

CHAMBER NOTES

A Monthly Newsletter of the
Delaware Area Chamber of Commerce

July 2016

Sustaining Members

*Industry Exclusive
Platinum Level*



Gold Level



Silver Level



Bronze Level



*The Delaware Area
Chamber of Commerce
Established 1907*



Chamber offers early bird advertising special

The Chamber is preparing its ad campaign for the publication of the 2017 Community Profile and Membership Directory. In order to ensure the accuracy of information published in the directory, the Chamber will be sending the primary contact of each membership an email requesting verification of the info in the Chamber's database.

Ad sales are administrated through the Chamber office, with office manager Sara Vaught as point person. To jump start ad sales and pass along savings to the membership, the Chamber is offering an early bird special. Ad prices remain at 2012 levels, but **ads purchased and paid for by August 1, 2016 will receive a 5% discount.** Artwork does not have to be turned

in by August 1, but a commitment to the ad purchase must be made.

We'll be following up with email reminders so you have several opportunities to be reminded of this special offer. Linked is the [ad agreement form](#) for those of you ready to move forward with reserving your ad at the special price.

We'll be working again with [Gayle Holton Designs](#) who will continue to offer special pricing for ad prep for those of you who need art created for your ad.

Click here for the [ad agreement form](#)

Contact Sara at dachamber@DelawareAreaChamber.com with questions and to return your ad form.

For a look at this year's directory, [click here](#).

Chamber "adopts" volunteer station at Ironman

IRONMAN 70.3 Ohio scheduled for Sunday, August 21, 2016. The IRONMAN 70.3 Ohio triathlon begins with a single-loop, 1.2-mile swim in the calm waters of Delaware Lake. Athletes will then embark on a flat and fast 56-mile bike course that includes a few technical sections along the way. The course will wind through Delaware, Marion and Morrow counties before returning to Transition 2, located at Ohio Wesleyan University's Selby Stadium. Finally, athletes will take on a double-loop, 13.1-mile run course with gently rolling hills. The course offers scenic country views and an amazing finish inside Selby Stadium.

At its April meeting, the Chamber's board of directors agreed to "adopt" one of the volunteer needs and to fill that responsibility with eager Chamber members. **The Chamber will fill the 2:30-7:00pm slot of checking in athletes on Friday, August 19.** Eighty-two volunteers are needed over two shifts: 2:30-4:30 and 4:30-7:00 pm. [Click here for details and sign up.](#) Shifts are on a first-come basis and, please, only firm commitments. Join fellow Chamber members as they help the City with this amazing event.



Advertisers in this issue

[Anthem Blue Cross/Blue Shield](#)
[Black Wing Shooting Center](#)
[Dawson & Myers](#)
[First Citizens National Bank](#)
[Hetter Heating & Cooling](#)
[HW&Co.](#)
[IT made REAL](#)
[Maloney + Novotny](#)
[Massage Envy Spa—Lewis Center](#)
[OhioHealth](#)
[Schooley Mitchell of Columbus](#)
[Sarah Moore Community](#)
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Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.

**2016 Board of Directors
Executive Committee**

Chad Hoffman, Chair
[Richwood Bank](#)

Tony Eyerman, Chair-elect
Eyerman Planning Associates LLC
Bob Kuederle, Immediate Past Chair
[American Structurepoint, Inc.](#)

Ken Barton, Treasurer
[Minuteman Press of Dublin](#)

Paul Craft– Vice Chair
[Delaware City Schools](#)

Glenn Marzluf– Vice Chair
[Del-Co Water Company, Inc.](#)

Judd Scott, Vice Chair
[V & P Hydraulic Products](#)

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[Planned Communities](#)

Shane Dawson
[Dawson & Myers](#)

Rex Gore
[Black Wing Shooting Center](#)

Dusty Hostutler
[Edward Jones](#)

Todd Irion
[Engineered Materials Systems Inc.](#)

Jen Knittle
[The Kleingers Group](#)

Maribeth Meluch
[Isaac, Wiles, Burkholder & Teetor, LLP](#)

Bill Morgan
[2K General Co.](#)

Zach Price
[TRIAD Architects](#)

Andy Wecker
[Manos, Martin & Pergram Co.](#)

Staff

Holly Quaine, President
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Safety Council Program Director
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Matt Carbary, Communications Mgr.
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Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

www.DelawareAreaChamber.com



**You are invited to attend a program of the
Delaware Area Chamber of Commerce**

presenting

The Citizen's Climate Lobby

Risky Business -- How climate change may threaten your business
(but offering a business-friendly solution)

Presented by a panel of local leaders involved in the Lobby: [Marianne Gable](#)
Dr. Alice Frazier, Michael Schaal, and John Krieger

sponsored by



Thursday, July 21 2016, 11:45am—1:00pm at [SourcePoint](#)
800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45
Chamber members: \$15 Non-Chamber members: \$20

Deadline to register is July 18, 2016

Cancellations after July 18 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221

or email dachamber@DelawareAreaChamber.com

July Business BEFORE Hours

Start your day on Thursday, July 7 by networking when [Sarah Moore Community](#), 26 North Union Street Delaware 43015, hosts the monthly Business Before Hours. Food, networking – bring lots of business cards to share. The event is held from 8:00am - 9:30am. Please let us know you'll be attending. [Click here to register.](#)



July Business AFTER Hours

End your business day and join us for networking on July 21 when we join our host, [Fidelity Federal Savings and Loan Association](#), 40 North Sandusky Street, Delaware 43015. Enjoy refreshments, food and networking. Bring lots of business cards to share. The event is held from 5:00pm—7:00pm. Please let us know you'll be attending. [Click here to register.](#)



Reminder to respond to database update

Still on the subject of the directory, a reminder to respond when our office sends the primary contact of your membership an email requesting verification/update of the information we have in our database. We work hard to ensure the directory is accurate and so each summer we ask you to verify and/or make changes to your information. Watch your email for it.

