

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce
December 2023

Sustaining Members Platinum Level



Gold Level



Silver Level



The Delaware Area
Chamber of Commerce
Established 1907



Chamber now accepting 2023 award nominations

As the Chamber does every year, business awards are presented at our annual dinner in February. We are now accepting award nominations.

[Click here for a list of nominating categories, award criteria.](#)

[Click here to submit a nomination.](#) And don't hesitate to self-nominate!!

Who will be presented with these awards for 2023?

- ⇒ Large Business of the Year
- ⇒ Small Business of the Year
- ⇒ Quality of Life Award

- ⇒ Innovation in Business Award
- ⇒ Citizen of the Year
- ⇒ Corporate Citizen of the Year
- ⇒ Chamber Members of the Year

The Delaware Chamber's Annual Dinner and Awards is THE premier event in Delaware County, with nearly 400 people attending to experience the fun, awards and the famous table decorations. [Click here for photos of last year's auction, award ceremony, and amazing tables.](#)

And put **Thursday, February 1, 2024** on your calendar. Invitations are sent via email in early January to the primary representative of your company. Watch for it!

2024 Annual Dinner Corporate Sponsors

Platinum Level



Gold Level



Silver Level



Bronze Level



2023 Board of Directors

Executive Committee

Casey Converse—Chair

[Converse & Associates LLC](#)

Mark Clack—Chair Elect

[Attindas Hygiene Partners](#)

Brad Schneider—Immediate Past Chair

[The Growth Coach](#)

Angel Boulis— Treasurer

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Shane Dawson—Vice Chair

[Dinsmore & Shohl LLP](#)

Maribeth Meluch—Vice Chair

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[Polaris Fashion Place](#)

Heidi Kegley

[Delaware City Schools](#)

Todd LeClair

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Chuck Moore

[Commodore Bank](#)

Liz Owens

[The Alpha Group](#)

Scott Ruth

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[Center Outpatient Care Lewis Center](#)

Brian Young

[Spectrum](#)

Sustaining Members

Bronze Level



Fidelity Federal



Manos, Martin & Pergram
Attorneys at Law



DGPerry
CPAs + Advisors



Powell Chamber joins Delaware for 11th annual joint December AFTER Hours

[First Citizens National Bank](#) is our



host for the December 7 Business

AFTER Hours, held in partnership with our friends from the Powell Chamber. Prizes, food, networking—bring lots of business cards to share. The event is held at First Citizens National Bank 9595 Sawmill Parkway, Powell, from 5:30—7:00 pm at Please let us know you'll be attending. [Click here to register.](#)



December Business BEFORE Hours

Start your day on Wednesday, December 20 by networking when the Chamber hosts its 8th annual holiday BEFORE Hours. Have your photo taken with Santa Frank and get a present!! Naughty OR nice— Santa has a gift for you! Food, networking – bring lots of business cards to share. The event is held from 8:00 - 9:30 am at the Chamber office at 2 Troy Road Delaware. Please let us know you'll be attending. [Click here to register.](#)



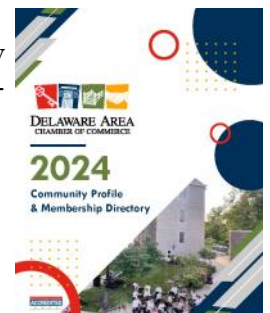
December Safety Council Presents: BWC Fraud Investigations

You don't have to be a Safety Council member to join us. Meeting is held on Wednesday, December 27, 8:30-9:30 am at [The Barn at Stratford](#), 2690 Stratford Rd., Delaware. There is a \$5 fee to attend and all are welcome.



2024 Community Profile and Membership Directory

The 2024 publication of the Chamber's annual Community Profile and Membership Directory is on its way to the primary contact of your membership. This beautiful publication, the only of its kind in the county, was assembled and printed this year by [Minuteman Press of Dublin](#).



Copies are mailed to the membership and distributed throughout the year to Chamber walk-in traffic, new mover packets, staff recruitment packets requested by Chamber members and in many venues in the county. We encourage you to contact us for quantities of the publication to display and distribute in your lobby. The publication is also linked on the [Chamber's website](#).

