

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce

August 2021

Sustaining Members

Industry Exclusive
Platinum Level



Gold Level



Silver Level



Bronze Level

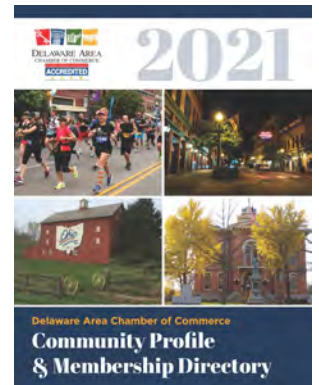


The Delaware Area
Chamber of Commerce
Established 1907



2022 directory helps members with **reduced ad prices** and **enhanced website advertising**; early-bird, new member and up-size discounts!

The Delaware Area Chamber's Community Profile and Membership directory is the only publication of its kind in Delaware County. This glossy, full-color directory starts with sections on community culture, education, health care, industry and commerce and more. Following is a cross-referenced listing of our members. Some 1000 copies are mailed to new movers, every chamber member and distributed throughout the county all year long. Members are encouraged to request (always free) copies for their lobbies, clients and new-to-the-area staff. And, of course, it's [accessible on our website](#). Advertising in the directory reaches thousands of potential customers and all photos in the publication are straight from our members; there's no stock photography.



Understanding the challenges you've faced this year, the Chamber is making it easier for you to advertise AND offers an opportunity for NEW website banners ads. Here's how it works:

- **Ad prices for the 2022 directory WILL REMAIN AT THE REDUCED 2021 PRICES.**
- For an additional \$50, your ad can be posted for one month on the **Chamber's website**, getting your ad roughly **3600 views**.
- If you ran an ad last year and up-size your ad this year, you'll receive an **additional discount**.
- **New member** since last year's directory? Discount there as well.
- And our always-popular **early-bird discount** ends August 15

[Click here for a price list and ad agreement form.](#)

Don't miss these incredible offers as the Chamber's way of recognizing your need to advertise and the way you've been tested this year. Questions? Contact the Chamber at da-chamber@DelawareAreaChamber.com.

Reminder to respond to database update

Still on the subject of the directory, a reminder to respond when our office sends the primary contact of your membership an email requesting verification/update of the information we have in our database. We work hard to ensure the directory is accurate and so each summer we ask you to verify and/or make changes to your information. Watch your email for it.

**2021 Board of Directors
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Brad Schneider–Chair elect

[The Growth Coach](#)

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[TRIAD Architects](#)

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Fax:740-369-4817

www.DelawareAreaChamber.com

facebook

August Business BEFORE Hours

Start your day on Thursday, August 5 by networking when [Delaware County Fair](#), 236 Pennsylvania Ave., Delaware, hosts the Before Hours. Food, networking – bring lots of business cards to share. The event is held from 8:00 - 9:30 am at the Log Cabin. [Click here to register.](#)



August Business After Hours– a real treat!

End your day on Thursday, August 19 by networking when the [Delaware County Historical Society](#) hosts the After Hours. You won't want to miss this



event: it's your chance to get inside the old Delaware County Jail at 20 West Central Street, Delaware. Food, networking– bring lots of business cards to share. The event is held from 5:00-6:30 pm. Please let us know you'll be attending. [Click here to register.](#)



Chamber announces new advertising opportunity

Advertising in the Chamber newsletter has always been a great deal. With its distribution list of over 1200 Chamber members and its archival on our website, your ad has a long shelf life. Advertising in our annual Community Profile and Membership Directory is another vehicle to use the your Chamber membership to reach an audience throughout the county. The beautiful, full color 64 -page one-of-its-kind publication with its description of the county and Chamber membership directory is sent to new movers and distributed in public places for people to browse and learn about Delaware County featuring photos of our members and ultimately a reference guide to goods and services through the membership directory. Linked on our website, anyone searching for a profile of our community accesses the directory.

Today the Chamber announces a third means of advertising that reaches a third type of audience: the Chamber website. You can now place a banner ad on the Chamber's website where it will be seen via 3600 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@delawareAreaChamber.com or call 740-369-6221.

Advertisers in this issue

[Airhouse Adventure Park](#)

[Anthem Blue](#)

[Cross/Blue Shield](#)

[Black Wing](#)

[Shooting Center](#)

[Bodine Perry](#)

[CES Credit Union](#)

[First Citizens](#)

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[Manos, Martin & Pergram](#)

[LPA](#)

[OhioHealth](#)

[Ohio Living Sarah Moore](#)

Chamber seeks ambassadors

The Delaware Area Chamber is looking to revive its Ambassador program. What is a Chamber ambassador? Their main function is to help promote the Chamber, welcome new members to the Chamber, and make Chamber events successful and enjoyable for everyone. They are a special group of people who volunteer their time to help promote and support Chamber functions.

Ambassadors are those members who have a lively, engaging, and proactive personality and can make the shyest person feel comfortable and welcome. Ambassadors project a positive image for their company and the Chamber and enjoy having fun in a professional environment. Ambassadors have the confidence to make personal contact with any Chamber member, encourage others to become Chamber members and attend ribbon cuttings and other Chamber events. These duties also provide a great opportunity to have a few minutes of fun and network with other movers and shakers in the community. Chamber Ambassadors are often the first community representative a new Chamber member meets so it's the perfect opportunity to make new business connections through an avenue that is not a cold call. Ambassadors may also reach out to members who haven't been active to encourage them to attend events or just to touch base, say hello and hear what's on their mind.

Ambassadors have flexible work schedules that allow for attendance at Chamber events that are held during working hours. They help celebrate ribbon cuttings, greet members at Before and After Hours and volunteer at other Chamber events.

Being a Chamber Ambassador not only helps the Chamber but offers an opportunity to get your foot in the door. Meeting new people by representing the Chamber is a great ice breaker for you and a great way to share the Chamber culture.

Does this sound like you? If you think a commitment to being a Chamber Ambassador sounds like a good fit for you, email hquaine@DelawareAreaChamber.com.