Chamber accepts board applicants

The Chamber's Nominating Committee is accepting Letters of Intent from members interested in serving on the board of directors beginning January 2017. The Letter of Intent is the first step in the nominating process. The Nominating Committee will vet applications and invite qualifying members to interview. If you're interested in submitting a Letter of Intent, please call Holly at 740-369-6221 or via email to hquaine@DelawareAreaChamber.com. The Chamber will accept Letters of Intent until September 15, 2016.

Mother Nature is a Chamber member??

In her eighth consecutive year, Mother Nature lowered the temperature, kept rain at bay and generally did her part in making a beautiful day for hitting the links at the Chamber's annual golf outing on June 2 at [Kings Mill Golf Course](#). One hundred-eight golfers—members and their clients alike—finished their afternoon with a yummy lunch of pulled pork and humongous baked potatoes. Every year we take photos of the teams but this year we asked them to forgo the traditional hands-clasped-in-front pose for something original. [Click here for the photo album to judge for yourself](#).

And as in every year, there's no shortage of members who stepped up to support the Chamber's event. Thank you to our event volunteers Mandie Curtis and Kathy Embleton. [Country Club Rehabilitation Campus of Delaware](#) was our new corporate sponsor. They joined [Delaware Court Healthcare Center](#) who has served breakfast as long as anybody can remember, and [OhioHealth](#) and [V & P Hydraulic Products](#) return as lunch and hole-in-one sponsors. Providing hole sponsorships, team and skill prizes, and items for the golfers' goodie bags were:

[2K General Co.](#)

[Alpha Group of Delaware](#)

[Amanda Plumbing, Sewer and Drain](#)

[Black Wing Shooting Center](#)

[Buckeye Ready-Mix LLC](#)

[Cogburn Electric, Inc.](#)

[Columbus State Community College](#)

[Consolidated Electric Cooperative, Inc.](#)

[Country Club Rehabilitation Campus](#)

[Creative Financial Insurance](#)

[Services Agency](#)

[Dawson & Myers LLC](#)

[Delaware Area Safety Council](#)

[Delaware County Bank & Trust](#)

[Del-Co Water Company, Inc.](#)

[Domtar Personal Care Division](#)

[Dumbaugh Insurance Agency, Inc.](#)

[Edward Jones- Dusty Hostutler, Dan](#)

[Jay & Phil Ulery](#)

[Elford, Inc](#)

[Emergency Plumbing Service LLC](#)

[Fidelity Federal Savings & Loan Assoc](#)

[First Citizens National Bank](#)

[Foot & Ankle Wellness Center](#)

[Haller Wealth Management Group](#)

[Helpline of Delaware &](#)

[Morrow Counties](#)

[Hilborn Insurance](#)

[Honda Marysville](#)

[Kona Ice of Delaware/Marysville](#)

[Kroger Company Great Lakes](#)

[Distribution Center](#)

[Loeb Electric](#)

[Luvata Ohio, Inc.](#)

[Manos, Martin & Pergram Co., LPA](#)

[Middlefield Banking Company](#)

[Minuteman Press of Dublin](#)

[Mount Carmel Fitness Center](#)

[NABI Parts LLC](#)

[Oberfields LLC](#)

[OhioHealth](#)

[Peacock Water](#)

Performance Chrysler, Jeep, Dodge, Ram

[Preferred Wireless](#)

[RCD Sales](#)

[Rinehart, Rishel, & Cuckler, Ltd.](#)

[Sarah Moore Community](#)

[SERVPRO of Delaware](#)

[SourcePoint](#)

[State Farm Forman Insurance Agency](#)

[Tim Horton's Café & Bake Shop](#)

[Trimble Insurance](#)

[Agency, Inc.](#)

Thank you to everybody who came out to golf and to Kings Mill for once again providing a seamless tournament. **And happy 50th anniversary to Kings Mill.** This family-owned business celebrates 50 years of continuous family ownership, no small feat in the competitive golf course world. Congratulations to owner John Russell and his family. John— how many rounds of golf is that, do you figure??



Phil Ulery wins \$160 in the 50/50 drawing



Adam Hansberry collects \$400 in skins for team DCB



Maribeth Meluch helps Sara and corporate sponsor Amy Howerton award prizes

Proximity winners:

Longest Putt: Rich Steele
Men's Longest drive: Tim Applegate

Women's Longest Drive & Women's Closest to the pin: Tiffany Maag

Men's Closest to the Pin: Chris Childers



Buckeye Ready Mix takes first place at 57 with 13 under



Fahey Bank takes second place at 58 with 12 under



Proximity prizes awarded by lunch sponsor OhioHealth

10 midyear tax planning moves inspired by the PATH Act

5 Tax Breaks for Small Businesses

1. *Buy equipment.* The PATH Act preserves both the generous limits for the Section 179 expensing election and the availability of bonus depreciation. These breaks generally apply to qualified fixed assets, including equipment or machinery, placed in service during the year. For 2016, the maximum Sec. 179 deduction is \$500,000, subject to a \$2,010,000 phaseout threshold. Without the PATH Act, the 2016 limits would have been \$25,000 and \$200,000, respectively. The higher amounts are now permanent and subject to inflation indexing.

