

# CHAMBER NOTES

A Monthly Newsletter of the  
Delaware Area Chamber of Commerce

June 2016

## Sustaining Members

### Industry Exclusive Platinum Level



### Gold Level



### Silver Level



### Bronze Level



The Delaware Area  
Chamber of Commerce  
Established 1907



## Chamber offers early bird advertising special

The Chamber is preparing its ad campaign for the publication of the 2017 Community Profile and Membership Directory. In order to ensure the accuracy of information published in the directory, the Chamber will be sending the primary contact of each membership an email requesting verification of the info in the Chamber's database.

Ad sales are administrated through the Chamber office, with office manager Sara Vaught as point person. To jump start ad sales and pass along savings to the membership, the Chamber is offering an early bird special. Ad prices remain at 2012 levels, but **ads purchased and paid for by August 31, 2016 will receive a 5% discount.** Artwork does not have to be turned

in by August 31, but a commitment to the ad purchase must be made.

We'll be following up with email reminders so you have several opportunities to be reminded of this special offer. Linked is the [Ad Agreement Form](#) for those of you ready to move forward with reserving your ad at the special price.

We'll be working again with [Gayle Holton Designs](#) who will continue to offer special pricing for ad prep for those of you who need art created for your ad.

Click here for the [advertising agreement form](#)

Contact Sara at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) with questions and to return your ad form.

For a look at this year's directory, [click here](#).

## Chamber "adopts" volunteer station at Ironman

IRONMAN 70.3 Ohio scheduled for Sunday, August 21, 2016. The IRONMAN 70.3 Ohio triathlon begins with a single-loop, 1.2-mile swim in the calm waters of Delaware Lake. Athletes will then embark on a flat and fast 56-mile bike course that includes a few technical sections along the way. The course will wind through Delaware, Marion and Morrow counties before returning to Transition 2, located at Ohio Wesleyan University's Selby Stadium. Finally, athletes will take on a double-loop, 13.1-mile run course with gently rolling hills. The course offers scenic country views and an amazing finish inside Selby Stadium.

At its April meeting, the Chamber's board of directors agreed to "adopt" one of the volunteer needs and to fill that responsibility with eager Chamber members. **The Chamber will fill the 2:30-7:00pm slot of checking in athletes on Friday, August 19.** Eighty-two volunteers are needed over two shifts: 2:30-4:30 and 4:30-7:00 pm. [Click here for details and sign up.](#) Shifts are on a first-come basis and, please, only firm commitments. Join fellow Chamber members as they help the City with this amazing event.



## Advertisers in this issue

[Anthem Blue Cross/Blue Shield](#)  
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## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

## Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.

## Leadership graduates its 25th class

With another fly-by year behind it, the Leadership Class of 2016 held its graduation luncheon on May 24th. A record forty-four participants joined their sponsors, session facilitators and Chamber board members at [Willow Brook at Delaware Run](#). Willow Brook has served as the graduation luncheon sponsor for years and, as they always do, served a wonderful lunch in a beautiful venue.

The class project this year was painting and yard work for the [Delaware County Historical Society's](#) new location. Known as "The Barn", the property is the old [Garth's Auction](#) location on 23 and Stratford Road and needed lots of sprucing up. With all the hands the Leadership class was able to provide, the Barn project was perfect timing.

As at graduation each year, each participant had a chance to introduce themselves and say a few words about what the Leadership experience meant to them. In a friendly competition over whose session was most popular, the consensus was that the entire program was eye-opening.

Congratulations to the Class of 2016!

[Click here for more photos of the big finish.](#)



## Leadership program accepting applications for class of 2017

Leadership Delaware is now accepting applications for the class of 2017. This prestigious program has become a must-have experience for emerging leaders in Delaware County. Through Leadership Delaware, class participants learn first-hand about the challenges and opportunities facing the community. The nine-month program, which is held on the second Thursday of each month September through May, focuses on various topics, including:

Strengths Finder  
Delaware County History and Tour  
Agriculture  
Education

Social Services, Volunteerism &  
Board Service  
Government  
Law Enforcement and the Courts

Health Care  
Economic Development



More than 580 Delaware County professionals have graduated from the program since its inception in 1991. These alumni serve on local boards and committees helping to shape the future of the Delaware area.

Tuition for the program is \$825 for Delaware Chamber members and \$840 for non-members, and includes all materials and meals. In addition to the nine sessions, participants attend a kick-off luncheon in August and a graduation luncheon in May. The deadline to apply is June 30. [Click here to view the program brochure](#) and [click here to apply on-line](#). Get more information at [www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com) or by calling the Chamber at 740-369-6221. All applicants will be notified as to their acceptance by mid-July. Space in the program is limited and it fills up fast.

Consider this the year that you or a valuable member of your staff should experience Leadership Delaware.

Delaware Area Chamber of Commerce 32 S. Sandusky St., Delaware, Ohio 43015 ~ 740-369-6221 ~ fax 740-369-4817  
[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) ~ [www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com)



DELAWARE AREA  
CHAMBER OF COMMERCE

## The Supervisor Six Pack – 100 Series

Does your business rely on supervisors who were good performers who were promoted into leadership?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?



