

CHAMBER NOTES

A monthly newsletter of the
Delaware Area Chamber of Commerce
August 2020

Sustaining Members

Industry Exclusive
Platinum Level



Gold Level



Silver Level



Bronze Level



The Delaware Area
Chamber of Commerce
Established 1907



2020 Golf Outing

Corporate Sponsor



Friday August 7, 2020
Kings Mill Golf Club
2500 Berringer Road
Waldo OH 43356

LAST CALL

Breakfast Sponsor



Drink Cart Sponsor



[Click here to register today!](#)

Tee times start at 7:00am

\$100 per golfer

\$125 hole sign sponsorship

\$125 goody table on the hole sponsorship

\$200 hole sign AND goody table on the hole

\$50 skill prize sponsorship

Skins \$20 per team

Mulligans \$5 each

50/50



Advertisers in this issue

[Anthem Blue](#)
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[CES Credit Union](#)

[Dusty Hostutler Edward Jones](#)
[First Citizens National Bank](#)
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[MASH Pantry & Resource Center](#)
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2020 Board of Directors

Executive Committee

Zach Price– Chair

[TRIAD Architects](#)

Aric Arnett– Chair-Elect

[Ohio Living Sarah Moore](#)

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[Edward Jones](#)

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[Fidelity Federal Savings & Loan](#)

Glenn Marzluf– Vice Chair

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32 S. Sandusky Street

Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

www.DelawareAreaChamber.com

facebook

2021 directory helps members with **reduced ad prices** and **enhanced website advertising**; early-bird, new member and up-size discounts!

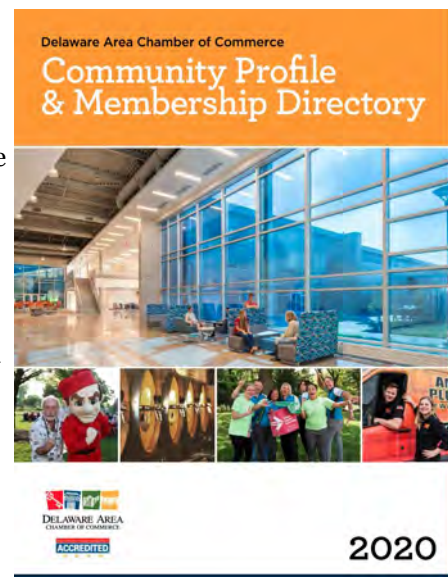
The Delaware Area Chamber's Community Profile and Membership directory is the only publication of its kind in Delaware County. This glossy, full-color directory starts with sections on community culture, education, health care, industry and commerce and more. Following is a cross-referenced listing of our members. Some 1500 copies are mailed to new movers, every chamber member and distributed throughout the county all year long. Members are encouraged to request (always free) copies for their lobbies, clients and new-to-the-area staff. And, of course, it's [accessible on our website](#). Advertising in the directory reaches thousands of potential customers and all photos in the publication are straight from our members; there's no stock photography.

Understanding the challenges you've faced this year, the Chamber is making it easier for you to advertise AND offers an opportunity for NEW website banners ads. Here's how it works:

- **Ad prices for the 2021 directory have been REDUCED.**
- For an additional \$50, your ad can be posted for one month on the **Chamber's website**, getting your ad roughly **3600 views**.
- If you ran an ad last year and up-size your ad this year, you'll receive an **additional discount**.
- **New member** since last year's directory? Discount there as well.
- And our always-popular **early-bird discount**.

[Click here for a price list and ad agreement form.](#)

Don't miss these incredible offers as the Chamber's way of recognizing your need to advertise and the way you've been tested this year. Questions? Contact the Chamber at dachamber@DelawareAreaChamber.com.



The FIRST CITIZENS NATIONAL BANK
MEMBER FDIC | EQUAL HOUSING LENDER

MORE
than just banking!