Additionally, for 2016 and 2017, your business may be able to claim 50% bonus depreciation for qualified costs in excess of what you expense under Sec. 179. Bonus depreciation is scheduled to be reduced to 40% in 2018 and 30% in 2019 before it expires on December 31, 2019.

2. *Improve your premises.* Traditionally, businesses must recover the cost of building improvements straight-line over 39 years. But the recovery period has been reduced to 15 years for qualified leasehold improvements, qualified restaurant buildings and improvements, and qualified retail improvements. This tax break was reinstated and made permanent by the PATH Act.

If you qualify and your premises need remodeling, you can recoup the costs much faster than you could without this special provision. Keep in mind that some of these expenses might be eligible for bonus depreciation.

3. *Ramp up research activities.* After years of uncertainty, the research credit has been made permanent under the PATH Act. For qualified research expenses, the credit is generally equal to 20% of expenses over a base amount that's essentially determined using a historical average of research expenses as a percentage of revenues. There's also an alternative computation for companies that haven't increased their research expenses substantially over their historical base amounts.

Research activities must meet these criteria to be considered "qualified":

The purpose must be to create new (or improve existing) functionality, performance, reliability or quality of a product, process, technique, invention, formula or computer software that will be sold or used in your trade or business.

There must be an intention to eliminate uncertainty.

There must be a process of experimentation. In other words, there must be a trial and error process.

The process of experimentation must fundamentally rely on principles of physical or biological science, engineering or computer science.

Effective starting in 2016, a small business with \$50 million or less in gross receipts may claim the credit against its alternative minimum tax (AMT) liability. In addition, a start-up company

with less than \$5 million in gross receipts may claim the credit against up to \$250,000 in employer Federal Insurance Contributions Act (FICA) taxes.

4. *Issue more stock.* Does your business need an influx of capital? If so, consider issuing qualified small business stock (QSBS). As long as certain requirements are met (for example, at least 80% of your corporate assets must be actively used for business purposes) and the investor holds the stock for at least five years, 100% of the gain from a subsequent sale of QSBS will be tax-free to the investor — making such stock an attractive investment opportunity. The PATH Act lifted the QSBS acquisition deadline (December 31, 2014) for this tax break, essentially making the break permanent.

5. *Hire workers from certain "target groups."* Your business may claim the Work Opportunity credit for hiring a worker from one of several "target groups," such as food stamp recipients and certain veterans. The PATH Act revives the credit and extends it through 2019. It also adds a new category: long-term unemployment recipients.

Generally, the maximum Work Opportunity credit is \$2,400 per worker, but it's higher for workers from certain target groups. In addition, an employer may qualify for a special credit, with a maximum of up to \$1,200 per worker for 2016, for employing disadvantaged youths from Empowerment Zones or Enterprise Communities in the summer.

New transitional rules give an employer until June 30, 2016, to claim the Work Opportunity credit for applicable wages paid in 2015.

Midyear Tax Planning Meeting

We're almost half way through the tax year. Summer is a great time for individuals and small businesses to get a jump start on tax planning. Contact your tax adviser to estimate your expected tax liability based on year-to-date taxable income and devise ways to reduce your tax bill in 2016 and beyond.

Source: [Maloney + Novotny LLC](#)

The image shows a business card for Maloney + Novotny LLC. The card features a teal and green color scheme. At the top right, the company name "maloney + novotny llc" is displayed in a white sans-serif font, with "maloney" in a larger size. Below the name, it says "Business Advisors and Certified Public Accountants". On the left side, there is a portrait of Bill Rogers, CPA, a man with glasses and a suit. Below his photo, his name and title "Bill Rogers, CPA Shareholder" are printed. At the bottom of the card, contact information is listed for three locations: Cleveland (216.363.0100), Canton (330.966.9400), and Delaware (740.362.9031). On the right side, contact information for Elyria (440.323.3200) and Worthington (614.781.6174) is provided, along with the website "maloneynovotny.com".

BREAK OUT THE BIG GUNS

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**BLACK WING SHOOTING CENTER
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TO SCHEDULE YOUR GROUP OUTING!**

For more information, please visit blackwingsc.com
or email events@blackwingsc.com.





DELAWARE AREA
CHAMBER OF COMMERCE

The Supervisor Six Pack – 100 Series

Does your business rely on supervisors who were good performers who were promoted into leadership?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?



The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$200 per participant. Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from 8:00-10:00am for six consecutive Monday mornings beginning September 12. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

Click here to register by August 31, 2016

About Brad Schneider - The Growth Coach of Central Ohio



With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.



