

CHAMBER NOTES

A Monthly Newsletter of the
Delaware Area Chamber of Commerce

January 2019

Sustaining Members

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Chamber now accepting 2018 award nominations

As the Chamber does every year, business awards are presented at our Annual Dinner. We are now accepting award nominations.

[Click here for a list of nominating categories, award criteria.](#)

[Click here to submit a nomination.](#)

And don't hesitate to self-nominate!!

Nominations must be received by January 5, 2019.

And save the date: the Annual Dinner will be held at the Hilton at Polaris on Monday, February 4. Watch for the electronic invite. Corporate sponsorships are still being accepted.

The Delaware Chamber's Annual Dinner and Awards is THE premier event in Delaware County, with over 400 people attending to experience the fun, awards and the famous table decorations. [Click here for photos](#) of last year's auction, award ceremony, and amazing tables.

Invitations are sent in early January to the primary representative of your company. Watch for it!

Who will be presented with these awards in February?

⇒ Large Business of the Year

⇒ Small Business of the Year

⇒ Quality of Life Award

⇒ Innovation in Business Award



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Staff

Holly Quaine, President

hquaine@DelawareAreaChamber.com

Sarah Yoakam, Office Manager

dachamber@DelawareAreaChamber.com

safetycouncil@DelawareAreaChamber.com

Matt Carbary, IT Mgr.

mcarbary@DelawareAreaChamber.com

32 S. Sandusky Street

Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

www.DelawareAreaChamber.com



DELAWARE AREA
CHAMBER OF COMMERCE

You are invited to attend a program of the
Delaware Area Chamber of Commerce

10th Annual State of the City
city of Delaware Mayor Carolyn Kay Riggle
and City Manager Tom Homan

sponsored by



Thursday, **January 17, 2019**, 11:45am–1:00pm at [SourcePoint](#)

800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$20 ~ Non-Chamber members: \$25

Deadline to register is Monday, January 14, 2019

Cancellations after January 14 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221 or email

dachamber@DelawareAreaChamber.com

New member orientation—except it means you veteran members, too

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastries and then retreat to the conference room where Chamber staff run through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.

Everyone is invited– even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientation is **Tuesday, January 22**. [Click here to register](#). We'd love to see you! It's not just for new members!

Members partner for January After Hours

[Orange Township](#) and [Triple T Transport](#) are teaming up to host the January 17 Business AFTER Hours. Food, networking– bring lots of business cards to share. The event is held at Triple T's facility at 433 Lewis Center Road, Lewis Center 43035 from 5:00-6:30pm. pm at Please let us know you'll be attending. [Click here to register](#).





DELAWARE AREA
CHAMBER OF COMMERCE



Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers who were promoted into leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$250 per participant (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning February 11, 2019**. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider. [Click here to register by February 4, 2019](#) ~ **Class size is limited**

About Brad Schneider - The Growth Coach of Central Ohio

With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.



He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

Chamber Holiday Before Hours festive fun

Chamber staff enjoys nothing more than hosting membership at the Chamber. With an excuse to deck the halls, invent silly games and cheesy gifts, filling the office with noise, laughter and networking is the best holiday gift. Frank, rested after his Halloween duties, donned his Santa best and posed with members for holiday photos. And Santa came to visit chamber members naughty and nice alike! What a great surprise visit by The Man himself!!

The highlight of the event was a game that involved ten Santas hidden throughout the office, each with a clue to a special message, when unscrambled, revealed the Christmas present wish list from the holiday song Santa Baby.

New members, prospective members; incoming and outgoing board members, Chamber regulars and some folks we haven't seen in a while— it was a grand event and, as the holidays tend to do, it inspired a spirit of warmth and comradery and a reminder from President Holly Quaine to help each other prosper by looking to Chambers first and to share those experiences with the Chamber. Lots of wishes for a healthy and happy 2019 and a hope to see everyone at the [annual dinner!](#)

Many thanks to office manager Sarah for making the office look so festive and to Kevin Smith of [First Citizens National Bank](#) for donning the Santa suit and making our party so special.

[Click here for more photos](#)



Chamber holiday networking tradition carries on

As it does every year, [First Citizens National Bank](#) hosts a joint Business After Hours at its Powell banking center with the Powell and Delaware Area Chambers. First VP and host Calvin Gebhart rolled out the red carpet again this year. We lost count of the number of business cards that were drawn for gift cards from area businesses, and members of both chambers had a chance to meet and network. Great food and an amazing punch were enjoyed by one and all.

Thank you to First Citizens for carrying the torch of this holiday joint chamber tradition and for another super evening of friends— new and old—and fun.

[Click here for more photos.](#)





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Member welcomes new staff with familiar face

[Del-Co Water Company](#) is proud to welcome Jim Wasil as the newest addition to their staff. Jim will take over the duties as Human Resources Generalist assisting with employee training, recruitment, onboarding, payroll and employment law compliance.



Jim joins Del-Co having most recently served in the Lt. Governor Taylor administration for the past 5 ½ years. In that role Jim handled outreach and worked to help address regulatory issues facing businesses throughout Ohio.



“We are very excited to have Jim join the Del-Co Water family and look forward to his positive contributions to our company”, said Glenn Marzluf, Del-Co Water General Manager/CEO.

In his capacity with the Lt. Governor’s office, Jim was a frequent attendee at Chamber events, where staff has gotten to know him over the years. “I am thrilled that we were able to keep this bright young man in Delaware County,” said Chamber president Holly Quaine. “I’ve known Jim for several years and had hoped that we would benefit after his time at the Statehouse ended. Congratulations to both Jim AND Del-Co.”

Jim resides in the City of Delaware with his wife, Jennifer and two children, Eli and Charlotte. Del-Co Water’s current HR Manager, Patricia Wherry, is retiring in January after serving the company for over 18 years.

Del-Co Water, a 501-C (12) non-profit corporation, is a private public drinking water company with a service area that extends into seven central Ohio counties. Del-Co Water is committed to providing the best level of service related to drinking water to all customers both current and future.

University promotes alum



To lead its new OWU Career Connection Center, [Ohio Wesleyan University](#) conducted a national search to find “a creative and visionary leader” who would serve as “an energetic, engaging and passionate advocate” for students preparing for a lifetime of fulfilling work. It turns out the ideal candidate already was working on the Ohio Wesleyan campus and exemplifying all of the qualities she will help to develop in current and future OWU students. The university announced the appointment of 2005 alumna Megan R. Sanders Ellis as executive director of the new OWU Career Connection Center. She currently is serving as administrative director of Ohio Wesleyan’s Woltemade Center for Economics, Business and Entrepreneurship.