Advertisers in this issue

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[Black Wing](#)

[Shooting Center](#)

[CES Credit Union](#)

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[DGPerry](#)

[First Citizens](#)

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[Manos, Martin & Pergram
LPA](#)

[Snappy's Automotive](#)

[OhioHealth](#)



Banking in the morning...

Richwood Bank, 1512 W. William St., Delaware, was the place to be when they hosted the November 2 Business Before Hours. Branch manager Ellen Grunow is new to Richwood Bank and proved to be a gracious hostess. CEO Chad Hoffman was charismatic as always and Richwood staff mingled with a full house of Chamber members and guests. It's hard to believe that Richwood cut the ribbon on its Delaware branch thirteen years ago, but how fortunate our community is that they did.



Thank you to Chad, Ellen and staff for their hospitality. [Click here for more photos.](#)



Banking in evening

Anchoring our monthly networking was another community bank on the other side of town when **Heartland Bank**, 1754 Columbus Pike, Delaware, hosted the November Business After Hours. Just weeks after the ribbon cutting of their new Delaware branch, branch manager Ray Thal and a variety of staff rolled out the red carpet again. The event was catered by **Old Bag of Nails**, who also offered a bourbon tasting! To round out the night, Jason Comstock, **Clarity Technology Solutions**, took home a pair of OSU Men's Basketball tickets.



[Click here for more photos.](#)



Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!

Member announces new brand, new legacy

Bodine Perry transitions to DGPerry, CPAs + Advisors, marking a new era in accounting excellence Bodine Perry, a leading regional accounting firm providing a wide range of services, including assurance, tax, valuation, and business consulting, proudly announces a significant milestone in its history. Effective November 1, 2023, the firm officially changed its name to DGPerry, CPAs + Advisors.



DGPerry
CPAs + Advisors

The new name represents a fresh chapter in the firm's legacy and follows the trend of single name branding common for larger professional services firms. The firm has grown significantly over the past two years and was recently named one of the Top 200 Firms by Inside Public Accounting. DGPerry is well-positioned for continued growth for years to come.

DGPerry operates eight offices across three states and employs a team of more than 160 talented professionals dedicated to helping clients navigate complex financial and business challenges. The firm is owned by 16 committed partners who share a common vision for the future. Over the coming weeks, our firm will be updating our signage, digital presence, and marketing collateral to reflect the new name. Our office locations and phone numbers will remain the same. Our domain will change to DGPerry.com, but our existing domain will remain functional during this transition.

"We are thrilled to announce our transition to DGPerry, CPAs + Advisors. Our clients can expect the same unwavering dedication to delivering innovative and personalized solutions to their financial and business needs, as well as our ongoing commitment to their success," said Founding Partner and CEO, Dan Perry. "Our firm looks forward to continuing to grow and serve you under our new name."

Have YOU signed up for auto-pay and received your FREE newsletter ad?

What are you waiting for?

The Chamber offers an recurring, incremental payment option for annual dues investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

Auto pay must be set up at least 30 days prior to the month of your membership renewal date*.

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

Members who sign up receive a free 1/4 page newsletter ad! Call the office for format details. So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

* Don't know the month in which your renewal is due? Email dachamber@DelawareAreaChamber.com.

Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.

Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



New Name, Same Expertise

*Trusted and professional tax, auditing,
and business valuation experts*



DGPerry
CPAs + Advisors

6745 Longshore Street, Suite 240
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Member earns blue ribbon status

Red Wing Shoes is the latest Chamber member to achieve Blue Ribbon status. New Chamber members are given a year to complete 12 items of a looong list of member benefits and opportunities. Once they fulfilled their requirement they are recognized by Chamber ambassadors as a member who is engaged with their membership.



To earn his Blue Ribbon, Red Wing owner Rick Sobel attended a Business Before Hours; attended a Business After Hours; attended a New Member Orientation; was an exhibiter at the Regional Business Expo; participates in Leadership Delaware; logged into the member portal & beefed up his listing; met a board member; posted a Hot Deal; uses the "Proud Member" logo on his website; displays his "Proud Member" window cling at his store; enrolled in auto pay; and used his free full page newsletter ad!

