

# CHAMBER NOTES

A Monthly Newsletter of the  
Delaware Area Chamber of Commerce

April 2016

## Sustaining Members

*Industry Exclusive  
Platinum Level*



## Gold Level



## Silver Level



## Bronze Level



*The Delaware Area  
Chamber of Commerce  
Established 1907*



DELAWARE AREA  
CHAMBER OF COMMERCE

UNITED STATES CHAMBER OF COMMERCE

ACCREDITED



## 2016 Golf Outing

THURSDAY, JUNE 2, 2016

KINGS MILL GOLF COURSE

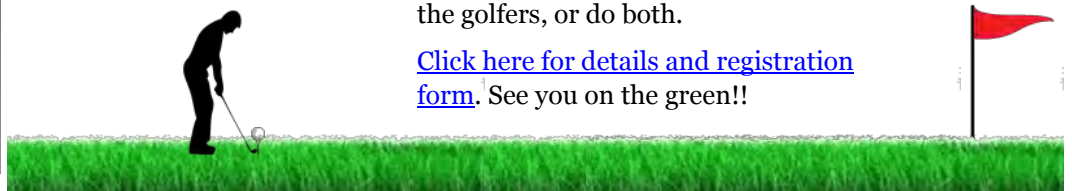
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Country Club  
Retirement  
Campus



Tournament Sponsor



Lunch Sponsor

If the mild winter has you itching to get back in the swing of things on the golf course, make your plans to join the Chamber at [Kings Mill Golf Club](#) on June 2 for its annual golf outing.

[Country Club Rehabilitation Campus of Delaware](#) is our new corporate sponsor. They join [Delaware Court Healthcare Center](#) who has served breakfast as long as anybody can remember, and [OhioHealth](#) and [V & P Hydraulic Products](#) return as lunch and hole-in-one sponsors.

And in response to popular demand, we've added a new level of sponsorship we call the Mega Hole. In addition to the traditional hole sign sponsor, you can come out to the course with your table full of goodies and promotional items to pass out to the golfers, or do both.

[Click here for details and registration form.](#) See you on the green!!

## Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and business community voice.

## Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and the orderly growth and development of the Delaware area community.

**2016 Board of Directors  
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32 S. Sandusky Street  
Delaware, Ohio 43015

740-369-6221

Fax:740-369-4817

[www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com)



**Delaware Area Chamber of Commerce  
Business Education & Development Committee  
invites you to join the Chamber's HR Council meeting\***

as they discuss

Religion and Culture: Accommodations in the Workplace

Wednesday, **April 6, 2016, 8:30am** at the Chamber

32 South Sandusky Street, Delaware 43015

\*When HR Council topics share an interest with all members, the B.E.D. & Breakfast will be invited to join the Council

[Click here to register.](#)



**DELAWARE AREA  
CHAMBER OF COMMERCE**

**You are invited to attend a program of the  
Delaware Area Chamber of Commerce**

presenting

**2015 Labor Law Changes**

with

Maribeth Meluch, [Isaac, Wiles, Burkholder & Teetor, LLP](#)

*Several legislative actions and court decisions within the past 18 months  
could impact how you manage your staff and where your business  
is vulnerable.*

sponsored by



Thursday, April 21, 2016, 11:45am—1:00pm at [SourcePoint](#)

800 Cheshire Road, Delaware 43015

Cost includes a buffet lunch ~ Check-in begins at 11:45

Chamber members: \$15 Non-Chamber members: \$20

**Deadline to register is April 18, 2016**

Cancellations after April 18 and no-shows will be charged.

[Click here to register](#) or call 740-369-6221

or email [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

**April Business BEFORE Hours**

Start your business day and join us for networking on Thursday, April 7 when we join our host, [Delaware County Bank & Trust](#), 41 North Sandusky St., Delaware 43015. Enjoy refreshments, food and networking. Bring lots of business cards to share. The event is held from 8:00am—9:30am. Please let us know you'll be attending. [Click here to register.](#)



**April Business AFTER Hours**

End your business day and join us for networking on April 21 when we join our host, [Manos, Martin & Pergram Co., LPA](#), 50 North Sandusky St., Delaware. Enjoy refreshments, food and networking. Bring lots of business cards to share. The event is held from 5:00pm—7:00pm. Please let us know you'll be attending. [Click here to register.](#)



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## Happy birthday to The Strand Theatre!!

