday, September 13
11:30am-2:00pm
[Click here for details](#)

Grand Opening and Ribbon Cutting

Wednesday, September 14
8:00-10:00, Willow Brook
Christian Village
[Click here for details](#)



Third Thursday luncheon

Annual State of the Schools
Thursday, September 15
SourcePoint
11:45-1:00pm
[Click here for details](#)

Anniversary Open House

Canvas Creations For You
Click here for details

Business AFTER Hours

No Biz After Hours
Enjoy the fair

Delaware County Fair

September 17-24

Six Pack Admin Series

Monday, September 19
8:00-10:00am, Chamber office
Part two: Establishing Yourself as the
Leader

Chamber Board meeting

Wednesday, September 21
7:30am, Chamber office

Six Pack Admin Series

Monday, September 26
8:00-10:00am, Chamber office
Part three: Common Purpose

Candidate Forum

Wednesday, September 29
7:00pm, Career Center south
[Click here for details](#)

Jug Day Thursday, September 22



Admin Council

Thursday, September 29
9:00am Chamber office

Job Fair

Friday, September 30
10:00am -3:00pm
[Click here for details](#)

SAVE THE DATES

Friday, October 14, 2016

Annual Clay Classic
[Click here for details and to register](#)



Boo-siness After Hours

Thursday, October 27

5:00-7:00 Chamber office
Halloween and Costume Party
Prize for best costume, Tarot card read-
ings, pumpkin painting, specialty brews
and more.

Have your photo taken with
Frank-and-stein.

[Click here to attend if you dare...](#)

Annual Dinner

Thursday, February 2, 2017
DoubleTree by Hilton
Crosswoods 23 @ 270

Attention small businesses, new medical plan now available

Through our membership with the Southern Ohio Chamber Alliance, the Chamber is excited to offer a new self-funded medical plan for groups of 2 to 50 employees; the SOCA Benefit Plan. Anthem Blue Cross and Blue Shield will be administering this plan and will provide stop loss coverage. This new plan is a multiple employer welfare arrangement (MEWA) which enables smaller employers to join together to share in the overall claims risk. This new program offers competitive rates, fixed, predictable monthly payments, various plan designs, including four PPO and three HSA options, Anthem's broad Blue Access PPO Network and National RX Formulary, coverage for claims run-out/terminal liability coverage.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com

740-363-5433

www.discovercfi.com

201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
pettitt@prefben.com

740-363-6028

www.prefben.com

611 South Sandusky Street, Delaware

The Non-Profit Bulletin Board

This feature is a vehicle through which the Chamber's forty-some members that are governed by a board of directors can connect with those interested in serving in the community.

Alpha Group of Delaware

Alpha Group of Delaware is seeking professional business candidates willing to apply their talents to make a difference in the lives of individuals with disabilities. The Alpha Group of Delaware, Inc. continues to expand our reach with office locations in Delaware, Lewis Center and Westerville.

The Board of Directors is the legal authority for The Alpha Group of Delaware, Inc. As a member of the Board, a Director acts in a position of trust for the community and is responsible for the effective governance of the organization.

Alpha's Mission: To offer members with disabilities an array of quality programs and services that enables them to achieve and, hopefully, exceed their member goals.

Learn More: Liz Owens, CEO lizowens@alphagroup.net [Alpha Intro video](#)



Chamber "ads" new dimensions and new sizes to newsletter advertising

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to

hquaine@DelawareAreaChamber.com

Ad prices are for one run:

Full page*	8.5" x 11" portrait	\$125
Half page**	8" w x 5.25" h	\$90
Quarter page	4 w x 5.25" h	\$75
One-eighth page*	4" w x 2.62" h/v	\$50

Delaware's Best Kept Secret

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2016 produce market volunteer opportunities

Produce Markets are designed to provide fresh food to individuals and families in need. The Mid-Ohio Food Bank supplies all the produce distributed at the event and most of what is offered is fruits and vegetables but can also include bread and dairy items. Each Market can serve up to 300 families whose eligibility is set at 200% of the federal poverty level.

After each distribution event, all remaining product is distributed to, among others, [People In Need of Delaware County](#). In addition to PIN staff, each Market event needs volunteers to assist. The Market dates are held at the PIN facility at 138 Johnson Dr., Delaware from 2:30-4:30. Volunteers are asked to arrive 30 minutes prior to the event and to park across the street at [Office City Express](#). The Market events are held rain or shine and volunteer jobs include set-up, client sign-in, traffic control and clean-up.

For questions or to schedule a volunteer date, call Randy Bournique at 740-363-6284 or email to rbournique@delawarepeopleinneed.org.

Market dates:

September 28

October 26

November 30

Let them know you belong and support; link to Chamber logo

The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.

Click the image to the right for a high quality version of the Chamber Web Stamp.



Click the image to the left for a high quality version of the "Proud Member" Web Stamp.

Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

Save money on health benefits without pinching pennies

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.*

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*Discounts apply to eligible Chamber members who do not already have Anthem coverage. Anthem Blue Cross and Blue Shield is the third-party administrator for the Chamber's Health Plan. A separate agreement is required for the Health Plan to be used. *Anthem is not a health plan. The Anthem Blue Cross and Blue Shield network of providers is not affiliated with the Chamber and does not represent the Chamber.

For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)



Delaware Area Safety Council News

August plant tours

Safety Council members visited 5 Delaware County facilities for our August meeting:

- [V & P Hydraulic Products](#)
- [Luvata Ohio](#)
- [Delaware County EMA](#)
- [Delaware City Police Department](#)
- [PPG Industries, Inc.](#)

The tours were a great way to get out into the community and see how other companies implement safety practices and procedures. Thank you to the businesses that hosted a tour, their staff, and our steering committee members who helped with the tours!

Drug-free workplace

Our September 13th meeting (FY17 – meeting #3) will be at the Delaware Area Career Center. Our presenter is Dyann McDowell, President and Training Consultant from [Training Marbles, Inc.](#) We will learn about Marijuana Legalization and DFWP. Ohio voters rejected legalizing medicinal and recreational use of marijuana in 2015, but advocates vow they are not leaving until it's legal. Learn what steps to take now to protect your organization's Drug-Free Workplace Program, and explore topics related to workplace safety and the use of prescription medication.

Click here to register. Sponsored by Boyd's Tire.



Thank you for supporting the Delaware Area Safety Council!

Sponsor a meeting this year

Safety Council is now accepting sponsors for Safety Council meetings for FY17. Pricing has changed for this year: \$50 per month; \$75 for the Health & Wellness Fair; \$75 for the Annual Awards meeting. The following months are up for grabs:

September 2016.....	\$50
October 2016	\$50
January 2017	\$50
February 2017	\$50
April 2017	\$50
May 2017	\$75

Contact Julie at dasafetycouncil@gmail.com if you are interested. First come first served.

[Click here](#) for BWC's e-newsletter



Welcome

New Members

[Accent Information Systems](#)

Paintastic
The Inn at Olentangy Trail

Safety Council

Calendar

[Marijuana Legalization and DFWP](#)

FY17 meeting #3

Dyann McDowell
Tuesday, September 13, 2016
Delaware Area Career Center– South Campus

[Fire Safety & Prevention](#)

FY17 meeting #4

Thomas Bensen
Tuesday, October 11, 2016
Delaware Area Career Center– South Campus

[Behavioral Driving](#)

FY17 meeting #5

Keith Snead
Tuesday, November 8, 2016
Delaware Area Career Center– South Campus

[Holiday Safety - 4 Break Out Sessions](#)

FY17 meeting #6

Tuesday, December 13, 2016
Thomas Bensen – Fire Safety During the Holidays
Todd Snyder – Safe Holiday Lighting
Lin Bensen - Holiday Food Safety
Captain Kevin Savage – The Sober Facts of Holiday Drinking & Driving

Safety Council

Reminders

- NEW EMAIL for all Safety Council related matters: dasafetycouncil@gmail.com
- Don't forget to sign in *at every meeting* and check the box if you are a CEO
- Up to two of your 10-meeting requirement can be substituted by external trainings. Plan ahead for the year now and schedule your classes with BWC. [Click here for a list of courses](#) offered in Columbus for FY17
- BWC is now accepting nominations for Safety Innovations Awards. See the flyer in this newsletter or [click here](#).
- BWC is offering Advanced Safety for Public Employers November 7-8. This program will count for 1 external training credit. See the flyer in this newsletter or [click here](#).

Advanced Safety for Public Employers (ASPE)

You will learn:

- Employer and employee rights and responsibilities under the Ohio Public Employment Risk Reduction Program (PERRP);
- An overview of PERRP injury and illness record-keeping requirements;
- PERRP inspection procedures and how these affect you as a public employer or public employee;
- Hazard recognition skills and possible solutions to safety and health issues in public sector worksites;
- An overview of adopted public employment workplace standards and rules.



Who should attend

Individuals who work for a public employer (state or local government agency) and are responsible for or assist with health and safety activities at their facility, as well as workers who are directly affected by those health and safety activities.

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October 24-26, 2016

Cleveland-Garfield Heights
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Garfield Heights, OH 44105-7132
216-584-0115

November 7-9, 2016

Columbus
13430 Yarmouth Drive
Pickerington, OH 43147
614-644-0479

**ISSP
credit**

Instructors

PERRP Compliance Safety
and Health Officers

Credits

2.5 Days
EPA 12
Sanitarian 15

*BWC is accredited by IACET to offer 1.5 CEUs
for this program*

For more information, please contact PERRP at 1.800.671.6858.
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