In addition to receiving his certificate, Rick can also choose from one of the following rewards:

- \$125 off his first membership renewal
- \$125 towards Annual Dinner reservations/auction tickets
- \$125 towards a year of newsletter ads
- Golf Outing or Clay Classic sponsorship (\$125 value)
- One month web banner ad (\$125 value)

Helping to congratulate Rick were Chamber Ambassadors Scott Martin, [MP Digital](#) and Doug Wilson, [Richwood Bank](#).

Congratulations, Rick!!



Government Affairs Committee seeks members

The Chamber is seeking Chamber members' staff who fill the role of legislative advocacy in their respective field to serve on its Government Affairs Committee. The GAC serves as a clearing house and source of education/advocacy for business and community, advising the Chamber's board of directors on issue positions. GAC members are those folks who are active in advocacy groups related to business. The GAC meets on the third Wednesday of the month at 9:30 at the Chamber office. Those interested should contact Holly at hquaine@DelawareAreaChamber.com



First for business. First for Delaware.

NOW OPEN at 33 W. William Street | 740-914-8774

OUR TEAM: LOCALS BORN AND RAISED

You've probably seen us at Chamber functions, supporting Main Street Delaware, or any number of community events over the years. We care deeply about our community and that pride shows through in everything we do.

To learn more about what we can do for your business, call 740-914-8774. We'll be glad to meet in person or virtually.



FirstCitizensNational.com



J-R: Misty Haydon, VP of Business Development; Todd Everingham, Financial Advisor; Kevin Smith, Regional President - Marion; Frank Reinhard, Regional President - Delaware; Stacy Webb, VP - Branch Operations.

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*Securities and insurance products are offered through Cetera Investment Services LLC, member FINRA/SIPC. Advisory services are offered through Cetera Investment Advisers LLC. Neither firm is affiliated with the financial institution where investment services are offered. Investment products are: * Not FDIC insured * May lose value * Not deposits * Not bank guaranteed * Not insured by any federal government agency. Individuals affiliated with this broker/dealer firm are either Registered Representatives who offer only brokerage services and receive transaction-based compensation (commissions), Investment Adviser Representatives who offer only investment advisory services and receive fees based on assets, or both Registered Representatives and Investment Adviser Representatives, who can offer both types of services.

Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

Our Mission The Chamber serves as the premier source for the success of the Delaware area business community by being a visionary leader for programs and services benefiting our members; supporting economic vitality, advocating for business, and providing collaborative growth opportunities.



Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



HOT DEALS

Why aren't YOU advertising FREE on the Chamber's Website???

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.

- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post anytime, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)



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OhioHealth Grady Memorial Hospital

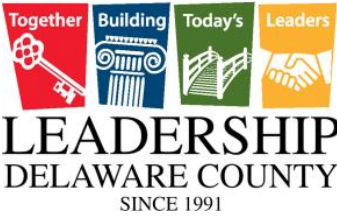
Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.



Leadership Delaware Class of 2024 Agriculture Day

Facilitators: Teresa Watkins '07, Kenzie Johnston '21
Newsletter editors: Jodi Hough, Bonnie Houk, Bryan Howard
Photographers: Kelly Jacoby, Mary Krell, Jon Lindeboom

Leadership Delaware Class of 2024 met at the Byxbe Campus on Thursday, November 9th, 2023. The day began with breakfast and a round of speed dating. This was followed by an introduction from the facilitators, Teresa Watkins and Kenzie Johnston, and an overview of Delaware County agriculture by Jacci Smith, [Ohio State Extension Office](#). She hosted a fast-paced round of Jeopardy to see what we already knew or didn't know about agriculture.