“Megan is the perfect person to lead the new OWU Career Connection Center,” said Doan, a 2003 Ohio Wesleyan graduate. “In her work with the Woltemade Center, Megan helped to create two new fellowship programs and spearhead the development and October opening of The Delaware Entrepreneurial Center at Ohio Wesleyan University. I am confident she will bring this same energy, vision, and success to her new role.”

Ellis will partner with university faculty and staff to create a comprehensive and contemporary career center rooted in OWU’s mission of practical idealism. The center will help students identify and embrace all of the opportunities provided by their Ohio Wesleyan education, it will help them to understand their strengths and how those strengths may relate to career options, and it will provide a guided exit to ensure they are prepared for their first jobs as well as a lifetime of meaningful work.

The OWU Career Connection Center is a component of Ohio Wesleyan’s signature student experience, The OWU Connection. The OWU Connection is designed to help students think big (understand issues from multiple academic disciplines), go global (gain international perspective), and get real (translate classroom knowledge into real-world experience). Ellis, who will begin her new role in January, said she is pleased to be part of the effort to help students prepare for and then thrive in life after their time at Ohio Wesleyan.

“Through The OWU Connection, Ohio Wesleyan has created a strong foundation to help students achieve their goals,” said Ellis, who graduated cum laude from the university with an economics management major and psychology minor. “The OWU Career Connection Center will help to expand the impact of The OWU Connection with enhanced faculty-driven, career-focused mentorship as well as OWU Connection internships, independent research projects, and other vehicles. I am honored to be part of such a visionary project.”

Ellis joined the Woltemade Center in 2015, and now brings more than 10 years of experience in program creation, strategic planning, organizational growth, nonprofit organization, development, grant writing, and community engagement to her new role. Before joining the Ohio Wesleyan staff, she served as the director of development and outreach at Court Appointed Special Advocates (CASA) of Franklin County and as the director of development and communications for Cancer Support Community Central Ohio.

Member expands. Again.

On December 17, Chamber Board Member Todd Irion, President/CEO of [Engineered Materials Systems](#) held an open house to celebrate the completion of a 45,000 square foot expansion of the company's Delaware plant. EMS is a global formulator and manufacturer of adhesives, conductives and encapsulants serving the appliance, automotive, filter, lighting, medical and microelectronics markets.

EMS was incorporated in 1993 in Worthington and moved to Delaware in 1998 into a 12,000 sf building with 12 employees in Delaware's industrial park. In 2007 they purchased a 15,000 sf second building, and continued growth forced them to lease a third facility with 52,000 sf of warehouse on London Rd in 2013. Needing more space and looking to put all three facilities under one roof led to the



building in 2015 of their 64,000 sf headquarters on Innovation Ct. With fifty employees and business still growing, Todd was proud to show off their current expansion: a stunning 45,000 sf! The expansion at today's building costs sends a message that EMS is committed to Delaware and that EMS is looking to the future. Congratulations to Todd, his staff and his family for the sacrifices they've made over the years, the brilliant management through thick and thin times, and their contribution to the community.



Member opens long-awaited business accelerator

Join us on Monday, January 21, 2019 at 4:00 pm when we help [COhatch The Newsstand](#) cut the ribbon on their newest location. Be there at 18 E. William St., Delaware 43015. [Click here to tell us you're coming.](#)



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2019 Community Profile and Membership Directory

The 2019 publication of the Chamber's annual Community Profile and Membership Directory has been mailed to the primary contact of your membership. Another beautiful piece was created by [Gayle Holton Design](#), printed by [Performance Printing, Inc.](#)

The publication is distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. We encourage you to contact us for quantities of the publication to display and distribute in your lobby. [The publication is also inked on the Chamber's website.](#)

Thank you to all our advertisers— and take notice of the photos throughout the directory. They're all Delaware Area Chamber members. Thanks to all who provided photos.

DELAWARE COUNTY AREA
CHAMBER OF COMMERCE
Community
Profile and
Membership
Directory



County approves 2019 budget

The Delaware County Board of Commissioners approved its budget for 2019. The \$113,275,365 figure approved for General Fund expenditures increases operating expenditures by 4.3 percent over 2018 levels. This increase will allow for some modest increases in staffing and a 3.0 percent raise in salaries for non-union employees.

Next year also will see a resumption of work on major capital projects, including:

Significant improvements to County roads infrastructure

Upgrades to the Sheriff's Office Jail Complex

The start of renovations to the Historic Courthouse, which will provide offices and a hearing room for the Commissioners, as well as offices for the County's Economic Development and Human Resources departments, the Veterans Service Commission and the Law Library

Completion of the purchase of the Delaware Area Career Center's north campus and commencement of renovations that will convert the space into a multi-purpose campus. The site will house such agencies as: the Engineer's Office, Sheriff's Office, Regional Sewer District, Code Compliance Department, Delaware County Regional Planning Commission, Delaware Soil & Water Conservation District and OSU Extension Service

"Given the continued population growth in the County, we continue to focus on the capital projects that will facilitate smart growth," said Board President Gary Merrell. "These projects will lay the foundation for fiscally responsible growth for the next decade. It should also be noted that this budget is a result of the hard work of all the County's elected officials and our County Administrator and directors."

For more information about Delaware County, please go to www.co.delaware.oh.us.



DELAWARE
COUNTY *Ohio*

Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the interests of business and quality of life.

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Chamber has dates available to host a networking event

One of the fundamental benefits of a chamber membership is the opportunity to meet other members. The Delaware Area Chamber offers members the chance to host or attend either an am or pm networking event most months. Want to show off your business by inviting members over for refreshments and schmoozing? The Chamber is taking reservations for hosting in 2019. Dates are filled on a first-come basis so contact the Chamber to hold your date. Contact Sarah at dachamber@DelawareAreaChamber.com. Available dates for 2019:

Business BEFORE Hours 8:00-9:30 am

Business AFTER Hours: 5:00-6:30 pm

April 4	August 1	November 21
May 2	September 5	
June 13		
July 11		

Chamber newsletter advertising a good value

More than 1000 readers at over 430 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com

Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eight page: 4 X 2.62 H/V	\$50



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Bauserman named top county engineer

Delaware County Engineer Chris Bauserman, P.E., P.S., and staff received the 2018 County Engineer of the Year award from the County Engineers Association of Ohio (CEAO) during its annual business meeting held Dec. 9-11.