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 These merchants do not qualify for the Beat offer: Merchants that are not approved by BASYS' credit policy; Merchants currently processing with BASYS; Merchants that have participated in a similar offer with, or otherwise requested a cost comparison from, BASYS within the past 12 months; Merchants currently participating in a merchant services program designed specifically for franchisees, trade associations or member associations; or provided that merchant's current pricing is not below standard card organization fees. Offer requires merchant process a minimum of \$60,000 in annual credit card sales. Comparison applies to processing fees only, not to include monthly equipment or software fees. Offer expires within 60 days of receipt of application. Valid through July 31, 2016.

Chamber staff graduates Citizens Academy

Chamber Office Manager Sara Vaught is a third generation Delaware native. But sometimes the things closest are the things we don't see and Sara wanted to be better informed for her position at the Chamber. We're very happy to congratulate Sara on graduating from the [City of Delaware's](#) Citizens Academy. She attended each of the sessions and was fascinated by what she learned about her hometown. President Holly Quaine graduated from the Academy in 2010 because she was brand new to the area. So both became better acquainted with the City, approached from opposing perspectives. Congratulations to Sara!



The Delaware Citizens Academy class of 2016 graduated June 13 in City Hall Council Chambers. This was the seventh Academy, and included nearly 20 hours of instruction over four months. It is an opportunity for residents to learn how Delaware became the great city it is and meet their local government in person. The class went behind the scenes of many key departments and learned the structure of city government. The Academy began in 2010 and now counts more than 120 alumni. Registration for the Class of 2017 Academy will begin in January 2017. Information is at [delawareohio.net](#). "For residents who want to become more involved in our community and those who are just curious about City operations, the Academy is a great experience," Mayor Carolyn Kay Riggle said.

Another member benefit: discount prescription drug card available FREE to you and all your employees

The Delaware Area Chamber of Commerce, through its membership in the Southern Ohio Chamber Alliance, can make you a hero in your workplace. And because you're a Chamber member in good standing, you can distribute FREE Prescription Drug Cards that can offer your employees and their families savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan. This program also includes other value added programs which will be listed on the card. Generating the card is as simple and quick as entering a name in the card via the link below. (no application/enrollment or eligibility required). This program has "LOWEST PRICE" logic to guarantee the best deal on your prescriptions. (You pay the lower of a discount off Average Wholesale Price—AWP, discount off MAC Pricing or Pharmacy Promotional/Retail price). This card is pre-activated and can be used immediately!

Need to order hard copies of cards for your friends, family, members or employees?

Simply [click here](#) and follow the instructions to order your own personal cards online. You can even customize the cards by adding your own logo image to the cards! Just another way our Chamber looks out for you.

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

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BELIEVE IN WE™

Delaware City Schools broke ground on two building projects on June 8

[Delaware City Schools](#) continues its \$50m construction project by breaking ground on the last two buildings to begin construction. The footprint of the district's buildings is changing to accommodate current and future student growth and it's happening through a bond issue passed by Delaware voters. It's exciting to see the buildings grow on the outside into the district it has become on the inside. In a conversation while waiting to throw ceremonial dirt, it was mentioned that some of the "temporary" trailers used by many of the district's schools were so old they fell apart as they were moved; in one case, a trailer had served as a classroom for two generations of students.



Woodward Elementary

Smith Elementary will remain a neighborhood school serving kids in grades K-5. New classrooms are being added to accommodate fifth grade students and to eliminate the trailers currently used as classrooms. A dedicated gymnasium will eliminate the shared cafeteria/gymnasium and improvements will be made to the playground and parking.



Smith Elementary

Woodward Elementary will serve students in grades PreK-5th grade. New classrooms are being added to accommodate fifth grade students and expanded pre-school and to eliminate the trailers currently used as classrooms. A dedicated gymnasium will eliminate the shared cafeteria/gymnasium and improvements will be made to the playground and bus drop off.

Construction on both buildings is scheduled to be complete and the buildings ready for use for the 2017-18 school year.

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The secrets to employee retention

So as it turns out, mani-pedis, membership at a private golf course, wine with lunch, and a weekly facial and massage are not actually the key to employee retention. And before you say, "It'd work for me!" employers need to think long term and productivity. Such was the message from Brad Schneider, aka [The Growth Coach](#), at the June B.E.D. and Breakfast. It was standing room only as Brad outlined his proven version of how to keep your staff motivated and productive. [Click here for a peek at his slides](#). Our thanks to Brad who will also be facilitating our Administrative Professionals Six Pack series. [Click here for details](#).

County strategic plan update subject of luncheon

[Delaware County](#) has experienced tremendous growth over the last two decades becoming the fastest-growing county in Ohio and in the top ranks for growth in the nation. The Delaware County commissioners have decided to engage in the process of developing an economic development action plan in order to keep that momentum going, stay in the top tier of communities both statewide and nationally and to make sure that it is addressing the needs of its residents and stakeholders.

To that end, Delaware County has asked various stakeholders to provide input regarding growth and development. An update of the plan was the topic of June's Third Thursday luncheon, presented by Delaware County economic development director Bob Lamb.

Watch for a luncheon in November at which Bob will present the draft agenda. Thanks, Bob; we look forward to the official document.

Thank you to our luncheon sponsor



Chambers join for After Hours



Thank you to Bill Gallant and his staff at [NorthStar Golf Club](#) for hosting the 4th annual joint Business After Hours with the Sunbury Chamber. Members snacked and networked and had an opportunity to meet the Sunbury Chamber's new executive director, John Fox. [Click here for more photos](#).

