

# CHAMBER NOTES

A Monthly Newsletter of the  
Delaware Area Chamber of Commerce

January 2016

## Sustaining Members

### Industry Exclusive Platinum Level



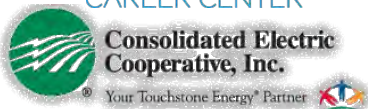
### Gold Level



### Silver Level



### Bronze Level



**The Delaware Area  
Chamber of Commerce**  
Established 1907



DELAWARE AREA  
CHAMBER OF COMMERCE

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



## Still time to contribute to the annual dinner

The Delaware Chamber's Annual Dinner and Awards is THE premier event in Delaware County, with over 400 people attending to experience the fun, awards and the famous table decorations. [Click here for photos of last year's auction, award ceremony, and amazing tables.](#) Invitations will be mailed January 7 via U.S. mail to the primary representative of your company. Watch for it!

There's still time to decorate a table or contribute to either auction. Call or email the Chamber.

## Chamber board welcomes new members

Pending their ratification by the membership at the annual dinner, the Chamber board will seat two new faces. Beginning their first term on January 1 are Bill Morgan, [2K General Co.](#) and Zach Price, [TRIAD Architects.](#) Both Bill and Zach have been active on Chamber task forces and Zach is a 2014 Leadership graduate. The Chamber looks forward to working with Zach and Bill in their new leadership roles.

## Chamber forms admin council

The Chamber is creating a new group aimed at office managers and administrative support staff. Like the HR Council, the group will meet monthly to share best practices, offer mentorship and training opportunities.

In order to determine the best time/day in which to hold the standing meeting, the Chamber has [created a quick survey.](#) If you are responsible for support of the executive staff – regardless of your title—, take our quick schedule survey. If you would like the staff member in that position from your business to participate, pass this along. There is no cost to participate. The Chamber is delighted to be able to offer these special interest groups and encourages participation.

## Advertisers in this issue

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## 2016 Annual Dinner & Awards Corporate Sponsors

### PLATINUM LEVEL



### GOLD LEVEL



### BRONZE LEVEL



## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

## Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.

**2016 Board of Directors  
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**You are invited to attend a program of the  
Delaware Area Chamber of Commerce**

presenting

**The Annual State of the City  
with**

**City of Delaware** Mayor Carolyn Kay Riggle and  
City Manager Tom Homan

Thursday, January 21, 2016, 11:45am—1:00pm at [SourcePoint](#)  
800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45  
Chamber members: \$15 Non-Chamber members: \$20

**Deadline to register is January 18, 2016**

Cancellations after January 18 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221

or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

**January Business BEFORE Hours**

Start your day on Thursday, January 7 by networking when **Hometown Urgent Care & Occupational Health**, 1100 Sunbury Rd Suite 706, Delaware, 43015, hosts the monthly Business Before Hours. Food, networking – bring lots of business cards to share. The event is held from 8:00am - 9:30am. Please let us know you'll be attending. [Click here to register.](#)



**No January After Hours**

Join us instead at the annual dinner. The primary rep of your membership received the invitation in the US mail by January 10  
Not sure? Contact the Chamber at  
[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

**2016 Community Profile and Membership Directory**

The 2016 publication of the Chamber's annual Community Profile and Membership Directory should have been received by the primary contact of your membership. Another beautiful piece was created by **Gayle Holton Design**, printed by **Performance Printing, Inc.**, and help with photos came in part from **Delaware County Tourism Bureau** and the **City of Delaware**.

Copies are mailed to the membership and distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. We encourage you to contact us for quantities of the publication to display and distribute in your lobby. The publication is also linked on the Chamber's website.



DELAWARE AREA  
CHAMBER OF COMMERCE  
2016 Community Profile and Membership Directory



And please take note of the beautiful Chamber member ads within the publication. [Click here for a pdf format of the publication.](#)

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Join the ranks of exclusive members. Questions? Call Holly or Sara today.

### Delaware Area Chamber of Commerce Sustaining Member Packages

revised & effective 12-2015

#### Industry Exclusive Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

*PLATINUM LEVEL: ONLY ONE PER INDUSTRY*

#### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte: dollars applied to your choice of Sponsorship/Advertising Opportunities

#### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship Advertising Opportunities

#### Bronze Level \$1000\*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

**\*Sustaining packages are purchased in addition to regular membership investment.**

**[\\*Click here for ala carte details](#)**

### Ala carte dollars menu

#### Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

#### Golf Outing

Main Event Sponsor	\$1500
Lunch Sponsor	\$ 500
Hole Sponsor	\$ 125
Table Sponsor	\$ 125
Hole & Table	\$ 200

#### Clay Classic

Station Sponsor	\$125
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#### Leadership Delaware

Scholarship Sponsor	\$ 825
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#### Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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#### Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

#### Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2016 publication

Discounts may be available for early bird sales, new members and ad size upgrades.