“It’s a nice honor, but to be honored by your peers is a very gratifying recognition,” Bauserman said about receiving the award.

Bauserman added his staff had a lot to do with him receiving the award.

“I’m just one member of a larger team,” he said.

According to the CEAO website, since its establishment in 1940, the organization has worked to unify members in providing the best quality transportation, drainage, surveying, and land record keeping for the safe efficient movement of people, goods and services, and continuing land development need. The number one job of the CEAO is the traveling safety of Ohioans and the visiting public.

Bauserman said he has been with the county engineer’s office for 29 years. Initially, he served as chief deputy engineer before serving as county engineer, a role he has held for the past 22 years. He said when he first came to the county, the U.S. Census put the population of Delaware County around 60,000 (today almost 200,000); Old State Road was traveled by 2,000 vehicles per day (20,000 vehicles nowadays); and there was no Polaris interchange off of I-71.

“There’s a lot of challenges in a growing county like Delaware, but there’s been a lot of opportunities as well,” he said. “I’m really proud of the Home Road bridge over the Shawnee River and the Sawmill Parkway projects.”

Bauserman said the thing he is proudest of is making Delaware County roads safer for motorists.

Bauserman has earned numerous awards and accolades over the years. He was the 2017 president of CEAO, and he awarded the Urban Engineer of the Year award in 2016 by the National Association of County Engineers, for which he is a past president.

Bauserman worked as a project engineer in the construction and private consulting engineering industry prior to coming to Delaware County, and he holds a Bachelor of Science in civil engineering from Ohio Northern University.

The county engineer’s office maintains 340 miles of paved county roads with the greatest responsibility being to keep the roads clear in the winter by plowing and salting; the maintenance of ditches and waterways under and along county roads; and the maintenance of over 7,000 road signs, 1,000 culverts and 30 bridges.

Thank you to the Delaware Gazette



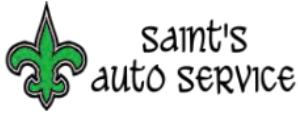
Our Values

- We will treat all of our relationships with honesty, respect and fairness;
- We will be actively involved in our community and will be leaders in identifying and addressing issues of community, and regional concern;
- We will foster partnerships to improve the economic well-being and quality of life in the community;
- We will hold the business needs of our membership to be our highest priority;
- We will remain committed to fostering a rich sense of community and an unrivaled quality of life;
- We will stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- We will be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- We will be trustworthy and responsible stewards of the Chamber’s funds, seeking to direct resources with wisdom and integrity.

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The Chamber is relentless about encouraging its members to do business with other members. Do you look to Chamber members first for goods and services? We'd like to hear from you. Tell us who you've done business with and send us a testimonial. hquaine@DelawareAreaChamber.com.



"Todd and Hayden of [Dry Patrol of Delaware](#) did an outstanding job cleaning our duct system of our newly built home today! They were careful using their equipment and made sure things were put back the way they found them. They were very professional and let me know what they doing every step of the way. Another bonus was, they were on time! We have utilized a variety of Dry Patrol's services in our homes and at our business. We will continue to recommend them to others as everyone (Bryan, Bob, Janine and the guys) are a wonderful company to work with at a reasonable price."

Angela Linnane-CFO, [Saint's Auto Service](#)

"When I first launched my firm over a decade ago, I had a difficult time finding an accounting firm that met our needs. As a result, we moved from firm to firm to firm, until I found [Blue & Co.](#) through former partner Ken Barton. Whether it was with Ken or any of the accountants who have followed him, I've been pleased with their professionalism, responsiveness, and efficiency. Matt Dasta, Gina Grote, and Angie Justice make the unpleasant task of taxes one less concern for me."



Shane Dawson, Esquire, [Dawson & Associates](#)



"I recently had an unusual printing job that several local firms were unable to handle. At this point I remembered a Chamber member, [Mail Pro 1](#), (thank you Holly!) and contacted Susan Garrett. My discussion with Susan and her husband Larry convinced me to place my business with their team. As I worked with their folks we found that we would need a "work around" to be able to finish the job. They suggested and implemented exactly what was needed and successfully completed the task. In addition, they came in on time and on budget! I highly recommend their work."

Frank Hickman II, [Integrated Financial Network](#)



"For years I've worked with [Dusty Hostutler at Edward Jones](#). Dusty provides me financial advice related to my investments in my law firm retirement plan, as well as other financial advice. He's very smart and he's a good friend. All of the clients that I've sent to him have reported to me that they appreciate his advice and they like working with him. And, by the way, his assistant, Joyce Evanko, is absolutely delightful!"



D. J. Young, Attorney/Partner-- [Firestone, Brehm, Wolf, Whitney & Young LLP](#)



"My family recently woke up to a flooded basement after our sump pump died. What a mess! It was a particular disaster, as we run our business out of our home and our office is located there. We called [ServPro of Delaware](#) and they were so quick!! A crew was out there to cleanup within two hours of my calling. They got the wet carpet removed and started the drying process in short order. They were professional and did their best to stay out of our family's way. They were flexible in scheduling dry checks to suit our schedule and helpful in removing damaged furniture etc. We had this daunting problem and ServoPro came out and basically said, "We got this." and they did. We turned it over to them and they did a great job of understanding what the problem AND the solution meant to our family and our business. We are grateful!"

Jason Comstock, [Clarity Technology Solutions](#)

"The [Foot & Ankle Wellness Center](#) proudly endorses [Richwood Bank](#). The home page of their website says it all: "People who really care about you". As a business and personal client of theirs, I can honestly say, they live up to that promise. When I walk into the bank, I am greeted by smiles, tellers who know my name. I might even get a cookie. I appreciate and support their coffee bar fundraiser and my business has benefited from their speaker series. Their partnership and commitment to helping the Delaware community grow strong is truly appreciated by all."