The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$200 per participant. Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from 8:00-10:00am for six consecutive Monday mornings beginning September 12. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

**Click here to register by August 31, 2016**

About Brad Schneider - The Growth Coach of Central Ohio



With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

**2016 Board of Directors  
Executive Committee**

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Tony Eyerman, Chair-elect

[Eyerman Planning Associates LLC](#)

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[American Structurepoint, Inc.](#)

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[Minuteman Press of Dublin](#)

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[Delaware City Schools](#)

Glenn Marzluf– Vice Chair

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[V & P Hydraulic Products](#)

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[Engineered Materials Systems Inc.](#)

Jen Knittle

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[Manos, Martin & Pergram Co.](#)

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32 S. Sandusky Street

Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

[www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com)



**Delaware Area Chamber of Commerce  
Business Education & Development Committee**

presents

**Five Things to Keep your Staff Happy (aka: retention!)**

with

Brad Schneider, [The Growth Coach](#)

Tuesday, June 14, 2016, 7:30 am–8:30 am at the Chamber

32 South Sandusky Street, Delaware 43015

There is no charge to attend, but reservations ARE required to ensure seating

[Click here to register](#) or call 740-369-6221 or email

[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

**Deadline to register is June 10, 2016**



**You are invited to attend a program of the  
Delaware Area Chamber of Commerce**

presenting

**Delaware County Economic Development Strategic Plan  
Update and Request for Input**

with

Bob Lamb, [Delaware County](#) Economic Development Director

*As the County continues to develop its ED strategic plan, this lunch is an opportunity to get an update from and provide input to the plan.*

Sponsored by



maloney-novotny LLC

Thursday, June 16 2016, 11:45am–1:00pm at [SourcePoint](#)

800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$15 Non-Chamber members: \$20

**Deadline to register is June 14, 2016**

Cancellations after June 14 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221

or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

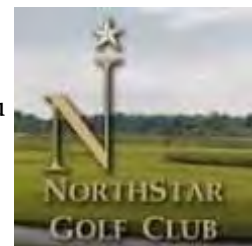
**June Business BEFORE Hours**

Instead of Business Before Hours this month, we'll be golfing at the Chamber's Annual Golf Outing! FORE!!

**June Business AFTER Hours Annual Joint with  
Sunbury Chamber**

Join us for our 4th annual Business AFTER Hours with our pals at the Sunbury/Big Walnut Chamber where you can help welcome John Fox, the Sunbury Chamber's new executive director. The event will be held from 5:00–7:00pm on Thursday, June 16, at [NorthStar Golf Club](#), 1150 Wilson Road, Sunbury. Food, networking– bring lots of business cards to share.

Please let us know you'll be attending. [Click here to register.](#)





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\* To request a Meet It Or Beat It cost comparison, provide The First Citizens National Bank with at least two months of your most recent MasterCard® and Visa® merchant processing statements. The cost comparison will be based on a calculation of the overall cost for comparable services, as determined by the processing statements you provide, and will exclude all one time fees. If our merchant services processor, BASYS Processing, cannot beat your overall processing costs, we will notify you and will give you a \$50 Visa gift card within 60 days of such notification. Limit one payment per merchant (as determined by merchant's tax ID).  
 These merchants do not qualify for the Beat offer: Merchants that are not approved by BASYS' credit policy; Merchants currently processing with BASYS; Merchants that have participated in a similar offer with, or otherwise requested a cost comparison from, BASYS within the past 12 months; Merchants currently participating in a merchant services program designed specifically for franchisees, trade associations or member associations; or provided that merchant's current pricing is not below standard card organization fees. Offer requires merchant process a minimum of \$60,000 in annual credit card sales. Comparison applies to processing fees only, not to include monthly equipment or software fees. Offer expires within 60 days of receipt of application. Valid through July 31, 2016.

**Another member benefit: discount prescription drug card available FREE to you and all your employees**

The Delaware Area Chamber of Commerce, through its membership in the Southern Ohio Chamber Alliance, can make you a hero in your workplace. And because you're a Chamber member in good standing, you can distribute FREE Prescription Drug Cards that can offer your employees and their families savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan. This program also includes other value added programs which will be listed on the card. Generating the card is as simple and quick as entering a name in the card via the link below. (no application/enrollment or eligibility required). This program has "LOWEST PRICE" logic to guarantee the best deal on your prescriptions. (You pay the lower of a discount off Average Wholesale Price-AWP, discount off MAC Pricing or Pharmacy Promotional/Retail price). This card is pre-activated and can be used immediately!



Need to order hard copies of cards for your friends, family, members or employees?

Simply [click here](#) and follow the instructions to order your own personal cards online. You can even customize the cards by adding your own logo image to the cards! Just another way our Chamber looks out for you.



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28,000 PHYSICIANS, ASSOCIATES & VOLUNTEERS

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BELIEVE IN WE™

## Local OhioMeansJobs screens professional candidates for local employers

In an effort to find placement for the many candidates with mid- to high-level professional experience who live in Delaware County, [OhioMeansJobs](#) facilitates a program to assist both candidates and employers. Lona Helfrich, Workforce Specialist for the Ohio Department of Job and Family Services, has supplied the Chamber with a list of pre-screened professional applicants who are unemployed because of circumstances unrelated to their performance or work history. Below is a list of candidates' specialties and experience. If any of these look like they might fit your needs, contact Lona Helfrich at 740-398-5591 or [Lona.Helfrich@jfs.ohio.gov](mailto:Lona.Helfrich@jfs.ohio.gov).