Powell Banking Center
9595 Sawmill Parkway Powell, OH | (614) 789-9595 | www.FirstCitizensNational.com

#WEFANTOGETHER



Stadiums might still be empty. **But couches will be packed.**

We watch together, we play together,
we laugh together, we cry together, we cheer together.
And with the return of live sports, **We Fan Together.**

Your customers have missed watching their favorite sports on TV, so now's the perfect time for your brand to get in on the action.



Consider this:

- **92% of fans** enjoy watching from the comfort of their own homes¹
- **99% of fans** watch sports live or within the same day, virtually DVR-proof²
- **96% of all sports programming** is on cable³
- **14% growth** in live sports viewing on digital platforms, last year alone.⁴

Contact Spectrum Reach to explore advertising opportunities during sports' big TV comeback and put your business inside the action.

Source: (1) VAB/Dynata 'Sports Viewing Experience Survey,' September 2019. Survey base = self-identified sports fans, P18+. Q12: Please rate how important the following are in your decision to watch sports at home (Top 2 Box: Somewhat Important & Very Important). (2) Nielsen NPower R&F Program Report, Total Day, P2+ & P18-34, ad-supported cable TV + broadcast TV, based on calendar year, excludes RSNs and local broadcast. Sports-related programming includes live sports, sports news, sports commentary, etc. Note: 93% viewed live, 6% viewed live+sd, 1% viewed live+7. (3) VAB, "No Days Off". (4) eMarketer, "In the US, People are Switching to Digital for Live Sports Viewing," 5/1/20.

BE AN EXPO CORPORATE SPONSOR \$800

SPONSORS RECEIVE: Exhibitor space with premium space assignment; logo on marketing materials & websites OF BOTH CHAMBERS; logo on exhibitor bags, exhibitor map, and event signage



YOUR LOGO HERE!



regional chamber BUSINESS EXPO

A Joint Effort of Delaware Area and Marion Area Chambers of Commerce



DELAWARE AREA CHAMBER OF COMMERCE

ACCREDITED

**GAIN LEADS
GET CONNECTED**



THURSDAY 4:00-6:30 PM

OCTOBER 15, 2020

Event located at All Occasions Catering

6989 Waldo Delaware Rd, Waldo, OH | Finger Foods Provided!

RESERVE YOUR BOOTH TODAY!

\$100 Early Bird Registration • after September 25: \$125 • Deadline October 5

Electricity and wifi available for additional \$25. Appetizers and beverages will be provided. Exhibitors registration includes listing on Exhibitor's Map. Vendor list with contact information. Exhibitors receive 10-ft space with pre-set 8-ft table and 2 chairs (must bring linen).

Joint Business Expo 2020 Exhibitors, please complete this form and send with payment to the Delaware Area Chamber for Commerce, 32 South Sandusky Street, Delaware, OH 43015, or for more information contact 740-369-6221 or email dachamber@delawareareachamber.com. Registration will not be finalized until payment is received. Registration deadline is Monday, October 5. Electricity and wifi, or both available for flat fee of \$25. Please specify your requirements in advance. Availability is limited. Exhibitors must bring their own extension cords and power strips. Host is not responsible for any power failure or insufficient power source.

NAME

COMPANY

ADDRESS

EMAIL

PHONE

SELECT CHAMBER MEMBERSHIP

DELAWARE AREA

MARION AREA

SELECT BEST THAT DESCRIBES YOUR EXHIBIT

TABLETOP DISPLAY

FLOOR DISPLAY

DON'T NEED A TABLE

REQUIRE ELECTRICITY (\$25)

REQUIRE WIFI (\$25)

REQUIRE BOTH WIFI & ELECTRICITY (\$25)



DEAR FRIENDS,

Please join us for our annual M.A.S.H. Pantry Golf Outing!

AUG 22, 2020; Morning Tee: 8:00 a.m.
Foxfire Golf Course
10799 State Route 104
Lockbourne, OH 43137-9644

Registration & Sponsorship Link:
www.dixongives.com/mashmilitary

M.A.S.H. Pantry is driven by serving the community's veterans, active military (their families), as well as surviving spouses.