Dr. Jane Graebner [Foot & Ankle Wellness Center](#)



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Leadership Delaware Class of 2019 Education Day

Facilitated by Joe Uher '16 and Mark Cooper '17
 Newsletter Editors: Julie Bardelang Wolf, Susan Cornett,
 Kaitlin Jordan and Mandy Lynch

We met at Delaware Hayes High School to start our Education Day with breakfast and a string quartet under the direction of Dara Gillis the Choir Director of the Chamber Choir and Hayes Singers. Paul Craft, Delaware City Schools Superintendent, shared there are 1.8 million students in the State of Ohio and 32,000 students within Big Walnut, [Delaware City Schools](#), [Buckeye Valley](#) and [Olentangy Local Schools](#). They have seen a 31% growth in the last decade and are ranked 11 out of 88 counties for total student enrollment. Delaware City Schools has approximately 5,800 students in Pre-K through 12th grade and are projected to grow by 85 students a year. 15% of the students have a disability. Delaware City Schools have a 96% graduation rate. The 2030 projection is for 6,600 students. Delaware Hayes is in the top 8% in the Nation and is ranked 65th in the State by U.S. News Best High Schools of 2018. In May there will be a 36 million dollar no new millage bond.



Continued on next page

Leadership Delaware Class of 2019

Jeff Balzer
[Delaware County Sheriff's Office](#)
 Julie Bardelang Wolf
[Willow Brook Christian Communities](#)
 Sarah Barr
[Syntero](#)
 Ryan Belcher
[Delaware Speech & Hearing Center](#)
 Tony Benishek
[Preservation Parks of Delaware County](#)
 Michele Boni
[Orange Township](#)
 Gorjie Christian-Colwell
[Ohio Living Sarah Moore](#)
 Susan Cornett
[The Alpha Group](#)
 Karen Cowan
[Friends of the Delaware County District Library](#)
 Todd Daughenbaugh
 Fresh Start Café & Bakery
 Corie Dunfee Thompson
[Delaware County Board of Developmental Disabilities](#)
 Megan Edwards
[Delaware General Health District](#)
 Avere Fields
[Columbus State Community College](#)
 Chautauqua Flowers
[First Citizens National Bank](#)
 Sharon Griner
[Common Ground Free Store](#)
 Mandy Henning
[Delaware County District Library](#)

Kaitlin Jordan
[Hology Media](#)
 Jonathan Kelly
[OhioHealth](#)
 Dustin Kent
[Delaware General Health District](#)
 Mandy Lynch
[First Commonwealth Bank](#)
 Erin MacLellan
[Willow Brook Cristian Communities](#)
 Angie Macwhinney
[Delaware City Schools](#)
 Ryan Malany
[Delaware City Schools](#)
 Marie McCreary
[Willow Brook Christian Communities](#)
 Jenn McGowan
[Delaware County Fair](#)
 Molly Myers LaBadie
[Delaware County Distrcit Library](#)
 Kassie Neff
[Delaware County Sheriff's Office](#)
 Shannon Niedzwicki
[Marion Technical College](#)
 Kristin Nietfeld
[Nationwide Children's Hospital](#)
 Brittney Nowlin
[Delaware City Schools](#)
 Zach O'Dell
[First Commonwealth Bank](#)
 Jen Pollard
[Delaware City Schools](#)
 Tom Rubadue
[Fidelity Federal Savings & Loan](#)

Jeff Rupp
[Woodland Environment](#)
 Melissa Schiffel
[City of Delaware](#)
 Jessica Sargent
[Sky Climber](#)
 Steve Sikora
[Delaware County Dept. of Job & Family Services](#)
 David Simon
 Nationwide Insurance
 Matt Simpson
[Preservation Parks of Delaware County](#)
 Kyle Steinbauer
[OSU Wexner Medical Center-- Lewis Center](#)
 Shelly Stewart
[Willow Brook Christian Communities](#)
 Tracy Stojkov
 Village of Ostrander
 Mike Studer
[Del-Co Water Co.](#)
 Tammy Tangen
[Common Ground Free Store](#)
 Trent Thompson
[Richwood Bank](#)
 Abbey Trimble
[Delaware General Health District](#)
 Denise Williams
[Delaware-Morrow Mental Health & Recovery Services Board](#)
 Julie Zdanowicz
[SourcePoint](#)

Leadership, continued

There are a number of excellent programs with Delaware schools: Dempsey Middle School has a garden and they use the food they grow in the cafeteria. The W.I.L.L. Program consists of students at risk of dropping out; last year, 23 out of 25 students in the program graduated. Schultz Elementary offers P.B.L. (Project Based Learning). One of the projects the students came up with is to figure out the gas wasted and emissions from parents idling their cars while waiting in line to pick-up their kids. Currently, the city school buses have a no idling policy and the P.B.L. students want to enact the same for parents. The School Spirit Store is operated by the Special Needs students.



Ric Stranges, Principal of Delaware Hayes, shared two things that stand out. First he shared, “Our Kids Are Our Story” which included a video that touched on the 50 events they created to build community within the district. Consequently, they just received the distinction as a 2018 Blue Ribbon Schools of Excellence, Points of Light School. At the heart of this award is the “caring and compassionate” culture that is evident across Delaware City Schools. To do this, they broke the school into 8 houses, each named for the one room school houses still standing in Delaware County. The events these houses partake in consist of mentors, tutors, volunteering, competitions, etc. Congratulations on the award!

The second thing that stands out to Principal Stranges is more a piece of advice that all staff adhere to, “Be in the moment and walk slow so that we are approachable.”

We also heard from Superintendents Mary Beth Freeman of [Delaware Area Career Center](#), and Angie Pollock of Big Walnut Local Schools.

Superintendent Mary Beth Freeman shared a few stats. DACC is made up of 24% Olentangy, 20% Westerville, and 17% Delaware, with the remaining 39% of students coming from other surrounding areas. There are 898 students enrolled this year. They have an App Development program that is working on augmented reality; they are working on this with L Brands.

Big Walnut Superintendent, Angie Pollock shared the 4 Goals of her school district: (1) Improve Academic Achievement, (2) Improve Communication, (3) Plan for Community Development and Growth, and (4) Maintain Financial Responsibility.

We then traveled to Olentangy’s STEM (Science, Technology, Engineering, and Mathematics) Academy where students took us on a tour of their school and touched on their current projects. The students were well spoken, excited and proud of the opportunity they’ve been afforded. Many teachers try to integrate subjects, like writing a paper for English on a historical event to better understand their history lesson. At the start of their junior year, students choose between an Engineering or Biomedical focus. The engineering lab has a laser cutter, 3-D printers, and other tools. They have “Genius Hour” where they can work on a project of their choice. Only 100 students are accepted from 4 high schools and who gets in is determined by a lottery. They will graduate their first class this year.