### Professional Candidates of the Month

#### Joe Schoenstein

Proven Operations and Accounting professional with demonstrated success in management, planning, and operational execution resulting in bottom line and customer growth. Pursuing a Business Management position where his knowledge and broad experience can provide value to an organization. Has significant experience in accounting/finance/budgeting, field and call center operations, marketing, sales, human resources and more with emphasis on process improvement and synchronization of departmental activities in support of company goals. [www.linkedin.com/in/joeschoenstein](http://www.linkedin.com/in/joeschoenstein)

#### Rhonda Rowe

15 years advancing in construction, EPCM and AE firm roles, utilizing standard office machinery, Canon and HP DesignJetT2500 Scanner, Copier, Printer and Plotters producing correspondence and final sets 15 years working closely with CEOs, Sr. PMs, PMs, Engineers, and Staff in administrative and civil design roles, also working side-by-side with the mechanical design department at SSOE 9 years/6,000 AutoCAD 2D (09-15 and LT versions) hours 3 years on-site inspection, punch-lists and maintaining a safe, scheduled, profitable work flow [www.linkedin.com/in/svy14x](http://www.linkedin.com/in/svy14x)

#### Paul Richey - Product Support Engineer

Long term resident of Delaware and currently looking for a manufacturing and product support type role in the Central Ohio area. Engineer that recently completed Lean Six Sigma Training and is currently working toward a Black Belt certification. Interested in continuing in an engineering role to improve products or processes and increase efficiencies in an organization.

[www.linkedin.com/in/prichey](http://www.linkedin.com/in/prichey)

If you are looking for a Professional Level candidate interested in working in Delaware County please contact Lona Helfrich with the State Office of Workforce Development at [Lona.Helfrich@jfs.ohio.gov](mailto:Lona.Helfrich@jfs.ohio.gov) or at 740-398-5591.

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## Leadership Delaware Class of 2016 Economic Development Care Day

Facilitators: Sean Hughes '14 & Jenna Jackson '14

Newsletter Editors: Scott Schroeder, Travis Irvin, Teri Roberts, and Brad Ebersole

The 2016 Leadership Delaware County class participated in their last session of the year on the topic of Economic Business Development. The class began the day listening to the facilitators of the day provide an overview of the topic in new community space at the National Guard Building connected to the [Delaware Community Center YMCA](#). As quoted by the facilitators of the day, "everything we have learned throughout the course of the Leadership Delaware ties back to Economic Development."

The class learned that economic development is more than just attracting new employers. It is about infrastructure, preparing sites and buildings, workforce development, business and community development. The primary goal is to create economic prosperity for all stakeholders.

After the presentation, the group boarded a [Delaware Area Transit Agency](#) trolley, toured two different companies, learned about their operations and the company's interaction with economic development leadership through each company's president. Both facilities (Mediu and EMS Adhesives) provided excellent examples of Business Attraction and Business Retention/Expansion opportunities that both the City and the County help coordinate.

Founded in 2002, Mediu is one of the most respected contact center technology consulting firms in the United States. Delaware City was able to attract the growing software and consulting company from Worthington back in 2013 using incentives like their contribution of \$30,000 toward the cost of installing fiber-optic cable service for the company at its new location on Stover Drive to boost Internet connection speeds. Officials said income tax generated by the business will pay for the cable within a few years. *Continued on next page*



### Leadership Delaware Class of 2016

Aric Arnett  
[Sarah Moore Community](#)  
 Jason Banium  
[Preferred Benefits Services Agency, Inc.](#)  
 Suzanne Binau  
[Delaware County Foundation](#)  
 Jim Cornett  
[Alpha Group of Delaware](#)  
 Jenna Eaves  
[2K General Co.](#)  
 Brad Ebersole  
[Consolidated Electric Cooperative, Inc](#)  
 Karen Ferrell  
[Delaware County Board of Developmental Disabilities](#)  
 Kelsey Fox  
[United Way of Delaware County](#)  
 Scott Fraker  
[Maloney + Novotny](#)  
 Steve Gorman  
[SourcePoint](#)  
 Jen Keagy  
[Delaware General Health District](#)  
 Bill Hall  
[Family Financial of Central Ohio](#)  
 Misty Hayden  
[First Citizens National Bank](#)  
 Kris Hodge  
[Delaware County Board of Developmental Disabilities](#)  
 Travis Irvan  
[Delaware General Health District](#)

Stephanie Jebode  
[Maloney + Novotny](#)  
 Gere Jordan  
[Holony Media](#)  
 Sabra Kershaw  
[Wesbanco Bank](#)  
 Angie Kitchen  
[Fidelity Federal Savings & Loan](#)  
 Jen Koslow  
[The Columbus Zoo & Aquarium](#)  
 Lisa Lajeunesse  
[Delaware County Board of Developmental Disabilities](#)  
 Kayla Lemaster  
[Black Wing Shooting Center](#)  
 Jeff Manley  
[Fahey Bank](#)  
 Ann McKenzie Teague  
[Liberty Community Center](#)  
 Ryan Morgan  
[Delaware Creative Housing](#)  
 Scott Ortman  
[Byers Insurance](#)  
 Jeff Paetz  
[Phoenix Environmental](#)  
 Carrie Rashleigh  
[Delaware City Schools](#)  
 Heidi Reed  
[Willow Brook Christian Communities](#)  
 Melinda Rich  
[Delaware City Schools](#)

Teri Roberts  
[Delaware County Bank](#)  
 Brad Schneider  
[The Growth Coach](#)  
 Scott Schroeder  
[OhioHealth](#)  
 Stephanie Scribner  
[Delaware County -Family & Children First Council](#)  
 Frederick Shanks  
[Domtar Personal Care Division](#)  
 Debbie Sonner  
[Delaware County Board of Developmental Disabilities](#)  
 Doug Stewart  
[City of Delaware Fire Department](#)  
 Pam Taylor  
[Delaware County District Library](#)  
 Erin Teets  
[Delaware County Convention & Visitors Bureau](#)  
 Joseph Uher  
[Delaware City Schools](#)  
 Mike White  
 Marion Technical College  
 Doyle Whited  
[Del-Co Water Co.](#)  
 David Wiseman  
[Delaware County Sheriff's Department](#)  
 David Wolf  
[Del-Co Water Company, Inc.](#)