Teeny tiny Chamber members-to-be welcomed

Brandon and Jessica Feller ([United Way of Delaware County](#) and the [City of Delaware](#)) welcomed their third child. Adilyn Rae ("Adi"), 6lb, 13 ounces, 20" long was born on 6-1-16 and joins her two big brothers Ben & Eli. Congratulations to the Feller family!



Delaware's Best Kept Secret

Sarah Moore Community
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Logos for OFCS COMMUNITIES, Facebook, Twitter, and a house icon.



And on June 19, Zach & Melissa Price ([TRIAD Architects](#)) welcomed little Beatrix into the family. Baby sister came in at 8lbs, 4 ounces. Penelope and Vincent round out Team Price.

Congratulations to all and here's to sleeping through the night!

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the "mobile" version. Smartphone, tablet, and Google Chrome users should use the alternative version of the newsletter, available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at dachamber@DelawareAreaChamber.com.

What's keeping you from advertising FREE on the Chamber's Website???

Are YOU taking advantage of the FREE opportunity to list your sales and deals on the Chamber's website and newsletter???

HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at dachamber@DelawareAreaChamber.com.

Check Out the Latest from Chamber Members

HOT DEALS

Posting is FREE with your membership

- [Chamber Member Only Discount—Anytime Fitness](#)
- [Earn Referral Buck\\$\\$ - Delaware Area Chamber](#)
- [Join Safety Council—Delaware Area Safety Council](#)
- [Unlimited Summer Bus Pass for Fixed Routes! - Delaware Area Transit Agency](#)
- [Sweet Feat 5K Walk Sponsorships-Foot and Ankle Wellness Center](#)
- [From Our Family To Yours—Fuller Memorials](#)

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of "naming rights" that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

Industry-Exclusive Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

PLATINUM LEVEL: ONLY ONE PER INDUSTRY

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

[*Click here for a la carte details](#)

Delaware Area Chamber of Commerce Sustaining Member Packages

revised & effective 2-2016

[*Click here for a la carte details](#)

Questions: Call Holly at 740-369-6221

***Sustaining packages are purchased in addition to regular membership investment.**

A la carte dollars menu

Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

Golf Outing

Main Event Sponsor	\$1500
Lunch Sponsor	\$ 500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

Clay Classic

Station Sponsor	\$125
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Leadership Delaware

Scholarship Sponsor	\$ 825
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Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication
Discounts may be available for early bird sales, new members and ad size upgrades.

[*Click here for a la carte details](#)

Leadership program accepting applications for class of 2017

Leadership Delaware is now accepting applications for the class of 2017. This prestigious program has become a must-have experience for emerging leaders in Delaware County. Through Leadership Delaware, class participants learn first-hand about the challenges and opportunities facing the community. The nine-month program, which is held on the second Thursday of each month September through May, focuses on various topics, including:

Strengths Finder	Social Services, Volunteerism &	Health Care
Delaware County History and Tour	Board Service	Economic Development
Agriculture	Government	
Education	Law Enforcement and the Courts	



More than 580 Delaware County professionals have graduated from the program since its inception in 1991. These alumni serve on local boards and committees helping to shape the future of the Delaware area.

Tuition for the program is \$825 for Delaware Chamber members and \$840 for non-members, and includes all materials and meals. In addition to the nine sessions, participants attend a kick-off luncheon in August and a graduation luncheon in May. The deadline to apply is June 30. [Click here to view the program brochure](#) and [click here to apply on-line](#). Get more information at www.DelawareAreaChamber.com or by calling the Chamber at 740-369-6221. All applicants will be notified as to their acceptance by mid-July. Space in the program is limited and it fills up fast.

Consider this the year that you or a valuable member of your staff should experience Leadership Delaware.

Chamber endorses income tax levy

At its June meeting, the Delaware Chamber board of directors endorsed the [City of Delaware's](#) plan to ask voters for an income tax levy dedicated to transportation projects. Projects vital to resolving traffic congestion cannot go forward at current funding levels. The levy in November will ask voters to approve an income tax increase of .15 percent. This portion of the income tax collected may be used only for its stated purpose: maintenance and resurfacing; transportation connections; and to leverage state and federal dollars to take on the big projects like The Point as it's become known; East Central Ave., and other projects that can alleviate congestion as well as maintain current roads. The tax increase will cost a household income of \$50,000 roughly \$75 per year and generate about \$2.2m annually. And the total 2% income tax puts Delaware in line with other cities in Central Ohio.



The kind of economic growth that the City has experienced is both the good news and the other news. The increased need for attention to schools, social services and infrastructure cannot be overlooked as the benefits of a healthy local economy are enjoyed. The Chamber board supports the levy because it makes sense for all the reasons that the City has outlined.

[Click here to read the City's outline, FAQ and project schedule.](#)

Delaware County Engineer awarded NACE 2015 Urban County Engineer of the Year

Chris Bauserman, P.E., P.S., was awarded the NACE 2015 Urban County Engineer of the Year during its 2016 Annual Conference held April 24-28 in Tacoma, Washington. Bauserman has served as [Delaware County](#), Ohio, County Engineer since 1996. Bauserman is responsible for 375 bridges and 331 miles of public roads.