## Member celebrates growing business

In a classic small business story, the Chamber was present to celebrate with the McAdoo family as they cut the ribbon on their new location. In 2007 Len McAdoo, working mostly from a home office, opened [Affordable Insurance Agency of Ohio](#). From there Len rented 500 square feet of store front on East William Street in downtown Delaware. Len's wife Kecia served as office manager AFTER her days working full time and homeschooling their two sons. It was a common sight to drive past their office late in the evening to see the lights on and Len still at the office.

So it was with great pride that the business outgrew its closet-sized downtown office and moved to their new 1500 square foot location on Houk Road in the Kroger center. With Kecia playing decorator, the office speaks to the class act that is this humble family. Daughter Carmen and son Len III work in the office alongside dad and it's clear that the family intends to grow and nurture a business for the next generation of McAdoo's.

The McAdoo's stand as a symbol of small business: hard work and sleepless nights with an unwavering determination to create a family legacy. Not the Rockefeller legacy; a McAdoo legacy. Congratulations to Len, Kecia and their family for making the quintessential American dream an inspiration. [Click here for more photos.](#)



## Grand Opening of MC Fitness & Health scheduled for January

[Mount Carmel Health System](#) is celebrating the grand opening of its new integrated fitness and health facility located in Lewis Center. MC Fitness & Health offers a 50,000 square-foot fitness center boasting state-of-the-art cardio, functional, and strength training equipment and fitness studios, an indoor walking/jogging track, a 25-meter, 8-lane lap pool, an exercise pool, and a warm water therapy pool. Join us on January 14 from 5:30 pm to 8:00 pm to help Mount Carmel celebrate. [Click here to register](#) or call the Chamber at (740) 369-6221 or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)



## Member cuts ribbon on new building

Todd Irion, president of [Engineered Materials Systems](#), is pleased to announce a grand opening and ribbon cutting on Friday, January 22, at 9am. EMS recently completed a construction project that consolidated their business under one roof. The growth of EMS in recent years forced them to portion their business in three locations in the industrial park. The new, 64,000 square foot building is located at 100 Innovation Court. Let us know you'll be coming; [click here to register](#) or call the Chamber at (740) 369-6221 or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).



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BUSINESS**

## Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

**Auto pay must be set up at least 30 days prior to the month of your membership renewal date\*.**

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

## Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

*\* Don't know the month in which your renewal is due? Contact Sara at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).*

## Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an un expected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the room

set-up and the amount of food prepared. While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!

## Do you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

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**MEMBER**  
**CHAMBER ^ NOTES**  
 A Monthly Chamber Member Highlight Article

***Featuring Ashley Manor Assisted Living***

In the quaint, small town of Ashley, Ohio lies an assisted living home for the elderly. The owner, Debbie Fox, takes a lot of pride in her business and has a feeling of self accomplishment that she has been able to make such a promising home for people in need. “I felt like the elderly were somewhat forgotten and I wanted to give them and their family a place where they would feel safe and comfortable.”

Mrs. Fox started **Ashley Manor Assisted Living** 10 years ago when her husband brought the idea up to her. “My husband and I are very goal-oriented people”, she says, “we wanted a goal that could progress and grow into something that would help our community.” The Ashley Manor is licensed to hold up to 16 residents who are non-combative, and who have slight behavioral and memory issues. When asked what her favorite part of the job was Mrs. Fox easily answered “the satisfaction I get from the personal care my residents receive and the appreciation they have for my help”. Her second reason? “They make me laugh.”

Mrs. Fox had no prior experience working with the elderly, only a strong passion. She always told herself that she wanted senior citizens to have the dignity they deserve and wanted them to live their last few years of life in a safe and caring environment. Mrs. Fox was motivated from the very start when she saw families cringing at the thought of putting their loved ones’ in a nursing home. “Ashley Manor is a definite step-up from a nursing home”, she says “we like giving our residents one on one care so they feel like they are being looked after nicely”.

Ashley Manor also has two other twin buildings that house the same purpose, Galena Manor and Westerville Manor. Who runs these establishments you ask? Debbie Fox and her husband. This dynamic duo is so compassionate about their business that they decided to open up their own home to people in need. Mrs. Fox quotes “I am so proud that our dream has ex-

panded into three buildings and I can’t wait to see what we have in store for the future”. Mrs. Fox’s goals for the Manor are to train the staff to be even more warming to the residents, seek new employment, and possibly search for new homes for even more residents. As for her long term goals Mrs. Fox would love to build in new neighborhoods and further her education with the elderly.

*Continued on next page*



About the writer: Morgan Stuart is a senior at Buckeye Valley High School. She’s been a varsity bowler for 4 years and is excited to do well in her senior year. Although she loves Buckeye Valley Schools, she’s excited to start her college career. Morgan is looking into 5 colleges and has been accepted into 4 of them so far. Her first choice is Kent State’s nursing program.

