

# CHAMBER NOTES

A monthly newsletter of the  
Delaware Area Chamber of Commerce

November 2023

## Sustaining Members Platinum Level



## Gold Level



## Silver Level



The Delaware Area  
Chamber of Commerce  
Established 1907

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



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## Chamber now accepting 2023 award nominations

It is not too early to be thinking about award nominations. As the Chamber does every year, business awards are presented at our annual dinner in February. We are now accepting award nominations.

[Click here for a list of nominating categories, award criteria.](#)

[Click here to submit a nomination.](#) And don't hesitate to self-nominate!!

Who will be presented with these awards for 2023?

- ⇒ Large Business of the Year
- ⇒ Small Business of the Year

- ⇒ Quality of Life Award
- ⇒ Innovation in Business Award
- ⇒ Citizen of the Year
- ⇒ Corporate Citizen of the Year
- ⇒ Chamber Members of the Year

The Delaware Chamber's Annual Dinner and Awards is THE premier event in Delaware County, with nearly 400 people attending to experience the fun, awards and the famous table decorations. [Click here for photos of last year's auction, award ceremony, and amazing tables.](#)

And put **Thursday, February 1, 2024** on your calendar. Invitations are sent via email in early January to the primary representative of your company. Watch for it!

## November Business BEFORE Hours

Start your day on Thursday, November 2 by networking when [Richwood Bank](#), 1512 West William Street, Delaware, hosts the Before Hours Food, networking— bring lots of business cards to share. The event is held from 8:00—9:30 am.

[Please let us know you'll be attending.](#)



RICHWOOD  
BANK

## Business AFTER Hours

End your day on Thursday, November 16 by networking when [Heartland Bank](#), 1754 Columbus Pike, Delaware hosts the After Hours. Food, networking— bring lots of business cards to share. The event is held from 5:00—6:30 pm.

[Please let us know you'll be attending.](#)



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## 2023 Board of Directors

### Executive Committee

Casey Converse—Chair

[Converse & Associates LLC](#)

Mark Clack—Chair Elect

[Attindas Hygiene Partners](#)

Brad Schneider—Immediate Past Chair

[The Growth Coach](#)

Angel Boulis— Treasurer

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Shane Dawson—Vice Chair

[Dinsmore & Shohl LLP](#)

Maribeth Meluch—Vice Chair

[Kohrman Jackson & Krantz, LLP](#)

Kirt Trimble—Vice Chair

[Trimble Insurance Agency](#)

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Heidi Kegley

[Delaware City Schools](#)

Todd LeClair

[PPG Industries](#)

Ken Levering

[Delaware Court Healthcare Center](#)

Chuck Moore

[Commodore Bank](#)

Liz Owens

[The Alpha Group](#)

Scott Ruth

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Jason Sanson

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Kim Saunders

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Brian Young

[Spectrum](#)

## Sustaining Members

### Bronze Level



Fidelity Federal



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BodinePerry  
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## Gorgeous autumn day was a blast

What a beautiful, sunny day for fun with a gun. From serious shooters with custom armory to “which-end-shoots?”, [Black Wing Shooting Center](#) was the place to be on October 13 when the Chamber held its annual Clay Classic. After a yummy lunch sponsored by [V3](#) and catered by [All Occasions](#), fifty-nine shooters took to the stations on a glorious autumn afternoon.

Thank you to our corporate sponsor, [The Middlefield Bank](#), station sponsors, team sponsors, shooters and to Black Wing staff who always make our event so easy and fun. [Click here for all the fun photos](#). Thank you to our station sponsors:

[Amanda Plumbing Sewer & Drain](#)

[Bodine Perry](#)

[Clarity Technology Solutions](#)

[Cogburn Electric](#)

[Converse & Associates](#)

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[Manos, Martin, & Pergram Co.](#)

[Ohio Living Sarah Moore](#)

[Performance Chrysler Jeep Dodge](#)

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[Trimble Insurance](#)

It was the Battle of the Banks: First Place with an average score of 35.6 was Team Richwood Bank One. Second Place was Team First Citizens National Bank with an average score of 35. Highest score of 47 was a tie between two Richwood Bank shooters; Bob Skinner, Richwood Team Two and Dave Thomas, Richwood Team One. The winner was determined via a suspenseful game of Paper, Rock, Scissors with Dave claiming the prize. And the coveted Pigeon Award for the lowest score was presented to the United Way's lovely Gina Grote with a score of 2.