When it comes to bragging rights, few communities can claim what Delaware can: the [City of Delaware](#) is home to one of the nation's continuously-running movie theatres. For 100 years, [The Strand Theatre](#) has offered first-run movies, something that distinguishes itself from local theatres that, while may remain a theater venue in some fashion, do not run current box-office movies, have done so continuously, and have maintained ticket prices significantly lower than the big chain theatres.



Since its opening in 1916, The Strand has grown to three screens and is as state-of-the-art digital as any of the big chain. And it is truly a treasure for and by the community: In 2002, when the theater faced closing, [Ohio Wesleyan University](#) took ownership and created a non-profit organization that now owns and operates the theater. The impact the theatre has on Downtown Delaware cannot be overstated. It's the nexus around which restaurants and the art scene have developed and makes Delaware a destination for visitors and a source of great pride for residents.

The Chamber recognizes the City, OWU, the board of directors of The Strand; the business community that has stepped up to support remodeling and updating that keeps the theatre relevant, and to the community that supports this unique gem.

Happy Birthday, Strand. Here's to another 100 years!!

## Not too cold to celebrate

On a very cold and windy March 2, the community once again gathered for a groundbreaking ceremony for the work being done in the [Delaware City School District](#). Every building in the district will be touched in big ways via a \$50m bond passed by the citizens of the district who recognized the growing community means outgrowing current facilities. This most recent celebration was at Hayes High School. The Hayes project will encompass an addition for math and science classrooms to the front of the building and a small addition to the performing arts center.



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## Summer Internship Sites Needed

For more information:

Sharon Lloyd  
Youth Counselor  
OhioMeansJobs/Delaware  
140 N. Sandusky St.  
2nd floor  
Delaware, Ohio 43015  
740-833-2313  
sharon.lloyd@jfs.ohio.gov

OhioMeansJobs-Delaware/Delaware County Department of Job and Family Services is excited to announce that the summer internship program will take place again this year. Income eligible youth between the ages of 16-24 will be given the opportunity to gain valuable work experience while earning a paycheck to help meet the basic needs of their family. This program is made possible with funding through the TANF program. Wages, benefits and insurance are paid by a third party, training and supervision is provided by the worksite.

Delaware County  
Department of Job and  
Family Services



## What's keeping you from advertising FREE on the Chamber's Website???

Are YOU taking advantage of the FREE opportunity to list your sales and deals on the Chamber's website and newsletter???

### HOT DEALS

is a value-added benefit that comes with your membership. You can post sales open to the public or Chamber-member discounts. And you can use the Hot Deals anytime all the time and change up your ads when you want to. Hot Deals are posted on the home page and linked on every page of the Chamber's website, visited over 6,000 times each month. They're also posted and linked in the Chamber's monthly newsletter which is distributed to over 900 recipients. And new Hot Deals are also automatically sent via email to over 300 who have signed up to receive new deals.

#### Hot Deals: what's keeping you from posting??

Call the Chamber and ask Sara how to log in and post your deals: 740-369-6221 or email her at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

## Check Out the Latest

### HOT DEALS

#### from Chamber Members

Posting is FREE with your membership

- [High School Sports Physicals only \\$35 until June 1!—Hometown Urgent Care & Occupational Health](#)
- [SourcePoint Boxed Lunch - SourcePoint](#)

## Take your Chamber membership to the next level by investing in a sustaining membership\*.

Join the ranks of exclusive members. Sustaining members enjoy their choice of "naming rights" that comes with an a la carte component of opportunities for more exposure. Several packages are available. All packages are renewable at twelve months.

#### Industry-Exclusive Platinum Level \$5000\*

- Recognized for twelve months as Platinum Level on Chamber website home page, newsletter, letterhead, staff email signature line, and event programs; banner ad on Chamber website home page for twelve months (\$2000 value)
- \$3000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

*PLATINUM LEVEL: ONLY ONE PER INDUSTRY*

#### Gold Level \$3000\*

- Recognized for twelve months as Gold Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$2000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

#### Silver Level \$2000\*

- Recognized for twelve months as Silver Level on Chamber website home page, newsletter, letterhead and event programs (\$1000 value)
- \$1000: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

#### Bronze Level \$1000\*

- Recognized for twelve months as Bronze Level in Chamber newsletter, as well as event programs (\$500 value)
- \$500: "a la carte" dollars applied to your choice of Sponsorship/Advertising Opportunities