M.A.S.H. provides food, clothing, toiletries and hygiene products, emotional support, FREE mobile produce markets to military personnel and veterans throughout the Columbus Metropolitan area and surrounding counties.

We now have a new division! Operation Deployed was established in September 2019; sending care-packages to our Deployed Heroes.

NO VETERAN, MILITARY FAMILY, OR SURVIVOR WILL GO WITHOUT. ...AT LEAST NOT ON OUR WATCH!



We hope that you will help us make this event a success by sponsoring the event or participating in the day's activities. We thank you in advance for your participation. Your support will truly make a difference in the lives of so many!



Questions? or want to register by mail? Call Elaine or Christina at:

Elaine Fowler | (614) 522-1555 | elaine@mashpantry.org
Christina Young | (203) 947-3794

GOLF PRIZES

- \$1M Hole-in-one (Installments)
- \$50K Hole-in-one Challenge (Paid in Full)
- MASTER'S Hole-In-One
- Dixon Golf Prizes
 - Par 3 Challenge - Golf Balls
 - Par 5 Challenge - Golf Clubs
- FOURSOMES from:
 - Foxfire Players Club

AND MORE!

GOLF OUTING INCLUDES 18 HOLES

1M Hole-in-one

One golfer will be chosen by raffle to attempt the hole-in-one

\$50K Challenge

One 4 some will be chosen by raffle to attempt the hole-in-one

Masters Hole-in-one

All participants are eligible. Transportation and 2-nights hotel are included!

Attendees will enjoy a delicious lunch provided at Commercial Point Men's Club!

We Walk Because... We Care

We're walking to
raise money for
Alzheimer's.
Join our team:
**THE Jay Walkers
Team #617488**



NEW DATE:
Sunday
September 27, 2020

Join Our Team -- <https://act.alz.org>

For more information, contact your Edward Jones Financial Advisor.



Dusty Hostutler, CFP®, AAMS®
Financial Advisor

595 Sunbury Road
Delaware, OH 43015
740-363-9200

edwardjones.com Member SIPC

Edward Jones cannot accept gift cards,
cash or checks as donations.

Edward Jones®
MAKING SENSE OF INVESTING



Busy scissors!

Dr. Caleb Morton and his family cut the ribbon on June 29 at his brand new chiropractic practice in Delaware. Family, friends, chamber members and the city of Delaware were on hand at the beautifully remodeled facility at 43 Northwood Drive, Suite C, Delaware that houses **Connected Chiro-**



practic. Dr. Morton sums up his values and business model best.: “I chose the name Connected Chiropractic because I love the word Connect. The word Connect is defined as to join, link, or fasten together. This is my goal, connect with you and your family. It also means to establish communication between: this is the purpose of Chiropractic. Healthy bodies have good communication signals between the brain and the rest of the body. I want you to be as healthy as you can be Connected Chiropractic is Delaware's only Membership based Chiropractic office providing affordable care for individuals and families and includes walk-in service.

Pictured with Dr. Caleb is his family. [Click here for more photos.](#)



The Delaware Area Chamber of Commerce and MainStreet Delaware celebrated the grand opening of **Inspire Nutrition** on June 2. The family owned and operated business at 34 S. Sandusky St. already has a devoted following of their meal replacement shakes that come in dozens of flavors like tiramisu and blueberry muffin. There are even gluten-free

and vegan options. Plans are under way to use the back of the facility for exercise and fitness classes. Inspire opens at 6:00am and does a brisk business for folks stopping for breakfast-to-go on their way to work. Pictured cutting the ribbon are: MainStreet Delaware's Caroline Pusteri, Delaware Area Chamber of Commerce president Holly Quaine, Inspire owners Sarah and Adam Schlissen, and Delaware County Economic Development coordinator Kelsey Scott. [Click here for more photos.](#)



Networking returned with a masked event



The **Delaware County Fair** hosted the July Business After Hours. It was a quiet and masked event but it ended an After Hours five-month hiatus. Fair manager Sandy Kuhn and marketing director T. Thompson served as hosts and updated attendees with news of the Fair. It will still be held this year but, as you'd imagine,

with plenty of modifications. The Jug celebrates its 75th anniversary this year and will be run with or without spectators. One of the important keys to the Jug is that it's part of a triple crown of three-year old racers. If they don't run this year, they

never run.