"Chris is an exemplary urban engineer who has successfully managed the tremendous growth of his county," said Brian Roberts, P.E., NACE Executive Director. "He has partnered with several local, state and federal agencies to exceed the expectations of his county's taxpayers. They are fortunate to have him." Under Bauserman's leadership, Delaware County's highway budget has increased from \$6.5 million to \$28 million.



Bauserman chaired the successful campaign for a voter-approved county sales tax dedicated to road and bridge funding. He implemented a bridge replacement program that reduced the number of deficient bridges from 130 in 1998 to 17 in 2015. Also, he implemented a pavement preservation program, which resulted in the average pavement condition rating of county roads increasing by over 40%.

In 2001, Bauserman was appointed the position of County Drainage Engineer by the County Commissioners, overseeing 170 miles of storm sewers and drainage facilities. Before serving as County Engineer, Bauserman was the county's Chief Deputy Engineer for seven years. He served as President of NACE 2009-2010 and on the NACo Transportation Steering Committee for eight years. He is currently First Vice President of the County Engineers Association of Ohio.

The Chamber has so much respect for Chris and enjoys a terrific relationship with him and his department and congratulate him on this national recognition.

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sdawson@dawson-myers.com

Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Contact Sara at dachamber@DelawareAreaChamber.com.

Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com

Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an unexpected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the room set-up and the amount of food prepared. While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!

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Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There's nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact Sara today: 740-369-6221 or dachamber@DelawareAreaChamber.com or check out [this month's article](#) for more information!
- The Chamber's conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. **And best of all, it's FREE.** To schedule the room, contact Sara at 740-369-6221 or dachamber@DelawareAreaChamber.com

ReInvesting Members

[Bill Kistner & Company LLC](#)
[Chesrown Chevrolet Buick GMC](#)
[Clarity Technology Solutions, LLC](#)
[FirstMerit Bank](#)
[Gibson The Florist](#)
[Kroger Company Great Lakes
Distribution Center](#)
[Oberfields LLC](#)
[Phoenix Environmental, LLC](#)
[Renier Construction](#)
[Sherwin-Williams](#)

July Calendar



**Chamber office closed
Friday, July 1 and
Monday, July 4**

HR Council

Wednesday, July 6
8:30am Chamber office
[Click here for details](#)

Business BEFORE Hours

Thursday July 7
Sarah Moore Community
[Click here for details](#)

Safety Council

Delaware Area Career Center
Tuesday, July 12
11:30am-2:00pm
[Click here for details](#)

Welcome New Member

The Law Office of Brian Jones, LLC

Brian Jones, Esq. - Managing Partner
35 North Sandusky Street
Delaware, OH 43015
(740) 363-3900
www.thelawofficeofbrianjones.com

Represents clients in Delaware, Marion, Dublin, Westerville, Lewis Center, Hilliard, Gahanna and throughout Ohio; provides criminal defense



Infrastructure Task Force

Thursday, July 21
8:00am Chamber office

Third Thursday luncheon

The Citizen's Climate Lobby
Thursday, July 21
SourcePoint
11:45—1:00pm
[Click here for details](#)

Business AFTER Hours

Thursday, July 21
Fidelity Federal Saving & Loan
5:00-6:30pm
[Click here for details](#)

Agency Group

Friday, July 22
9:00am Chamber office

New Member Orientation

Tuesday, July 26
8:00am Chamber lobby

Admin Council

Thursday, July 28
9:00am Chamber office

IRONMAN— Volunteers needed

Friday, August 19, 2016
2:30 p.m.—7:00 p.m.
[Click here to sign up](#)

SAVE THE DATES

Mondays, September 12 thru October 17 Six Pack Admin Series
[Click here for details](#)

Friday, October 14, 2016

Annual Clay Classic
Details TBA

Thursday, February 2, 2017

Annual Dinner
DoubleTree by Hilton
Crosswoods 23 @ 270

[Click here to visit the chamber's
interactive calendar of events](#)

The Non-Profit Bulletin Board

Alpha Group of Delaware

[Alpha Group of Delaware](#) is seeking professional business candidates willing to apply their talents to make a difference in the lives of individuals with disabilities! The Alpha Group of Delaware, Inc. continues to expand our reach with office locations in Delaware, Lewis Center and Westerville!



THE ALPHAGROUP
OF DELAWARE, INC.

The Board of Directors is the legal authority for The Alpha Group of Delaware, Inc. As a member of the Board, a Director acts in a position of trust for the community and is responsible for the effective governance of the organization.

Alpha's Mission: To offer members with disabilities an array of quality programs and services that enables them to achieve and, hopefully, exceed their member goals. Learn More: Liz Owens, CEO lizowens@alphagroup.net [Alpha Intro video](#)

The Strand's birthday celebration a little bit of Hollywood

On Saturday, June 25, the [Strand Theatre](#) celebrated 100 years of continuous operation of showing first run movies by hosting a Hollywood-style red carpet event. Party-goers entered on a sidewalk of red carpet, including interviews by the press which were streamed live inside the theatre. Once inside, gourmet appetizers were served by waiters, and actors dressed in 1916 costumes of ticket-takers and "Hollywood ingénues" had their photos taken with guests.