Leadership continued from previous page

**Engineered Materials Systems, Inc**, is a global formulator and manufacturer of adhesives, conductives and encapsulates serving the appliance, automotive, filter, lighting, medical and microelectronics markets. Within the last year, EMS opened up its new 64,000 square foot building at 100 Innovations Court. The \$4.5 million building kept the company in Delaware where it had been since 1998, retaining 38 existing and new planned jobs in the City. As part of its retention deal with the firm, the city has agreed to oversee construction of a cul-de-sac off the future Sawmill Parkway extension project that connects to the site. The city estimates the cost of the cul-de-sac's construction at \$449,336. The City's incentive package kept the company from moving to a new facility in Franklin, Union or even Japan where its corporate parent Nagase and Co. is located.



The trolley field trip was followed by a panel discussion with representatives: Jim Hilz, The Building Industry Association of Central Ohio, Connie Klema, an independent commercial developer and Brett Post, Smith Realty and Sokol & Associates. Each panelist shared some background in their areas of expertise as well as their perspectives on local development. A significant part of their discussion was related to the trend in Urbanism and the housing market around Delaware County. The housing market hasn't caught up with job growth in the area. If housing can't be provided, particularly apartment and mid-level housing, jobs will leave the area and the market may become stagnant. Getting approval for housing projects are difficult as the local communities and neighbors are concerned about traffic congestion. The building industry association is currently seeking ways to get additional community support because any time these issues make the ballot, the developers tend to loose.

Students also met with the lead developer from the Evans Farms project. Tony Eyerman, **Eyerman Planning Associates**, said the project will follow the tenets of New Urbanism, a design movement focused on walkable communities with varied business and residential uses. Evans Farm Land Development Co.'s plans call for about 950 single-family houses at the site -- east of the CSX railroad tracks -- as well as a mix of apartments, businesses and recreational amenities. The development will have big front porches, located close to the street and hidden garages. Businesses and recreation areas will be built within walking distance of residences. Eyerman said the first part of the project to be built will be the "village center" off Lewis Center Road. He said he hopes that a portion of the project, which includes first-floor storefronts and upper-floor apartments, gives township residents -- not just Evans Farm residents -- the gathering place they have never had. Eyerman said workers could start moving earth on the site in the summer with lots for sale in November/December.

Overall, Economic Development Day allowed the Leadership class to gain some inside knowledge on what makes Delaware County such a magnet for growth and why it is such a prosperous place to live and work. Though our sessions are over, the class made many personal connections and will never forget their experience at Leadership Delaware!

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## The alphabet soup of corporate structure

Sole proprietorship, partnership, LLC partnership, corporation, C-corporation, S-corporation, LLC, ac/dc, so many choices-- what do you do? Ok, maybe ac/dc isn't actually an option but our May B.E.D. & Breakfast enlightened us on the different choices a company can make and how to make the choice. Mike Dickey, **Maloney + Novotny** and Andy Wecker, **Manos, Martin & Pergram Co., LPA**, collaborated with a short presentation on how to navigate the alphabet soup of corporate structure. To decide which one is most appropriate to you, Dickey and Wecker emphasized looking through your assets and liabilities and asking yourself, what are my risks, formalities, expenses, tax situation, and investment needs? Use your team-- your accountant, attorney, and insurance agent-- to help you answer the questions and choose which one is right for you. Citing different examples from their thorough experience, Dickey and Wecker both gave the advice-- keep it simple. For more information, the two recommend chatting with your personal team-- or contact Manos, Martin & Pergram and Maloney + Novotny to set up an appointment.

**Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members-- check here before you buy.**

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## Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the "mobile" version. Smartphone, tablet, and Google Chrome users should use the alternative version of the newsletter, available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

## What's keeping you from advertising FREE on the Chamber's Website???

Are YOU taking advantage of the FREE opportunity to list your sales and deals on the Chamber's website and newsletter???

### HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

### Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

## Check Out the Latest from Chamber Members

### HOT DEALS

Posting is FREE with your membership

- [Chamber Member Only Discount—Anytime Fitness](#)
- [Earn Referral Buck\\$\\$ - Delaware Area Chamber](#)
- [Join Safety Council—Delaware Area Safety Council](#)
- [Free Wireless Accessory—Delaware Speech & Hearing](#)
- [From Our Family To Yours—Fuller Memorials](#)
- [15% Off—MailPro 1 LLC](#)

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of "naming rights" that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

### Industry-Exclusive Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

*PLATINUM LEVEL: ONLY ONE PER INDUSTRY*

### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

### Bronze Level \$1000\*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

**[\\*Click here for a la carte details](#)**

## Delaware Area Chamber of Commerce Sustaining Member Packages

*revised & effective 2-2016*

[\\*Click here for a la carte details](#)

Questions: Call Holly at 740-369-6221

**\*Sustaining packages are purchased in addition to regular membership investment.**

### A la carte dollars menu

#### Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

#### Golf Outing

Main Event Sponsor	\$1500
Lunch Sponsor	\$ 500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

#### Clay Classic

Station Sponsor	\$125
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#### Leadership Delaware

Scholarship Sponsor	\$ 825
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#### Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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#### Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

#### Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication  
Discounts may be available for early bird sales, new members and ad size upgrades.