Although the race is already simulcast all over the world and certainly CAN run with no fans, it will never celebrate its 75th again so fingers are crossed that the health of the county improves to the point of allowing attendees. Keep watch on the Fair's website for updates.

Thank you to Sandy and T. for their never-let-you-down hospitality. [Click here for more photos.](#)





DELAWARE AREA
CHAMBER OF COMMERCE



Supervisor Six Pack 100 Series

Does your business rely on supervisors who were good performers
who were promoted into a leadership role?

Have these individual contributors been trained and coached to be effective supervisors?

Could your technicians help you grow your business if they had the skills to be better leaders?

The Supervisor Six Pack – 100 Series provides six 2-hour sessions to expose your supervisors and leads to fundamentals required to transition from a technician to an effective leader for your business. The program includes:

- ⇒ **7 Roles of a Supervisor**
- ⇒ **Establishing Yourself as the Leader**
- ⇒ **Common Purpose – Everyone Wanting to Move in the Same Direction**
- ⇒ **Communicating for Understanding**
- ⇒ **Dealing with Conflict**
- ⇒ **Planning Work and Activities**

This program is available for \$250 per participant (\$325 for non Chamber-member participants). Participants will be expected to complete program exercises between sessions that apply to their job. Successful participants will receive a 100 Series Certificate. The program will run from **8:00-10:00am for six consecutive Monday mornings beginning September 28, 2020**. Attendees must prepay to be eligible to participate and must complete all six sessions to receive the 100 Series Certificate. The series will be facilitated by Brad Schneider.

[Click here to register by September 18, 2020](#)

Class size is limited

About Brad Schneider - The Growth Coach of Central Ohio

With 20 years of organization development experience, Brad Schneider has coached and developed leaders in businesses in the manufacturing, professional services, financial, IT, and retail industries. The Growth Coach provides him the opportunity to apply his vast coaching and organization development experience to help small and mid-size organizations to exceed their personal and organizational goals.



He has earned the SHRM-SCP and SPHR certifications from the Society of Human Resource Management and the Human Resources Certification Institute as a Senior Practitioner in business strategy implementation, business process design and implementation, and leadership coaching/development.

OhioHealth Grady Memorial Hospital

Quality medical care serving the Delaware community.



Whether you need preventive care, emergency services, a routine test or rehabilitation, OhioHealth Grady Memorial Hospital is here for you. And, if additional care is required, *WE* seamlessly connect you with physicians and facilities from our entire OhioHealth system and then arrange follow-up care in your hometown.

BELIEVE IN *WE*™  OhioHealth

To learn more about all the services offered at Grady Memorial Hospital, visit OhioHealth.com/Grady.

The SOCA self-funded medical plan. A big opportunity for small employers.

The Southern Ohio Chamber Alliance (SOCA) teamed up with Anthem Blue Cross and Blue Shield to create a health program that can lead to more rate stability – and it could offer potential savings for groups with 50 or fewer employees. This self-funded multiple employer welfare arrangement (MEWA) lets smaller employers join together to share in the overall claims risk. By being part of a larger, self-funded pool, employers have financial protection backed by Anthem's stop loss coverage.

In addition to financial protection, this innovative alternative offers:

- Competitive rates
- Fixed, predictable monthly payments
- A variety of plan designs
- Anthem's broad Blue Access PPO provider network and Essential Rx formulary
- Coverage for claims run-out/terminal liability coverage
- Expanded wellness offerings
- Specially discounted rates on SOCA-exclusive specialty products including dental, vision, life, optional life, and disability insurance

As a member in good standing with the Delaware Area Chamber of Commerce, your business is eligible for discounted group health care *including plans for sole proprietors*, sold through our Chamber-member authorized agents.

Contact one of our agents to see if there's a plan that's right for you.