OhioHealth names new president

With the retirement of Steve Bunyard, [OhioHealth](#) announces the next president of OhioHealth Dublin Methodist and OhioHealth Grady Memorial Hospitals. Following a national search that included a diverse slate of internal and external candidates, Armin Rahmanian, MHA, has accepted the position and officially started his time at OhioHealth on July 6, 2021.



Although new to OhioHealth, Armin is not new to healthcare or the community. He has an extensive background in healthcare administration and joins OhioHealth from The Ohio State University (OSU) Wexner Medical Center where he served as the chief operating officer of the Richard M. Ross Heart Hospital and associate executive director for University Hospital. During his 17 years at OSU, he has been part of the senior leadership team responsible for operations including support services, and strategic direction.



What stands out the most about Armin is his commitment to patient care. His approach to creating an exceptional patient experience by collaborating with leaders, associates and physicians is exactly aligned with the health system's mission. His commitment to building a strong culture will also help further their vision of being the place where people want to work, where physicians want to practice and where patients want to go when they need healthcare services.

In addition to his commitment to OhioHealth's values, Armin has another connection to OhioHealth. His wife Shiva Rahmanian, MD is a Pulmonary and Critical Care physician at OhioHealth Grant Medical Center. They are members of the Dublin community where they live with their two children Ava and Kian. Ava is 14 and is entering ninth grade at Dublin Jerome High School, while Kian, who is 12, is starting seventh grade at Grizzell Middle School. They enjoy traveling internationally together and spending time with their extended family, who also live close by.

Armin is active in the community and recently finished a term with the Crohn's and Colitis Foundation as president for the central Ohio Board, recently joining the national Board for that organization, and has been involved with Dublin City Schools and various Dublin youth sports programs over the years.

Retiring Bunyard says, "I am excited for Armin to join the OhioHealth family and look forward to the collaborative spirit and leadership he will bring to our organization. Steve, Armin and I will be working closely together on a transition plan over the next few months."

The Chamber thanks Steve for his support and leadership over the years and wishes him the best in the new chapter of his life. And the Chamber welcomes Armin and looks forward to meeting him and continuing the partnership we share with OhioHealth.



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- Ninja Course
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- Aero Strike
- Head to Head
- Valo Jump
- Soft Play
- Log Roll
- Cardio Wall



Contact Joe Dumas today to book your event!
(614)943-8704 | jdumas@theairhouse.com

WAIK ADVENTURE BEGINS

New member orientation

Each quarter the Chamber hosts an event to welcome new and prospective members (or new representatives from current members) to the organization. It starts with an informal reception attended by several board members and continues with a presentation of benefits and services that come with being a member of the Chamber. New members, prospective members and reps from veteran member businesses who attended the July 27 event included:

Joseph Dumas, [Airhouse Adventure Park - Columbus](#)
Tawny Baumgartner and Lindsey Minot, [Clarkson Eyecare](#)
Jay Poroda, [Delaware Area Career Center](#)
Maureen Wagner, [Huntington Learning Center](#)
David Luther, [Luther EyeCare](#)
Frank Sennish, [Mail Pro 1](#)
Nicholas Oliver, [Miracle Car Wash](#)
Matthew Teliak, [Northwest Title Family of Companies](#)
Christopher Smith, [Ohio Army National Guard](#)
Jimmie Green, [Red Door BBQ Delaware](#)
Swati Agerwal, [The Union Bank](#)
Dave Erickson, [United Country Real Estate and Auction Services](#)

[Click here for more photos](#) and join us for our next New Member Orientation on [October 26](#).



Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn.

Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.

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Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers
who were promoted into a leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$250 per participant* (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning September 20, 2021**. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

** Four or more from the same business will receive a discounted price of \$200 per person.*

[Click here to register by September 13, 2021](#)

Class size is limited

About Brad Schneider - The Growth Coach of Central Ohio



With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.

He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

University named one of the best. Again.

The new “Fiske Guide to Colleges 2022” lists [Ohio Wesleyan University](#) as one of “the ‘best and most interesting’ schools in the United States, as well as in Canada, Great Britain, and Ireland.”

According to the guidebook, released this week, “Ohio Wesleyan offers a solid liberal arts education focused not on bells and whistles, but on practical, career-related experience.”

In addition, the Fiske Guide outlines the benefits of Ohio Wesleyan’s signature program, [The OWU Connection](#).

“All students participate in the OWU Connection, supplementing their major with interdisciplinary learning, global perspectives, and practical experiences,” the guidebook states. “[S]tudents may fulfill these expectations by choosing from a number of pathways, such as special courses, study abroad, internships, and independent projects. Students seeking financial support for such endeavors may apply for a [Theory-to-Practice Grant](#).”

The guidebook also notes the value of Ohio Wesleyan’s Leland F. and Helen Schubert [Honors Program](#), stating that the program “offers qualified students one-on-one tutorials and a chance to conduct research with faculty members in areas of mutual interest.

In addition, the Fiske Guide provides examples of the opportunities available to Ohio Wesleyan students through intensive off-campus internship programs overseen by the university.

“Students who desire careers in public policy and service may choose to pursue a semester-long internship through the [Wesleyan in Washington](#) program, while others may join the [New York Arts Program](#) to spend a semester in Manhattan in apprenticeships with working professionals in the arts and creative industries,” the guidebook notes.



It also recognizes the importance of international experiences, noting that “[t]hirty percent of students study abroad, and the university’s [travel-learning courses](#), which append one to two weeks of travel to a regular semester-long class, are particularly popular.”

Examples of past travel-learning courses include visiting Utah to examine plant communities and ecosystems; traveling

to Ireland to explore literary politics; and visiting the Galapagos Islands to study biodiversity, volcanic terrain, and geological history.

According to its editors, the Fiske Guide is committed to delivering high school students “an insider’s look at what it’s really like to be a student” at its featured schools. The guide, now in its 38th year, was created by former New York Times education editor Edward B. Fiske.