**[\\*Click here for a la carte details](#)**



## Delaware Area Chamber of Commerce Sustaining Member Packages

*revised & effective 2-2016*

[\\*Click here for a la carte details](#)

Questions: Call Holly at 740-369-6221

**\*Sustaining packages are purchased in addition to regular membership investment.**

### A la carte dollars menu

#### Annual Dinner Sponsorship

Platinum Sponsor	\$2000
Gold Sponsor	\$1500
Silver Sponsor	\$1000
Bronze Sponsor	\$ 500

#### Golf Outing

Main Event Sponsor	<i><b>sold for 2016</b></i>	\$1500
Lunch Sponsor	<i><b>sold for 2016</b></i>	\$ 500
Hole Sponsor		\$ 125
Table Sponsor		\$ 125
Hole & Table		\$ 200

#### Clay Classic

Station Sponsor	\$125
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#### Leadership Delaware

Scholarship Sponsor	\$ 825
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#### Third Thursday with the Chamber

Luncheon Sponsor	\$ 125
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#### Monthly Newsletter

Full page	\$ 125
Half page	\$ 90
Quarter page	\$ 75
Eighth page	\$ 50

(Rate is per month. Choose 10 months and receive two additional months free. All ads are full color and hot linked.)

#### Annual Community Profile and Membership Directory

Advertorial (center spread)	\$2500
Inside front cover	\$1600
Outside back cover	\$2300
Inside back cover	\$1600
Full page	\$1100
1/2 page	\$ 900
1/4 page	\$ 550
1/8 page	\$ 350

All ads are full color and directory is linked on Chamber website. Rates effective for 2017 publication  
Discounts may be available for early bird sales, new members and ad size upgrades.

[\\*Click here for a la carte details](#)

### Leadership program accepting applications for class of 2017

Leadership Delaware is now accepting applications for the class of 2017. This prestigious program has become a must-have experience for emerging leaders in Delaware County. Through Leadership Delaware, class participants learn first-hand about the challenges and opportunities facing the community. The nine-month program, which is held on the second Thursday of each month September through May, focuses on various topics, including:

Strengths Finder	Social Services, Volunteerism &	Health Care
Delaware County History and Tour	Board Service	Economic Development
Agriculture	Government	
Education	Law Enforcement and the Courts	

More than 580 Delaware County professionals have graduated from the program since its inception in 1991. These alumni serve on local boards and committees helping to shape the future of the Delaware area.

Tuition for the program is \$825 for Delaware Chamber members and \$840 for non-members, and includes all materials and meals. In addition to the nine sessions, participants attend a kick-off luncheon in August and a graduation luncheon in May. The deadline to apply is June 30. [Click here to view the program brochure](#) and [click here to apply on-line](#). Get more information at [www.DelawareAreaChamber.com](http://www.DelawareAreaChamber.com) or by calling the Chamber at 740-369-6221. All applicants will be notified as to their acceptance by mid-July. Space in the program is limited and it fills up fast.

Consider this the year that you or a valuable member of your staff should experience Leadership Delaware.



## Chamber thrilled at the announcement of new county administrator

The [Delaware County](#) Board of Commissioners have announced the hiring of Ferzan M. Ahmed as Delaware's County Administrator. Ahmed comes to Delaware County from the Ohio Department of Transportation, where he most recently has served as deputy director of ODOT's District 6. He will assume his post with the county April 11.



Said Ahmed, "Through my work at ODOT, I have had the pleasure and privilege to get to know the Commissioners as well as the other elected officials in Delaware County. As a longtime resident of the county, I am thrilled that I will have the opportunity to serve my friends, neighbors and fellow county residents as part of a forward-thinking and dynamic team led by Commissioners Barb Lewis, Jeff Benton and Gary Merrell."

The Chamber has a strong relationship with Ferzan through his work at ODOT and a deep respect for his integrity and his familiarity with the County. "This is a good day for Delaware County", says Chamber president Holly Quaine. The Chamber's relationship with Ferzan began shortly after his appointment at ODOT District 6 Director. While lobbying for the Sawmill Extension project the Chamber worked closely with Ferzan and quickly came to value his style and his experience. Congratulations to Delaware County!