Creative Financial Insurance Services Agency

Jim Roesch

jwroesch@discovercfi.com

740-363-5433

*Anthem Elite Certified



Preferred Benefits Services Agency

Mark Pettitt

mark@prefben.com

740-363-6028

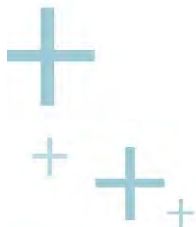
*Anthem Elite Certified



PREFERRED BENEFITS SERVICES AGENCY, INC.



Our **commitment** to service
leads to your **financial success**.



maloney
maloney + NOVOTNY LLC

Business Advisors and
Certified Public Accountants

Delaware | 740.362.9031
Columbus | 614.781.6174

maloneynovotny.com

If you're thinking

I need a
better bank

then you need to think
beyond the banks.



Lisa Clark, Manager

Delaware Service & Lending Center
33 London Road
by Walgreens, Delaware, OH 43015

740.363.8118
lclark@cescu.com
www.cescu.com

CES Credit Union



Serving all who live, work, worship or
attend school in Delaware County.
Federally insured by NCUA.

Welcome

New Members

The Beauty Lab

Wezlynn Davis - Owner
37 North Sandusky Street
Delaware, OH 43015
(740) 990-7081
beautylabfab.com
Serves as a medi spa
& cosmetic apothecary

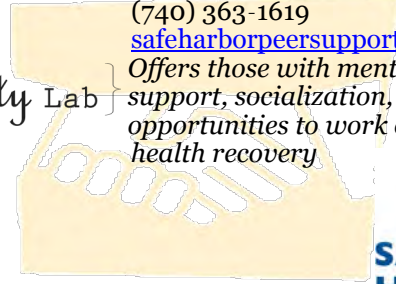
{ The Beauty Lab }

Safe Harbor - The Group of Delaware County

Angela Lee - Executive Director
241 Paddock Court
Delaware, OH 43015

(740) 363-1619
safeharborpeersupportservices.org

Offers those with mental illness peer support, socialization, education & opportunities to work on their mental health recovery.



Delaware Smile Center

Joseph Papp - Dentist/Owner
1012 State Route 521, Suite 202

Delaware, OH 43015
(740) 417-9565
smilecenterohio.com

Offers a full range of dentistry

Reinvesting Members

- [2K General Co.](#)
- [Acloche' Staffing](#)
- [Arbors at Delaware](#)
- [Columbus State Community College-Delaware](#)
- [Delaware Court Healthcare Center](#)
- [Delaware Speech & Hearing](#)
- [Domtar Personal Care Division](#)
- [Easyfit Products, Inc.](#)
- [Elford, Inc.](#)
- [Evolution Ag, LLC](#)
- [Fahey Bank](#)
- [Fifth Third Bank](#)
- [Habitec Security](#)
- [Ideal Electric Power Co.](#)
- [Libb Company, Inc.](#)
- [Maloney + Novotny, LLC](#)
- [Office City Express](#)
- [Panera Bread - Covelli Enterprises](#)
- [Payroll Services, Inc.](#)
- [Pearle Vision](#)
- [Price Farms Organics, LTD](#)
- [Professional Pavement Services](#)
- [SourcePoint](#)
- [Tanger Outlets Columbus](#)
- [The Growth Coach](#)
- [The Middlefield Banking Co.](#)
- [Trimble Insurance Agency, Inc.](#)
- [Vetcare Animal Wellness Clinic](#)
- [Waterford Signs, Inc.](#)
- [Weichert Realtors, Triumph Group](#)

August Calendar

HR Council

Golf Outing

Friday, August 7, 2020
Kings Mill Golf Course
[Click here for details and registration](#)

Government Affairs Committee

Tuesday, August 11
8:00 am Chamber office

Manufacturers' Council

Wednesday, August 12
7:30 am Zoom

Leadership Kick Off lunch

Thursday, August 13
Noon, Brookshire Banquet

Safety Council

Wednesday, August 19
9:00 via Zoom
[Click here for details and link to register](#)

SAVE THE DATES

Supervisor Six Pack

Monday, September 28
[Click here for details and registration](#)

Clay Classic

Friday, October 9, 2020
Black Wing Shooting Center
[Click her for details and registration](#)

Annual Dinner 2021

Monday, February 1, 2021
Hilton Polaris

[Click here to visit the chamber's interactive calendar of events](#)

Chamber accepts board applicants

The Chamber's Nominating Committee is accepting Letters of Intent from members interested in serving on the board of directors beginning January, 2021.