Learn more about the new Fiske Guide at [www.collegecountdown.com](#), more about The OWU Connection at [www.owu.edu/OWUConnection](#), and more about enrolling at Ohio Wesleyan at [www.owu.edu/admission](#)

Founded in 1842, Ohio Wesleyan University is one of the nation’s premier liberal arts universities. Located in Delaware, Ohio, the private university offers more than 70 undergraduate majors and competes in 24 NCAA Division III varsity sports. Through its signature program, [The OWU Connection](#), Ohio Wesleyan teaches students to integrate knowledge across disciplines, build a diverse and global perspective, and apply knowledge in real-world settings. Ohio Wesleyan is featured in the book “Colleges That Change Lives” and included on the U.S. News & World Report and Princeton Review “best colleges” lists. Learn more at [www.owu.edu](#).

Ohio
Wesleyan
University

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Drawing By Karen Collins

Local org hosts am networking event

Chamber members kicked off July with another back-to-in-person networking event when the [Alpha Group](#) hosted the Before Hours. There was plenty of chatter and smiles that were not hidden by masks as folks greeted and met each other. The Alpha Group provides programs and services to individuals with developmental disabilities. They are the largest provider of service in Delaware County and growing to meet the needs in surrounding counties and have been at it since 1970.



Alpha CEO Liz Owens proudly announced the organization's newest venture. TAG Community Living, Inc. (TAG), the sister agency of The Alpha Group, is partnering with Habitat for Humanity of Delaware & Union Counties on a home build for individuals with intellectual and developmental disabilities. This project will be a two-unit three-bedroom duplex. The

goal of these new homes is to encourage independence and build financial responsibility, while providing home and community-based services. The official groundbreaking was April 21, 2021. TAG expects the project to be completed in late fall or early winter 2021. This venture is made possible through the incredible vision and strong leadership of Liz and her board.



Thanks to Liz and staff for their hospitality and for the extraordinary impact Alpha has on the community it serves. [Click here for more photos.](#)

Magnificent venue hosts pm networking event



It was so wonderful to be back at [Swan Lake Event Center](#) as they hosted August's Business After Hours. This stunning facility has only grown more so since the Chamber helped cut its ribbon nearly three years ago.

Owner Dan Dillon was in attendance but it was his event director, the lovely Olivia DelGarbino and her staff who played hostess. And because the Chamber loves when a plan comes together (aka Chamber members partnering) a contingent from Nationwide Hotel and Conference Center came out en masse. Nationwide is Swan Lake's go-to hotel for out-of-town guests who attend events at this magnificent venue.

And food? Take a look at the photos—what an incredible display of delights that ruined everyone's dinner.

Thank you to Olivia and company for their hospitality and congratulations on coming through the other side of the pandemic in the hardest-hit industry only to find yourselves bust as can be. [Click here for more photos.](#)



**Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— [check here](#) before you buy.**

Share your news

New staff? Let us introduce them. New product line? Let's announce it. Industry recognition? Toot your horn. Tell us what's going on in your business so that we can share it with our membership. E-mail your news to hquaine@DelawareAreaChamber.com.



Transitional work grant update

Helping employers get their injured workers back to work as soon as safely possible, the Ohio Bureau of Workers' Compensation launched its revamped Transitional Work Grant (TWG) program June 1, offering free grants and guidance worth thousands of dollars.

To encourage participation, the agency removed its 3-to-1 matching requirement for grants as well as its one-grant-per-lifetime limit. Employers are now eligible for 100% reimbursement up to their approved grant maximum, and one grant every five years.

“Transitional work programs work – they help injured workers stay on the job or get back to work more quickly, and they save employers resources when it comes to lost production, hiring and training substitute workers, and claims costs,” said BWC Interim Administrator/CEO John Logue.

BWC also added services to the TWG program that help employers manage an injured worker’s return to work during the COVID-19 pandemic. Another service assists employers in managing their workspace for health and safety during COVID-19.

Employers with a transitional work plan actively participate in the recovery and return to work of their employees. Injured employees can resume their work functions with minimal time off, and employers are better prepared to place an injured employee in a job or given work tasks consistent with any medical or physical restrictions.

Transitional work grants are based on the employer’s number of employees and range from \$2,900 to \$6,300. To learn more, visit Transitional Work Programs on BWC’s website or email questions to TWSupport@bwc.state.oh.us.



County offers relief programs

Delaware County launched an Economic Development Revolving Loan Fund application to the Delaware County business community.

Powell-based Buckeye State Bank will administer the program, which will provide loans between \$10,000 and \$25,000 over a five-year term. The loan principal can equal up to six months’ of rent, mortgage and/or utility payments. The interest rate is 4 percent with a \$1,000 fee that will be added to the loan principal. Interest-only payments will be required during the first six months of repayment. Review and approval of the loan application will take no more than 10 business days. If you apply for other local loans, we will ask you to withdraw from our program, in order to give other businesses a chance to use local funds.

The fund was engineered by the Commissioner-appointed Delaware County Economic Recovery Advisory Team, a committee that was established in response to the COVID-19 pandemic. Delaware County officials, including Clerk of Courts Natalie Fravel, have contributed \$2.5 million to get the fund started. The Delaware County Finance Authority, **Orange Township** and **Liberty Township** have each contributed \$250,000. The committee continues to seek additional contributions to the fund.

To apply for the loan, visit <https://BSBDelCo.com>. For more information about Delaware County’s response to the economic impacts of the COVID-19 pandemic, [visit their website](#).



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Take your Chamber membership to the next level by investing in a sustaining membership*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of “naming rights” that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

[*Click here for details](#)

Industry-Exclusive Platinum Level \$5000*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

PLATINUM LEVEL: ONLY ONE PER INDUSTRY

Gold Level \$3000*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Silver Level \$2000*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Bronze Level \$1000*

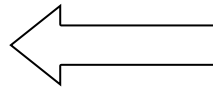
- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: “a la carte” dollars applied to your choice of Sponsorship/Advertising Opportunities

Let them know you belong and support; link to Chamber log

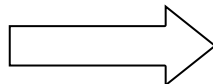
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



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Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members— *check here* before you buy.