The highlight of the evening came as the "star walk" was unveiled. Rolling back the red carpet revealed stars of black granite embedded in the sidewalk in front of the theatre. Each star represented donations to The Strand for remodeling and upgrading of this iconic gem. In addition to transforming the block, the granite stars represented donations of at least \$25,000.

Star donors: Peter & Joni Brown; [Chesrown Chevrolet Buick GMC](#); [City of Delaware](#); [Delaware County](#); [Delaware County Bank](#); [Marianne Gable](#) & Donal Lateiner; The Hilborn Family/[Hilborn Insurance](#); [Maloney + Novotny](#), Diane Manos, MD; [OhioHealth](#), [Ohio Wesleyan University](#); Ron Sabatino; Mark & Ginny Shipp; Ohio Facilities Construction Commission; and [Suburban Natural Gas Co.](#)

The event was original and quite a fitting unveiling of these generous sponsors who understand what an important part of Delaware the Strand is and has been for 100 years. Here's to another 100 years!! [Click here to link to the Strand's Facebook page for more on the event.](#)



Attention small businesses, new medical plan now available

Through our membership with the Southern Ohio Chamber Alliance, the Chamber is excited to offer a new self-funded medical plan for groups of 2 to 50 employees; the SOCA Benefit Plan. Anthem Blue Cross and Blue Shield will be administering this plan and will provide stop loss coverage. This new plan is a multiple employer welfare arrangement (MEWA) which enables smaller employers to join together to share in the overall claims risk. This new program offers competitive rates, fixed, predictable monthly payments, various plan designs, including four PPO and three HSA options, Anthem's broad Blue Access PPO Network and National RX Formulary, coverage for claims run-out/terminal liability coverage.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com
740-363-5433
www.discovercfi.com
201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
mark@pbsai.com
740-363-6028
www.prefben.com
611 South Sandusky Street, Delaware

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

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Tanger puts the “grand” in Grand Opening

After what felt like an eternity of controversy and planning, the [Tanger Outlets Columbus](#) became a reality on June 23. And they embraced the community in no small way: Ferris wheel, celebrities and over-the-top festivities accompanied the opening. Even the ribbon cutting was a production: The Ohio State Marching Pep Band entertained, followed by speeches from local dignitaries that ran from the description of the economic impact of the project to the hilarious jabs at the number of attorneys involved in the project equaling the number of construction jobs generated by the project. The BIG moment came when Property Brothers Jonathan and



Drew Scott helped cut the ribbon.

The famous Property Brothers stuck around until noon at which time they took the stage to an audience greeting that any rock star would be proud of. America’s most famous and handsome twins Jonathan and Drew talked about renovations, buying and selling a home and didn’t disappoint with the famous brotherly barbs.

After four hours in the hot sun, Chamber staff finally had a chance to exchange a few words and have their photo taken with Jonathan and Drew who, as it turns out, are as genuine in person as they are on their popular show on HGTV. Hot and wilted, Holly and Sara tried to maintain Chamber dignity by not swooning over two of their favorite celebrities.

The outlet mall is simply glorious and it’s amazing how it’s changed the footprint off I-71. Welcome, Tanger and thank you for a “top that one” grand opening.



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Do you advertise to older adults and their families?

My COMMUNICATOR

is the publication for you!

Nearly 40,000 issues are distributed to Delaware County adults age 55+ and their families.

Just 2 issues remain this year!

Purchase an ad in both September and November, and get a **10% discount!**

To reserve your space, go to MySourcePoint.org/publications and click “Advertise” or email alison@MySourcePoint.org.

Offer expires July 20, 2016.

Discount applies to new contracts only.

Chamber “ads” new dimensions and new sizes to newsletter advertising

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month’s edition. **And if you prepay for 10 months, you’ll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com

Full page*	8.5” x 11” portrait	\$125	Quarter page	4 w x 5.25” h	\$ 75	Ad
Half page**	8” w x 5.25” h	\$90	One-eighth page**	4”w x 2.62” h	\$ 50	
* vertical only **horizontal only						

2016 produce market volunteer opportunities

Produce Markets are designed to provide fresh food to individuals and families in need. [The Mid-Ohio Foodbank](#) supplies all the produce distributed at the event and most of what is offered is fruits and vegetables but can also include bread and dairy items. Each Market can serve up to 300 families whose eligibility is set at 200% of the federal poverty level.

After each distribution event, all remaining product is distributed to, among others, [People In Need of Delaware County](#). In addition to PIN staff, each Market event needs volunteers to assist. The Market dates are held at the PIN facility at 138 Johnson Dr., Delaware from 2:30-4:30. Volunteers are asked to arrive 30 minutes prior to the event and to park across the street at [Office City Express](#). The Market events are held rain or shine and volunteer jobs include set-up, client sign-in, traffic control and clean-up.

For questions or to schedule a volunteer date, call Randy Bournique at 740-363-6284 or email to rbournique@delawarepeopleinneed.org.

Market dates:

July 27
August 31
September 28
October 26
November 30

Let them know you belong and support; link to Chamber logo

The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.

Click the image to the right for a high quality version of the Chamber Web Stamp.



Click the image to the left for a high quality version of the "Proud Member" Web Stamp.



Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

Save money on health benefits without pinching pennies

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.*

While your competition is busy cutting corners, you get preventive care programs, prescription drug coverage and one-stop shopping for a complete benefits package.