The Letter of Intent is the first step in the nominating process. The Nominating Committee will vet applications and invite qualifying members to interview.

If you're interested in submitting a Letter of Intent, please call Holly at 740-369-6221 or via email to hquaine@DelawareAreaChamber.com. The Chamber will accept Letters of Intent until September 15, 2020.

Terracon

800 Morrison Road
Columbus, Ohio 43230

Kevin M. Ernst, P.E.,
Office Manager
kevin.ernst@terracon.com

(614) 328 5168
terracon.com/Columbus

Environmental ■ Facilities ■ Geotechnical ■ Materials

Member merges to grow business

Woodland Environment has joined LandCare! Woodland president, now LandCare partner Jeff Rupp says, “We are grateful and humbled to have found a partner that matches our values and preserves our culture. We are proud of our team and our reputation and don’t want these to change. With [Landcare](#), we have a partner who will provide additional support, structure and systems that will help us continue to grow our team and enhance our service capabilities for our customers”



Service teams, costs, contracts and local management teams remain the same. What changes besides the name is the expanded resources of joining with a company that has an annual multi-million dollar fleet and technology investment for more effective communication and transparency, work efficiency, and quality control protocol. With a geographic footprint of 50 branches in 20 states, clients can now access expanded service capabilities across the nation, but trusting the same values enjoyed with their Woodland family.

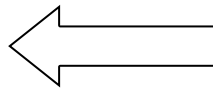
Congratulations to Jeff and partner Craig Nye for growing their business by affiliating themselves with a company that shares their principles and commitment.

Let them know you belong and support; link to Chamber logo

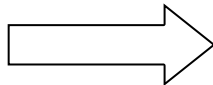
The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber’s logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.



Click the image to the left for a high quality version of the Chamber **web stamp**.



Click the image to the right for a high quality version of the “**Proud Member**” web stamp.



Our Values—The Delaware Area Chamber of Commerce will:

- treat all of our relationships with honesty, respect and fairness;
- be actively involved in our community and be leaders in identifying and addressing issues of community and regional concern;
- foster partnerships to improve the economic well-being and quality of life in the community;
- hold the business needs of our membership to be our highest priority;
- remain committed to fostering a rich sense of community and an unrivaled quality of life;
- stay connected to our membership - communicating information and opportunities to our members, public policy leaders, and the residents of the greater Delaware community;
- be an inclusive organization, sustaining a diverse membership by welcoming all interested parties to become involved and encouraging a variety of thoughts and view points; and
- be trustworthy and responsible stewards of the Chamber’s funds, seeking to direct resources with wisdom and integrity.



Who we are

The Chamber is a voluntary organization of businesses investing their time and money to improve the economic, civic and cultural well-being of the community. Through this investment, the individual volunteer, company or corporate sponsor increase their business, expand their profile and value and in turn accomplish their personal and professional goals. Everyone shares in the benefit created by the growth and prosperity generated.

The dues structure is designed to permit even the smallest business to be a member. The work of the Chamber is financed by the investment of individuals and businesses that support it. *The Chamber is not part of the city or the government. It is a unique organization and it belongs to the members.*

What we do

The Chamber provides its members with a platform to accomplish their business goals. Belonging to the Chamber increases a member's opportunity to network, develop professional and personally, build a referral base and increase their visibility. A recent study from the Shapiro Group shows that consumers are 49% more likely to think favorably of a Chamber-member business and 80% more likely to purchase goods or services from the company in the future. A Chamber membership comes with a 73% increase in customer awareness and a 68% increase in local reputation.