Plan to shoot  
with us next year.  
Put Friday,  
October 11, 2024  
on your calendar.





## New member orientation

Each quarter the Chamber hosts an event to welcome new and prospective members (or new representatives from current members) to the organization. It starts with an informal reception attended by several board members and ambassadors and continues with a presentation of benefits and services that come with being a member of the Chamber. New members, prospective members and reps from veteran member businesses who attended the October 24 event included: [Click here for more photos](#) and join us for our next [New Member Orientation on January 23](#).

Hannah Adams, [Alzheimer's Association Central Ohio Chapter](#)

Eric Anderson, [Buckeye State Bank](#)

Matt Grant, [Cornerstone of Hope](#)

Ian Crumpler, [Ian Alexander Photography](#)

Tito Bonadonna, [NewGen Racquet Club](#)

Veronica Carter, [Proforma Graphic Services](#)

Brigitte Wootton, [SEU Ohio Event Services](#)



## Networking with scissors

The Chamber's October Business Before Hours held double duty when Goodwill paired the networking event with the celebration of their new drive-through drop off center at their Delaware location. The official name is [Goodwill Industries serving Marion, Delaware, Union, Crawford & Morrow Counties](#), and boy, do they ever (serve, that is).



While most folks think of Goodwill as the place they can donate what they don't need anymore, the picture is really much bigger than that. Your generous donations to Goodwill make a big difference for local people struggling with unemployment. The sales from your donated goods fund job programs and services for people overcoming challenges like homelessness, former incarceration, lack of job skills and limited education. Together, we can break the cycle of poverty through the power of work. With nine (soon to be 10) locations in their orbit, Goodwill boasts over 300 employees, making them a serious economic driver.

Goodwill takes partnering to new levels, as well. Their relationship with Ed2go offers dozens of workforce training opportunities. Youth job training, recycling, Senior Community Service Employment, emergency needs— Goodwill is far, far more than a line on your tax forms!

The drive through at Delaware provides a safe, dry experience for both generous donations and the staff who work there. Congratulations to President/CEO Michelle Roberts and staff and a big thank you for all they do for the communities they serve.

[Click here for more photos.](#)





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## A ribbon cutting to bank on

You've been watching the construction as you drive down 23 and now you can marvel at the beautiful finished product.



On October 18 the Chamber helped [Heartland Bank](#) cut the ribbon at their newest branch in Delaware at 1754 Columbus Pike. Paired with an open house, it was also a packed house as the community came out in numbers to welcome Delaware's newest community bank branch.

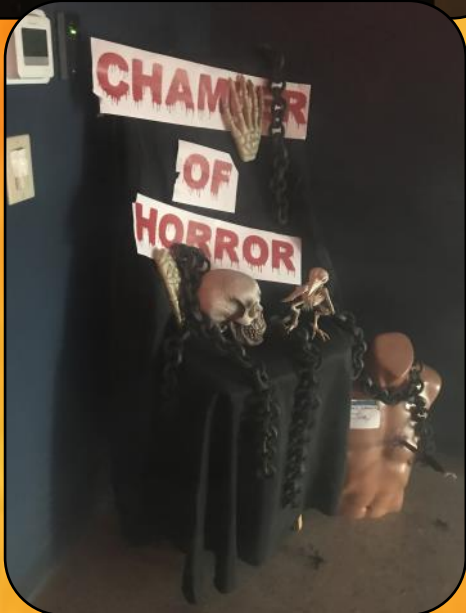
Congratulations to Heartland and welcome to Delaware!!