*Member Notes is a monthly feature written by budding journalists from local schools and Ohio Wesleyan. They’ll learn how to make appointments, find the proper person to interview and be at the correct location, on time, dressed appropriately prepared for the appointment. Students will learn how to ask leading questions that will make for an interesting story from which they will craft a stimulating article that is edited and delivered with photos on deadline. It’s a win-win that includes valuable experience for the students and spotlight time for our members.*



*-Chamber Member Notes—Ashely Manor  
Assisted Living continued*

Many business owners view the word ‘success’ to have many meanings. Most of them would say that success is making the most money or stomping their competition into the ground, but for the Foxes it is quite simple: “success to us is seeing our work greatly impact these people’s lives and seeing the appreciation they give us for doing something so simple to help them”. Their contributions to the “outside world” are different too. This duo gives up all of their time to helping the elderly. Mrs. Fox said that she is personally open 24/7. She is always willing to give a helping hand and drop whatever she is doing to help someone that needs her. Many businesses also have to make hard decisions throughout their longevity. Mrs. Fox said that her business has had their fair share of difficult decisions. She says “I hate having to fire my staff, but if they do not want to be compassionate with my resident’s then they get the boot”. She also says “I dislike it so much when I a.) have to turn someone away from the resident home and b.) when there is nothing left that I can possibly do and I have to send someone to a nursing home”. Mrs. Fox said that she does everything in her path to make her residents stay away from nursing homes, “they don’t get the one on one care 24/7 that I give them here at the homes, it bothers me to think that these helpless people get put on the back burner”. When asked why the Ashley Manor was better than the rest of their competition, Mrs. Fox seemed to answer the question with ease. She simply said “We are so involved with our residents and what they do on an everyday basis. We do not

tolerate anything but the best from our staff and our staff only treats our residents with the utmost respect and attention”. The Ashley Manor also has a little someone that makes the home feel even more warm and inviting: Ashley; the therapeutic dog. Ashley was adopted from the Delaware Humane Society because a resident of the home wanted a dog but knew he would not be able to take care of one all by himself. Mrs. Fox was kind enough to have adopted the dog and the dog is now just another piece of the family puzzle.

Mrs. Fox made it very clear that she has great compassion for her homes and that she is so excited to see what is in store for the future. “My doors are always open and I am always willing to give that extra helping hand.”



**Are YOU taking advantage of the FREE** opportunity to list your sales and deals on the Chamber’s website and newsletter???

**HOT DEALS**

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber’s website, visited over 6,000 times each month. They’re also posted and linked in the Chamber’s monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

**Hot Deals: what’s keeping you from posting??**

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

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**from Chamber Members**

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**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— check here before you buy.**

## Networking in the morning... Business BEFORE Hours

The December Business Before Hours was hosted by the Chamber at its office. Chamber staff—always happy to have members in the building—was thrilled to fill the house. Members were elbow-to-elbow with lots of sweet, unhealthy pastry and holiday cookies to go with the networking and coffee.

With Santa unavailable, Chamber president Holly offered members one better: a chance to have their picture taken with Frank. A life-sized (for the 11th Century) knight in shining armor that served as an annual dinner table centerpiece, Frank was a gift to Holly from **Consolidated Electric Cooperative**. He holds an honored place in Holly's office complete with a "Hello My Name is Frank" nametag and various Michigan State garb. But for the Before Hours event, he donned a Santa cap and blinking lights and stood ready for photos.

Three lucky attendees won a three-month membership to **Anytime Fitness** and along with the unhealthy pastry, members went home with token holiday candy bags from the Chamber staff. All in all, it was a fun morning. The Chamber intends to make this an annual tradition. [Click here for all the fun photos.](#)



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### Share your news

New staff? New product line? Industry recognition? Tell us what's going on in your business so that we can share it with our membership. Call us at the Chamber at 740-369-6221 or e-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)

Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members—[check here](#) before you buy.

# The Non-Profit Bulletin

*This feature is a vehicle through which the Chamber's forty-some members that are governed by a board of directors can connect with those interested in serving in the community.*



## Delaware Speech and Hearing Center

Mission: Caring connection to better communication for clients in Delaware and Surrounding Areas (speech language pathology and audiology services)

DSHC is looking for professionals who have served families of children with special needs, medical background and/or experience in marketing in the Delaware area to serve on their board of directors.

General website: [www.delawareshc.org](http://www.delawareshc.org)

Contact: Bethany Moore, Executive Director, [bmoore@delawareshc.org](mailto:bmoore@delawareshc.org), 740-369-3650

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## Delaware General Health District

The Delaware General Health District serves the public health needs of the majority of Delaware County. The mission: The Delaware General Health District is dedicated to fostering, protecting, and improving the health and environment of our residents and communities.