The ACT (Academy for Community) Program at Olentangy Academy focuses on teaching job skills to special needs students. They recently created dog and cat toys and carried out a mock CVS store.

Our next stop was the [Columbus State Community College](#), Delaware campus, for an informational session from Lucas Gorz, Robert Cowels and Jeff Akers, followed by a tour of the campus. The Delaware Campus offers four full degree programs and currently serves approximately 1,800 students. Their Culinary Arts and Hospitality Program is ranked #8 in Culinary Schools in Ohio. They have partnered up with Cameron Mitchell Restaurants with a pledge of \$2.5 million toward a new building which will be named Mitchell Hall. It will bring the culinary program out of the basement. The program is sure to be one of the best in the country. It will open in fall of 2020.

The average class size at CSCC is 19 but the classrooms can accommodate up to 28 students. The campus also has a cross-country course on the property, a fitness center, testing center, and tutoring center.



Continued on next page

Leadership, continued

As a Governor in 1970, James A Rhodes sent National Guard troops to Kent State University campus to end protests against the Vietnam War. The guardsmen killed four people. Governor Rhodes recognized the need to better prepare students. He attended Ohio State University but did not graduate because he had to leave school to financially aid his family. He played an instrumental role in career center learning.

Leadership Classmates enjoyed a scrumptious lunch prepared by the students at Delaware Area Career Center. Our meal was an Italian salad, mushroom risotto, broccoli parmesan, chicken saltimbocca, tiramisu cake and a hazelnut torte, all made from scratch by the DACC culinary students. As if that delicious meal wasn't enough, the students then gifted each of us with a box of homemade candy!



Chad Williams, North campus building director of DACC, shared of the many programs they offer such as Culinary Arts, Welding, Auto Collision, Auto Tech, Early Childhood, Cosmetology, Fire Service, Landscape and Construction.

DACC uses Google classroom so students can easily access their work from anywhere with internet access; all material is teacher created. Students spend 1/2 day in "the big room" and spend 1/2 day in a traditional classroom. They focus on mastery so students can learn at their own pace. Students can earn college credits through the College Credits Plus program. They have certified teachers in each subject. This program allows students to take college level courses and the earned credits transfer to any public university in Ohio. Students have the ability to leave with almost 29 college credit hours.

The welding program just finished their senior projects, they shared a grill and VW bus fire pit. One student showed off his dragon head inspired by a book he read. The DACC welding program has 3 National titles. Last year they won state and took 2nd in the nation for their water wheel project.

Josh Paige, the Principal at Conger Elementary greeted us and shared that Conger serves the East side of Delaware; 40% of the students are economic disadvantaged. They have a specialized special education program which includes a Sensory room and a Movement room for students who need to step away to cool down, and regulate their emotions before returning to the classroom. This is NOT something that can be earned or lost, because this is a need that many students have in order to succeed in the classroom. The sensory room had stations with beans, sand, a swing, puzzles, Lincoln logs, fidget box, and sensory tiles. The movement room helps students release energy through a variety of activities, such as basketball, football, a punching bag, weights, a weighted tunnel, a bike, a trampoline, and a crash pad. Instructions include taking shoes off, picking 3 activities, spending 2 minutes on each chosen activity, and stopping when the timer goes off. There were two students who shared how having the spaces helps them to "get it out" and then return to class.

The 1st grade art class we visited was learning about texture. That theme was taught through a story they read, Kitten's First Full Moon, where they recognized texture through drawing without color. The students then drew their own scene from the book and added texture to their drawings with only black oil and chalk pastels. The 2nd graders were learning about animals, specifically their habitats, adaptations, and why they are extinct or endangered. They were very excited to share the habitats they created.

The [Delaware County District Library](#) offers many services such as a children's area, a teen room, audio visuals, graphic novels, study rooms, a genealogical society room, a computer lab with printers, laptops, desktops, chromebooks, wifi to check out, a whisper room (for things like interviews, podcast recordings, etc.), reserves, board games, and video games. The best part was to hear the impact the library and their staff have on our community. They offer so much more than a quiet space and a book. They lend an ear, a shoulder, a warm refuge, a hand in blended family transitions and any assistance one might need. The Library vows that, if there is a need, they will try to fill it. Or, at the very least, they will help you find resources to fill it.

We learned so much about our education community and we would like to thank to our amazing facilitators: Joseph Uher '16 & Mark Cooper '17.

[Click here for more photos](#)

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The SOCA self-funded medical plan. A big opportunity for small employers.

The Southern Ohio Chamber Alliance (SOCA) has teamed up with Anthem Blue Cross and Blue Shield to create a new health program that can lead to more rate stability – and it could offer potential savings for groups with 50 or fewer employees. This self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
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- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on SOCA-exclusive specialty products including dental, vision, life, optional life, and disability insurance

Find out more about the SOCA Benefit Plan. Call 1-844-MED-OHIO or visit 844MedOhio.com, or ask your Chamber of Commerce for a referral to a participating broker.



Welcome New Members

ActionCOACH of Westerville

Andrew Valley—Owner
1093 Lyndale Drive
Westerville, OH 43081
(866) 515-9996
www.andrewvalley.actioncoach.com
Offers business coaching

COhatch The Newsstand

Laurie Lendon—
Community Manager
18 East William Street
Delaware, OH 43015
(614) 368-1810
www.cohatch.com
Offers co-working space

Delaware County Engineers Office

Christian E. Bauserman—
County Engineer
50 Channing Street
Delaware, OH 43015
(740) 833-2400
www.delawarecountyengineer.org
Serves to construct & maintain public roads, highways & bridges for Delaware County, Ohio

January Calendar

December 31 & Jan 1 Chamber office closed

HR Council

Wednesday, January 2
8:30 am Chamber office

Safety Council

Tuesday, January 8
11:30 am—1:00 pm
[Click here to register](#)

Leadership Delaware

Social Services Day
Thursday, January 10

Workforce Development & Education Committee

Friday, January 11
8:00am Chamber office

Infrastructure & Development Committee

Tuesday, January 15
8:00am Chamber office

Drama Kids of North Columbus

Holly Hanson—Managing Partner
7661 Lydia Drive
Lewis Center, OH 43035
(740) 201-1070
www.dramakids.com/oh1

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Henderson Trucking Inc

Shaun Henderson—Vice President
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Delaware, OH 43015
(740) 369-6100
www.hendersontruckingohio.com

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Kalkreuth Roofing & Sheet Metal, Inc.

