

# CHAMBER NOTES

A monthly newsletter of the  
Delaware Area Chamber of Commerce

October 2023

## Sustaining Members Platinum Level



## Gold Level



## Silver Level



The Delaware Area  
Chamber of Commerce  
Established 1907



facebook

## Last call

### 2024 directory helps members with, new member and up-size discounts!

The Delaware Area Chamber's Community Profile and Membership directory is the only publication of its kind in Delaware County. This glossy, full-color directory starts with sections on community culture, education, health care, industry and commerce and more. Following is a cross-referenced listing of our members. Some 1000 copies are mailed to new movers, every chamber member and distributed throughout the county all year long. Members are encouraged to request (always free) copies for their lobbies, clients and new-to-the-area staff. And, of course, it's [accessible on our website](#). Advertising in the directory reaches thousands of potential customers and all photos in the publication are straight from our members; there's no stock photography.



### [Click here for a price list and ad agreement form.](#)

- For an additional \$50, your ad can be posted for one month on the **Chamber's website**, getting your ad roughly **3600 views**.
- If you ran an ad last year and up-size your ad this year, you'll receive an **additional discount**.
- **New member** since last year's directory? Discount there as well.

Don't miss these incredible offers as the Chamber's way of recognizing your need to advertise and the way you've been tested this year. Questions? Contact the Chamber at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

### Boo-siness After Hours at the Chamber-It's BAAAACK

Mark your calendars now—you won't want to miss the Chamber's annual Halloween party on Thursday, October 26, 5:00-6:30. Wear your scariest costume (or not), have your fortune told by Mr. Predictor, eat, drink and network! Come join the fun if you dare...

[Click here to enter the Chamber House of Horrors.](#) (OK, that might be overstating it a teeny bit. But it WILL be fun)



**Corporate Sponsor**



**Lunch Sponsor**



**Shooter Awards**

- High Shooter
- High Team
- Booby Prize

# 2023 Clay Classic

**Deadline to register is October 6**

**Friday, October 13, 2023**  
**Black Wing Shooting Center**  
**3722 Marysville Road, Delaware**  
 12:00pm: Registration & lunch  
 12:30 pm: Mandatory safety briefing  
 1:00 Shooting begins  
 3:00-ish: Awards

**Single Shooter \$130**  
**Station Sponsor \$125**  
**Team Sponsor (5 shooters) \$650**  
**Mulligans \$5 each (limit 5)**

**Shooter Amenities**

- Lunch
- Shells
- Gun rental
- Eye & ear protection
- Range safety officer
- Safety briefing
- Optional side games

**TEAM REGISTRATION**

Team sponsor company name \_\_\_\_\_

Contact name \_\_\_\_\_ Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Shooter #1 \_\_\_\_\_ Shooter #2 \_\_\_\_\_

Shooter #3 \_\_\_\_\_ Shooter #4 \_\_\_\_\_

Shooter #5 \_\_\_\_\_

**INDIVIDUAL SHOOTER REGISTRATION**

Company name \_\_\_\_\_

Shooter \_\_\_\_\_ Phone \_\_\_\_\_

E-mail \_\_\_\_\_

**STATION SPONSOR REGISTRATION**

Company name on sign \_\_\_\_\_

Contact name \_\_\_\_\_ Phone \_\_\_\_\_

E-mail \_\_\_\_\_

Number of Shooters x \$130 \_\_\_\_\_

Station Sponsor \$125 \_\_\_\_\_

Mulligans \_\_\_\_\_ x \$ 5 \_\_\_\_\_



**TOTAL**

**\$** \_\_\_\_\_

Please invoice  Check enclosed

Credit Card # \_\_\_\_\_ exp. date \_\_\_\_\_

Delaware Area Chamber of Commerce, 2 Troy Road, Delaware, Ohio 43015  
 740-369-6221 ~ fax 740-369-4817 dachamber@DelawareAreaChamber.com



## 2023 Board of Directors

### Executive Committee

Casey Converse—Chair

[Converse & Associates LLC](#)

Mark Clack—Chair Elect

[Attindas Hygiene Partners](#)

Brad Schneider—Immediate Past Chair

[The Growth Coach](#)

Angel Boulis— Treasurer

[Maloney + Novotny](#)

Shane Dawson—Vice Chair

[Dinsmore & Shohl LLP](#)

Maribeth Meluch—Vice Chair

[Kohrman Jackson & Krantz, LLP](#)

Kirt Trimble—Vice Chair

[Trimble Insurance Agency](#)

### Board Members at Large

Tamra Bower

[Polaris Fashion Place](#)