Your organization helps create jobs through stimulation of industrial and commercial growth. The Chamber is a voice for small business and keeps abreast of issues that affect the business climate and alerts membership to resources that may assist in their resolution. It also assists in bringing new business to the community by acting as a resource to the business principals and leaders. The Chamber serves as a resource for membership and provides referrals from a trusted network of business men and women.

The program of work is facilitated by the Chamber's member volunteers and committees under the direction of the board of directors. The goal is always to

create more prosperity and opportunity for all members. Every member has a voice in determining the Chamber's work, policies and projects- and every member is needed to work to get the job done!

And programming? Your Chamber knows how vital networking and educational programming are to its members. Monthly Before Hours and After Hours, Third Thursday luncheons, ribbon cuttings and other celebrations; annual golf outing and clay classic, the unique annual dinner and awards event; educational series, Safety Council and Leadership Delaware are the organization's sweet spot.

And what of your investment in the organization? In 2018, the Delaware Area Chamber received its second consecutive 5-year, 4-Star accreditation. Only 3% of chambers nationwide (and only four in Ohio!) seek and receive this prestigious recognition. What this means is that from finances to communication; HR to programming your Chamber is run like a business. A solid, well-run business and is committed to the accreditation process every day.

No other organization can do all that the Chamber does. We've been doing it since 1907. Times change but the relevancy of your Chamber endures.



Chamber newsletter advertising a good value

More than 1200 readers at over 450 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month's edition.

And if you prepay for 10 months, you'll receive two additional months of the same size ad FREE! Email your ad to hquaine@DelawareAreaChamber.com

Ad prices are for one run:

Full page: 8.5 x 11 portrait	\$125
Half page: 8 x 5.25 H	\$90
Quarter page: 4 x 5.25 H	\$75
Eighth page: 4 X 2.62 H/V	\$50



REFER A FRIEND

Chamber Referral Buck\$\$...

...is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You'll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

The more we are, the stronger we are. Working together.... It's Good for Business!!



DELAWARE AREA
CHAMBER OF COMMERCE



**Why aren't YOU
advertising FREE on the
Chamber's Website???**

If you're not publishing **Hot Deals** on the Chamber's home page, you're missing one of the benefits of Chamber membership and missing thousands of potential customers

HOT DEALS

- ⇒ No strings– FREE to Chamber members.
- ⇒ The Chamber's Website boasts visitors each day.
- ⇒ And your Hot Deal will be listed in the Chamber newsletter and eblasted to nearly 1,000 Chamber-member addresses
- ⇒ No limit to the number of Hot Deals
- ⇒ Do-it-yourself: get your login and password and publish Hot Deals yourself– it's faster and the independence means you can post any-time, all the time.

[Click here to find out what you're missing and for do-it-yourself instructions.](#)

Check Out the

HOT DEALS

from Chamber Members

Posting is FREE with your membership

- ⇒ [Looking for a chiropractor? - **Connected Chiropractic**](#)
- ⇒ [Earn Referral Buck\\$\\$ - **Delaware Area Chamber**](#)
- ⇒ [Join Safety Council– **Delaware Area Safety Council**](#)
- ⇒ [Digital Boost–**The Delaware Gazette**](#)
- ⇒ [Joslyn Law Firm: Criminal Defense Lawyer–**Joslyn Law Firm**](#)
- ⇒ [15% off Guest room Nationwide Hotel and Conference Center–**Nationwide Hotel and Conference Center**](#)
- ⇒ [Oak & Brazen Wine Co: Daily Deals– **Oak and Brazen Wine Co.**](#)
- ⇒ [SourcePoint Shares Aging Expertise via Speakers Bureau–**SourcePoint**](#)

**Black Wing is a family-owned,
full-service shooting facility
known for**

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Leadership Delaware Class of 2020



Leadership Delaware Class of 2020 is taking a break. The April and May sessions as well as graduation have been moved to September and October. The class' community projects have also been delayed until summer. The Leadership class will get the full experience, albeit put off for a bit. MISS YOU KIDS!!!