Member receives industry recognition

Congratulations to Andy Panyik of **Money Concepts Sunbury** who was honored with the Apex Award at Money Concepts annual planning conference in Orlando, FL in July 2021.



The Apex award is given to top wealth managers who attain a high level of sales success and demonstrate a consistent commitment to the financial well-being of their clients.

The annual planning conference hosts educational meetings and workshops to sharpen and challenge Money Concepts advisors. Money Concepts also recognized wealth managers, business leaders, and financial institution partners during the awards ceremony.

To contact Andy, please call our office at 740-480-8041 or email him directly at apanyik@moneyconcepts.com. Our office address is 40 S. Vernon St Sunbury, OH 43074.

About: Money Concepts International, Inc. originated to provide financial professionals with a client-centric “holistic approach” to wealth management by offering thousands of non-proprietary independent financial products and services. Today, Money Concepts has over 650 financial planning centers throughout North America, Europe, and the Pacific Islands.



Financial Planning Center

Chamber recommends third party administrator; offers discount to members, Chamber Buck\$ for getting a quote

As a member of the Delaware Area Chamber of Commerce, you have access to discounted, first-rate third party administrator for your Worker’s Compensation. We’re so sure you’ll save money and receive great service that **we’re offering \$50 in Chamber Buck\$ just for getting a quote**. Just forward the email confirming your quote to dachamber@DelawareAreaChamber.com and we’ll send you a certificate good for \$50 off ANY Chamber invoice.

Sedgwick is Ohio's leading third party administrator for workers' compensation specializing in alternative rating/premium discount programs and cost containment strategies that annually save our clients over \$120 million in premium paid.

Take the first step needed to reduce your annual premium by requesting a free, no-obligation quote for group rating or other alternative rating/premium discount programs through our organization and let Sedgwick's experts work for you!



Click here to request a savings analysis by completing an AC-3 online form (Ohio BWC Temporary Authorization to Review Information form)



City offers revolving loan

The **City of Delaware** has opened a \$300,000 revolving loan fund to bolster the city’s small businesses. Any business (or business owner) within city limits is eligible to apply for the low-interest loan program. The fund will be administered by Economic and Community Development Institute (ECDI), a community microlender that is headquartered in Columbus and serves small businesses throughout the state of Ohio.



In a time when a majority of small businesses – even those with a long, stable history – are struggling due to the economic shut-down caused by COVID-19, access to capital can be a sustaining lifeline. Borrowers can request up to \$25,000 from the City of Delaware fund, and can access ECDI’s portfolio of funds for additional capital up to \$350,000* for their total loan. Funds can be used for any business purpose, including payroll, inventory, renovations or other.

Loans of 0-25K will be funded at 3% rate. Loans of 25-50K will be funded at 5% blended rate. Beyond that, your business will work with ECDI to get the best rate they can or will seek financing from other entities of your choice.

To apply, please visit <https://www.ecdi.org/small-business-loans/>. For further questions, please reach out to Aaron Cornell at (614) 559-0196 or by email, ACornell@ecdi.org.

Welcome New Member

Reinvesting Members

United Country Real Estate and Auction Services

Dave Erickson - Agent/Auctioneer

30 South High Street

Croton, OH 43013

(740) 965-1208

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August Calendar



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[Clarity Technology Solutions](#)
[Columbus Advanced Manufacturing Software](#)
[Columbus State Community College-Delaware](#)
[Dawson Farms, Inc.](#)
[Delaware County Transit](#)
[Delaware Smile Center](#)
[Delaware Speech & Hearing Center](#)
[Easyfit Products, Inc.](#)
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[Shawan-Marquis Agency](#)
[SourcePoint](#)
[Swan Lake Event Center](#)

HR Council

Wednesday, August 4

8:30 am

Chamber office

Business Before Hours

Thursday, August 5

8:00-9:30 am

Delaware County Fair

Log Cabin

[Click here to register](#)

Leadership Delaware

Kick off Luncheon

Thursday, August 12

Safety Council

Wednesday, August 18

11:00 am via Zoom

[Click here to receive link](#)

Business After Hours

Thursday, August 19

5:00-6:30 pm

Delaware County Historical

Society-Historic County Jail

[Click here to register](#)

Manufacturers' Council

Wednesday, August 25

7:30 am

Business Before Hours

Thursday, September 2

8:00-9:30 am

Preservation Parks-

Deer Haven Park

[Click here to register](#)

SAVE THE DATES

Clay Classic

Friday, October 8, 2021

Regional Chamber Business

Expo

Thursday, October 28, 2021

Annual Dinner

Thursday, February 3, 2022

Golf Outing

Friday, June 10, 2022

[Click here to visit the chamber's interactive calendar of events](#)

Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members- *check here* before you buy.

Chamber accepts board applicants

The Chamber's Nominating Committee is accepting Letters of Intent from members interested in serving on the board of directors beginning January, 2022.

The Letter of Intent is the first step in the nominating process. The Nominating Committee will vet applications and invite qualifying members to interview.

If you're interested in submitting a Letter of Intent, please call Holly at 740-369-6221 or via email to hquaine@DelawareAreaChamber.com. The Chamber will accept Letters of Intent until September 15, 2021.

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Unemployment identity theft update

Thank you to Maria Reese, [Small Business Payroll Services](#), for sharing this important update from the Office of Unemployment Insurance Operations and the Ohio Department of Job and Family Services:

Employers:

We know that identity theft and unemployment fraud continue to be challenges. Thank you for your efforts to report it to us, so that we can stop payment and take other needed actions. Please continue to follow the steps below, and remember that you also can find this information at unemploymenthelp.ohio.gov/IdentityTheftEmployer.

Step One: Report identity theft through the hotline or website.

If you receive an unemployment notification from the Ohio Department of Job and Family Services regarding someone you don't know, please notify us as soon as possible by calling our hotline at (833) 658-0394.

If you would like to report identity theft involving one or more of your employees, you can either use the hotline or [complete this secure online form](#). If you use the online form, you will be prompted to download an Excel template, enter the requested data in the template (including your employees' full Social Security numbers), and upload the file as instructed.