Heidi Kegley

[Delaware City Schools](#)

Todd LeClair

[PPG Industries](#)

Ken Levering

[Delaware Court Healthcare Center](#)

Chuck Moore

[Commodore Bank](#)

Liz Owens

[The Alpha Group](#)

Scott Ruth

[Cogburn Electric](#)

Jason Sanson

[GHD Group](#)

Kim Saunders

[Ohio State University Wexner Medical](#)

[Center Outpatient Care Lewis Center](#)

Brian Young

[Spectrum](#)

## Sustaining Members

### Bronze Level



Fidelity Federal



Manos, Martin & Pergram  
Attorneys at Law



BodinePerry  
Certified Public Accountants & Advisors



## DELAWARE AREA CHAMBER OF COMMERCE

You are invited to attend a program of the  
Delaware County Housing Alliance

with

United Way Executive Director Brandon Feller

Learn about the final product of a housing study and how it will be used to further understand the scope of needs, develop actionable strategies, and inform the community and policy makers of the housing needs in

Delaware County

sponsored by



Thursday, October 19, 2023, 11:45am—1:00pm

[Brookshire Event Venue](#)

405 Greif Parkway, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$25 ~ Non-Chamber members: \$30

Deadline to register is Thursday, October 5, 2023

Cancellations after October 5 and no-shows will be charged.

[Click here to register](#)

## October Business BEFORE Hours & Ribbon Cutting



Start your day on Thursday, October 5 by networking when [Goodwill Industries](#), 1135 Columbus Pike, Delaware, hosts the Before Hours AND a ribbon cutting for

their new drive-in drop off center. Food, networking—bring lots of business cards to share. The event is held from 8:00—9:30 am.

[Please let us know you'll be attending.](#)



## Ribbon Cutting

Join us as we cut the ribbon and celebrate with [Heartland Bank](#) on the grand opening of their

newest branch in Delaware. The [HEARTLAND BANK](#)

event will be held on Wednesday,

October 18 with an open house from 4:00-6:00 and the ribbon cutting at 4:30. Their beautiful new office is at 1754 Columbus Pike, Delaware.

[Please let us know you'll be attending.](#)



## Advertisers in this issue

[Anthem Blue](#)

[Cross/Blue Shield](#)

[Black Wing](#)

[Shooting Center](#)

[Boardman Arts Park](#)

[Bodine Perry](#)

[CES Credit Union](#)

[Delaware County Historical Society](#)

[Edward Jones—Dusty](#)

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[Bank](#)

[Huntington Learning Center](#)

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## New member orientation—welcome or brush up

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastries and then retreat to the conference room where Chamber staff run through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.



Everyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientation is **Tuesday, October 24**. [Click here to register](#). We'd love to see you! It's not just for new members!



## Blue ribbon networking event

The Chamber had a special presentation for the host of the September 28 Business After Hours. On behalf of our hosts [Boardman Arts Park](#), director Roxanne Amidon was presented with the Chamber's Blue Ribbon Certificate of Achievement. The Blue Ribbon designation is earned by new Chamber members who complete 12 items within their first year of membership from a list of Chamber benefits. As a way to engage new members and encourage them to take advantage of all the Chamber has to offer, new members are assigned an Ambassador who mentors and supports them through those first 12 months.



And, of course, there was networking and on a rainy late-summer afternoon Chamber members and friends—most who'd never been to the Park—were wowed by this not-for-much-longer Delaware hidden gem. What a terrific event!!

The Arts Park began in 2017 as a volunteer organized effort to reclaim an unused green space and now has transformed into an outdoor art exhibit and event venue bringing the arts, community and new visitors into the City of Delaware.

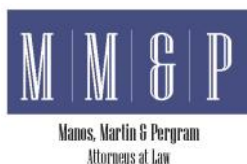
The 2.2 acre green space is filled with unique art pieces, walking paths, and benches. Annual events are held including the Delaware Vintage & Artisan Festival, Delaware County Beer & Wine Festival, CREATE! Event and Ghost Walk; as well as art and yoga classes, concerts and socials. The Park is a 501c3 non profit organization.



Congratulations to Roxanne and company on their special chamber status and thank you for all you do to promote art in our community. [Click here for more photos](#).

**The Chamber recognizes  
renewing sustaining member**

**Bronze Level**



**The Chamber recognizes  
renewing sustaining member**

**Silver Level**



**Ohio Living**  
Sarah Moore

# ANGELS Among US

Thursday,  
February 22, 2024  
6:30PM — 9:00PM

Bridgewater  
10561 Sawmill Pkwy  
Powell, OH 43065



740-816-6955  
info@graceclinicsoh.org  
graceclinicweb.org

We are looking for sponsors for our Angels Among Us fundraiser slated for February 22, 2024.