[\\*Click here for a la carte details](#)

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Delaware | 740.362.9031

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Worthington | 614.781.6174  
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**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.**

## Busy month for Chamber scissors...

The Chamber ribbon cutting scissors are spending the weekend at the spa, recovering from a very busy month.

On Friday, May 6 the grand opening of London-based (Ohio that is...) company [Royal Cabinets](#) joined the Chamber and cut the ribbon on their second location. Located just a couple doors down from the Cham-



ber, Royal Cabinets opened their doors to Chamber members and the Delaware community and offered snacks and hot dogs to everyone who came out. Congratulations Dale Kreiner and staff!



The following Monday found us at Dr. Steven Kocher's new venture, [Delaware Family Eyecare](#). Dr. Kocher's staff offered tours of the new location, a bright orange cake to

snack on and food from locally-known food truck, Dan's Deli. Congratulations, Dr. Kocher and staff!

[Delphos Granite Works of Delaware](#), a family-owned company out of Delphos (Ohio, not Greece) has opened a location in our very own Delaware. We celebrated with a ribbon cutting and a chat with the mother and son franchisees Linda and Eric Macwhinney. It's an interesting business of headstones, the product of which comes from all over the world. It was also interesting to learn that in spite of high tech engraving, there's still a lot of headstone etching by hand. The Macwhinney's are a delightful team and we welcome them along with May 2016 ribbon cutting team members!



## Before Hours does double duty as ribbon cutting

May was Mental Health Awareness Month and the Chamber celebrated with a Business Before Hours and ribbon cutting with our local NAMI, the [National Alliance on Mental Illness](#). NAMI is the nation's largest grassroots mental health organization dedicated to those affected by mental illness. The organization started as a small group of families gathered around a kitchen table in 1979 and now is an association of hundreds of local affiliates, state organizations and volunteers who provide support and education to those in



need, including our local NAMI of Delaware and Morrow Counties. Karen Hart and NAMI crew welcomed us into their new facility on Sunbury Road with snacks, refreshments and tours of the new location. NAMI primarily focuses on education and support for those with and those affected by mental illness and their office is designed to comfort and welcome those who come in for services. Although they are all volunteers, the team that operates the local chapter are obviously dedicated and very passionate about what they do.

Congratulations Karen Hart and NAMI team members!



## Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

**Auto pay must be set up at least 30 days prior to the month of your membership renewal date\*.**

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

## Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

\* *Don't know the month in which your renewal is due? Contact Sara at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).*

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## Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

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## Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an un expected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the room set-up and the amount of food prepared.

While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!

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# ReInvesting Members

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[Central Marketing Associates, Inc.](#)  
[Comfort X-Press, LLC](#)  
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[CompManagement, Inc.](#)  
[Cubberly, Scott](#)  
[Delaware Area Transit Agency](#)  
[Evans Capital Investments, Inc.](#)  
[Haller Wealth Management Group](#)  
[Humane Society of Delaware County, The](#)  
[Inside Wire, The](#)  
[IT made REAL](#)  
[Lowe's Marysville](#)  
[NABI Parts LLC](#)  
[Optimal Eye Care](#)  
[Pacer Inn & Suites Motel](#)  
[PPG Industries, Inc.](#)  
[Price Realty](#)  
[RCD Sales Co. - Delaware](#)  
[Sam Dong Ohio, Inc.](#)  
[Small Business Payroll Services](#)  
[Tim Horton's Cafe & Bake Shop](#)  
[Trident Security](#)

# Welcome New Members

## Delphos Granite Works of Delaware

Eric and Linda Macwhinney -  
Co-Owners

293 South Sandusky Street,  
Suite B

Delaware, OH 43015

(740) 692-3681

[www.delphosgraniteworks.com](http://www.delphosgraniteworks.com)

*Creates & designs custom monu-  
ments, benches, mausoleums,  
plaques, statues, vases, pet mark-  
ers, memorial portraits, & granite  
& bronze signage*

## SleepOutfitters

Tim Cousins - Manager

820 Sunbury Road

Delaware, OH 43015

(740) 363-8061

[www.sleepoutfitters.com](http://www.sleepoutfitters.com)

*Offers a variety of mattress  
brands, pillows, linens, & select  
bedroom furniture*

## Tanger Outlets Columbus

Carl M. Landis -

General Manager

400 South Wilson Road,

Suite 190

Sunbury, OH 43074

(740) 965-2927

[www.tangeroutlets.com](http://www.tangeroutlets.com)

*Features a variety of brand name  
& designer outlet stores*

## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

## Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware Area community.

## Our Values

- We will treat all of our relationships with honesty, respect and fairness;
- We will be actively involved in our community and will be leaders in identifying and addressing issues of community and regional concern;
- We will foster partnerships to improve the economic well-being and quality of life in the community;
- We will hold the business needs of our membership to be our highest priority;
- We will remain committed to fostering a rich sense of community and an unrivaled quality of life;
- We will stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- We will be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and viewpoints; and
- We will be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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## The Non-Profit & Community Bulletin Board



[The Central Ohio Symphony](#) located in Delaware is looking for additional trustees to join the current Board. The Symphony's mission is "Engaging the Community Through Music." The Symphony has developed a regional and national reputation for innovation and programming. The Symphony was awarded the Chamber's non-profit Quality of Life Award for 2016 and performs for more than 13,000 concertgoers each season.

The Board meets six times a year. Board members are expected to serve on a committee, contribute to the Annual Fund Drive and support and advocate for the Symphony. A variety of backgrounds and skills are welcomed. Information on board responsibilities are available to preview. Please contact Warren Hyer, Executive Director of the Central Ohio Symphony at [whyer@centralohiosymphony.org](mailto:whyer@centralohiosymphony.org) or by phone at 740-362-1799.