[Click here for more photos.](#)

## Chamber's annual BOOs-iness After Hours Halloween party a fright

This year's Boo-siness After Hours, the Chamber's annual Halloween party whose tongue-in-cheek atmosphere was the scariest part, was held on October 26th. Held in the Chamber's new office for the first time, the fog machine was dusted off and ghouls were everywhere. A special brew of adult beverage "Eyeball Punch", was back this year as was the hypodermic Jello shots and answering burning questions about the future was Mr. Predictor (aka Mark Clack).

[Click here for photos of all the fun.](#)





## Chamber endorses Health District levy

The Chamber's board of directors voted in favor of the Government Affairs Committee's recommendation to support the **Delaware Public Health District's** renewal levy. The .07 10-year renewal will be on the November ballot. This levy is a renewal of the millage the District has been *collecting since 1984*. Prudent stewardship and the County's growth contribute to both the renewal (no new money) and the need.



Think you know what the Health District does in the county? From food safety inspections to birth and death certificates, the Health District is a necessary and vital tool in our community. It's also the best value for its residents, costing the homeowner *only \$17 annually* for every \$100k of assessed value.

The Chamber encourages its members and their staff to support the levy and thanks the Health District for all they do to make Delaware the healthiest county in Ohio since 2014.

[Click here for more information about the Health District and the levy.](#)



## New meaning to "Baby On Board"

Chamber board chair Casey Converse, husband Dustin and big brother Colby welcomed daughter Laramie Jo to their beautiful family. Sweet Laramie was born on October 1, 7 pounds, three ounces of perfection.



Laramie has already been on the combine helping to bring in the Converse' crops, spent four

hours at the Chamber with the nominating committee, and Zoomed in a Chamber board meeting.

We are so excited to meet Laramie!! Congratulations to Casey, Dustin and Colby.

## Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those folks who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:30 at the Chamber office. Those interested should contact Holly at [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)



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J-R: Moty Haydon, VP of Business Development; Todd Everingham, Financial Advisor; Kevin Smith, Regional President - Marion; Frank Reinhard, Regional President - Delaware; Stacy Webb, VP - Branch Operations

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# regional chamber BUSINESS EXPO



The Delaware Chamber was happy to be able to join the Marion Area Chamber for its seventh annual regional business expo. Held at the beautiful [All Occasions](#) who donated use of the facility, [Snappy's Automotive](#), [Minuteman Press of Dublin](#), and [OhioHealth](#) joined corporate sponsors from our neighboring chamber. In spite of a cold rainy evening made connections. [Click here for more photos.](#)

The following Delaware Area Chamber members represented at the Expo:

[Breezeline](#)

[Bridge Credit Union](#)

[Buckeye State Bank](#)

[Busy B Cleaning Service LLC](#)

[Clarity Technology Solutions](#)

[Cogburn Electric](#)

[Cummins Facility Services, LLC](#)

[Cutting Edge Countertops](#)

[Delaware County Historical Society](#)

[First Citizens National Bank](#)

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[Polaris](#)

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[Meade & Associates](#)

[Minuteman Press of Dublin](#)

[OhioHealth](#)

[ProCore Health Brokers](#)

[Red Wing Shoes](#)

[Relationships Under Construction](#)

[Richwood Bank](#)

[Sedgwick](#)

[Sights Unseen Travel](#)

[Snappy's Automotive](#)



## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

**Our Mission** The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



## Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).



## HOT DEALS

### Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)



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To learn more about all the services offered at Grady Memorial Hospital, visit [OhioHealth.com/Grady](http://OhioHealth.com/Grady).

## Leadership Delaware Class of 2024 County Tour Day

**Facilitators:** Susie Bibler '11 & Brian Leach '17

**Newsletter editors:** Erica Fouss, Jeremy Froehlich, Bailey Gano

**Photographers:** Mike Gregory, Rusty Griffith, Sydney Herbert

What a day for the 2023-24 Leadership Delaware Cohort! It was a beautiful fall day that began with breakfast at the [Delaware County Historical Society's The Barn at Stratford](#). While enjoying breakfast, we had our second round of speed dating and Taylor Swift seemed to dominate the responses of the speed daters!