Join us for an evening filled with stories of hope, testimonies of transformation, and a deeper understanding of the invaluable impact Grace Clinic has on our community.

We need your help to make this fundraiser a success and to help as many people in our communities as possible. Please join us as a sponsoring supporter.

## WHEN YOU DONATE...

\$100

Three Home  
Blood Pressure  
Monitors for our  
Patients



\$250

Monthly Electric  
Bill At One  
Location or Six  
Home Glucometer  
Machines



\$500

One Month  
Translation  
Service Usage



\$2500

Patient Dental  
Vouchers for Two  
Months



\$5000

Patient Medication  
Vouchers for Two  
to Three Months



## Member plans gala fundraiser

[Grace Clinics of Delaware](#) started in 2006 with a vision from Kent and Kevin Doherty to offer free medical care to represent the hands and feet of Jesus.

Grace Clinics of Ohio is a faith based free medical clinics, serving the underinsured and uninsured at or below the 200% of the federal poverty guidelines. The clinics also comes beside patients who have Medicare but no coverage for eyeglasses or dental care.

The Delaware clinic is located at 40 South Franklin Street, Delaware, Ohio 43015. The clinic is open for walk-ins on Mondays 9am-11:30 am, Wednesdays 5:30 pm-8pm, and the first Thursday of the month from 11am-1:30 pm. Tuesday evenings are open for specialty appointments only. We offer Chiropractic care, optometry, dental, women's health, social work, physical therapy, and foot care.

Grace Clinics of Ohio have four locations, soon to be five, in Delaware, Marion, Wellston (Jackson County), Columbus in the Linden area, and soon in Hilliard in conjunction with Rock City Church.

The State of Ohio Medicaid enrollment regulations are changing back to the way they were before the pandemic. If patients are no longer eligible for the program, they will be disenrolled. Every person currently enrolled in Medicaid in the State of Ohio must re-enroll. The Charitable Health Network of Ohio is anticipating a 20% increase in volumes at free medical clinics across the state due to folks no longer qualifying for Medicaid or the enrollee is not reachable. Since April of 2023 when the new Medicaid rules came into effect, Grace Clinics of Ohio has seen a 20% increase in patient visits and 15% increase in new patients.

Contact Kay Melching, executive director at [kay@graceclinicsoh.org](mailto:kay@graceclinicsoh.org) with questions or donations.



## Grace Clinics of Ohio

YOUR NEIGHBORHOOD FREE MEDICAL MINISTRY



## When it comes to your to-do list, put your future first.

There may be opportunities for your investments to be working harder for you. Let's work together to make sure your financial strategy is optimized. Contact us today for a complimentary review.



**Dusty Hostutler, CFP®, AAMS™**

Financial Advisor

595 Sunbury Road  
Delaware, OH 43015  
740-363-9200

FAP-1966G-A





## Chamber endorses Health District levy

The Chamber's board of directors voted in favor of the Government Affairs Committee's recommendation to support the **Delaware Public Health District's** renewal levy. The .07 10-year renewal will be on the November ballot. This levy is a renewal of the millage the District has been *collecting since 1984*. Prudent stewardship and the County's growth contribute to both the renewal (no new money) and the need.



Think you know what the Health District does in the county? From food safety inspections to birth and death certificates, the Health District is a necessary and vital tool in our community. It's also the best value for its residents, costing the homeowner *only \$17 annually* for every \$100k of assessed value.

The Chamber encourages its members and their staff to support the levy and thanks the Health District for all they do to make Delaware the healthiest county in Ohio since 2014.

[Click here for more information about the Health District and the levy.](#)

## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

**Our Mission** The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



## Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those folks who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:30 at the Chamber office. Those interested should contact Holly at [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)



## Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.

Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).



## First for business. First for Delaware.

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### OUR TEAM: LOCALS BORN AND RAISED

You've probably seen us at Chamber functions, supporting Main Street Delaware, or any number of community events over the years. We care deeply about our community and that pride shows through in everything we do.

To learn more about what we can do for your business, call 740-914-8774. We'll be glad to meet in person or virtually.