Next, we were introduced to a panel of six successful Delaware County agricultural producers (Bret Davis, Gary Davis, Doug Dawson, Tim Harsh, Earl Lehner and Ryan Rhodes) with discussion led by Jacci Smith. They discussed the issues and challenges, as well as technological advances that they face in agriculture today. Some of the issues they face are increased demand for land development, difficulties in finding labor to help farm and restrictions and regulations that are in place. They also discussed technological advances which have been an asset to their production. The cell phone and tablet provides them with the amount of moisture, how seeds are dropped and logs the amount of fertilizer needed and used. Also discussed were the benefits of generational farming and the importance of succession planning.

Our first stop of the day was Cackler Farms Trees & Greenery. They are family owned and operated, since 1989. They have around 29,000 trees, with several varieties to choose from. It takes anywhere from 5-10 years for the trees to become of mature height and their staff begin shaping the trees in late June. They do require that families go [online](#), or call to make a reservation. They also make and sell custom evergreen wreaths in various shapes and sizes.

A luncheon of pork tenderloin, cheesy potatoes and salad was provided by The Pork Man, and complimented by apple and pumpkin pie from The Pie Lady. Following lunch, the day's tour resumed with a stop at [Price Farm Organics](#). Price Farm Organics is an EPA certified Class II commercial composting facility and a family business operated by 3 generations. This means they are approved to take a wide variety of organic materials for composting. They are not what one would think with organic vegetables, but the operation is all about the soil inputs and how to make it organically nutrient rich for farmers, commercial and residential use. There are various recipes for different organic materials to produce the best agricultural and gardening additives. We were guided through the



property on the bus with Tom Price and the team explaining the operation. One major partnership they have is with the Columbus Zoo and their sustainability effort to produce the famous Zoo Brew which uses 2.9 million pounds of manure from the cages of wild animals to make a nutrient dense product to grow the best gardens. Price Farms has received a USDA grant to provide compost to school systems and urban organizations to locally grow gardens and education about soil health and gardening. Food waste in America is another initiative, Price Farms partners with Ohio State University to combat waste. OSU has a zero-waste goal and all the food scraps from OSU go to Price Farms where they compost it to produce more nutrient dense materials. Price Farms has several EPA licenses to manage and turn by-products into usable materials to benefit our community.



The tour continued to HFS Farm, a Certified Angus farm owned and operated by Tim and Elizabeth Harsh, near Radnor. Elizabeth introduced the group to their herd of Angus cows used to raise certified Angus heifers to sell as breeding stock all across the country. She highlighted how they use genetic testing to determine the best quality genetics when breeding their cows. Some qualities they select for are the mothering ability of the cows and the marbling and taste of the meat product when offspring are harvested. The farm uses modern technology to monitor the cows with ear tags. Sensors in the ear tags can identify the optimum time for breeding each cow as well as if a particular cow is not well and needs veterinary care. The herd roams rolling fields of grass forage with supplements from bales of hay through the winter. Elizabeth shared that cattle farms are less prominent in Delaware County in comparison to other areas. This can be contributed to the land use being better suited to row crops, whereas rugged terrain, such as that in Eastern Ohio, is more suitable for grazing animals.



Our fourth stop was Gallant Farm of [Preservation Parks of Delaware County](#) in Troy Township. When we stepped off the bus, the aroma and atmosphere of farms were immediately experienced. Here we met with Molly Creamer, the Farm Manager, who eagerly explained that Gallant Farm represents the Depression-era farm lifestyle. The 19-acre farm is operated the same way farms were operated in the 1930s and 1940s. There is a machine shed where all the tools and implements are stored that would have been required for this time period. There are crop fields that the staff farm by plowing, planting, and harvesting all with period type equipment. They produce their own hay that is used for the few farm animals that are raised on the farm. We learned how the hay is put up in the barn loft and not bundled like it is today. Also on the property is a farmhouse that is filled with period furnishings donated by numerous different members of our community. You can wander through the farmhouse, sit on the furniture, and often see baking and cooking in ways that would have been done back in the day. There was no running water so the wood burning stove that was used to cook and heat the home, and



heat water was demonstrated. That on its own is an aroma that takes you back in time. Programs that are held at the farm are to educate the community on how things were on the farm before modernization. Programs include antique tractor shows, winter evenings on the farm, how to preserve produce from the garden, make sausage, making soup and pies with the wood burning stove, and so many others.