Following breakfast, we had the opportunity to hear from Donna Meyer, executive director, and Melissa Stroupe, sales and event manager, as they educated us about the history and purpose of the Delaware County Historical Society. The Delaware County Historical Society is a mostly volunteer organization tasked with keeping and telling the history of [Delaware County](#). The DCHS was established in 1947 to first address the intentional expansion of the Delaware Reservoir and its impact on the county. The DCHS is currently run by a 15 member Board of Directors, Donna and Melissa as the only paid employees, and an army of volunteers.

The focus of the DCHS now is education, community outreach, and the preservation of historic landmarks. The DCHS operates the Cryder Historical Center and Research Library, the Nash House Museum, the Millworker Cottage, the Historic Jail and Sheriff's Residence, as well as the Meeker Homestead, museum and Barn at Stratford. Each of these venues provides opportunities to learn more about the history of Delaware County. The DCHS also hosted over 3000 students for educational field trips at these various locations supporting the four Delaware county school districts.

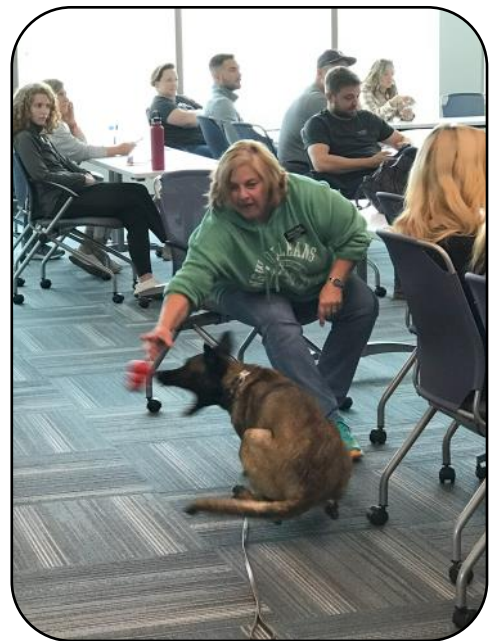
The DCHS has a ton of resources available to our great community. Please visit their website, <https://www.delawareohiohistory.org>, for more information on how you can take advantage of these opportunities or to volunteer to support these programs.

After breakfast and the DCHS presentation, we all loaded onto a couple of [Delaware City school](#) buses and headed to our next stop on our tour, which was a stop at the Perkins Observatory. There we were met by Director, Don Stevens. Dr. Stevens gave us a bit of history and a tour of this facility.

The [Perkins Observatory](#) was completed in 1923 as the vision of Hiram Perkins, a student and professor at [Ohio Wesleyan University](#). Hiram Perkins, after being denied entry into the US military during the Civil War, used the proceeds and interest (\$250,000) from his pig farming company he ran to support the Union Troops. At the time of completion, the Perkins Observatory housed the 3rd largest telescope in the world. Due to limited visibility (average of 30 good viewing days) in Ohio the telescope was moved to Arizona (330 good viewing days) and replaced with a smaller telescope. The top of the observatory has a movable dome weighing 135,000 pounds! The railcar technology easily and quietly allows 360 degrees of rotation as well as opening and closing for viewing through the telescope.

Dr. Stevens provided an entertaining and humorous presentation. His passion for what he does is obvious! Please visit <https://www.owu.edu/about/offices-services-directory/perkins-observatory/> for more information and to learn more about the programs offered by Ohio Wesleyan University at the Perkins Observatory.

*Continued on next page*





### *Leadership continued*

Our next stop was the [Stratford Ecological Center](#) where we had the opportunity to meet one of the founders of the farm, Louise Warner. Stratford is dedicated to the education of children and adults in understanding the relationships between living things and their environment, thereby fostering an appreciation for the land and all life that depends on it.

Guests are encouraged to taste, touch, discover and explore the farm. The 236 acre farm has been teaching children where their food comes from and why it matters for 35 years. Over 200 volunteers serve at the farm on a rotating basis and over 8,000 children visit yearly. The farm is overseen by farmer Jeff who lives on the property. If you come visit, you can see their 8 year crop rotation,

2 swamps, a plethora of animals including chickens, llamas, sheep, cows, pigs, goats, and farm cats among others. You can participate in apple cider making in the fall and maple syrup production in early spring. Stratford has the largest old growth contiguous forest and the most complete natural system in Delaware County. We are lucky to have such a treasure right here in Delaware County!