[FirstCitizensNational.com](http://FirstCitizensNational.com)



L-R: Moty Haydon, VP of Business Development; Todd Everingham, Financial Advisor; Kevin Smith, Regional President - Marion; Frank Reinhard, Regional President - Delaware; Stacy Webb, VP - Branch Operations

100 North Sandusky Avenue, PO Box 299, Upper Sandusky, OH 44861

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# OUR STUDENTS GET GREAT RESULTS

2+ GRADE LEVELS OF GROWTH IN 3 MONTHS OF TUTORING\*



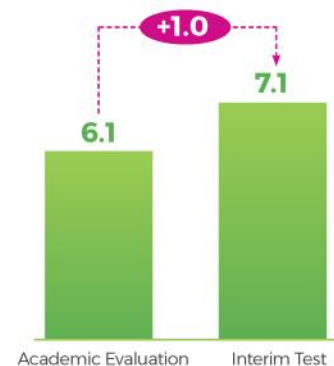
## READING

Average grade level improvement  
2010 to 2014 for 3 months tutoring



## MATH

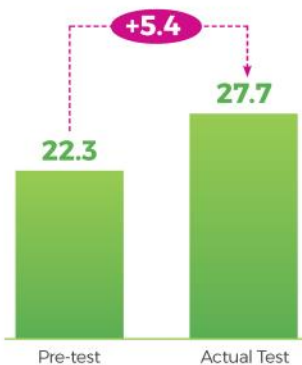
Average grade level improvement  
2010 to 2014 for 3 months tutoring



SCORE INCREASES OF 5.4 ON THE ACT AND 229 ON THE SAT\*\*

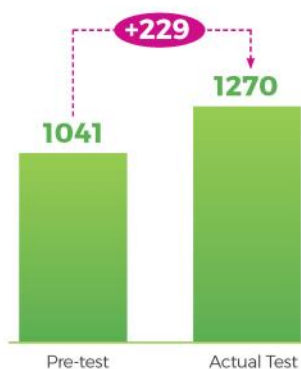
## ACT

Average score improvement



## SAT

Average score improvement



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## Chamber website banner adds a great value

Place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at [dachamber@delawareAreaChamber.com](mailto:dachamber@delawareAreaChamber.com) or call 740-369-6221.

### HOT DEALS

#### Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)



Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members– [check here](#) before you buy.



Angel Boulis  
Shareholder

*"As a 20+ year resident, I am proud to serve our community."*



+ Delaware 740.362.9031  
+ maloneynovotny.com

OhioHealth Grady Memorial Hospital

# Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit [OhioHealth.com/Grady](http://OhioHealth.com/Grady).



## Smokin' hot ribbon cutting



On September 26 the Chamber had so much fun helping to cut the ribbon on one of Delaware's coolest new endeavors. The self-proclaimed Queen of Ash, [Casa Aficionado](#) owner Patricia Khalaf is a most delightful addition to the community.



Located at 310 S. Sandusky St. in Delaware, Casa Aficionado is Delaware's destination for all premium tobacco products, featuring Delaware's largest walk-in humidor, they carry a full line of premium cigars to suit any taste and budget. They also have an exclusive selection of unique and specially priced hand-rolled blends available nowhere else!

Drop in and browse, enjoy a cigar with Patricia or bring friends to the private poker room or chess room. Better yet, literally join the club. Casa Aficionado members have 24/7 access to the store, their own locker to store any adult beverages they might want to share (that's also where they'll find a free surprise cigar every month) and 20% off all cigars and accessories. Casa A is all about the fraternity of cigar lovers and as much social club as it is retail store.

Welcome to Delaware, Patricia!! And welcome to the Chamber. [Click here for more photos.](#)



**Our CPAs and advisors understand that conversations can change everything**

**Let's Talk...**

**Tony LaNasa, CPA, CFE**  
Managing Principal

**HW&Co.**  
CPAs & Advisors

[www.hwco.cpa](http://www.hwco.cpa) | 614-794-8710



## Member welcomes new staff

[HelpLine](#) today announced that Lauren MacDade, MSW, LSW has been named Associate Director of the eight-county nonprofit based in Delaware, OH.

MacDade joined HelpLine in 2016 and has served in a variety of roles, most recently as Sexual Assault and Victim Services Director.

They have been instrumental in leading several initiatives at HelpLine over their seven-year tenure developing standards for a trauma-informed organizational assessment and approach to operations, advocating for development of a diversity, equity and inclusion strategy for the agency as a co-chair of the Cultural Inclusion and Equity Committee, expanding the sexual assault response services across North Central Ohio, and promoting comprehensive violence prevention programming.

MacDade served as the Sexual Assault Response Network (SARN) Program Manager prior to their most recent role, where they grew partnerships to strengthen crisis intervention, emotional support, advocacy and resources for sexual assault Survivors and their support systems. They lead internal efforts to continue to strengthen and incorporate LGBTQIA+ inclusive practices, champion self-care and wellness initiatives and programs for staff, and manages a broad range of grants to maintain crucial funding for HelpLine services.