Ian Kelly—Business
Development Manager
8345 Green Meadows Drive North
Lewis Center, OH 43035
(740) 657-6400
www.krsm.net
Serves as a commercial & industrial roofing & sheet metal contractor

Little Smiles of Delaware

Benjamin Kwok—Dentist/Owner
1169 Weybridge Road
Columbus, OH 43220
(740) 209-2400
www.littlesmilesofdelaware.com
Offers pediatric dentistry

Chamber Board Meeting

Wednesday, January 16
7:30 am, Chamber office

Third Thursday luncheon

Annual State of the City
Thursday, January 17
11:45 am SourcePoint
[Click here to register](#)

Business After Hours Orange Township & Triple T Transport

Thursday, January 17
5:00—6:30 pm
[Click here to register](#)

Ribbon Cutting

COhatch The Newsstand
Monday, January 21
4:00 pm
[Click here to register](#)

Reinvesting Members

[Cambria hotel & suites Columbus Polaris](#)

[Cassandra Converse Agency-American
Family Insurance](#)

[Compensation Solutions Inc.](#)

[Country Club Rehabilitation Campus
at Delaware](#)

[Data Resolutions, Inc.](#)

[Delaware County Fair](#)

[Delaware-Morrow Mental Health & Recovery](#)

[Douglas W. Warnock Co., LPA](#)

[Express Employment Professionals](#)

[- Delaware](#)

[Floagility LLC](#)

[Helpline of Delaware & Morrow](#)

[Counties, Inc.](#)

[Jack Fling Agency](#)

[Mail Pro 1 LLC](#)

[Miller's Country Gardens](#)

[Minuteman Press of Dublin](#)

[OSU Alumni Club of Delaware County](#)

[Performance Columbus Automotive Group](#)

[Planned Communities, Inc.](#)

[Preserve at Quail Pass by Redwood](#)

[Rusk Bros Body Shop LTD](#)

[Strand Theatre](#)

[Stratford Ecological Center](#)

[United Way of Delaware County](#)

[Wolfrum Roofing & Exteriors, LLC](#)

New (and current) Member Orientation

Tuesday, January 22
8:00am Chamber office
[Click here to register](#)

[Click here to visit the chamber's
interactive calendar of events](#)

Chamber Non-Profit CEO Group

Friday, January 25
9:00 am Chamber office

SAVE THE DATES

Annual Dinner and Awards

Monday, February 4, 2019
Hilton Columbus/Polaris

Golf Outing

Thursday, June 6, 2019
Kings Mill Golf Course

Clay Classic

Friday, October 11, 2019
Black Wing Shooting Center



Library announces promotions

Two familiar faces at the [Delaware County District Library](#) (DCDL) will begin their new roles in the New Year. Mandy Henning has been hired as the manager for the Powell Branch Library, located in Library Park on South Liberty Road. Kellen Freeman will be the first person to fill a new library role as Technology Training Specialist.



Henning currently serves as a Teen Librarian at the Delaware Main Library, a position she's held since April 2011. Prior to that, Henning was a teen librarian for six years at Marysville Public Library. Henning has been the driving force behind such popular events like the annual Great GeekFest comic-con and DelawaREADS Teen community read with Delaware County schools.

"Mandy's passion for the community and her enthusiasm for helping each individual with their unique needs makes her a perfect fit for this job," said Deputy Director Molly Meyers LaBadie. "She is very creative and looks at each situation with fresh eyes. This will serve the branch greatly as it continues to grow and change along with the community it sits in."

The Technology Training Specialist is a full-time position that will work with patrons at all DCDL locations as well as the Willis Education Center, where a new DCDL STEM Lab will be located in 2019. This role

will not only be focusing on STEM education, but also general computer classes and training.

The STEM Lab will feature equipment and technology frequently found in other similar library "Makerspaces" like 3D printers, computers enabled with the Adobe Creative Cloud design suite, and more. The lab is a partnership between DCDL and [United Way of Delaware County's](#) Strengthening Families initiative.

Freeman has been with the Library for six years in the Circulation Department at Delaware Main Library. Since working at Delaware Library, he has received both his Masters of Library and Information Sciences degree and Certified Public Librarian certification. He's created the board game and role playing game collections for public checkout for the library system, and he's recently begun leading a Dungeons and Dragons group for teens at Willis Education Center. His immediate work will be the research and purchase of STEM equipment, and development of programs.

"Kellen has been excited about the STEM Lab project since it was announced almost a year ago," said IT Manager Traci Higgins. "Kellen's love of learning and enthusiasm for technology is a perfect fit for this position."

Henning will take over as Powell Branch Manager on Monday, January 7. Freeman begins in the Technology Trainer Specialist role on Monday, January 21.



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More than 1000 readers at over 430 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com

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- [\\$500 OFF any water or mold services - Dry Patrol of Delaware](#)
- [Have you registered with our new website yet? - Edwin Loy Home/Stone & Sparrow](#)
- [Kona Ice Brings The Party - Kona Ice of Delaware/ Marysville](#)
- [Oak & Brazen Wine Co: Daily Deals - Oak and Brazen Wine Co.](#)

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If you read nothing else – school funding 101 and its impact on EVERYBODY’S taxes

Too often a Delaware County school district is on the ballot asking taxpayers for their support in operating the district. And too often a high-producing district finds itself defending its value. And once again it’s because the legislature’s long history of demand more meets the smoke and mirrors of funding.

What follows is an article from the Cleveland Heights–University Heights City School District that explains school funding anyone can and should understand. You’ll want to read through it twice then click on the link at the end of the article for a deeper dive. You’ll want to read that twice, as well.

As taxpayers, residents, and business owners, we should all be aware of and appalled by what you read. In the private sector, this would never happen. Imagine being the top sales producer in your organization year after year after year and instead of receiving recognition and compensation, you were not only overlooked but being forced to take a pay cut, no longer compensated for mileage or other expenses related to the work you produced. And this happened year after year as well, all while you continue to produce.