Step Two: Continue to respond to any "Request for Separation Information" notices that you receive from us.

Please respond timely to these notices and write "fraud/identity theft" on them so that we can investigate the claims and take appropriate actions. The most expedient way for employers to respond to Request for Separation forms is by responding via your online account or by using the State Information Data Exchange System (SIDES) portal.

Step Three: Share resources with your employees.

Please share the [resources for individuals](#) on this website with the employees at your organization. This web page includes a link to the IRS guidance regarding identity theft involving unemployment benefits and other measures individuals can take to protect themselves.

We recognize that reporting suspected fraud through both Step One and Step Two may be an inconvenience, but both steps are necessary to reduce the likelihood that fraudulent claims will be paid.

As a reminder, you can access the hotline number, the online reporting portal, identity theft resources, and frequently asked questions and answers at unemployment.ohio.gov, by clicking on the red "Report Identity Theft" button.

An educational opportunity for company employees

Since 2016, [Columbus State Community College](#) and Franklin University have partnered to bring the Exact Track program to the Columbus State Delaware Campus. This business program earns students an Associate of Applied Science in Business Management from Columbus State and a B.S. in Business Administration and Management and Leadership from Franklin University. Below are the benefits of the program.



Convenient: Classes are automatically scheduled each semester for Exact Track students by academic advisors.

Predictable: Courses are held the same day and time throughout the program. You'll take two classes every eight weeks: One online class and one in-person class (Tuesday nights at Columbus State's Delaware campus)

Collaborative: Work with same group of peers throughout the program.

Cost Effective: Textbooks and parking are provided free of charge.

Supportive: Advisors are on hand to support you throughout your education.

Streamlined: Coordination between Columbus State and Franklin University means seamless transfer of admission, financial aid, and transcript information.

If you are interested in learning more about this program, you can register for one of our Exact Track info sessions. Registration Link: <https://www.csc.edu/academics/departments/exact-track/index.shtml>

Also, if any businesses are interested in having a virtual presentation for their employees, we can set that up as well.

To learn more about the program, please contact Lawrence James at (740) 203-8224 or email at lames6@csc.edu.



IN-DEMAND JOBS SURVEY



Governor's office asks for input

For businesses to grow in Ohio, training providers, educators, and workforce professionals need to know the future hiring needs of employers. Ohio's In-Demand Jobs List helps drive the state and federal investments in our workforce. As we update Ohio's list, we want to make sure it accurately reflects the needs of Ohio businesses - your needs. **So help us help you.** Your feedback will directly shape Ohio's workforce priorities.

Governor Mike DeWine and Lt. Governor Jon Husted will be continuing efforts on the In-Demand Jobs Survey to forecast future workforce needs and create the In-Demand Jobs List. A top priority remains maintaining an accurate and useful In-Demand Jobs List and to do that, we need your help.

We hope you will participate in this important survey so we can continue to shape Ohio's workforce together and better create talent pipelines for Ohio's employers. Please use the link below to begin the survey.

With questions or feedback on the In-Demand Jobs Survey, please email workforce@owt.ohio.gov.

Thank you in advance for your participation in creating Ohio's In-Demand Jobs List.

IN DEMAND JOBS SURVEY

[Click here to participate](#)

Preservation Parks to host grand opening for Deer Haven Park Aviary

[Preservation Parks of Delaware County](#) and Ohio Nature Education (ONE) is inviting the community for a grand opening celebration for the Deer Haven Park aviary on Sunday, August 1 from 1-4 p.m. with a ribbon cutting at 2 p.m. Deer Haven Park is located at 4183 Liberty Road, Delaware.

Join park staff, partner organizations and volunteers for an afternoon of refreshments and activities.

“We are excited to finally be able to officially welcome these birds to the new Deer Haven Park aviary, which was imagined and built, almost exclusively, by Preservation Parks’ staff,” said Tom Curtin, executive director of Preservation Parks. “We are excited to offer this new opportunity for visitors to see and learn about these extraordinary birds.”

The aviary broke ground in October 2019, and construction was complete in 2020. Due to the COVID-19 pandemic, a grand opening celebration was postponed. Birds of prey were introduced in May 2021 and will be rotated on a continuing basis through the Preservation Parks partnership with Ohio Nature Education, a non-profit that provides homes for permanently injured animals that can no longer live in the wild.

The birds on display for the grand opening are two turkey vultures, Igor and Ichabod; two red-shouldered hawks, Henna and Artemis; and two red tailed hawks, Bella and Apollo.

“Many of our audience members have never seen a real owl or hawk, so our education ambassadors give them a close-up, and maybe first time ever, view of wildlife,” said Manon VanSchoyck Founder and Executive Director of ONE. “We hope that this partnership benefits Preservation Parks by offering its guests a unique and wonderful experience that provides a close-up view of these magnificent birds right where they live.”

The grand opening celebration will include family activities such as games and crafts, bird merchandise and education, and special guests. As part of the grand opening visitors may get a picture taken with an Eastern screech owl, weather dependent.

Visitors are also invited to explore Deer Haven Park and Visitors Center.

“It’s been a long time coming and we are so excited to finally be able to offer this aviary to the people of Delaware County,” said Liz Neroni, naturalist for Preservation Parks. “All are welcome to visit the Deer Haven Park aviary often and get to know these wonderful birds.”

Preservation Parks’ staff and volunteers were trained by ONE and provide regular care for the birds, with Neroni acting as the aviary coordinator.

Park visitors may see the permanently injured birds on display anytime during open park hours.



OhioHealth Grady Memorial Hospital

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Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.

The SOCA self-funded medical plan. A big opportunity for small employers.

The Southern Ohio Chamber Alliance (SOCA) teamed up with Anthem Blue Cross and Blue Shield to create a health program that can lead to more rate stability – and it could offer potential savings for groups with 50 or fewer employees. This self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs
- Anthem's broad Blue Access PPO provider network and Essential Rx formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on SOCA-exclusive specialty products including dental, vision, life, optional life, and disability insurance

As a member in good standing with the Delaware Area Chamber of Commerce, your business is eligible for discounted group health care *including plans for sole proprietors*, sold through our Chamber-member authorized agents.