As Associate Director, MacDade will lead operations for agency programs that impact more than 40,000 residents throughout the Delaware, Morrow, Crawford, Wyandot, Shelby, Union, Logan and Miami counties. Specific areas of responsibility include organizational leadership and development, program development and implementation, supervising upper level managers, and administrative oversight. They will advance the agency's vision of creating thriving communities where members experience hope, help and healing.

"Lauren's exemplary leadership abilities, solid program experience, and strong commitment to HelpLine's mission and values make them ideal for the position," said Executive Director Susan Hanson. "Lauren has a broad range of experience related to victim services and sexual assault response including work with LGBTQIA+ survivors, primary prevention services, providing trauma-informed services to women in recovery, co-facilitating support groups, volunteer management, co-facilitating older adult programming, and providing crisis line services for survivors of sexual assault," said Hanson. "They bring a solid background working for the causes and values HelpLine champions in order to meet our mission and to do right by those we serve."

"It is an honor to be moving into the Associate Director position and the opportunity to help lead such an incredible organization, whose values and mission I fully believe in and remain committed to," said MacDade. "Since my first day at HelpLine in 2016, I knew that this was an organization where I belonged, whose values and dedication to supporting and empowering their communities and whose commitment to ensuring the well-being of their staff aligned with mine."

MacDade holds a master's degree in social work from The Ohio State University and is a licensed social worker.

### About HelpLine

As the community's only 24/7 resource, we are the go-to for supporting and empowering change. Our highly trained specialists offer compassionate support to help meet the needs of anyone in crisis, connecting them with the right resources and empowering them to thrive. Our prevention programs address suicide and depression, sexual assault, child sexual abuse and family violence to influence change in our community. These programs are rooted in our relationships with local non-profits and agencies, giving us the connections and knowledge to get community members the support, education and volunteer opportunities they're looking for.

HelpLine is a contract provider of the Delaware-Morrow Mental Health and Recovery Services Board and partially funded by SourcePoint. A United Way partner, HelpLine is accredited by the American Association of Suicidology, Inform USA and certified by the Ohio Department of Mental Health and Addiction Services. For more information, visit:

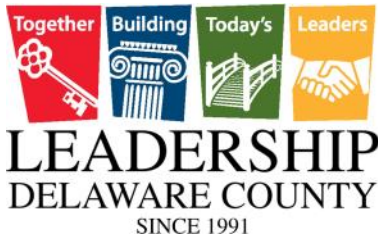
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## Leadership Delaware Class of 2024 Values & Leadership Day

**Facilitator:** Brad Schneider '16

**Newsletter editors:** Candace Coffman, Liz Conley,  
Jenna Daniel, Landon Diedrich

**Photographers:** Gabbie Donofrio, Angie Dusthimer

Leadership Delaware Class of 2024 met for the first session at [The Barn at Stratford](#) on Thursday, September 14, 2023. This year is the largest class in the history of Leadership Delaware with 75+ participants. The group was excited to get to know each other as well as more about our own communication styles and personality characteristics.

We kicked the day with a get to know you “Improv” activity outside. The first segment of our discussion focused on the Johari Window which explains what we know about ourselves and what others know about us. Following with the review of our dominant, influencing, steadiness, conscientious (DiSC) assessment results which has been used in businesses and non-profits for over 100 years. Each class member completed the CloverLeaf DiSC assessment prior to the session. The DiSC assessment discussion was led by Brad Schneider, Class of 2016, owner of [The Growth Coach](#) of Central Ohio. Our session started with an overview of each of the DiSC profiles. Each of the DiSC groups met as a team to answer questions, through the lens of the other DiSC personalities. Through the assessment, participants identified characteristics that are usually found in each of the four DiSC categories to help us work more efficiently and effectively with our teams both in Leadership Delaware and our professional lives.

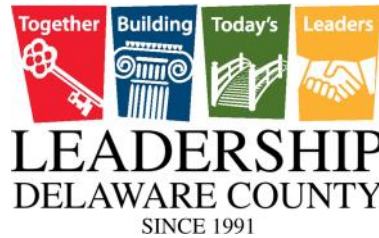
Following lunch, all participants introduced themselves answering four questions that provided additional personal information. The group also participated in more networking activities including Speed Dating where 11 participants answered questions from Holly Quaine, president of the Delaware Area Chamber of Commerce. There was fun and laughter during the Speed Dating session. Thank you to all Speed Dating participants for being such great sports.

[Click here for more photos.](#)

The next Leadership Delaware session will be held Thursday, October 12<sup>th</sup> and will include the Delaware County Tour. We are so excited to continue our journey!