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### Delaware County Habitat for Humanity

Seeking candidates interested in serving on our Board of Directors. We build and renovate homes in partnership with families in Delaware County who otherwise would not have access to safe, affordable housing. Habitat builds homes and sells them to qualified partner families who perform sweat equity work and pay for the home through interest free loans financed by Habitat. We offer a hand up, not a handout. Delaware County Habitat for Humanity has been in operation for over 25 years and has built over 50 homes.

We operate with a small full-time staff and a volunteer Board of Directors who are responsible for strategic planning, resource development, financial oversight and ensuring that the affiliate is effectively fulfilling our mission. The board meets monthly on Saturday mornings. In addition to serving on the board, each board member is expected to serve on at least one operating committee.

We are currently seeking board members from Delaware County with diverse skills and backgrounds and a passion for our mission. We are particularly interested in members with background and experience in the legal profession, real estate, mortgage banking, accounting or home construction, but anyone that has an interest should contact us. If you are interested in being considered for a position on our board please send an email to [volunteer@habitatdelawareco.org](mailto:volunteer@habitatdelawareco.org) with a copy of your resume or contact us by phone at 740-363-9950. You can find out more information about us at <http://www.habitatdelawareco.org/>

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### Attention small businesses, new medical plan now available

Through our membership with the Southern Ohio Chamber Alliance, the Chamber is excited to offer a new self-funded medical plan for groups of 2 to 50 employees; the SOCA Benefit Plan. Anthem Blue Cross and Blue Shield will be administering this plan and will provide stop loss coverage. This new plan is a multiple employer welfare arrangement (MEWA) which enables smaller employers to join together to share in the overall claims risk. This new program offers competitive rates, fixed, predictable monthly payments, various plan designs, including four PPO and three HSA options, Anthem's broad Blue Access PPO Network and National RX Formulary, coverage for claims run-out/terminal liability coverage.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

#### Creative Financial Insurance Services Agency, Inc.

Jim Roesch  
[jwroesch@discovercfi.com](mailto:jwroesch@discovercfi.com)  
740-363-5433  
[www.discovercfi.com](http://www.discovercfi.com)  
201 Pennsylvania Avenue  
Delaware, OH 43015

#### Preferred Benefits Services Agency, Inc.

Mark Pettitt  
[mark@pbsai.com](mailto:mark@pbsai.com)  
740-363-6028  
[www.prefben.com](http://www.prefben.com)  
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Delaware, OH 43015

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## Tourism's impact on Delaware County

As May is National Tourism Month, it was appropriate that the speakers for the May Third Thursday luncheon were Mary Cusak, director of TourismOhio and our very own Deb Shatzer, [Delaware County Convention & Visitors Bureau](#).

Deb's picture of the economic impact of tourism in the County was impressive, from visitor spending of over \$1 billion to the nearly 11,000 jobs in the County supported by tourism. [Click here to see all Deb's slides](#).

Ms. Cusak's picture was a state wide one and focused on a marketing study that had a twist. The study focused on Ohio's brand and started with a focus group that had difficulty answering the question: What comes to mind when you think of Ohio? Unable to claim surfing, movie stars or bourbon, O-H-I-O was the most obvious and it has a negative impact outside of the Columbus area, invoking a feeling of being an outsider to anyone not an avid OSU fan. So TourismOhio found its sweet spot by tugging at heartstrings; It's not a vacation – it's a new memory with the ones you love; emotional connections to the experience of visiting Ohio. The campaign could tear up even the harshest cynic. [Click here to see the State's strategic brand study](#).



Thank you to Deb for helping arrange the presentation.

**Thank you to this month's luncheon sponsor**



## Business After Hours a celebration of destination

And later that same day, the Chamber helped its neighbor, the [Delaware County Convention & Visitors Bureau](#), celebrate National Tourism Month when the Bureau hosted the May Business After Hours. It was also a 20th birthday celebration for the CVB. Deb Shatzer has been the only director of the Delaware Tourism Bureau (as it's otherwise known) and was thrilled to see former board members attend the birthday party aka After Hours.

The CVB is responsible for "heads in beds" as the insiders put it; marketing our county as a tourist destination, ala hotel stays which bring in a bed tax which is used to further market the County which translates into dollars spent on all things related to travel. As the Chamber's next-door-neighbor on South Sandusky Street, it was quite a treat to have birthday cake at the event and to help Deb and her staff and board members celebrate twenty years of promoting Delaware.



Thanks to Deb who can make a marketing dollar stretch like magic and to her staff who welcome thousands of people to their office each year, telling the story of the rich opportunities for entertainment and fun in the County.

Happy Birthday, CVB!! [Click here for more photos](#).