Board members must be a resident of the district (all of Delaware County with the exception of Westerville, Dublin, and Washington Township; preferably from a township or village, but would consider a resident of Delaware or Powell.

Length of term: Five year terms, but one of the vacancies will be to fill an un-expired term.

General website: [www.delawarehealth.org](http://www.delawarehealth.org)

Board website: [www.delawarehealth.org/board.cfm](http://www.delawarehealth.org/board.cfm)

Contact: Shelia L. Hiddleston, RN, MS Health Commissioner [shiddleston@delawarehealth.org](mailto:shiddleston@delawarehealth.org) or 740-203-2002

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## HelpLine of Delaware & Morrow Counties

For 45 years, HelLine has worked to connect people in the moments that matter:

- knowledge and skills to prevent suicide and end relationship/sexual violence;
- support in coping with a life crisis 24/7
- resources in the community to improve and restore lives
- volunteer opportunities in the community for those who want to give back

HelpLine is governed by a volunteer Board of Directors who are the guiding body responsible for strategic direction, fundraising, and oversight of Executive Director who is responsible for the day to day operation of the agency. We ask that candidates either live or work in Delaware County.

Length of term: Three years

General website: [www.helplinedelmor.org](http://www.helplinedelmor.org).

Contact information - Sue Hanson, Executive Director [shanson@helplinedelmor.org](mailto:shanson@helplinedelmor.org)  
740.363.1835 ext 107.



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## Local OhioMeansJobs screens professional candidates for local employers

In an effort to find placement for the many candidates with mid- to high-level professional experience who live in Delaware County, [OhioMeansJobs](#) facilitates a program to assist both candidates and employers. Lona Helfrich, Workforce Specialist for the Ohio Department of Job and Family Services, has supplied the Chamber with a list of pre-screened professional applicants who are unemployed because of circumstances unrelated to their performance or work history. Below is a list of candidates' specialties and experience. If any of these look like they might fit your needs, contact Lona Helfrich at 740-398-5591 or [Lona.Helfrich@jfs.ohio.gov](mailto:Lona.Helfrich@jfs.ohio.gov).

### Screened Candidates in Delaware County: Professional Candidates of the Month

**Thomas C. Giere** Co-Owner and Managing Partner of a company selling Medical Devices for over 20 years, with Sales Reps located throughout the Midwest. Recently took advantage of an opportunity to sell our company, and currently searching for my next role.

Primary functions included hiring, training and managing the sales force to ensure we met or exceeded our quotas and goals, along with building and maintaining relationships with our manufacturing partners, which included GE Healthcare, Philips Electronics and the Chattanooga Division of DonJoy Orthopedic. Experience communicating with Senior Management for those companies regarding our mutual growth.

LinkedIn Profile: <https://www.linkedin.com/in/tomgiere>

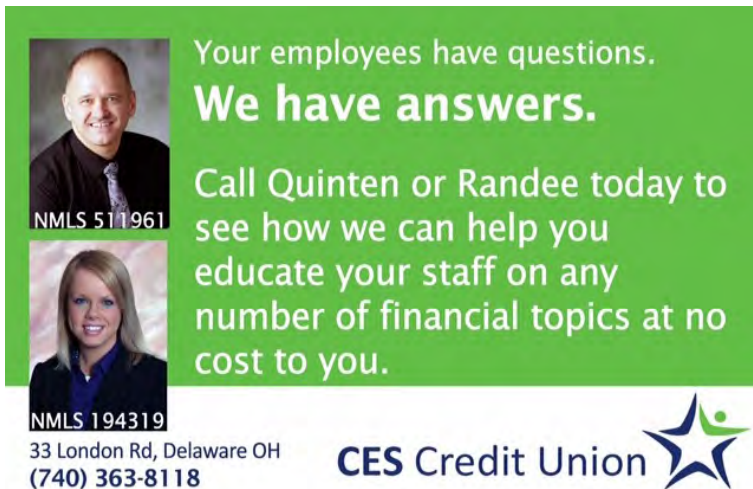
**Nicholas J Crandall**, MBA, Human Resource Professional – with over 15 years' experience in manufacturing, distribution and telecommunications. Possess Regional HR experience but also interested in a local HR Management Role. Demonstrated success supporting a diverse workforce ranging from a principal facility to over 800 employees across multiple locations. Accountability for talent acquisition and employee relations functions; directing extensive ongoing company restructuring and reorganization activities stemming from plant closures or reductions-in-force in assigned regions.

Career highlights include decreasing employee turnover by 50% through introduction of progressive compensation system, generating over \$270,000 in annual cost savings and reducing injuries by 83%.