## Leadership Delaware Class of 2024

Kristy Warner <a href="#">Acloche Staffing</a>	Tom Marchetti Chad Williams <a href="#">Delaware Area Career Center</a>	Tyler Herrmann <a href="#">Ohio Department of Health</a>
Jon Landrum <a href="#">The Alpha Group</a>	Mary Krell Misty Swanger <a href="#">Delaware City Schools</a>	Liz Conley <a href="#">Ohio Living Sarah Moore</a>
Christina Thayer <a href="#">Bodine Perry</a>	Eric Weitz <a href="#">Delaware County</a>	Susan Zimmerman <a href="#">Ohio Wesleyan University</a>
Jeremy Froehlich Brian Orrenmaa <a href="#">Buckeye Valley Local Schools</a>	Bryan Howard <a href="#">Delaware County District Library</a>	Kirsten Roblee <a href="#">OhioHealth Grady Memorial Hospital</a>
Alycia Ballone Elka Lonas <a href="#">City of Delaware</a>	Erika Myers-Bromwell <a href="#">Delaware County Foundation</a>	Erica Fouss Sydney Herbert <a href="#">Orange Township</a>
Elise Schellin <a href="#">City of Powell</a>	Rusty Griffith Judy Nuñez Jason Rafeld <a href="#">Del-Co Water</a>	Pam Walker <a href="#">Ostrander Civic Association</a>
Eric Palmer <a href="#">Cogburn Electric</a>	Kim Bood Bailey Gano <a href="#">Delaware-Morrow Mental Health &amp; Recovery Services Board</a>	Jenna Daniele <a href="#">Polaris Fashion Place</a>
Gabbie Donofrio <a href="#">Converse &amp; Associates</a>	Jay Tadana <a href="#">Elford, Inc.</a>	Bonnie Houk Tyler Swartzlander <a href="#">Preservation Parks of Delaware County</a>
Jen Bechtel <a href="#">Cornerstone of Hope</a>	Mike Piscioneri <a href="#">Fidelity Federal</a>	Rick Sobel <a href="#">Red Wing Shoes</a>
Michael Cavanaugh <a href="#">Delaware County Prosecutor's Office</a>	Ben Yoakum <a href="#">First Citizens National Bank</a>	Skylar Buyer <a href="#">Richwood Bank</a>
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley <a href="#">Delaware County Sheriff's Office</a>	Dan Stephenson <a href="#">First Commonwealth Bank</a>	Diane Brickner <a href="#">Safe Harbor</a>
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt <a href="#">Delaware County Board of Developmental Disabilities</a>	Beth Granlee <a href="#">Goodwill Industries</a>	Sarah JanTausch <a href="#">SRJ Coaching &amp; Consulting</a>
Alex McCarthy Scott Stewart <a href="#">Delaware County Office of Homeland Security &amp; Emergency Management</a>	Amanda Haines <a href="#">Grace Clinic Delaware</a>	Landon Diedrich <a href="#">Snappy's Automotive</a>
Mike McLane Sherry Ward <a href="#">Delaware County Department of Job &amp; Family Services</a>	Crystal Cassidy <a href="#">Greif, Inc.</a>	Jill Smith Amelia Tucciarone Chelsea Welen <a href="#">SourcePoint</a>
	Mike Gregory <a href="#">Habitat for Humanity of Delaware &amp; Union Counties</a>	Angie Mack <a href="#">Stockhands Horses for Healing</a>
	Ben Lovell <a href="#">Liberty Township Fire Department</a>	Kat O'Malley <a href="#">Stratford Ecological Center</a>
	Jay Schlater <a href="#">Marion Technical College</a>	John Lindeboom Rebecca Matteson Troy McKnight <a href="#">Willow Brook Christian Communities</a>
	Candace Coffman <a href="#">Nationwide Children's Hospital- Lewis Center</a>	



## Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



## Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

## What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

## Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

### Amenities? Yes, we have them!

Laptop  
Smart screen

Laser pointer  
Wifi

Also included:  
Coffee, tea & water



### Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Cove, A Seafood Joint
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Jimmie G's Barbeque
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

### Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



**Boardroom seats 20**

**Conference Room  
seats 32-34**







# The SOCA Benefit Plan

## A health plan that can save you time and money



1190540HEENABS Rev. 04/23



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Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

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Fixed, predictable monthly payments



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A variety of plan designs



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#### Creative Financial Insurance Services Agency

Jim Roesch

[jwroesch@discovercfi.com](mailto:jwroesch@discovercfi.com)

740-363-5433

\*Anthem Elite Certified



#### HUB International Jason Bainum

[jason.bainum@hubinternational.com](mailto:jason.bainum@hubinternational.com)

740-363-6028

\*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

\*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and Blue Shield is the trade name of Community Insurance Company, independent licensee of the Blue Cross and Blue Shield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.



## Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) and we'll send you a certificate good for \$50 off ANY Chamber invoice.



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Drawing By Karen Collins

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[\\*Click here for details](#)

### Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

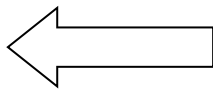
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

## Let them know you belong and support; link to Chamber logo

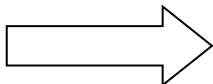
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



**Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— [check here](#) before you buy.**

## Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers with legal per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



About Us   Find A Business   Calendar   Membership   Annual Events   Newsletter  
 Community   Development   Safety Council   Member Login   Leadership Delaware   [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months.

Questions? Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221.

## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

### Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



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# October/November

## Calendar

### HR Six Pack

Session four of six  
Monday, October 2  
8:00–10:00 am  
Chamber office  
[Prior registration required](#)

### HR Council

Wednesday, October 4, 8:30 am  
Chamber office

### Business Before Hours & Ribbon Cutting

Thursday, October 5,  
8:00-9:30 am  
Goodwill Industries–  
Delaware  
[Click here for details](#)



### HR Six Pack

Session five of six  
Monday, October 9  
8:00–10:00 am  
Chamber office  
[Prior registration required](#)

### Supervisor Six Pack 2.0

Session three of six  
Wednesday, October 11  
8:00-11:00  
Chamber office  
[Prior registration required](#)

### Leadership Delaware

County Tour Day  
Thursday, October 12

### Workforce Development & Education Committee

Friday, October 13, 8:30 am  
Chamber office

### Clay Classic

Friday, October 13, 2023, noon  
Black Wing Shooting Center  
[Click here to register](#)

### HR Six Pack

Session six of six  
Monday, October 16  
8:00–10:00 am  
Chamber office  
[Prior registration required](#)

### Chamber Board meeting

Wednesday, October 18  
7:30 am, Chamber office

### Government Affairs Committee

Wednesday, October 18, 9:30 am  
Chamber office

### Ribbon Cutting

Heartland Bank  
Wednesday, October 18  
4:30  
[Click here for details](#)



### Third Thursday luncheon

Delaware Housing Alliance  
Thursday, October 19, 11:45–1:00  
Brookshire Event Center  
[Click here to register](#)

### Seventh Annual Regional Expo with the Marion Area Chamber of Commerce

Thursday, October 19, 4:00-6:30-pm  
[Click here for details](#)

### New Member Orientation

Tuesday, October 24, 8:00 am  
Chamber office  
[Click here for details](#)

### Ambassadors

Tuesday, October 24 3:00 Zoom

### Safety Council

Wednesday, October 25, 8:30 am  
Active Shooter Response Training  
[Click here for details](#)

### Boo-siness After Hours

Delaware Area Chamber of Horrors  
Thursday, October 24  
5:00-6:30 pm  
[Click here to register](#)

### HR Council

Wednesday, November 1, 8:30 am  
Chamber office

### Business Before Hours

Thursday, November 2, 8:00-9:30 am  
Richwood Bank  
[Click here for details](#)

### Supervisor Six Pack 2.0

Session four of six  
Wednesday, October 11  
8:00-11:00  
Chamber office  
[Prior registration required](#)

### Leadership Delaware

Agriculture Day  
Thursday, November 9

### Workforce Development & Education Committee

Friday, November 10, 8:30 am  
Chamber office

### Chamber Board meeting

Monday, November 13  
7:30 am, Chamber office

### Government Affairs Committee

Wednesday, November 15, 9:30 am  
Chamber office

### Safety Council

Wednesday, November 15, 8:30 am  
**DATE CHANGE THIS MONTH ONLY**  
Injury Reporting, Transitional Work  
Grants  
[Click here for details](#)

### Business After Hours

Thursday, November 16, 5:00-6:30 pm  
Heartland Bank  
[Click here for details](#)

### Ambassadors

Tuesday, October 24 3:00 Zoom

### SAVE THE DATES

Annual Dinner  
Thursday, February 1, 2024  
Golf Outing  
Friday, June 7, 2024

[Click here to visit the chamber's interactive calendar of events](#)

# Welcome New Members

## Breezeline

Stephen Newsome - Regional Marketing Manager  
3675 Corporate Drive  
Columbus, OH 43231  
(888) 536-9600



[breezeline.com](http://breezeline.com)