## County solicits input for strategic plan

[Delaware County](#) has experienced tremendous growth over the last two decades becoming the fastest-growing county in Ohio and in the top ranks for growth in the nation. The Delaware County commissioners have decided to engage in the process of developing an economic development action plan in order to keep that momentum going, stay in the top tier of communities both statewide and nationally and to make sure that it is addressing the needs of its residents and stakeholders.



To that end, Delaware County is asking you to provide input regarding growth and development going forward by participating in a quick online Survey. [Please click here to be directed to the survey.](#) The county thanks you. And look for a Third Thursday luncheon in the fall at which the draft plan document will be unveiled.



## Crisis Planning for your workplace

The March B.E.D. & Breakfast presentation was a very important look at violence in the workplace and how to detect and defend against incidents as well as creating a crisis plan. Thank you to [City of Delaware](#) Police Department Chief Bruce Pajinowski and Sgt. Jason Flynn for putting together a fantastic presentation. [Click here to view.](#)

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spring!



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**MAY 21, 2016**

**10:00 AM**

**TRI-RIVERS**

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### FEATURING:

**Goodwill's Annual Auction**

**Dale Claes' Wheelchair**

**Tune-up Service**

**and Spaghetti Dinner**

**Sponsored By THE WAREHOUSE**



2015 Delaware Winners



2015 Marion Winners





**Todd Etgen Trucking LLC.  
Providing Excavation and Trucking Services.  
by Ginnah Cashman**

Todd Etgen, owner of [Todd Etgen Trucking](#), has come a long way since he first opened his company in 2000. Etgen started out with only one truck. Now, not only is his company a trucking company, but also, they install septic systems and haul stone.

“I had the equipment I needed, so why not buy commercial tags and put the equipment to use?” Etgen asked himself.

Todd Etgen Trucking gets most of their business by word of the mouth. Etgen and his employees have a few ads and road signs, but they feel that working on a verbal and personal level is what really makes their company stand different from the others.

When asking Etgen his current company goals, with no hesitation he said, “To receive more repetitive daily customers in order to expand the company so that my three sons can take over the business.” After interviewing Etgen, I noticed that his family has a major impact not only on his everyday life, but also his entire company. In fact, his wife, Jamie Etgen, handles all of the office work, including: answering emails, phone calls, and setting up their appointments.

When Etgen graduated high school, there were very minimal snow plows where he grew up. Originally, Etgen started his business just as a side job. Having the company turn into a full time job allowing six to seven employees now work for him has been the most successful for Todd Etgen Trucking.

Being self-employed and knowing that if there were to ever be an emergency, his employees would always have his back is definitely one of Etgen’s personal achievements. Being said, him being self-employed brings upon another achievement of his, which allows his wife to work from home, bringing the entire family happiness.

I asked Etgen what aspect has made his business grow the most in the past year, his response? “Having the real estate market continuing to grow with every day new home builders has definitely enabled my business to also grow”.

Just like any other successful business owner, Etgen is extremely proud of what he has accomplished in the years past. During the interview, he explained to me that if all three of his sons were to continue following in his footsteps and end up growing as much as he did, when it comes time to retire, he will be completely satisfied.

Todd Etgen Trucking is now accepting 2016 clients ~ (740) 404-2897 or (740) 747-2897



*“Chamber Member Notes” is a monthly feature written by budding journalists from local high schools They’ll learn how to make appointments, find the proper person to interview and be at the correct location, on time, dressed appropriately prepared for the appointment. Students will learn how to ask leading questions that will make for an interesting story from which they will craft a stimulating article that is edited and delivered with photos on deadline. It’s a win-win that includes valuable experience for the students and spotlight time for our members.*

About the writer: Ginnah Cashman is a senior at Buckeye Valley High School. Her interests include competitive dancing, photography and spending time with her family, often in the form of working part time as a marketing intern in the family real estate business. Ginnah’s plans are to attend med school and to continue dancing.

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## Have YOU signed up for auto-pay and received your FREE newsletter ad? What are you waiting for?

In response to a member survey, the Chamber has launched a new way to conveniently pay your membership investment. Members can choose to deduct the payment from bank account or credit card [securely stored offsite via Authorize.net](#). You'll also be able to opt in to the billing frequency of choice: monthly, quarterly or annually.

**Auto pay must be set up at least 30 days prior to the month of your membership renewal date\*.**

You can sign up now, even if your renewal date is up to twelve months from today. Fill out the [Membership Investment Auto Pay Form](#). Bank account EFT is preferred to avoid credit cards that expire and interrupt the deduction.