LinkedIn Profile: <https://www.linkedin.com/in/ncrandall>

**Joe Schoenstein**, Professional with broad experience in operations, finance, marketing and sales management, and human resources. Successful in both corporate and operational environments, both centralized and de-centralized structures. Demonstrated consistent success in management, planning, process improvement and operational execution resulting in divisional growth and strong customer satisfaction. Desires a Business or Operations Manager type position where my diverse skill set can provide the most value to an enterprise.

LinkedIn Profile: <https://www.linkedin.com/in/joeschoenstein>



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For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)

## And networking in the evening... Business AFTER Hours

The Chamber continued its annual tradition of holding a joint After Hours in December with our friends from the Powell Chamber. The tradition was started several years ago by Kevin Smith of [First Citizens National Bank](#) and this year was held at [Brookshire Banquet](#). The venue was absolutely beautiful with holiday decorations and food stations around the hall (they had a *S'mores station*. I mean I want one for my house, right??). Lots of food, friends, networking, holiday cheer and a rousing rendition of Jingle Bells rounded out the evening.

Thank you to John and Joy Brooks, owners of Brookshire and their delightful staff Caitlin Insana and Erin Tamburrino for a lovely event. We hope to repeat this at Brookshire in 2016. [Click here for more pictures.](#)



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## Leadership Delaware Class of 2016

### Education Day

Newsletter Editors: David Wiseman, David Wolf, Erin Teets, Debbie Sonner & Gere Jordan  
Session Facilitator: Jen Ruhe '08 & Jerry Stewart '07

We began Education Day at the Orange Branch of the [Delaware County District Library](#) with participants meeting with the Superintendents of the local school districts and the [Delaware Area Career Center](#). [Delaware County](#) is one of the fastest growing counties in Ohio with over 30,000 students enrolled in the local school districts. In addition to serving such a large number of students, the school district can boast about having a graduation rate of 96% while being in 4 of the lowest spending districts per pupil in Central Ohio.

As beneficial as the growth in Delaware County is for the economy, it's causing school districts to experience growing pains. Big Walnut Superintendent, Angie Pollock, shared research that predicts the Big Walnut school district will grow by approximately 70% over the next 10 years. [Buckeye Valley](#) school district just passed a levy in November (by 2 votes) to build 2 new elementary schools, while Delaware City Schools currently has several schools under construction and Olentangy Local School District had to redistrict students over the summer to relieve over-crowding. Olentangy also has the honor of being the fastest growing district in the state of Ohio, and ac-

ording to Superintendent, Mark Raiff, is planning to go on the March 2016 ballot to ask voters to approve a bond issue that will provide funding to build a 4th high school. Growth, however, is not interfering with providing a quality education to students. Each school district's mission relates to preparing students for success in the future by maximizing each student's potential. -Continued on next page



### Leadership Delaware Class of 2016

Aric Arnett  
[Sarah Moore Community](#)  
Jason Banium  
[Preferred Benefits Services Agency, Inc.](#)  
Suzanne Binau  
[Delaware County Foundation](#)  
Jim Cornett  
[Alpha Group of Delaware](#)  
Jenna Eaves  
[2K General Co.](#)  
Brad Ebersole  
[Consolidated Electric Cooperative, Inc](#)  
Karen Ferrell  
[Delaware County Board of Developmental Disabilities](#)  
Kelsey Fox  
[United Way of Delaware County](#)  
Scott Fraker  
[Maloney + Novotny](#)  
Steve Gorman  
[SourcePoint](#)  
Jen Keagy  
[Delaware General Health District](#)  
Bill Hall  
[Family Financial of Central Ohio](#)  
Misty Hayden  
[First Citizens National Bank](#)  
Kris Hodge  
[Delaware County Board of Developmental Disabilities](#)  
Travis Irvan  
[Delaware General Health District](#)

Stephanie Jebode  
[Maloney + Novotny](#)  
Gere Jordan  
[Holony Media](#)  
Sabra Kershaw  
[Wesbanco Bank](#)  
Angie Kitchen  
[Fidelity Federal Savings & Loan](#)  
Jen Koslow  
[The Columbus Zoo & Aquarium](#)  
Lisa Lajeunesse  
[Delaware County Board of Developmental Disabilities](#)  
Kayla Lemaster  
[Black Wing Shooting Center](#)  
Jeff Manley  
[Fahey Bank](#)  
Ann McKenzie Teague  
[Liberty Community Center](#)  
Ryan Morgan  
[Delaware Creative Housing](#)  
Scott Ortman  
[Byers Insurance](#)  
Jeff Paetz  
[Phoenix Environmental](#)  
Carrie Rashleigh  
[Delaware City Schools](#)  
Heidi Reed  
[Willow Brook Christian Communities](#)  
Melinda Rich  
[Delaware City Schools](#)