When you’re done reading you’ll want to contact Ohio legislators to communicate your outrage. While local taxpayers are expected to do their part in educating their future, the legislature is held to a different standard. Whatever your position, let your voice be heard. With districts running so lean while maintaining the high road of community engagement, heart and commitment to their charge, it’s up to all of us raise the volume.

[Ohio House committee for education and career readiness](#) chaired by Delaware County District 67 representative [Andy Brenner](#) 740-602-5033. [Senate education committee](#) chaired by Ohio Senate District 6 senator [Peggy Lehner](#) 614-466-4538. As of this writing, it’s not clear who the new chair will be.

HB 920: UNDERSTANDING SCHOOL FUNDING

No matter where you live in Ohio, regardless of whether or not you have children or whether or not they attend public schools, you will be asked to vote periodically on a local school levy. You might as well understand why.

House Bill 920, the Ohio law that outlines how public schools are funded, is complex and confusing. But it has a huge impact on all of us.

H.B. 920 was passed in 1976, during a period of unprecedented inflation. Home values were soaring every year, sometimes by double-digit percentages, and property taxes were growing at the same alarming rate. The State Legislature attempted to lessen the burden on homeowners by freezing the dollar amount paid to school districts and libraries at the 1976 level. Not at the rate or percentage, but at the actual dollar amount.

To better understand the ramifications, let’s break this down with numbers.

Imagine you own a \$100,000 house and pay 2% to your local and county government and an additional 2% to your public schools in taxes each year. After three years, the value of your house is reevaluated and determined to be \$120,000. The money that goes to your city and county automatically rises to \$2,400 from the original \$2,000 because the rate stays the same.

However, the money that goes to your public schools stays at \$2,000 because the county auditor comes in and readjusts your effective tax rate from 2% down to 1.7%, as prescribed by H.B. 920.

Now imagine that this goes on for 10 or 20 years. After a while, your house has increased in value up to \$250,000 and your local government now receives \$5,000 in taxes annually. Because your rate stays the same, cities and counties are able to go years, decades even, without asking for a tax increase.

But your *school taxes* have stayed at \$2,000, now just eight-tenths of one percent (0.08%) of the value of your home.

Meanwhile, everything from teacher salaries to textbooks to gas for school buses has gone up in cost over that twenty-year period, *but schools are not receiving a single dollar more in tax revenue*. And no matter how conservative or efficient districts are with taxpayer money, they simply cannot keep up with those day-to-day cost increases without asking for additional revenue from a levy. Jayne Geneva, a longtime Cleveland Heights resident who is also a lawyer specializing in small business and real estate law and a school-funding activist, says, “We, as a school district, cannot raise any more money if we don’t add more millage to our tax burden. The dollar amount will always remain the same. Period.” She reiterated that repeat school levies are not a sign of inefficiency, waste or lax oversight on the part of districts. They are a direct result of state law.

Related: [History of Ohio Public School Funding](#)

Source: [Cleveland Heights– University Heights City School District](#)

Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact the Chamber at 740-369-6221 or dachamber@DelawareAreaChamber.com.

Connecting the dots for the bigger picture in health care

Great things often start with a simple idea, like connecting the dots. That's what [Anthem Whole Health Connection](#) approach to health care is all about.

How it works: They connect the dots in health care — medical, drug, dental, vision, life and disability. Each time a member sees a doctor or dentist or fills a prescription, it's like a dot on a page. Connecting all those dots gives us the bigger picture — a more complete health profile of the whole person.

Doctors and other caregivers can easily share this information with each other. And seeing the bigger picture early on can help doctors catch chronic diseases like diabetes, cancer or heart disease earlier. And catching diseases early can mean earlier treatments and better results.

How it saves: Connecting the dots gives better data, better insights and better outcomes.

Up to 74% lower medical costs and fewer hospital stays, when patients who have chronic disease or are pregnant treat their periodontal disease¹

\$8,000 in medical costs savings for members with a connected medical and disability plan²

More than 26,000 diabetics identified earlier through yearly routine eye exams³

How it can work for you: When you add dental, vision, life or disability to Anthem's medical benefits, you get improved health care for your employees and cost savings for your business. That's because they connect member health records, claims and clinical data to help make sure they get better care with greater insight.

See how their products work together for a bigger, more holistic view of health care. Or talk to your Anthem sales rep.

1-American Journal of Preventive Medicine's Impact of Periodontal Therapy on General Health Study, June 2014.

2-Anthem, Inc. Productivity Solutions data study and Actuarial validation, 2015.

Presenters needed

Are you an expert in a field related to business? The Chamber is seeking presenters for our B.E.D. & Breakfast program. BED is held on the second Tuesday of the month from 7:30-8:30am. Over the years we've covered a myriad of topics from HR to marketing; insurance to IT.



We'd love your help with fresh ideas about topics important to you. We ask that the presentation **not** be an infomercial (although a speaker never left the building without making a contact or two) but an educational one.

If you think you could offer insight into a business-related topic, please contact Holly at hquaine@DelawareAreaChamber.com. We'll see how we can make your idea work.



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For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

Did you know you can get a discount on health insurance for your company through your local chamber?



The relationship you have with your employees is key, especially when it comes to your health plan. That's why the Central Ohio Chambers of Commerce (COCC) and Anthem Blue Cross and Blue Shield teamed up to offer you ChamberSaver discounts.

What matters most to you when it comes to your company's health coverage?

An affordable health plan? Healthier employees? A full range of health insurance offerings? That's exactly what you get when you choose ChamberSaver. Companies with 2-50 eligible employees can save 1.4% and companies with 51-500 eligible employees can save 1% on health insurance – and not just on a few plans, but rather, on Anthem's full range of health insurance offerings.*

Access to care that's right for your employees

When employees feel good, they are usually more focused and more likely to perform at a higher level, which can have a positive affect on a company's bottom line. That's why every Anthem plan includes 100% coverage for checkups, flu shots, and other preventive care services for your employees and their families. The reward is peace of mind and better health at no extra cost to your employees.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com
740-363-5433
www.discovercfi.com

201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
pettitt@prefben.com
740-363-6028
www.prefben.com
611 South Sandusky Street, Delaware



Your chamber membership creates value for your company.

The savings alone is great. But consider what also comes with it.