Contact one of our agents to see if there's a plan that's right for you.

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

*Anthem Elite Certified



Preferred Benefits Services Agency

Mark Pettitt

mark@prefben.com

740-363-6028

*Anthem Elite Certified



Chamber website banner ads a great value

You can now place a banner ad on the Chamber's website where it will be seen via 3500 viewers per month on the website pages that get the most attention: Website's home page, any calendar event, any business search, Hot Deal search, any Job search, and Member Login. That's hundreds of combinations of searches that expose your ad. And just like our newsletter ad pricing, banner ads will come in a one-month run or discounted multi-month run. In addition, if you choose the multi-month option, you can choose the three months or run them consecutively. And just like the newsletter multi-run option, you can change up your banner at any time.

Banner ads will be \$125 for one month or \$300 for three months. Questions? Contact Sarah at dachamber@delawareAreaChamber.com or call 740-369-6221.



Looking for product or service? Look to your fellow Chamber members *first*.
The Chamber exists for and by its members—
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If you're thinking

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better bank

then you need to think
beyond the banks.



Lisa Clark, Manager

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www.cescu.com

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Did you know you can get a discount on health insurance for your company through your local chamber?



The relationship you have with your employees is key, especially when it comes to your health plan. That's why the Central Ohio Chambers of Commerce (COCC) and Anthem Blue Cross and Blue Shield teamed up to offer you ChamberSaver discounts.

What matters most to you when it comes to your company's health coverage?

An affordable health plan? Healthier employees? A full range of health insurance offerings? That's exactly what you get when you choose ChamberSaver. Companies with 2-50 eligible employees can save 1.4% and companies with 51-500 eligible employees can save 1% on health insurance – and not just on a few plans, but rather, on Anthem's full range of health insurance offerings.*

Access to care that's right for your employees

When employees feel good, they are usually more focused and more likely to perform at a higher level, which can have a positive affect on a company's bottom line. That's why every Anthem plan includes 100% coverage for checkups, flu shots, and other preventive care services for your employees and their families. The reward is peace of mind and better health at no extra cost to your employees.

To learn more specifics about this new offering contact one of the following Chamber members who are Anthem Elite or Champion Brokers:

Creative Financial Insurance Services Agency, Inc.

Jim Roesch
jwroesch@discovercfi.com
740-363-5433
www.discovercfi.com

201 Pennsylvania Avenue, Delaware

Preferred Benefits Services Agency, Inc.

Mark Pettitt
pettitt@prefben.com
740-363-6028
www.prefben.com
611 South Sandusky Street, Delaware



Your chamber membership creates value for your company.

The savings alone is great. But consider what also comes with it.

- o Your choice of plans, from industry-leading consumer-driven health plans to point-of-service products
- o Administrative convenience of working with one carrier who offers a complete menu of coverage options: prescription drugs, dental, vision, life insurance, long-term and short-term disability and employee assistance programs
- o Extensive selection of providers and lower in-network costs
- o Strong local service

You'll also benefit from access to discounts on Anthem dental, vision, life, and disability products.

Product	Group size	Discount
Dental	2-50	5%
	51-99	4%
	100+	2%
Full-service Blue View Vision plans	2-499	15%
Life and Disability	2-9	5%
	10+	10%

In addition to these great savings, Anthem products offer industry-leading product features and networks.

Dental

- Industry-leading local and national networks with deep discounts, saving members an average of 34% on covered services when they visit an in-network provider
- No waiting periods for major services with employer-paid plans
- Flexible plan designs and optional benefits like annual maximum carryover and brush biopsy
- A dedicated dental service department that provides fast and accurate claims processing that beats the industry average, with the average claim paid in less than 3 days¹
- Expanded care with our clinically integrated program, Anthem Whole Health Connection, is included at no extra cost. This includes additional dental services for members with certain health conditions.

Blue View Vision

- One of the largest vision networks in the nation, with the choice of independent eye doctors or Glasses.com, ContactsDirect, 1-800 CONTACTS, LensCrafters®, Pearle Vision®, Sears Optical®, Target Optical®, or JC Penney® Optical stores
- Members can buy extra pairs of glasses for 40% off from any network provider. And kids under age 19 get UV-blocking Transitions® lenses at no extra cost while adults get a discount.²
- Access to a dedicated and knowledgeable customer support team 7 days a week
- Enhanced care with our clinically integrated program call Anthem Whole Health Connection is included at no extra cost. This includes market-leading collaboration between primary care doctors and eye doctors

Life and Disability

- A broad portfolio of life and disability products and an A.M. Best financial rating of A (Excellent)
- Value-add programs include at no additional charge provide emotional, financial and legal support, along online will preparation and identity theft recovery services
- Telephone claim intake is standard in addition to a dedicated call center with calls answered live during business hours
- Outstanding claims turnaround time and payment accuracy – and we help with Social Security disability filings and approvals
- Integration of short-term disability and our health benefits may improve employee health and productivity



¹ Internal data 2017

² Except when discounting of non-covered services is prohibited by state law.

Standard broker commissions apply. Offer available to Ohio-headquartered businesses adding new Anthem dental, vision, life and/or disability plans. This discount program can be changed or terminated at any time.

Anthem Blue Cross and Blue Shield is the trade name of Community Insurance Company, An Independent licensee of the Blue Cross and Blue Shield Association.

® Anthem is a registered trademark. The Blue Cross and Blue Shield names and symbols are the registered marks of the Blue Cross and Blue Shield Association.





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Learn among your business and community peers.
Contact your local safety council today and get involved to proactively prevent injuries, control costs and benefit your workforce.

“

Incidents and accidents do not pause for a pandemic. Taking a year off of Safety Council never crossed our mind.

~ Ryan Mathys,
Preferred Airparts, LCC,
Orville Area Safety Council

Webinars kept the life blood pumping in our safety veins.