Teri Roberts  
[Delaware County Bank](#)  
Brad Schneider  
[The Growth Coach](#)  
Scott Schroeder  
[OhioHealth](#)  
Stephanie Scribner  
[Delaware County - Family & Children First Council](#)  
Frederick Shanks  
[Domtar Personal Care Division](#)  
Debbie Sonner  
[Delaware County Board of Developmental Disabilities](#)  
Doug Stewart  
[City of Delaware Fire Department](#)  
Pam Taylor  
[Delaware County District Library](#)  
Erin Teets  
[Delaware County Convention & Visitors Bureau](#)  
Joseph Uher  
[Delaware City Schools](#)  
Mike White  
Marion Technical College  
Doug Whited  
[Del-Co Water Co.](#)  
David Wiseman  
[Delaware County Sheriff's Department](#)  
David Wolf  
[Del-Co Water Company, Inc.](#)

## *Leadership continued*

Before leaving the Orange Library, participants were treated to a behind-the-scenes tour by Don and Paul and learned the library is a “green” building. In addition to being environmentally friendly, the Library offers patrons a variety of places to enjoy reading, including an outdoor green-space called the Inspiration Garden which features a statue of mythological characters, a cozy fireplace, a teen zone, and private study rooms. To help foster a love of books and reading in young children, the Library offers story time for toddlers and preschoolers as well as a variety of clubs and classes for older children.

A trend that seemed apparent throughout the day, was that “individualized” learning was surely the current focus and way of the future for current educators. The STEM Program (which stand for Science, Technology, Engineering, Math), is the latest method of this form of education by the Olentangy School District.

Although only in its early phase of development, the STEM program seems very successful at presenting another, hands-on focused way to educate the County’s children. Children apply, and are chosen at random, to participate in this program, which is supplemental to a traditional classroom environment schedule. They have hands-on engineering classes, which included building models and problem solving, as well as electronic and computer skill development. Students are given a type of freedom to discover and learn for themselves what career path to take, which arguably can only be learned by experience.

Next we arrived at [Columbus State Community College](#) (CSCC) where we were greeted by Ms. Pat Fabrisi, and given a thorough tour of the beautiful campus. CSCC offers a personalized learning experience to its 1600 students by limiting class size to a maximum of 28 students. One can earn a full Bachelor of Arts degree right at this location, making the process of acquiring such a degree more convenient for Delaware residents. CSCC also offers many Associate's degrees and training programs. Virtual learning classrooms really showcased the campus’ modern amenities, and made it clear that CSCC has much to offer its students.

Our trip continued at Delaware Area Career Center’s North Campus, where Scott Palmer, Director of Adult Education Operations, provided an overview of the career center’s programs and mission. DACC offers a range of career based training, GED, technology, and continuing education programs to high school students and adults throughout Delaware County. A delicious lunch was served by Juniors and Seniors currently enrolled in the Culinary Arts program led by instructor Patty Bace. After lunch, class members were given the option of touring several programs available at North Campus, including cosmetology, construction technology, fire service, and automotive technology.

Next we headed to the 7th and 8th Dempsey Middle School which has over 800 students. A new building is under construction at the complex for 6th graders, which is scheduled to open next school year.

Dr. Julie German, the principal greeted us as well as several students who gave us lanyards that stated the Dempsey Middle School theme for the year, “Be the Change”. We were guided into the media center where members of the Dempsey Orchestra performed several holiday musical arrangements. The students then introduced themselves and detailed the activities that they are involved in as a student at Dempsey. Our group was broken down into smaller groups and taken on a student-led tour of the building. During the tour, we observed the history class reenacting the Second Continental Congress. The classroom was modified to look like it did in 1775 during the Continental Congress, as well as the teacher wearing clothing of that era, including a white long wig.



After our stop at Dempsey Middle School, we visited James Conger Elementary School located on the east side of Delaware. We met the Principal of the school, Mr. Josh Page. We were divided into two groups and sent to two separate classrooms to get a taste of what is happening at Conger Elementary. Our first stop at Ms. Remlinger’s classroom had the students currently learning problem solving techniques. Our next stop was Ms. Kuhn’s classroom which has the kids completing tasks on their laptop computers throughout the week with the goal of achieving “Fun Friday.”

Our final stop was The [Ohio Wesleyan University](#) Campus. We met our tour guides, Cole Hatcher with the Admissions Office and a current student. They took us on a walking tour of the newly renovated Merrick Hall located just east of University Hall/ Gray Chapel. Merrick Hall was originally constructed of local blue limestone and opened in 1873 as their science building. It has been unused for the past 30 years until an anonymous alumnus gave a donation that allowed for its renovation that was completed this past August. It is now home of the OWU Connection, high tech classrooms, and a large event room on the third floor. Next our tour guides had us board our bus and took us for a driving tour of the campus which included many historical buildings and the construction site of new campus housing.