Call (888) 506-1574, or get a free quote online at www.chambersaver.com/cocc.



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*Discount only applies to Chamber member who do not already have Anthem coverage. Anthem Blue Cross and Blue Shield is the third party administrator for Anthem. An association member of Anthem Blue Cross and Blue Shield. *Admitted as a member of Anthem. Anthem Blue Cross and Blue Shield is not a member of the Delaware Area Chamber of Commerce.

For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

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info@itmaderreal.com

BWC Update

News from the Ohio Bureau of Workers' Compensation

Are you prepared for the next steps in the new workers' comp billing process?

True-up coming in July

Ohio private employers have adjusted well to the new way BWC charges for workers' compensation coverage. Last year's change to prospective billing brought a much-needed move to the standard insurance industry practice of charging premiums in advance of extending coverage.

Employers are now enjoying a number of benefits of the new billing system, including more flexible payment options, better customer service and a \$1 billion premium credit provided by BWC to avoid double-billing employers during the switch.

However, the transition process is not fully complete. The payroll true-up (true-up) is coming in July.

True-up is a new process that requires employers to report their actual payroll for the previous policy year and reconcile any differences in premium paid. This is an important step that is necessary for BWC to accurately calculate your premium. It's also critically important to maintaining your policy and your participation in your current rating plan or discount programs.* You must complete the true-up report even if your payroll for the year matches the estimate you receive from BWC.

Your policy year 2015 payroll true-up notice will be sent July 1 and your report will be due by August 15. Reports must be submitted online at bwc.ohio.gov or by phone at 1-800-644-6292.

Please keep in mind our call center may be experiencing heavy call volumes during the final weeks before the August 15 due date, attributing to longer wait times. We encourage you to create an e-account that allows you to manage your policy, pay bills and complete the payroll true-up. Learn how to create an e-account [here](#), and visit bwc.ohio.gov to get started.

Please contact our call center if you already have an e-account but don't remember your password or are otherwise unable to access your account.

A number of videos, webinars and other resources about prospective billing are available at bwc.ohio.gov.

**BWC will remove employers from their current rating plan or discount program if it does not receive a payroll true-up by the due date. Any outstanding payroll true-ups will render the employer ineligible for participation in future rating plans or discount programs until the all outstanding payroll true-ups are complete.*

Upcoming dates to remember

May 2016

- May 1 – Policy year 2016 notice of estimated annual premium mailed
- May 31 – Destination: Excellence enrollment deadline for July 1, 2016, program year

June 2016

- June 1 – Policy year 2016 premium invoice mailed

July 2016

- July 1 – Policy year 2016 first installment due
- July 1 – Policy year 2015 payroll true-up notice sent

August 2016

- Aug. 15 – Policy year 2015 payroll true-up report due

November 2016

- Nov. 21 – Policy year 2017 group-enrollment deadline



3rd Annual Health, Wellness, & Safety Fair a hit

The Delaware Area Safety Council held its 3rd annual Health, Wellness & Safety Fair at [All Occasions Catering](#) in Waldo. Over 100 attendees visited 25 local businesses to learn what they can do to remind employees and supervisors to maintain a safe and healthy workplace.

Thank you to our vendors:

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[OhioHealth](#) Employer Services

Physiotherapy Associates

Safex, Inc

[SERVPRO of Delaware](#)

[SourcePoint](#)

[United Way of Delaware County](#)



Semi-Annual Reports due July 15

First half of 2016 semi-annual report are due on July 15. Click [here](#) for the report instructions and [here](#) for the form. Contact Julie at the Chamber at 740-369-6221 or email dasafetycouncil@gmail.com if you have any questions or need assistance filling out the form. The semi-annual report data includes:

- most recent date of injury resulting in a day or more away from work;
- average number of employees;
- average hours worked;
- number of injuries resulting in a day or more away from work;
- number of days away from work.

Safety Council

Calendar

July 1st: FY17 begins

July 12th: Kick-Off Round Table Discussions

July 15th: 1st half 2016 Semi-Annual Reports are due

August 9th: Plant Tours; stay tuned for more details

September 13th: Drug-Free workplace

RSVP by contacting Julie at dasafetycouncil@gmail.com or by calling 740-369-6221.

Employers to electronically submit injury and illness data

This simple change in OSHA's rulemaking requirements will improve safety for workers across the country. One important reason stems from our understanding of human behavior and motivation. Behavioral economics tells us that making injury information publicly available will "nudge" employers to focus on safety. And, as we have seen in many examples, more attention to safety will save the lives and limbs of many workers, and will ultimately help the employer's bottom line as well. Finally, this regulation will improve the accuracy of this data by ensuring that workers will not fear retaliation for reporting injuries or illnesses.



The new rule, which takes effect Jan. 1, 2017, requires certain employers to electronically submit injury and illness data that they are already required to record on their onsite OSHA Injury and Illness forms. Analysis of this data will enable OSHA to use its enforcement and compliance assistance resources more efficiently. Some of the data will also be posted to the OSHA website. OSHA believes that public disclosure will encourage employers to improve workplace safety and provide valuable information to workers, job seekers, customers, researchers and the general public. The amount of data submitted will vary depending on the size of company and type of industry.

[Click here to read the full article](#)