Your banking/credit card account is secure; the Chamber renews its PCI compliance annually. Only *membership* invoices are eligible for this option. All other Chamber invoices remain due within 15 days. And remember that you can pay those online as well.

## Members who sign up receive a free 1/8 page newsletter ad!

Call the office for format details or with help creating your ad.

So sign up today to make paying for your Chamber investment a snap. There are no administration or set-up fees.

\* Don't know the month in which your renewal is due? Contact Sara at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

## Chamber's event cancellation policy

From time-to-time the Chamber has to cancel a planned event. Sometimes it's because the presenter has an un expected emergency, but usually it's because low registration doesn't justify asking a volunteer speaker to travel and for caterers to cook and set up a room for only a handful of attendees.

In those cases, we notify via email those who have registered for the event. Those who have not registered and show up at the venue will be inconvenienced and we apologize. Although we expect walk-ins at the event, we cannot predict how many there will be so we can't include that unknown number in our decision to hold or cancel an event. Often, had we known the number of unregistered walk-ins will attend, we would not have had to cancel the event.

We will not send a mass email about the cancellation of an event. At that point, we feel an obligation only to those who have registered. If you registered for an event, you will have received a reminder email, so there should be no question of whether or not you've registered.

Please understand that holding events is planned around knowing who commits to attending. Often, walk-ins impact the room

set-up and the amount of food prepared. While we don't discourage walk-ins, we have no way of contacting them. If you find at the last minute that you can attend an event, call the Chamber the day before or the morning of the event to make sure your trip isn't wasted.

Bottom line: please register for events. Thank you!



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## Do you know...

...that as a member of the Delaware Area Chamber you may use the Chamber's conference room at no cost? The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It's the perfect location for training, strategic planning or meetings you'd rather have off-site; for home-based members it a perfect place to meet your clients. We'll even supply coffee, water and soft drinks. And best of all, it's FREE. To schedule the room, contact Sara at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)



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# DELAWARE COUNTY EMERGENCY EXERCISE

**VOLUNTEERS NEEDED!**  
TO PLAY ROLE OF THE PUBLIC

**When: April 29, 2016**

**Where: Delaware County Fairgrounds**

**Time: 9:00 a.m. - 1:00 p.m.**

**REGISTER BY  
APRIL 22, 2016**

**Registration Website: [ConnectionsVolunteerCenter.org](http://ConnectionsVolunteerCenter.org)**

**All volunteers will be required to sign a liability waiver before participating in the exercise. Volunteers must be at least 18 years old or have parental consent.**

**LUNCH/  
PARKING  
PROVIDED**





## After Hours a real exercise in hospitality

Cheesy headlines notwithstanding, [Anytime Fitness](#) served guests healthy and delicious treats when they hosted the March Business After Hours. And though the event lost attendees to March Madness and green beer, it was all the better odds of winning gift memberships when host and co-owner Jason Sabo and the fitness center's director of personal training Sandrine Lusch drew business cards. Winning a twelve-month membership was Ty Gates from new Chamber member [Custom Air Conditioning and Heating](#); six and three months went to Brian Miller and Susan Garret respectfully, both from [Mail Pro 1, LLC](#). Donna Myer, [Delaware County Historical Society](#), won a trip to [BackCare Family Chiropractic](#).

Jason and Sandrine also pointed out the Chamber-member membership discount that has been offered since they opened: Delaware Area Chamber of Commerce members receive 25% off their membership dues and 75% off their joining fees. Anytime Fitness is a 24-hour access fitness center that boasts a



myriad of classes, fully integrated state-of-the-art equipment and personal training.

Thank you to Jason and his staff and congratulations to Jason on his upcoming June wedding to his longtime darling, the beautiful Jennifer. [Click here for more photos.](#)



## Another member benefit: discount prescription drug card available FREE to you and all your employees

The Delaware Area Chamber of Commerce, through its membership in the Southern Ohio Chamber Alliance, can make you a hero in your workplace. And because you're a Chamber member in good standing, you can distribute FREE Prescription Drug Cards that can offer your employees and their families savings of up to 75% (discounts average roughly 30%) at more than 56,000 national and regional pharmacies. This card can be used as your primary plan and/or it can be used on prescriptions not covered by your insurance plan. This program also includes other value added programs which will be listed on the card. Generating the card is as simple and quick as entering a name in the card via the link below. (no application/enrollment or eligibility required). This program has "LOWEST PRICE" logic to guarantee the best deal on your prescriptions. (You pay the lower of a discount off Average Wholesale Price—AWP, discount off MAC Pricing or Pharmacy Promotional/Retail price). This card is pre-activated and can be used immediately!