[Click here for photos.](#)

## Chamber “ads” new dimensions and new sizes to newsletter advertising

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month’s edition. **And if you prepay for 10 months, you’ll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)

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### Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the “mobile” version. Smartphone, tablet, and Google Chrome users should use the alternative version of the newsletter, available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

### Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There’s nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact Sara today: 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)
- The Chamber’s conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It’s the perfect location for training, strategic planning or meetings you’d rather have off-site; for home-based members it a perfect place to meet your clients. We’ll even supply coffee, water and soft drinks. **And best of all, it’s FREE.** To schedule the room, contact Sara at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

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[Creative Financial Insurance Services Agency, Inc.](#)  
[Delaware-Morrow Mental Health & Recovery Services Board](#)  
[The Delaware Arts Festival](#)  
[Delaware Chiropractic](#)  
[Delaware Community Center YMCA](#)  
[Dry Patrol of Delaware](#)  
[Keller Implement](#)  
[Mail Pro 1 LLC](#)  
[Miller's Country Gardens](#)  
[PERRY proTECH](#)  
[Pregnancy Resources of Delaware County](#)  
[ProScape Lawn & Landscape Services, LLC](#)  
[Recovery & Prevention Resources of Delaware & Morrow County](#)  
[Stratford Ecological Center](#)  
[Winter Street Inn, The](#)

## Welcome New Members



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## January Calendar

### HR Council

Wednesday, January 6  
8:30am  
Chamber office

### Business BEFORE Hours

Hometown Urgent Care  
Thursday, January 7  
8:00-9:30am  
[Click here for details](#)

### Workforce Development, Education & Community task force

Friday, January 8  
8:00am  
Chamber office

### Safety Council

OSHA Reporting  
Delaware Area Career Center  
Tuesday, January 12  
11:30am-1:00pm  
[Click here for details](#)

### Leadership Delaware

Social Services, Volunteerism and Boardmanship Day  
Thursday, January 14

### Ribbon Cutting

MC Fitness & Health  
Thursday, January 14  
5:30—8:00pm  
7100 Graphics Way, Lewis Center  
[Click here for details](#)

### Business Development task force

Tuesday, January 19  
8:00am  
Chamber office

### Board Meeting

Wednesday, January 20  
7:30am  
Chamber office

### Infrastructure task force

Thursday, January 21  
Chamber office

### Third Thursday luncheon

State of the City  
Thursday, January 21  
SourcePoint  
11:45—1:00pm  
[Click here for details](#)

[Click here to visit the chamber's interactive calendar of events](#)



### Ribbon Cutting

EMS  
Friday, January 22  
9:00am  
[Click here for details](#)

### New Member Orientation

Tuesday, January 26  
8:00am  
Chamber office

### Chamber Agency Group

Wednesday, January 27  
8:30am  
Chamber office

### Thursday, January 28

### Annual Dinner

Invitation delivered the first week of January via US mail to your membership's primary rep

### SAVE THE DATES

### Thursday, June 2, 2016

Annual Golf Outing  
Details TBA

### Friday, October 14, 2016

Annual Clay Classic  
Details TBA





# Delaware Area Safety Council News

## The Health & Wellness Initiative

Just over a year ago, BWC challenged Ohio's 83 safety councils to incorporate health and wellness topics into their otherwise traditional subject matter scope of safety, accident prevention and risk management. How they responded, the interest it raised and the energy it ignited may surprise you.

Safety councils host monthly employer meetings in their local communities and are a trusted resource for high quality safety education and information. So, given BWC's emphasis on health and wellness and the proven association between a person's general health and how quickly they can return to work after an occupational injury, it made perfect sense to combine the two.

Safety councils quickly went into action to identify health and wellness topics of interest to their members, tap into local health and wellness resources and outline a plan for investing the \$350,000 in statewide funding associated with the initiative.

Since that time, over 350 meetings, seminars and special events have featured health and wellness topics and have been attended by thousands of Ohio employers. Just a few of those topics included:

- Wellness programs – Where to Start
- Sleep Disorders and the Importance of a Good Night's Sleep
- Nutrition: Choose Wisely – It Could Save Your Life
- Eating Health for a Healthy Life
- Dealing with Stress
- Keys to Maximizing Your Energy
- Steps to a Healthier Lifestyle
- How to Have a Healthier Heart
- Smoking Cessation

Beyond presenting health and wellness topics in their monthly meeting forum, many safety councils created unique wellness initiatives themselves. For example,

- In Northwest Ohio, a six-seminar Health & Wellness Seminar Series was developed that included wellness at work consultations, screenings, assessments and take-away resources.
- In Sandusky County, annual Health and Wellness Awards were presented to recognize employers who promoted and engaged employees in healthy options and health education.
- The Grand Lake and Van Wert communities combined their resources to bring a nationally recognized wellness speaker to their region – Sara Martin Rauch – Director of Strategy & Planning for the Wellness Council of America (WELCOA).
- In Portage County, as a result of a coalition among many local resources, a 24-page 'Engaging Your Workforce in Wellness!' publication was created to make a case for implementing health and wellness programs.