Our last stop of the day was to [Hardscrabble Farms](#), owned and operated by the Skinner Family. They discussed technological advances and the benefits of generational farming with three generations hosting the group. Brian Skinner shared that once the crops are harvested, they begin planning for the next season. They collect soil samples and use technology to map out where the samples were collected. The samples are sent to a lab for testing. Using the results of the lab tests, they are able to fertilize their fields specific to the needs of each zone, reducing waste and run-off. Darren Skinner shared they also spray the fields in the fall for weeds to reduce nuisance plants from growing in the spring and summer. They also explained how newer tractors with tracks, instead of tires, aid in better management practices. When you ride on tracks, the weight of the equipment is distributed over a wider area which results in less soil compaction. Members were encouraged to look at and climb inside the tractors to experience and imagine what it would be like to farm.



Chamber website banner adds a great value

Place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@delawareAreaChamber.com or call 740-369-6221.

OFFICE SPACE FOR LEASE

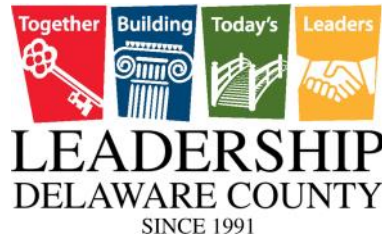
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The floor plan diagram shows three distinct office suites on the second floor. Suite 1 is 205 SF with a 12 SF closet. Suite 2 is 205 SF with a 12 SF closet. Suite 3 is 205 SF with a 11 SF closet. There is also a shared conference room, a bathroom, and several closets. A red 'LEASED' stamp is visible on the diagram.



Leadership Delaware Class of 2024

Kristy Warner	Delaware Area Career Center	Tyler Herrmann
Acloche Staffing	Mary Krell	Ohio Department of Health
Jon Landrum	Misty Swanger	Liz Conley
The Alpha Group	Delaware City Schools	Ohio Living Sarah Moore
Jeremy Froehlich	Eric Weitz	Susan Zimmerman
Brian Orrenmaa	Delaware County	Ohio Wesleyan University
Buckeye Valley Local Schools	Bryan Howard	Kirsten Roblee
Alycia Ballone	Delaware County District Library	OhioHealth Grady Memorial Hospital
Elka Lonas	Erika Myers-Bromwell	Erica Fouss
City of Delaware	Delaware County Foundation	Sydney Herbert
Elise Schellin	Rusty Griffith	Orange Township
City of Powell	Judy Nuñez	Pam Walker
Eric Palmer	Jason Rafeld	Ostrander Civic Association
Cogburn Electric	Del-Co Water	Jenna Daniele
Gabbie Donofrio	Kim Bood	Polaris Fashion Place
Converse & Associates	Bailey Gano	Bonnie Houk
Jen Bechtel	Delaware-Morrow Mental Health & Recovery Services Board	Tyler Swartzlander
Cornerstone of Hope	Christina Thayer	Preservation Parks of Delaware County
Michael Cavanaugh	DGPerry	Rick Sobel
Delaware County Prosecutor's Office	Jay Tadena	Red Wing Shoes
Ashley Andolsek	Elford, Inc.	Skylar Buyer
Gillian Armstrong	Mike Piscioneri	Richwood Bank
Scotty Burden	Fidelity Federal	Diane Brickner
Angie Dusthimer	Ben Yoakum	Safe Harbor
Jodi Hough	First Citizens National Bank	Sarah JanTausch
Mikkele Roy	Dan Stephenson	SRJ Coaching & Consulting
Mike Scalley	First Commonwealth Bank	Landon Diedrich
Delaware County Sheriff's Office	Beth Granlee	Snappy's Automotive
Susan Eckman	Goodwill Industries	Jill Smith
Kelly Jacoby	Amanda Haines	Amelia Tucciarone
Anita Ludwig Quibell	Grace Clinic Delaware	Chelsea Welen
Rita Takenaga	Crystal Cassidy	SourcePoint
Aaron Tiedt	Greif, Inc.	Angie Mack
Delaware County Board of Developmental Disabilities	Mike Gregory	Stockhands Horses for Healing
Alex McCarthy	Habitat for Humanity of Delaware & Union Counties	Kat O'Malley
Scott Stewart	Ben Lovell	Stratford Ecological Center
Delaware County Office of Homeland Security & Emergency Management	Liberty Township Fire Department	John Lindeboom
Mike McLane	Jay Schlater	Rebecca Matteson
Sherry Ward	Marion Technical College	Troy McKnight
Delaware County Department of Job & Family Services	Candace Coffman	Willow Brook Christian Communities
Tom Marchetti	Nationwide Children's Hospital- Lewis Center	
Chad Williams		

Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



DELAWARE AREA
CHAMBER OF COMMERCE



Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Membership has its benefits: meeting room space

Do you need a place off-site for a meeting, training, planning session, etc? As a member of the Delaware Area Chamber of Commerce, you have access to the Chamber's board & conference room.

Need to meet one-on-one, we can accommodate that too!

Amenities? Yes, we have them!

Laptop
Smart screen

Laser pointer
Wifi

Also included:
Coffee, tea & water



Will you be ordering food?

We ask that you use a fellow Chamber member for your needs for both take out or catering

- All Occasions Catering
- BIBIBOP Asian Grill
- Bun's Restaurant
- City Barbecue
- Fresh Start Cafe & Bakery
- Gibeye's Pizza
- The Greater Gouda
- Jet's Pizza
- Keystone Pub & Patio
- Las Miches Marisqueras
- McDonald's
- Old Bag of Nails
- Pizza Cottage
- S Squared Food & Beverage
- Tim Horton's
- Warehouse Italian
- Wendy's

Sign me up!

The rooms can be reserved Monday-Thursday from 8:30 a.m.-4:00 p.m. Other arrangements may be made based on availability. The first 5 hours in a calendar year are included in your membership. Rate after five hours is \$25 per hour through the end of the calendar year. Not a member? No problem. You are able to rent the space for \$50 per hour. If you join the Chamber within 30 days, your fee will be applied toward your membership.

Whether you need space for an hour or the entire day, we request that you email dachamber@DelawareAreaChamber.com or call 740-369-6221 to get your event on our calendar. The calendar fills quickly, so book your event today!



Boardroom seats 20
Conference Room
seats 32-34





The SOCA Benefit Plan

A health plan that can save you time and money



1190540HEENABS Rev. 04/23



A new health benefits option for small businesses and sole proprietors

Your business deserves predictable rates and competitive benefits that help keep your employees healthy and your costs in check. With the SOCA Benefit Plan, brought to you by the Southern Ohio Chamber Alliance (SOCA) and Anthem, you have the financial protection of a large, self-funded pool backed by Anthem's stop loss coverage.

The SOCA advantage:



Competitive rates



Fixed, predictable monthly payments



Access to Anthem's broad Blue Access PPO network and Essential Rx formulary list



A one-time credit to your medical premium equivalent when you add new dental, vision, and/or life coverage



A variety of plan designs



Dental, vision, life, and disability plans available*



Coverage for claims runoff and terminal liability coverage



Administration for all your plans from one place — giving you more time to spend on the things that matter to your business

Chamber Anthem Authorized Agents:

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

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jason.bainum@hubinternational.com

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For more information, contact a Chamber broker today. [Click Here to Learn More.](#)

*Sole proprietors are not eligible for life, and disability benefits.

Anthem BlueCross and BlueShield is the trade name of Community Insurance Company, independent licensee of the BlueCross and BlueShield Association. Anthem is a registered trademark of Anthem Insurance Companies, Inc.

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker's Compensation. We're so sure you'll save money and receive great service that **we're offering \$50 in Chamber Buck\$ just for getting a quote.** Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we'll send you a certificate good for \$50 off ANY Chamber invoice.



Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!