~ Kent Sherry,
Bryce Hill Inc.,
Springfield-Clark County Safety Council

Even though the meetings are virtual now, it is still beneficial to meet, to talk, to share, & to learn with other members to continue to get the support we all need.

~ Jim Stephen,
Zemba Bros., Inc.,
Zanesville-Muskingum County
Safety Council

”

[Safety council locations | Bureau of Workers' Compensation \(ohio.gov\)](#)

Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*



What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.

Are you making the most of the freebies that your Chamber membership offers?



The Chamber uses an integrated database system called ChamberMaster. From the staff's point of view, ChamberMaster's integration with our secure accounting system and website, and its use as a database system are only the tip of the iceberg; CM's features are robust and responsive to chambers of commerce who subscribe. But ChamberMaster is also a multi-faceted tool for our members that increases the value of membership to those who use it.

To use any of the features offered, you will need a username and password. [Click here for instructions.](#)

Your online calendar displays events from other members, Chamber events, and of course, any events that you have posted. You can register online for Chamber events only; to register for another member's event, please contact that member directly. If the event you'd like to register for has a fee associated with it (for example, Third Thursday luncheon is \$20 per person), you can pay online right then and there, select to pay at the door, or let us know you'd like an invoice. [Click here for the full instructions on registering for Chamber events.](#) So, you've attended an event and you opted to be invoiced for it. You can pay that invoice online as well as ANY Chamber invoice. [Click here for instructions on how to pay invoices online.](#)

County Engineer offers annual report

Delaware County Engineer Chris Bauserman and his office have released their 2020 Annual Report. The County's roads, bridges and drainage systems are integral components of quality of life, safety and development and Chris has led these efforts in this fast-growing county for some 25 years.



County Engineer
DELAWARE
COUNTY *Ohio*

[Click here to read the report.](#) And thanks to Chris and his staff for all they do to get us in and around the County as well as strategically planning for the future.

Did you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site;

for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact the Chamber at 740-369-6221 or dachamber@DelawareAreaChamber.com.



Our Guiding Principle

The Delaware Area Chamber of Commerce acts as a champion of prosperity by influencing policy and regulations that impact the interests of business; researches, communicates, educates and advocates public issues on behalf of the and quality of life and the interests of business.



Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.



Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.



Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal. ***The more we are, the stronger we are. Working together.... It's Good for Business!!***



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A message from the Government Affairs Committee

The Ohio General Assembly is on its summer break after passing the biennial budget. There are several items in the budget that are good for business and they made some headway towards fixing the broken school funding imbalances. Here's the Ohio Chamber's summary:

After several weeks of negotiations, the conference committee responsible for producing an agreement on the state's two-year operating budget, House Bill 110, met on Monday to finalize the committee report. This was followed late in the day by both chambers approving the \$78.1 billion biennial spending plan (\$161.9 billion in all funding) and sending it to Gov. Mike DeWine for his signature. The governor must complete his review and sign the bill by no later than midnight on Wednesday, June 30, as the new state fiscal year begins on July 1.

The final version of HB 110 includes numerous major pro-business policy initiatives supported by the Ohio Chamber that will improve Ohio's business climate. Most significant, it accomplishes a longstanding Ohio Chamber public policy objective to eliminate the sales tax on employment services.

Ohio is one of only a few states that require sales tax on the contract of staffing provided to third parties to meet temporary needs of those third-party businesses. The current tax is nothing more than an onerous and outdated tax that raises the cost of creating jobs. The elimination of this tax on hiring will make Ohio more competitive with our neighboring states, and it is estimated that the repeal will save employers who rely on staffing services more than \$300 million over the course of the next two years alone.

The Ohio Chamber also was successful in preserving language incorporated into the budget that makes it clear that employers are not required to permit or accommodate an employee's use of medical marijuana in or outside of the workplace.

Also of interest to employers – especially those who continue to struggle with workforce challenges – HB 110 contains additional funds for the TechCred program and makes available statewide an innovative program designed to address the “benefit cliff” problem. TechCred, launched in 2019, assists employers in “upskilling” their existing workforce as well as attracting prospective employees by providing state grant dollars to businesses to help underwrite the training costs for employees pursuing industry-recognized, technology-focused credentials.

The benefit cliff problem occurs when lower-income workers, as they move up the income scale, fall outside the eligibility range for some benefits and lose access to those support programs. With the goal of putting these workers on a path to self-sufficiency and success, the new “Employment Incentive Program,” based on an Allen County pilot program created in 2018, will function as a tiered incentive that provides cash stipends to help offset reductions in public assistance benefits to participants that achieve benchmarks over an 18-month period.

The conference report also settled the question of whether or not – and how much – to fund the state's new Broadband Expansion Grant Program. This program, supported by the Ohio Chamber, seeks to deploy broadband service to some of the 300,000 Ohio households that currently lack access to high-speed internet. The total amount of funding available over the two-year period was set at \$250 million.

Additionally, the budget contains three clarifications sought by the Ohio Chamber related to special municipal income withholding rules first adopted in March 2020 when employees began to work remotely in response to the COVID-19 pandemic. These clarifications: 1) make Dec. 31, 2021 the cut-off for ending these withholding rules; 2) protect employers against nexus expansion for net-profit taxes and provides penalty and interest relief on withholdings; and 3) narrows the documentation or certification an employer must produce if an employee files a refund claim.

Other provisions of interest to Ohio Chamber members include:

- New income tax deductions for certain venture capital gains and capital gains received for the sale of a business;
- A permanent ban on local efforts to ban or tax one-time use plastics;
- \$350 million for brownfield remediation and \$150 million for a site revitalization program for non-brownfield sites;
- A prohibition on local governments from imposing gross receipts taxes on marijuana businesses;
- An increase in the number of years transformational mixed-use development credits will be made available for developers;

Continued on next page

Ohio Budget continued

- New tax credits for companies that bring “megaprojects” that have at least \$1 billion in fixed-asset investments or create at least \$75 million in Ohio employee payroll;
- The removal of the NAICS code for each business listed on IT-BUS used to report business income; and
- The removal of language that would have changed the valuation of rental property eligible for federally assisted low-income housing.