Need to order hard copies of cards for your friends, family, members or employees?

Simply [click here](#) and follow the instructions to order your own personal cards online. You can even customize the cards by adding your own logo image to the cards! Just another way our Chamber looks out for you.

You will need to bring this card to the pharmacy with your prescription.

### Prescription Drug Card

**Member:** Confidential Member

**ID Number:** 3227AEEH3A

**RxBIN:** 610709

**RxGrp:** UN08

INSTRUCTIONS: This card/coupon is pre-activated and can be used immediately. Present this card/coupon to any participating pharmacy to receive a discount on prescription medications.

Pharmacy Helpline | 800-223-2146

Customer Service | 877-321-6755

\*NOTE: Everyone is eligible for this program. There are no age or income restrictions. Each family member must have their own card. If you can't print a card have your pharmacy call the Pharmacy Help Line and we will help them generate your prescription. This card functions as a coupon for prescription drugs at retail pharmacies. THE © NOT VALIDATED.



# Reinvesting Members

[Andrews House, Inc.](#)  
[Best Western Delaware Inn](#)  
[Burgess & Niple, Inc.](#)  
[City of Delaware](#)  
[Clinicare Consultants, Inc.](#)  
[Domtar Personal Care Division](#)  
[First Citizens National Bank](#)  
[Franklin University-Delaware](#)  
[Hilborn Insurance](#)  
[Jabtec LLC, Labeling & Packaging](#)  
[JEGS Automotive, Inc.](#)  
[LSS Delaware County Food Pantry](#)  
[Oxford Automotive](#)  
[Peebles Creative Group](#)  
[Servicemaster Janitorial by Faith](#)  
[State Farm Forman Insurance Agency, Inc.](#)  
[Suburban Natural Gas Company](#)  
[Table Rock Construction, Inc.](#)  
[Todd Etgen Trucking LLC](#)  
[United Way of Delaware County](#)

## April Calendar

### HR Council

Wednesday, April 6  
8:30am Chamber office  
[Click here for details](#)

### B.E.D. & Breakfast

Join the HR Council for this month's program: ADA and religion and culture  
Wednesday April 6  
8:30am Chamber office

### Business BEFORE Hours

Thursday, April 7  
Delaware County Bank  
8:00-9:30am  
[Click here for details](#)

### Open House

City of Delaware  
Public Works Department  
Monday, April 11  
5:00 - 6:30 pm  
[Click here for details](#)

### Safety Council

Delaware Area Career Center  
Tuesday, April 12  
11:30am-1:00pm  
[Click here for details](#)

### Groundbreaking

OhioHealth Oncology Expansion  
Thursday, April 14  
[Click here for details](#)

# Welcome New Members

### Austin Manor

Crystal Dowell -  
Property Manager  
95 Elizabeth Street  
Delaware, OH 43015  
(740) 363-0211  
[www.nationalchurchresidents.org](http://www.nationalchurchresidents.org)  
*Offers a community of 1- & 2-  
bedroom apartments on the Ohio  
Wesleyan Campus*

### Custom Air Conditioning and Heating

Bonnie Green -  
Inside Sales Support  
2097 London Road, Suite L  
Delaware, OH 43015  
(740) 369-4328  
[www.customairco.com](http://www.customairco.com)  
*Provides residential & commer-  
cial heating & cooling repair,  
maintenance & new installation*

### Schooley Mitchell of Columbus

Bruce Ostermeyer - Owner  
2395 Ratcliff Court  
Lewis Center, OH 43035  
(740) 954-6050  
*Provides consulting for telecom-  
munication and merchant ser-  
vices*

### Leadership Delaware

Health Care Day  
Thursday, April 14

### Workforce Development, Educa- tion & Community task force

Friday, April 15  
8:00am Chamber office

### Business Development task force

Tuesday, April 19  
8:00am Chamber office

### Board Meeting

Wednesday, April 20  
7:30am Chamber office

### Infrastructure task force

Thursday, April 21  
8:00am Chamber office

### Third Thursday luncheon

Changes in Labor Legislation Update  
Thursday, April 21  
SourcePoint  
11:45—1:00pm  
[Click here for details](#)