[Click here to request a savings analysis by completing an AC-3 online form \(Ohio BWC Temporary Authorization to Review Information form\)](#)

request a savings
quote >
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Drawing By Karen Collins

Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

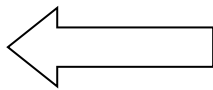
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber logo

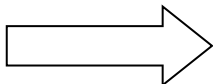
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



DELAWARE AREA
CHAMBER OF COMMERCE



DELAWARE AREA
CHAMBER OF COMMERCE



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.

Chamber's advertising opportunities a great value

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1400 Chamber members and its archival on our website, your ad has a long shelf life. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!**

Full page: 8.5 x 11 portrait	\$125 per run	Quarter page: 4 x 5.25 V	\$75 per run
Half page: 8 x 5.25 H	\$90 per run	Eighth page: 4 X 2.62 H/V	\$50 per run

You can also place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.



[About Us](#) [Find A Business](#) [Calendar](#) [Membership](#) [Annual Events](#) [Newsletter](#)
[Community](#) [Development](#) [Safety Council](#) [Member Login](#) [Leadership Delaware](#) [Join The Chamber](#)



Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@DelawareAreaChamber.com or call 740-369-6221.

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FAMILY OWNED AND OPERATED

December/January Calendar

HR Council

Wednesday, December 6, 8:30 am
Chamber office

Business After Hours with the Powell Chamber

Thursday, December 7, 5:00-7:00 pm
First Citizens National
[Click here for details](#)

Supervisor Six Pack 2.0

Session five of six
Wednesday, December 13
8:00-11:00 am
Chamber office
[Prior registration required](#)

Workforce Development & Education Committee

Wednesday, December 13, 8:30 am
Chamber office

Leadership Delaware

Education Day
Thursday, December 14

Business Before Hours

Annual Chamber Holiday Event
Wednesday, December 20
8:00-9:30 am
Chamber office
[Click here for details](#)

Government Affairs Committee

Wednesday, December 20, 9:30 am
Chamber office

Safety Council

Wednesday, December 27, 8:30 am
BWC Fraud Investigations
[Click here for details](#)

HR Council

Wednesday, January 3, 8:30 am
Chamber office

Workforce Development & Education Committee

Wednesday, January 10, 8:30am
Chamber office

Supervisor Six Pack 2.0

Session six of six
Wednesday, January 10
8:00-11:00 am
Chamber office
[Prior registration required](#)

Leadership Delaware

Social Services & Boardmanship Day
Thursday, January 11

Chamber Board Meeting

Wednesday, January 17, 7:30 am
Chamber office

Business After Hours

Thursday, January 18, 5:00-6:30 pm
SRJ Coaching & Consulting and The Ohio Wesleyan Entrepreneurial Center
[Click here for details](#)

New Member Orientation

Tuesday, January 23, 8:00 am
[Click here for details](#)

Safety Council

Wednesday, January 24, 8:30 am
Ergonomics/Repetitive Injuries
[Click here for details](#)

SAVE THE DATES

Annual Dinner
Thursday, February 1, 2024
Golf Outing
Friday, June 7, 2024
Clay Classic
Friday, October 11, 2024

[Click here to visit the chamber's interactive calendar of events](#)

New member orientation—welcome or brush up

Every quarter the Chamber holds a new member orientation. Members mingle with board members over coffee and pastries and then retreat to the conference room where Chamber staff run through the benefits of membership.

But we know that there are many of our current/long-standing members who could use a brush-up or have new staff who should be brought up to speed.



Everyone is invited— even prospective members, and the Chamber staff encourages you to register to attend; bring a client who may be considering membership.

Our next orientation is **Tuesday, January 23**. [Click here to register](#). We'd love to see you! It's not just for new members!



Chamber Staff

[Holly Quaine, President](#)

[Sarah Yoakam, Office Manager](#)

[Matt Carbary, IT Mgr.](#)

2 Troy Road
Delaware, Ohio 43015
740-369-6221
Fax:740-369-4817

[DelawareAreaChamber.com](#)

Are you making the most of the freebies that your Chamber membership offers?