After Stratford, the Leadership crew traveled to the [Delaware County Fairgrounds](#) where we had lunch and learned about the 144 acre grounds with a focus on the Little Brown Jug. This year was the first year that the race had a \$1M purse for the racetrack that is one of the fastest 1/2 mile tracks. With the newly renovated grandstand bathrooms, race day viewers were in for a treat! The Little Brown Jug draws participants from Ohio, Michigan, Canada and the east coast. This race is the 3<sup>rd</sup> jewel in Triple Crown of Harness Racing and the 2023 winner was "It's My Show".

Following the fairgrounds, the class boarded the bus and went to the Boardman Arts Park. As we stepped off the bus we were greeted by the picket owl and piano fountain tune. Boardman Arts Park Executive Director, Roxanne Amidon explained the mission and vision of the Boardman Art Park. Roxanne drew attention to the programming for children and their work on the newest piece in the park, the sculpture made of repurposed eyeglasses lenses. As we wondered about the park, groups enjoyed the hidden joy of art in downtown Delaware.

From there, we went from one park to another, Shale Hollow Park. Shale Hollow is 1 of 11 sites of Preservation Parks of Delaware County. It's a geological fortune, as you wander the Olentangy tributary you will find concretions and 2-billion year rock formations. Just south of Rt. 23, Shale Hollow Park offers 2,000 acres of tranquility for you to reconnect with nature and take in the natural wonders of the past.

*Continued on next page*





### Leadership continued

The class boarded the bus one last time making their way to the [Del-Co Water](#) Wolf Water Center. Unbeknownst to the class we were greeted with tail wagging. Kena, Del-Co's chlorine detecting dog, was at the office. She is one of 13 dogs in the United States with this job, and the first in Ohio. Kena's job at Del-Co is to detect water leaks. She was trained to detect differing levels of chlorine to be able to spot leaks for Del-Co and their customers. As we learned of Kena's skills she was relentlessly chasing through the conference room looking for the next person that would play fetch. Learning about Kena's progressive role and seeing her spunk was the perfect way to wrap up our Delaware County Tour Day.

It was a beautiful fun day to tour Delaware County. It is easy to see why Delaware County is the fastest growing county in Ohio. Thank you to all those that helped make this day so enjoyable.

[Click here for more photos.](#)



#### Share your news

New staff? Let us introduce them.  
New product line?  
Let's announce it.  
Industry recognition? Toot your horn.



Tell us what's going on in your business so that we can share it with our membership. E-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com).

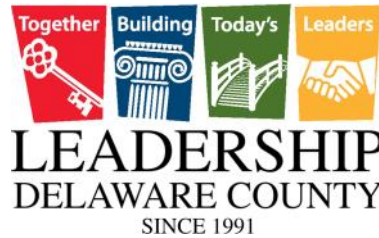
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## Leadership Delaware Class of 2024