- Your choice of plans, from industry-leading consumer-driven health plans to point-of-service products
- Administrative convenience of working with one carrier who offers a complete menu of coverage options: prescription drugs, dental, vision, life insurance, long-term and short-term disability and employee assistance programs
- Extensive selection of providers and lower in-network costs
- Strong local service

You'll also benefit from access to discounts on Anthem dental, vision, life, and disability products.

Product	Group size	Discount
Dental	2-50	5%
	51-99	4%
	100+	2%
Full-service Blue View Vision plans	2-499	15%
Life and Disability	2-9	5%
	10+	10%

In addition to these great savings, Anthem products offer industry-leading product features and networks.

Dental

- Industry-leading local and national networks with deep discounts, saving members an average of 34% on covered services when they visit an in-network provider
- No waiting periods for major services with employer-paid plans
- Flexible plan designs and optional benefits like annual maximum carryover and brush biopsy
- A dedicated dental service department that provides fast and accurate claims processing that beats the industry average, with the average claim paid in less than 3 days¹
- Expanded care with our clinically integrated program, Anthem Whole Health Connection, is included at no extra cost. This includes additional dental services for members with certain health conditions.

Blue View Vision

- One of the largest vision networks in the nation, with the choice of independent eye doctors or Glasses.com, ContactsDirect, 1-800 CONTACTS, LensCrafters®, Pearle Vision®, Sears Optical®, Target Optical®, or JC Penney® Optical stores
- Members can buy extra pairs of glasses for 40% off from any network provider. And kids under age 19 get UV-blocking Transitions® lenses at no extra cost while adults get a discount.²
- Access to a dedicated and knowledgeable customer support team 7 days a week
- Enhanced care with our clinically integrated program call Anthem Whole Health Connection is included at no extra cost. This includes market-leading collaboration between primary care doctors and eye doctors

Life and Disability

- A broad portfolio of life and disability products and an A.M. Best financial rating of A (Excellent)
- Value-add programs include at no additional charge provide emotional, financial and legal support, along online will preparation and identity theft recovery services
- Telephone claim intake is standard in addition to a dedicated call center with calls answered live during business hours
- Outstanding claims turnaround time and payment accuracy – and we help with Social Security disability filings and approvals
- Integration of short-term disability and our health benefits may improve employee health and productivity



¹ Internal data 2017

² Except when discounting of non-covered services is prohibited by state law. Standard broker commissions apply. Offer available to Ohio-headquartered businesses adding new Anthem dental, vision, life and/or disability plans. This discount program can be changed or terminated at any time.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company. An independent licensee of the Blue Cross and Blue Shield Association. ®Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.





The Delaware Area Safety Council is here to provide our community with quality programs addressing occupational safety and health, workers' compensation and risk management, education and information.

Steering Committee

- Susan Garrett
[Mail Pro 1](#)
- Billy Gibson
[Del-Co Water](#)
- Larry Jones
[Liberty](#)
- [Casting Company](#)
- Mark Nelson
BWC
- Nick Ehrke
BWC

Monthly meetings are the second Tuesday of the month: 11:30 – 12 optional lunch, 12-1 program.

All meetings are at the Eagles Lodge, 127 East William Street Delaware, OH unless otherwise specified. Check the [Safety Council website](#) for more details.

Want more Safety Council news?

[Click here](#) for this month's Safety Council newsletter

Follow Ohio Chamber legislative updates

As a proud member of the Ohio Chamber of Commerce, we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Chamber looks to revive dedicated government affairs committee

As committee leadership moved on due to changes in their careers, the Chamber board of directors is looking to restart legislative advocacy in a more formalized way and is looking for Chamber members who are tasked with external affairs in their respective industries. The GAC would focus on local, state and even federal level legislature or policy that impacts business. Ideally, the committee would be made up of at least one member of various industries: education, health care, manufacturing, small business, etc. and would serve as a watchdog for opportunities for the Chamber to be involved in, education for the membership as well as vetting and recommending support or opposition positions.

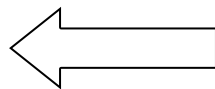
If you're that person and can commit to being actively involved, please email Holly at hquaine@DelawareAreaChamber.com.

Let them know you belong and support; link to Chamber logo

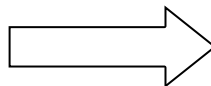
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the "**Proud Member**" web stamp.



Health and wellness programs benefit you and your employee. Here's why.

When your employees have the right tools and resources to improve their health, it helps them be more productive, and improves your bottom line.

Offering health and wellness programs to your employees can result in:

Increased engagement in their health care. 93% followed advice they got from the Anthem 24/7 NurseLine to address health issues.

Lower cost of care. Medical costs could fall \$3.27 for every dollar spent on wellness programs.

Healthier, more productive employees. Absenteeism costs fall by about \$2.73 for every dollar spent on wellness programs.

Better employee retention and recruitment. 72% of companies plan to use their wellness program as a competitive advantage in the next three years — to achieve a high-performing workforce and compete for talent.

There's a program for every employee. Here are just ten of Anthem's many health and wellness programs:

24/7 NurseLine: Access to trained registered nurses any time of the day or night for answers to health questions, to help understand symptoms, and to help decide what type of care may be needed.



Future Moms: Personalized support and guidance from registered nurses for moms-to-be to help them have a healthy pregnancy, a safe delivery and a healthy baby.

ConditionCare: Extra support for asthma, diabetes, heart disease, chronic obstructive pulmonary disease (COPD) or heart failure. A nurse coach can answer questions and help your employees reach their health goals based on their doctors' care plans.

ComplexCare: Extra care for a serious health conditions from a nurse coach who will help answer your employee's questions, work to coordinate their care, and help them effectively use their health benefits.

MyHealth Coach: One-on-one professional advice from an experienced health coach for your employee or their family. Topics range from general wellness information to more serious issues like a chronic illness or help with medications.

Healthy Lifestyles: A personalized well-being plan and custom trackers that help your employees manage their physical and mental health.

Behavioral health resources: Licensed mental health professionals are available 24/7 to help your employees deal with challenges they may be having.

MyHealth Advantage: This program looks at your employee's claims to find ways to help them improve their health and save money.

For more information about how Anthem's health and wellness programs could benefit your company and your employees, please contact your broker or Anthem account manager.

Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There's nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact the Chamber today: 740-369-6221 or dachamber@DelawareAreaChamber.com
- The Chamber's conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. **And best of all, it's FREE.** To schedule the room, contact the Chamber at 740-369-6221 or dachamber@DelawareAreaChamber.com