## Chamber "ads" new dimensions and new sizes to newsletter advertising

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)

Ad prices are for one run:

Full page*	8.5" x 11"	\$125
Half page**	5.25" h x 8" w	\$ 90 NEW AD SIZE
Quarter page	5.25" h x 4" w	\$ 75
One-eighth page**	2.62" h x 4" w	\$ 50

\* vertical only \*\*horizontal only

# June Calendar

## HR Council

Wednesday, June 1  
8:30am Chamber office  
[Click here for details](#)

## NO Business BEFORE Hours

Golf Outing June 2

## Workforce Development, Education & Community task force

Friday, June 10  
8:00am Chamber office

## B.E.D. & Breakfast

The Five Best Practices to Retain Staff  
Tuesday June 14  
7:30am Chamber office

## Safety Council

All Occasions  
Tuesday, June 14  
11:30am-2:00pm  
[Click here for details](#)

## Board Meeting

Wednesday, June 15  
7:30am Chamber office

## Infrastructure task force

Thursday, June 16  
8:00am Chamber office

## Third Thursday luncheon

County Economic Development Strategic  
Plan Update  
Thursday, June 16  
SourcePoint  
11:45-1:00pm  
[Click here for details](#)

## Business AFTER Hours

Thursday, June 16  
Annual Joint with Sunbury Chamber  
5:00-6:30pm  
[Click here for details](#)

## Business Development task force

Tuesday, June 21  
8:00am Chamber office

## Admin Council

Thursday, June 23  
9:00am Chamber office

## SAVE THE DATES

**Mondays, September 12 thru October 17** Six Pack Admin Series

[Click here for details](#)

**Friday, October 14, 2016**

Annual Clay Classic  
Details TBA

**Thursday, February 2, 2017**

Annual Dinner  
DoubleTree by Hilton  
Crosswoods 23 @ 270

[Click here to visit the chamber's  
interactive calendar of events](#)

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[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) ~ [www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com)

## 2016 produce market volunteer opportunities

Produce Markets are designed to provide fresh food to individuals and families in need. The Mid-Ohio Food Bank supplies all the produce distributed at the event and most of what is offered is fruits and vegetables but can also include bread and dairy items. Each Market can serve up to 300 families whose eligibility is set at 200% of the federal poverty level.

After each distribution event, all remaining product is distributed to, among others, [People In Need of Delaware County](#). In addition to PIN staff, each Market event needs volunteers to assist. The Market dates are held at the PIN facility at 138 Johnson Dr., Delaware from 2:30-4:30. Volunteers are asked to arrive 30 minutes prior to the event and to park across the street at [Office City Express](#). The Market events are held rain or shine and volunteer jobs include set-up, client sign-in, traffic control and clean-up.

For questions or to schedule a volunteer date, call Randy Bournique at 740-363-6284 or email to [rbournique@delawarepeopleinneed.org](mailto:rbournique@delawarepeopleinneed.org).

### Market dates:

June 29

July 27

August 31

September 28

October 26

November 30

## Let them know you belong and support; link to Chamber logo

The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.

Click the image to the right for a high quality version of the Chamber Web Stamp.



Click the image to the left for a high quality version of the "Proud Member" Web Stamp.



Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

### Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together.... It's Good for Business!!***

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For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

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# BWC Update

News from the Ohio Bureau of Workers' Compensation

## Are you prepared for the next steps in the new workers' comp billing process?

### True-up coming in July

Ohio private employers have adjusted well to the new way BWC charges for workers' compensation coverage. Last year's change to prospective billing brought a much-needed move to the standard insurance industry practice of charging premiums in advance of extending coverage.

Employers are now enjoying a number of benefits of the new billing system, including more flexible payment options, better customer service and a \$1 billion premium credit provided by BWC to avoid double-billing employers during the switch.

However, the transition process is not fully complete. The payroll true-up (true-up) is coming in July.

True-up is a new process that requires employers to report their actual payroll for the previous policy year and reconcile any differences in premium paid. This is an important step that is necessary for BWC to accurately calculate your premium. It's also critically important to maintaining your policy and your participation in your current rating plan or discount programs.\* You must complete the true-up report even if your payroll for the year matches the estimate you receive from BWC.

Your policy year 2015 payroll true-up notice will be sent July 1 and your report will be due by August 15. Reports must be submitted online at [bwc.ohio.gov](http://bwc.ohio.gov) or by phone at 1-800-644-6292.

Please keep in mind our call center may be experiencing heavy call volumes during the final weeks before the August 15 due date, attributing to longer wait times. We encourage you to create an e-account that allows you to manage your policy, pay bills and complete the payroll true-up. Learn how to create an e-account [here](#), and visit [bwc.ohio.gov](http://bwc.ohio.gov) to get started.

Please contact our call center if you already have an e-account but don't remember your password or are otherwise unable to access your account.

A number of videos, webinars and other resources about prospective billing are available at [bwc.ohio.gov](http://bwc.ohio.gov).

*\*BWC will remove employers from their current rating plan or discount program if it does not receive a payroll true-up by the due date. Any outstanding payroll true-ups will render the employer ineligible for participation in future rating plans or discount programs until the all outstanding payroll true-ups are complete.*

### Upcoming dates to remember

#### May 2016

- May 1 – Policy year 2016 notice of estimated annual premium mailed
- May 31 – Destination: Excellence enrollment deadline for July 1, 2016, program year

#### June 2016

- June 1 – Policy year 2016 premium invoice mailed

#### July 2016

- July 1 – Policy year 2016 first installment due
- July 1 – Policy year 2015 payroll true-up notice sent

#### August 2016

- Aug. 15 – Policy year 2015 payroll true-up report due

#### November 2016

- Nov. 21 – Policy year 2017 group-enrollment deadline



## Congratulations Safety Council Award Winners!

Safety Council's May meeting Annual Awards Ceremony where we celebrated this years BWC award winners and the 2016/2017 Safety Council scholarship winners. In keeping with the theme of excellence through safety, we welcomed Jeff Little with BWC who talked to us about all the programs that BWC



has to offer to reward and perpetuate the best safety practices. Since its introduction, thousands of employers have signed up for at least one of the safety or care programs of Destination: Excellence, saving tens of millions of dollars through incentives, and possibly much more in the future when their premiums decline because of fewer accidents, and lower claims costs. Destination: Excellence is a bundle of programs that can help your organization improve workplace safety, enhance injured worker care and save money on workers' compensation costs. Destination: Excellence's options encourage you to use our valuable complimentary safety services and implement strategies that can prevent accidents and help injured workers recover faster.