The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition. **And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE!** Email your ad to hquaine@DelawareAreaChamber.com Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125	Quarter page: 4 x 5.25 H	\$75
Half page: 8 x 5.25 H	\$90	Eighth page: 4 X 2.62 H/V	\$50

Our CPAs and advisors understand that conversations can change everything

Let's Talk...

Tony LaNasa, CPA, CFE
Managing Principal

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Follow Ohio Chamber legislative updates

As a member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Contact your legislator:

Ohio Senate District 19

Andy Brenner
Senate Building
1 Capitol Square
Ground Floor
Columbus, OH 43215
(614) 466-8086
[Email](#)

Ohio House District 61

Beth Lear
77 S. High St
11th Floor
Columbus, OH 43215
(614) 466-1431
[Email](#)

District 60

Brian Lorenz
77 S. High St
11th Floor
Columbus, OH 43215
(614) 644-6711

US House District 12

Troy Balderson
250 East Wilson Bridge Rd.,
Suite 100
Worthington, OH 43085
(614) 523-2555
[Email](#)

District 4

Jim Jordan
28 Park Avenue West,
Suite 100A
Mansfield, OH 44902
(419) 982-8045
[Email](#)

US Senate

JD Vance
37 West Broad Street,
Room 300
Columbus, OH, 43215
(614) 369-4925
[Contact](#)

Sherrod Brown
200 North High St.,
Room 614
Columbus, OH 43215
(614) 469-2083
[Email](#)

Free Community Ice Rink December 1st-3rd, 2023

Home for the Holidays with Maintstreet Delaware

Friday 5-9pm

OWU Jay Walk

Saturday 1-9pm

43 Rowland Ave.

Sunday 1-3pm

Delaware, OH

*Special Session Sat. 1-3pm for ages 10 and under,
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Welcome

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(740) 936-8044

memorylanesunbury.com

Offers cremation, burials & memorials; stone memorials, signage & dedication plaques



NewGen Racquet Club

Tito Bonadonna - Director & Founder
6853 Green Meadows Drive
Lewis Center, OH 43035
(857) 221-2473

newgenracquetclub.com

Offers five tennis indoor-outdoor courts, eight pickleball indoor courts, & indoor badminton & padel courts



SEU Ohio Event Services

Brigitte Wootton - Guest Services Director
8405 Pulsar Place
Columbus, OH 43240
(614) 385-1680

seuohioevents.com

Offers a variety of rooms for hosting a wide range of events; banquet center



T.J. Clark International, LLC

Eric Jenkusky - CEO
320 London Road, Suite 608
Delaware, OH 43015
(614) 388-8869

tjclarkintl.com

Provides design & manufacture of tactical fuel/water pumps & distribution systems; base shelter & life support systems for the military



Oakview Dermatology

Jim Merritt - President
454 West Central Avenue, Suite B
Delaware, OH 43015
(740) 566-4621

oakviewderm.com

Offers medical & cosmetic dermatologic care



Reinvesting Members

- [AlerStallings LLC](#)
- [Bri-Mar Solutions, LLC](#)
- [Buckeye Heating, Cooling & Plumbing Consolidated Cooperative](#)
- [Delaware Automotive Service](#)
- [Delaware County Farm Bureau](#)
- [Del-Co Water Company, Inc.](#)
- [Del-Mor Dwellings Corp.](#)
- [Douglas W. Warnock Co., LPA](#)
- [Drama Kids of North Columbus](#)
- [Dumbaugh Insurance Agency, Inc.](#)
- [Edward Jones - Dusty Hostutler](#)
- [Edward Jones - Erin Eizensmits](#)
- [Emergency Plumbing Heating & Air](#)
- [Hall's Sheet Metal Fabrication](#)
- [Helpline of Delaware & Morrow Counties, Inc.](#)
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- [Penn Lanes](#)
- [Snappy's Automotive](#)
- [Stevens Construction Company, Inc.](#)
- [The American Legion Department of Ohio](#)
- [The Bowden Group, Inc.](#)
- [The Hardware Exchange](#)
- [The Salvation Army, Delaware](#)
- [Triple T Transport](#)

The Chamber recognizes renewing sustaining members

Silver Level



Bronze Level



Fidelity Federal

Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.