Kristy Warner <a href="#">Acloche Staffing</a>	Tom Marchetti Chad Williams <a href="#">Delaware Area Career Center</a>	Tyler Herrmann <a href="#">Ohio Department of Health</a>
Jon Landrum <a href="#">The Alpha Group</a>	Mary Krell Misty Swanger <a href="#">Delaware City Schools</a>	Liz Conley <a href="#">Ohio Living Sarah Moore</a>
Christina Thayer <a href="#">Bodine Perry</a>	Eric Weitz <a href="#">Delaware County</a>	Susan Zimmerman <a href="#">Ohio Wesleyan University</a>
Jeremy Froehlich Brian Orrenmaa <a href="#">Buckeye Valley Local Schools</a>	Bryan Howard <a href="#">Delaware County District Library</a>	Kirsten Roblee <a href="#">OhioHealth Grady Memorial Hospital</a>
Alycia Ballone Elka Lonas <a href="#">City of Delaware</a>	Erika Myers-Bromwell <a href="#">Delaware County Foundation</a>	Erica Fouss Sydney Herbert <a href="#">Orange Township</a>
Elise Schellin <a href="#">City of Powell</a>	Rusty Griffith Judy Nuñez Jason Rafeld <a href="#">Del-Co Water</a>	Pam Walker <a href="#">Ostrander Civic Association</a>
Eric Palmer <a href="#">Cogburn Electric</a>	Kim Bood Bailey Gano <a href="#">Delaware-Morrow Mental Health &amp; Recovery Services Board</a>	Jenna Daniele <a href="#">Polaris Fashion Place</a>
Gabbie Donofrio <a href="#">Converse &amp; Associates</a>	Jay Tadana <a href="#">Elford, Inc.</a>	Bonnie Houk Tyler Swartzlander <a href="#">Preservation Parks of Delaware County</a>
Jen Bechtel <a href="#">Cornerstone of Hope</a>	Mike Piscioneri <a href="#">Fidelity Federal</a>	Rick Sobel <a href="#">Red Wing Shoes</a>
Michael Cavanaugh <a href="#">Delaware County Prosecutor's Office</a>	Ben Yoakum <a href="#">First Citizens National Bank</a>	Skylar Buyer <a href="#">Richwood Bank</a>
Ashley Andolsek Gillian Armstrong Scotty Burden Angie Dusthimer Jodi Hough Mikkele Roy Mike Scalley <a href="#">Delaware County Sheriff's Office</a>	Dan Stephenson <a href="#">First Commonwealth Bank</a>	Diane Brickner <a href="#">Safe Harbor</a>
Susan Eckman Kelly Jacoby Anita Ludwig Quibell Rita Takenaga Aaron Tiedt <a href="#">Delaware County Board of Developmental Disabilities</a>	Beth Granlee <a href="#">Goodwill Industries</a>	Sarah JanTausch <a href="#">SRJ Coaching &amp; Consulting</a>
Alex McCarthy Scott Stewart <a href="#">Delaware County Office of Homeland Security &amp; Emergency Management</a>	Amanda Haines <a href="#">Grace Clinic Delaware</a>	Landon Diedrich <a href="#">Snappy's Automotive</a>
Mike McLane Sherry Ward <a href="#">Delaware County Department of Job &amp; Family Services</a>	Crystal Cassidy <a href="#">Greif, Inc.</a>	Jill Smith Amelia Tucciarone Chelsea Welen <a href="#">SourcePoint</a>
	Mike Gregory <a href="#">Habitat for Humanity of Delaware &amp; Union Counties</a>	Angie Mack <a href="#">Stockhands Horses for Healing</a>
	Ben Lovell <a href="#">Liberty Township Fire Department</a>	Kat O'Malley <a href="#">Stratford Ecological Center</a>
	Jay Schlater <a href="#">Marion Technical College</a>	John Lindeboom Rebecca Matteson Troy McKnight <a href="#">Willow Brook Christian Communities</a>
	Candace Coffman <a href="#">Nationwide Children's Hospital- Lewis Center</a>	

## **Our Values—The Delaware Area Chamber of Commerce will:**

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



## **Who we are**

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

## **What we do**

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.



## Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

### Amenities? Yes, we have them!

Laptop  
Smart screen

Laser pointer  
Wifi

Also included:  
Coffee, tea & water



### Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

### Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



**Boardroom seats 20**

**Conference Room  
seats 32-34**



# The SOCA Benefit Plan

## A health plan that can save you time and money



1190540HEENABS Rev. 04/23



## A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

### The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



Dental, vision, life, and disability plans available\*



Coverage for claims runoff and terminal liability coverage



Administration for all your plans from one place — giving you more time to spend on the things that matter to your business

### Chamber Anthem Authorized Agents:

#### Creative Financial Insurance Services Agency

Jim Roesch

[jwroesch@discovercfi.com](mailto:jwroesch@discovercfi.com)

740-363-5433

\*Anthem Elite Certified



#### HUB International

Jason Bainum

[jason.bainum@hubinternational.com](mailto:jason.bainum@hubinternational.com)

740-363-6028

\*Anthem Elite Certified



For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

\*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.



## Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

[Click here to request a savings analysis by completing an AC-3 online form \(Ohio BWC Temporary Authorization to Review Information form\)](#)

request a savings  
quote >  
[AC-3 form]



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Drawing By Karen Collins

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[\\*Click here for details](#)

### Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

## Let them know you belong and support; link to Chamber logo

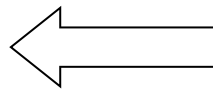
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



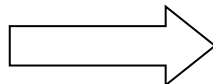
DELAWARE AREA  
CHAMBER OF COMMERCE



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA  
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.  
The Chamber exists for and by its members— *check here* before you buy.



## Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#)   [Find A Business](#)   [Calendar](#)   [Membership](#)   [Annual Events](#)   [Newsletter](#)  
[Community](#)   [Development](#)   [Safety Council](#)   [Member Login](#)   [Leadership Delaware](#)   [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or call 740-369-6221.

## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

### Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



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[pagamproperties@gmail.com](mailto:pagamproperties@gmail.com)



# November/December

## Calendar

### HR Council

Wednesday, November 1, 8:30 am  
Chamber office

### Business Before Hours

Thursday, November 2, 8:00-9:30 am  
Richwood Bank  
[Click here for details](#)

### Supervisor Six Pack 2.0

Session four of six  
Wednesday, November 8  
8:00-11:00  
Chamber office  
[Prior registration required](#)

### Workforce Development & Education Committee

Wednesday, November 8, 8:30 am  
Chamber office

### Leadership Delaware

Agriculture Day  
Thursday, November 9

### Chamber Board meeting

Monday, November 13, 7:30 am  
Chamber office

### Safety Council

Wednesday, November 15, 8:30 am  
**DATE CHANGE THIS MONTH ONLY**

Active Shooter  
[Click here for details](#)

### Government Affairs Committee

Wednesday, November 15, 9:30 am  
Chamber office

### Business After Hours

Thursday, November 16, 5:00-6:30 pm  
Heartland Bank  
[Click here for details](#)

### HR Council

Wednesday, December 6, 8:30 am  
Chamber office

### Business After Hours with the Powell Chamber

Tuesday, December 7, 5:00-7:00 pm  
First Citizens National  
[Click here for details](#)

### Supervisor Six Pack 2.0

Session five of six  
Wednesday, December 13  
8:00-11:00  
Chamber office  
[Prior registration required](#)

### Leadership Delaware

Education Day  
Thursday, December 14

### Business Before Hours

**Annual Chamber Holiday Event**  
Wednesday, December 20  
8:00-9:30 am  
Chamber office  
[Click here for details](#)

### Safety Council

Wednesday, December 27, 8:30 am  
BWC Fraud Investigations  
[Click here for details](#)

### SAVE THE DATES

Annual Dinner  
Thursday, February 1, 2024  
Golf Outing  
Friday, June 7, 2024  
Clay Classic  
Friday, October 11, 2024

[Click here to visit the chamber's interactive calendar of events](#)

## Community welcomes rare specialty

Dermatology is the medical specialty that deals with diseases of the skin, nails and hair. About 530



Dr Vinci and all their local staff. And welcome to Delaware. [Click here for more photos.](#)



residents graduate each year in this field, making dermatologists among the most in-demand specialty for any community. Delaware is so fortunate to welcome [Oakview Dermatology](#) to the community and the Chamber. Located at 454 West Central Ave., the Delaware location joins Oakview Dermatology offices in Athens, Belpre, Lancaster, Springfield, Chillicothe and Gahanna, as well two locations in South Carolina.

In addition to Oakview's medical offices, they serve as the only pediatric dermatologist at **OhioHealth's** Riverside Memorial Hospital. Dr. Barbara Vinci is a certified pediatric dermatologist, making Delaware's good fortune even more so.