*Offers broadband internet; serving residential, business & wholesale customers*

## Casa Aficionado

Patricia Khalaf - Owner  
310 South Sandusky Street  
Delaware, OH 43015  
(740) 990-1147



[casaaficionado.net](http://casaaficionado.net)

*Offers premium tobacco products in Delaware's largest walk-in humidor, accessories, cigar lounge, 24/7 member access, poker and chess rooms*

## Revamp Electric

Gabe Bartholow - Founding Partner  
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Delaware, OH 43015  
(740) 207-2513

[revamp-electric.com](http://revamp-electric.com)



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# Reinvesting Members

[Acloche' Staffing](#)  
[Alzheimer's Association Central Ohio Chapter](#)  
[Bridgewater Banquet & Conference Center](#)  
[Burr Oak Commons, A Treplus Community](#)  
[Busy B Cleaning Service](#)  
[Central Ohio Symphony Equity](#)  
[Firestone, Brehm, Wolf & Whitney, LLP](#)  
[Friction Metals](#)  
[Fuller Memorials](#)  
[HealthMarkets - Don Larson](#)  
[Hickory Grove Capital Company](#)  
[Innovative Storage](#)  
[Marion Technical College](#)  
[Meade & Associates](#)  
[NAMI Mid-Ohio](#)  
[Nexceris, LLC](#)

[NovaCare Rehabilitation in Partnership with OhioHealth](#)  
[Old Bag of Nails Pub](#)  
[Orange Township](#)  
[Peak Financial Partners, LLC](#)  
[People In Need, Inc. of Delaware County](#)  
[PNC Bank](#)  
[Prism Home Decor, LLC](#)  
[Reflektions Ltd.](#)  
[Royal Cabinets, Inc.](#)  
[Sights Unseen Travel](#)  
[Sky Climber, LLC](#)  
[Sneed Business Services](#)  
[Southeast Healthcare](#)  
[The Modern Maid](#)  
[The Ohio State University](#)  
[Wexner Medical Center](#)  
[The Sturgill Agency](#)  
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## Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



### Contact your legislator:

#### Ohio Senate District 19

Andy Brenner  
Senate Building  
1 Capitol Square  
Ground Floor  
Columbus, OH 43215  
(614) 466-8086  
[Email](#)

#### Ohio House District 61

Beth Lear  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 466-1431  
[Email](#)

#### District 60

Brian Lorenz  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 644-6711

#### US House District 12

Troy Balderson  
250 East Wilson Bridge Rd.,  
Suite 100  
Worthington, OH 43085  
(614) 523-2555  
[Email](#)

#### District 4

Jim Jordan  
28 Park Avenue West,  
Suite 100A  
Mansfield, OH 44902  
(419) 982-8045  
[Email](#)

#### US Senate

JD Vance  
37 West Broad Street,  
Room 300  
Columbus, OH, 43215  
(614) 369-4925  
[Contact](#)

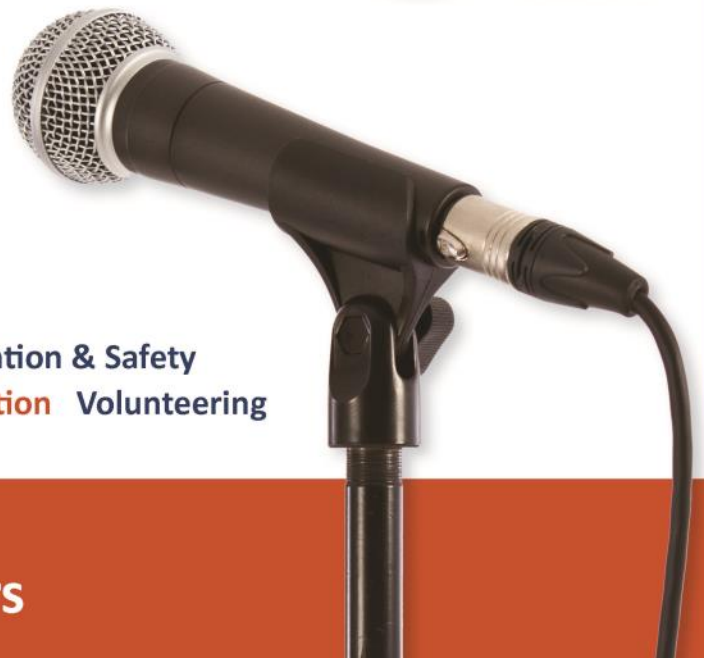
Sherrod Brown  
200 North High St.,  
Room 614  
Columbus, OH 43215  
(614) 469-2083  
[Email](#)

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