In Summit County, safety council attendees attended a presentation on reducing stress from "America's Nutrition Leader" Zonya Foco after visiting an on-site blood pressure station.

Choosing to live a healthier life can result in significant change. It's not just about being better prepared to bounce back from an occupational injury. It can mean losing 11 pounds, as it did for one person giving up pop in a 30-Day 'Water Challenge' or several attendees participating in a skin cancer screening who were identified as having pre-cancerous spots who were advised to seek immediate treatment.

The safety council health and wellness initiative has raised awareness, improved the culture of health across the state and equipped people to fulfill their highest potential in work and life.

*By Michelle Francisco, Ohio Safety Council Program Manager*

## Safety Council

### Calendar

- [OSHA Reporting Break Out Sessions](#)  
Tuesday, January, 12, 2016
- **Semi-annual reports are due!**  
Friday, January, 15, 2016
- [Injured Employee Care and Collaboration: Presentation and Panel Discussion](#)  
Tuesday, February 9, 2016

RSVP by contacting Safety Council Program Director Sara Vaught at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or by calling 740-369-6221. Unless otherwise noted, all Safety Council meetings are held at 11:30 am at the [Delaware Area Career Center](#), South Campus, 4565 Columbus Pike, Delaware, 43015.

## Safety Council

### Reminders

- Don't forget to sign in *at every meeting* and check the box if you are a CEO.
- December's meeting was meeting number 6 for FY16.
- Turn in your semi-annual reports: due January 15, 2016

## Eating RIGHT on the Run

December's meeting was a real treat— Zonya Foco, Registered Dietitian (RD), Certified Health and Fitness Instructor (CHF), and Certified Speaking Professional (CSP) presented tips and tricks to stay healthy when time is limited. In fact, she has identified eight core habits that create the acronym DIET FREE, published in her co-authored DIET FREE novel, Water with Lemon. In 2010, Zonya launched her complete DIET FREE video seminar lifestyle program for individuals and leader-facilitated programs, and produced the two-hour "DIET FREE

## External training opportunities

Remember that up to two of your 10-meeting requirement can be substituted by external trainings. BWC offers an abundance of courses that fit your company's needs. (Please note that webinars do not count for credit.) Check out their training center online [here](#). [Click here for the list of](#)

[courses offered in Columbus for FY16](#). Courses near the end of the fiscal year in June always fill up fast so plan ahead: schedule your courses now to ensure seating.

If you have any questions regarding what counts for credit, contact Sara at the Chamber at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)



The Occupational Safety and Health Administration (OSHA) is seeking public comment on an updated version of its voluntary Safety and Health Program Management Guidelines (OSHA-2015-0018).



### [Information for Reviewers](#)



Review the [Safety and Health Program Management Guidelines](#)



Submit comments to [www.regulations.gov](http://www.regulations.gov)  
All comments must be received by February 15, 2016



Bureau of Workers' Compensation

[Click here](#) for BWC's e-newsletter!



-The Delaware Area Safety Council

with Zonya Foco, RD" TV program aired on national public television. Zonya has also hosted a weekly television series, "Zonya's Health Bites," on national public television.

Congratulations to this month's incentive winner, [Delaware City Schools!](#)

## Upcoming Meetings:

**January 12, 2016**

### [OSHA 300 Log Basics and Round Table Discussions](#)

*Presented by: Mark Nelson, Industrial Safety Consultant Specialist, BWC*

We'll go over the basics of the log then break into smaller groups for a round table discussion. Bring your questions and experience for this meeting!

**February 9, 2016**

### [Injured Employee Care and Collaboration: Presentation and Panel Discussion](#)

*Presented by: Dr. David Kessler, [CompManagement Health Systems](#); Dyann McDowell, Training Marbles, Inc; and Steven A. Taylor, [OhioHealth](#)*

Enhanced Care Model, Drug-Free Workplace, and Claim Party Collaboration & Communication are the topics we'll touch on followed by a panel discussion and q&a session.

## Semi-Annual Reports

The semi-annual report data includes:

Second half of 2015 semi-

annual report is due **January 15th**. Click [here](#) for the report instructions and [here](#) for the form. Contact Sara at the Chamber at 740-369-6221 or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) if you have any questions or need assistance filling out the form.

- most recent date of injury resulting in a day or more away from work;
- average number of employees;
- average hours worked;
- number of injuries resulting in a day or more away from work;
- number of days away from work.