Leadership Delaware Class of 2020

Bob Anderson
[Delaware County Dept. of Job & Family Services](#)

Emily Baugher
[Delaware General Health District](#)

Jeff Beard
[Orange Township](#)

Angel Boulis
[Maloney + Novotny](#)

Tamra Bower
[Polaris Fashion Place](#)

Bethany Brown
[Performance Chrysler Jeep Ram](#)

Lindsay Buis
[Alpha Group of Delaware](#)

Meg Canavan
City of Powell

Cheryl Copley-Cimino
[Delaware County Board of Developmental Disabilities](#)

Susie Daily
[City of Delaware](#)

Lisa Fowler
[Delaware County Board of Developmental Disabilities](#)

Jen Fry
[Delaware City Schools](#)

Billy Gibson
[Del-Co Water Co.](#)

Karen Gray
[Ohio Wesleyan University](#)

Doug Gurney
[Delaware County District Library](#)

Jackie Haight
[SourcePoint](#)

Sara Harrison-Mills
[Syntero](#)

Tish Hays
[Ohio Living Sarah Moore](#)

Amanda Hines
[Amanda Plumbing, Sewer & Drain](#)

Andy Horne
[Sims Bros. Recycling](#)

Mallory Hope
[Fidelity Federal Savings & Loan](#)

Jessie Jackson
[Delaware County Sheriff's Office](#)

Lawrence James
[Columbus State Community College](#)

Nancy Krueger
[Manos, Martin & Pergram](#)

Dave Letterle
[Delaware General Health District](#)

Eric Macwhinney
[Payroll Services, Inc.](#)

Crissie Manley
[Marion Technical College](#)

Jon May
[Pathways Financial Credit Union](#)

Rhianna Mattix
[Delaware-Morrow Mental Health & Recovery Services Board](#)

Beth McCollam
[Preservation Parks of Delaware County](#)

Jackie Merkle
[Olentangy Local Schools](#)

Cheryl Mitchell
[First Citizens National Bank](#)

Kanasha Moss
[OhioHealth Grady Memorial Hospital](#)

Rich Niccum
[Preservation Parks of Delaware County](#)

Tonette Orsini
[OSU Wexner Medical Center – Lewis Center](#)

Josh Page
[Delaware City Schools](#)

Eric Penkal
[Delaware County Prosecutor's Office](#)

Caroline Pusaten
[MainStreet Delaware](#)

Karen Sedoti
[Olentangy Local Schools](#)

Hannah Simpson
[Delaware County District Library](#)

Gwynnie Stetler
[Family Promise of Delaware County](#)

Marisa Stith
[Delaware County Board of Commissioners](#)

Kirk Swinehart
[2K General Co.](#)

PJ Terry
[Delaware City Schools](#)

Trevor Thomas
[Emergency Plumbing Service](#)

Jessica Ulmer-West
[Liberty Casting Company](#)

Brooks Van Kirk
[Delaware Automotive Service](#)

Dani Villaca
[Acoust-A-Fiber](#)

Terri Wolfe-Anderson
[Delaware County Board of Developmental Disabilities](#)

Erica Wood
[Syntero](#)



Follow Ohio Chamber legislative updates


As a proud member of the [Ohio Chamber of Commerce](#), we're grateful for their advocacy on behalf of small business. For chambers like ours with bare bones staff, the value of our membership with Ohio Chamber is the vetting, education and lobbying that we lack the adequate resources to take on. We urge you to click on their logo and follow their updates.



Six degrees of chamber member-to-member

The Chamber is relentless about encouraging its members to do business with other members. Do you look to Chamber members first for goods and services?

We encourage you to do business with your fellow Chamber members and to let us know about your experience. Tell us who you've done business with and send us a testimonial. hquaine@DelawareAreaChamber.com.



Did you know...
 ...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact the Chamber at 740-369-6221 or dachamber@DelawareAreaChamber.com.

Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.



Our Mission



The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.



Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.



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