Beyond these important business issues, major items of significance include a \$1.7 billion personal income tax cut and substantial changes to how Ohio funds K-12 education.

The tax cut, potentially one of the largest income tax cuts in Ohio history, reduces rates for all personal income tax brackets starting with tax year 2021 by 3 percent and removes one bracket altogether, leaving Ohio with just four brackets and a top income tax rate of 3.99%. Just a decade ago, Ohio had nine brackets and a top rate of 5.925%. In addition, the new amount of income shielded from personal income tax will increase to \$25,000, up from \$22,150.

The school funding changes were a priority House Speaker Bob Cupp and strongly supported by most education organizations. They establish a new formula for how per pupil costs are calculated for each school district and for determining each district's capacity for generating local school funding based on property value and income factors within each community. However, because lawmakers are concerned about the potential for large increases in spending in future budget years, the formula is limited to this particular budget period. It also increases maximum scholarship amounts for Ohio's Educational Choice Scholarship (EdChoice) Program, which provides students from designated public schools the opportunity to attend private schools.

HB 110 was ultimately approved by bipartisan majorities in both chambers, 32-1 in the Senate and 82-13 in the House.

Source: *Ohio Chamber of Commerce, June 28, 2021*

The Delaware Area Chamber is particularly interested in the school funding changes. The Chamber has lobbied and advocated for fair school funding for the past ten years. The changes that this new budget will show makes some headway, but not nearly enough to be called fair yet. And because the General Assembly agreed to only two years of the changes, this fight will be fought again in two years. As always, stand by.

Contact your legislator:

Ohio Senate District 19

Andy Brenner
Senate Building
1 Capitol Square
Ground Floor
Columbus, OH 43215
Hometown: Powell
(614) 466-8086
[Email](#)

Ohio House District 68

Rick Carfagna
77 S. High St
13th Floor
Columbus, OH 43215
Phone (614) 466-1431
Fax (614) 719-6990
[Email](#)

District 67

Kris Jordan
77 S. High St
11th Floor
Columbus, OH 43215
Phone (614) 644-6711
Fax (614) 719-0002
[Email](#)

District 4

Jim Jordan
[Email](#)

US Senate

Rob Portman
[Email](#)
Sherrod Brown
[Email](#)

US House

District 12

Troy Balderson
250 East Wilson Bridge Rd.,
Suite 100
Worthington, OH 43085
Phone: (614) 523-2555
[Email](#)



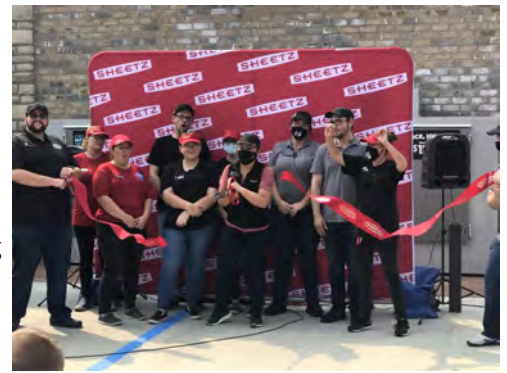
Follow Ohio Chamber legislative updates

As a proud member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Sheetz holds second grand opening

[Sheetz](#) and their famous Made to Order grill celebrated the grand opening of its second location in the City of Delaware on July 20. Store number 708 for this third-generation, family-owned business cut the ribbon with staff, corporate folks and community members is making its name in Central Ohio. The festivities included a drawing for two gift cards— one for \$250 and another for \$1000 -, and checks for \$2500 each for Special Olympics and [People In Need](#). Consistently named among the best places to work, Sheetz is more than the sum of its parts. It's a gas station, it's a convenience store, it's a restaurant. But put that all together with a true family culture and you get more than a business. The community gets a partner.



Welcome to Delaware, Sheetz. We're so glad you're here!! [Click here for more photos.](#)

Local realtor joins national agency

[C.G. Boyce Real Estate Co.](#) and Coldwell Banker Realty have partnered up to bring the legendary real-estate brand back to Delaware, Ohio.

In the move Toby E. Boyce and Suzanne M. Holt make the move from the independent brokerage to join Coldwell Banker Realty's new satellite office at 11 1/2 West Winter Street.

"C.G. Boyce Real Estate Co. was becoming a household name in Delaware with only two agents," Boyce said referring to the brokerage earning second-place honors in 2019 and third place this year in the *Delaware Gazette* Reader's Awards. In addition, the organization was a Nextdoor Neighborhood award winner from 2017 – 2019. "I can't wait to see what we can do with Coldwell Banker's amazing reputation in historic downtown Delaware."



Coldwell Banker is third largest real estate company in the United States and boasts more than 3,000 offices around the world. Its history dates to 1906 and is currently a member of the Realogy family. The Realogy family is the largest real-estate conglomerate in the nation with more than \$170 billion from more than 325,000 closed sides in 2019.

Holt, an Ohio State University alum, has been in real estate since 2016 and works primarily with residential buyers and sellers in the greater Knox County market. She is a member of the Knox County Board of REALTORS®. Suzanne is married to Mike Holt and the couple reside on their farm in rural Mt. Vernon. The couple have three children and one grandchild.

Boyce, a Delaware resident, just celebrated his 15th year in real estate and has earned numerous real-estate designations including Graduate Realtors Institute and is currently a candidate for the CCIM. The Danville native has transitioned his business to serve the commercial real estate needs of the greater Central Ohio community. He is currently vice president of the DelCo Profit Builders BNI chapter and serves on the board of directors for the Ohio Commercial Real Estate Exchangors organization. Boyce earned his Bachelor of Arts from University of Mount Union and Master of Business Administration degree from Heidelberg University. Boyce is married to Gretchen Boyce and the couple have a four-year-old daughter, Olivia.

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- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber's funds, seeking to direct resources with wisdom and integrity.



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- ⇒ [Oak & Brazen Wine Co: Daily Deals—Oak and Brazen Wine Co.](#)
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