Congratulations to Oakview Dermatology owner Jim Merritt,



## Government Affairs Committee meets with legislator

At its monthly meetings, the Chamber's Government Affairs Committee routinely meets with legislators and other community stakeholders. On October 18th the Chamber of Commerce Government Affairs Subcommittee welcomed Brian Lorenz, who is serving his first term in the Ohio House representing the 60th District serving the western half of Delaware County. Representative Lorenz began his term in May 2023 following the death of Kris Jordan. Prior to his job at the Statehouse, Mr. Lorenz served on the Powell City Council and as Powell mayor.

Mr. Lorenz describes himself as pro-business and capitalist oriented. He supports 2nd amendment rights and universal school vouchers. Although Mr. Lorenz hasn't been at the Statehouse long, as Vice-Chair of the House Ways and Means Committee, he has taken on auto insurance provisions for teen defensive driving training. He is also involved with HB-187 that would modify property tax assessments to go from a reset every 2nd year to reset every 3rd year and average the assessed values, so people aren't taxed out of their homes.

While at the Statehouse Mr. Lorenz hopes to propose legislation that is Delaware County friendly that will allow the county to make needed infrastructure improvements before anticipated development.

Click here to view the Chamber's [Policy Agenda](#).

### Chamber Staff

[Holly Quaine, President](#)  
[Sarah Yoakam, Office Manager](#)  
[Matt Carbary, IT Mgr.](#)

2 Troy Road  
Delaware, Ohio 43015  
740-369-6221  
Fax:740-369-4817  
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Managing Principal

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## Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



### Contact your legislator:

#### Ohio Senate District 19

Andy Brenner  
Senate Building  
1 Capitol Square  
Ground Floor  
Columbus, OH 43215  
(614) 466-8086  
[Email](#)

#### Ohio House District 61

Beth Lear  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 466-1431  
[Email](#)

#### District 60

Brian Lorenz  
77 S. High St  
11th Floor  
Columbus, OH 43215  
(614) 644-6711

#### US House District 12

Troy Balderson  
250 East Wilson Bridge Rd.,  
Suite 100  
Worthington, OH 43085  
(614) 523-2555  
[Email](#)

#### District 4

Jim Jordan  
28 Park Avenue West,  
Suite 100A  
Mansfield, OH 44902  
(419) 982-8045  
[Email](#)

#### US Senate

JD Vance  
37 West Broad Street,  
Room 300  
Columbus, OH, 43215  
(614) 369-4925  
[Contact](#)

Sherrod Brown  
200 North High St.,  
Room 614  
Columbus, OH 43215  
(614) 469-2083  
[Email](#)

# Free Community Ice Rink December 1st-3rd, 2023

## Home for the Holidays with Maintstreet Delaware

Friday 5-9pm

OWU Jay Walk

Saturday 1-9pm

43 Rowland Ave.

Sunday 1-3pm

Delaware, OH

*Special Session Sat. 1-3pm for ages 10 and under,  
Learn to Skate with the Warcats Hockey Club!*



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# Welcome New Members

## BJ's Wholesale Club

Emily McCann - Head of Community Relations

350 Campus Drive  
Marlborough, MA 01752  
(740) 549-5170

[bjs.com/lewiscenter](http://bjs.com/lewiscenter)

*Operates a chain of membership-only warehouse clubs*



## Ian Alexander Photography

Ian Crumpler - Photographer

P.O. Box 1893  
Westerville, OH 43086  
(614) 822-7582

[ianalexanderphotography.com](http://ianalexanderphotography.com)

*Offers photography services, specializing in headshots, portraits, corporate events & more*



## Proforma Graphic Services

Veronica Carter - Account Director

6341 Nicholas Drive  
Columbus, OH 43235  
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# Reinvesting Members

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[All Occasions Catering &](#)

[The Barn at All Occasions](#)

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[Family Insurance](#)

[Central Storage](#)

[City Barbeque](#)

[Converse & Associates, LLC](#)

[Creative Financial Insurance](#)

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[Commissioners' Office](#)

[Delaware Public Health District](#)

[Edge Technology Consulting](#)

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[Company](#)

[Pathways Financial Credit Union](#)

[Performance Printing, Inc.](#)

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[Rusk Bros Body Shop, Ltd.](#)

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[The Polaris Community](#)

[Wolfrum Roofing & Exteriors](#)

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