Congratulations to the following companies for their efforts in employee safety!

### 100%

*for each employer that works the entire calendar year without an injury or illness resulting in a day away from work*

3 Pillar Homes

[Artina Promotional Products](#)

August Mack Environmental Inc.

Bensen Fire and Safety Consulting Ltd.

Blue Bird Corporation

Boyd's Tire Inc.

Creative Foundations

Delaware Ashley Drive Thru Inc.

[Delaware County District Library](#)

[Delaware General Health District](#)

[Foot & Ankle Wellness Center](#)

Linxus Communications

[Mail Pro 1 LLC](#)

[Mom Wilson's Country](#)

[Sausage Mart, Inc.](#)

[NABI Parts, LLC](#)

Ohashi Technica U.S.A. Mfg., Inc.

Precision Alignment & Tire

R.K. Boyd Inc.

[Recreation Unlimited Foundation](#)

RKB Distribution Inc.

Sterigenics U.S. Inc

[Suburban Natural Gas Company](#)

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Taylor Made Woodworking Inc.

Tri-Co Piping, Inc.

[Village Academy Schools](#)

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[Engineered Materials Systems, Inc.](#)

Flyers Pizza

Indco Electrical Contractors Inc.

Wallace Construction Co., Inc.

### Special

*for each employer that accumulates at least 500,000 hours and at least six months without an injury or illness resulting in a day away from work*

[American Freight](#)

Creative Foundations

[Engineered Materials Systems, Inc.](#)

MS Capital Lighting LLC

[Oberfields LLC](#)

[Ohio Wesleyan University](#)

[Village Academy Schools](#)

### Achievement

*for each employer that decreases its incident rate by at least 25% from the previous year*

[Columbus Zoo and Aquarium](#)

[Emergency Plumbing Service](#)

FirstFleet Inc.

[Midwest Acoust-A-Fiber, Inc.](#)

[Sam Dong Ohio, Inc.](#)

[Willow Brook](#)

[Christian Communities](#)

### 2016/17 Scholarship Winners

#### Michael Thorsen

son of Thorsen's Greenhouse owner, Doug Thorsen, Michael plans to study mechanical engineering.

#### Thomas Bensen

Co-owner of Bensen Fire & Safety, Tom plans to achieve his Fire Safety Inspector certification.

## Safety Council

### Reminders

- NEW EMAIL for all Safety Council related matters: [dasafetycouncil@gmail.com](mailto:dasafetycouncil@gmail.com)
- Don't forget to sign in *at every meeting* and check the box if you are a CEO.
- May's meeting was meeting number 11 of 12 for FY16. **There is only 1 meeting left for FY16!!** Need to check your attendance? Call the office (740) 369-6221 or email Julie: [dasafetycouncil@gmail.com](mailto:dasafetycouncil@gmail.com)
- External training opportunities: Remember that up to two of your 10-meeting requirements can be substituted by external trainings. BWC offers an abundance of courses that fit your company's needs. (Please note that webinars and in-house trainings do not count for credit.) Check out their training center online here. Click here for the list of courses offered in Columbus for FY16.
- If you have any questions regarding what counts for credit, contact the Chamber at 740-369-6221 or email Julie [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

## Semi-Annual Reports

First half of 2016 semi-annual report **will be due soon**. Click [here](#) for the report instructions and [here](#) for the form. Contact Sara at the Chamber at 740-369-6221 or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) if you have any questions or need assistance filling out the form. Remember that we are still in the period of reporting so please *do not* turn your form in early but feel free to get ahead of the game by asking your questions now.

## External training opportunities

Remember that up to two of your 10-meeting requirements can be substituted by external trainings. BWC offers an abundance of courses that fit your company's needs. (Please note that webinars and in-house trainings do not count for credit.) Check out their training center online [here](#). [Click here for the list of courses offered in Columbus for FY16](#). Courses near the end of the fiscal year in June (hey! That's this month!) always fill up

## Safety Council

### Calendar

**June 14th:** 3rd Annual Health & Wellness Fair



**July 1st:** FY17 begins

**July 12th:** Kick-Off Round Table Discussions

**July 15th:** 1st half 2016 Semi-Annual Reports are due

**August 9th:** Plant Tours; stay tuned for more details!

RSVP by contacting Julie at [dasafetycouncil@gmail.com](mailto:dasafetycouncil@gmail.com) or by calling 740-369-6221.

**3rd Annual  
Health, Wellness & Safety Fair**

Tuesday, June 14, 2016  
11:30 a.m. — 2:00 p.m.

All Occasions Catering & Banquet Facility  
6989 Waldo-Delaware Road ~ Waldo, Ohio 43356

• No cost for program •  
Lunch available at any time • \$10/person • RSVP by June 7  
(740) 369-6221 • [dasafetycouncil@gmail.com](mailto:dasafetycouncil@gmail.com)  
[www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com)  
This is the LAST meeting of FY16

The semi-annual report data includes:

- most recent date of injury resulting in a day or more away from work;
- average number of employees;
- average hours worked;
- number of injuries resulting in a day or more away from work;
- number of days away from work.

fast so plan ahead: schedule your courses now to ensure seating.

If you have any questions regarding what counts for credit, contact Julie at the Chamber at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

 Ohio Bureau of Workers' Compensation

[Click here](#) for BWC's e-newsletter!