### Business AFTER Hours

Thursday, April 21  
Manos, Martin & Pergram  
5:00-6:30pm  
[Click here for details](#)

### Agency Group

Friday, April 22  
9:00am Chamber office

### New Member Orientation

Tuesday, April 26  
8:00am Chamber office

### Annual Volunteer Appreciation Reception

Wednesday, April 27  
5:00-6:00pm  
Black Wing Shooting Center

### Admin Council

Thursday, April 28  
9:00am Chamber office  
[Click here for details](#)

### SAVE THE DATES

#### Thursday, June 2, 2016

Annual Golf Outing  
[Click here for details](#)

#### Friday, October 14, 2016

Annual Clay Classic  
Details TBA

#### Thursday, February 2, 2017

Annual Dinner  
DoubleTree by Hilton  
Crosswoods 23 @ 270

[Click here to visit the chamber's  
interactive calendar of events](#)



## Open House

The [City of Delaware's](#) Public Works Department has relocated into the new building addition and invites you to take a tour of the new facility. Join them on Monday, April 11, 2016 from 5:00 pm to 6:30 pm at 440 E. William Street.

Mini tours of the new facility will be given by Public Works staff and refreshments will be served.



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## The Non-Profit Bulletin Board

**The Central Ohio Symphony** located in Delaware is looking for additional trustees to join the current Board. The Symphony's mission is "Engaging the Community Through Music." The Symphony has developed a regional and national reputation for innovation and programming. The Symphony was awarded the Chamber's non-profit Quality of Life Award for 2016 and performs for more than 13,000 concert goers each season.

The Board meets six times a year. Board members are expected to serve on a committee, contribute to the Annual Fund Drive and support and advocate for the Symphony. A variety of backgrounds and skills are welcomed. Information on board responsibilities are available to preview. Please contact Warren Hyer, Executive Director of the Central Ohio Symphony at [whyer@centralohiosymphony.org](mailto:whyer@centralohiosymphony.org) or by phone at 740-362-1799.

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### Delaware County Habitat for Humanity

Seeking candidates interested in serving on our Board of Directors. We build and renovate homes in partnership with families in Delaware County who otherwise would not have access to safe, affordable housing. Habitat builds homes and sells them to qualified partner families who perform sweat equity work and pay for the home through interest free loans financed by Habitat. We offer a hand up, not a handout. Delaware County Habitat for Humanity has been in operation for over 25 years and has built over 50 homes.

We operate with a small full-time staff and a volunteer Board of Directors who are responsible for strategic planning, resource development, financial oversight and ensuring that the affiliate is effectively fulfilling our mission. The board meets monthly

on Saturday mornings. In addition to serving on the board, each board member is expected to serve on at least one operating committee.

We are currently seeking board members from Delaware County with diverse skills and backgrounds and a passion for our mission. We are particularly interested in members with background and experience in the legal profession, real estate, mortgage banking, accounting or home construction, but anyone that has an interest should contact us. If you are interested in being considered for a position on our board please send an email to [volunteer@habitatdelawareco.org](mailto:volunteer@habitatdelawareco.org) with a copy of your resume or contact us by phone at 740-363-9950. You can find out more information about us at <http://www.habitatdelawareco.org/>

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### Volunteers needed for IRONMAN 70.3 Ohio

Volunteer registration is now open for IRONMAN 70.3 Ohio scheduled for Sunday, August 21, 2016. More than 2,000 volunteers are needed for the upcoming event. Duties range from athlete registration and venue set-up to finish line support and aid stations.

"Volunteering is a great way to support local athletes, guest athletes and our community," Delaware Mayor Carolyn Kay Riggle said.

Civic, church, school and sports groups are encouraged to volunteer. Volunteers can [sign up here](#) for all days and opportunities. If you have questions regarding volunteering, please contact the Volunteer Director at [ohio70.3@ironmanvolunteers.com](mailto:ohio70.3@ironmanvolunteers.com).



The IRONMAN 70.3 Ohio triathlon begins with a single-loop, 1.2-mile swim in the calm waters of Delaware Lake. Athletes will then embark on a flat and fast 56-mile bike course that includes a few technical sections along the way. The course will wind through Delaware, Marion and Morrow counties before returning to Transition 2, located at Ohio Wesleyan University's Selby Stadium. Finally, athletes will take on a double-loop, 13.1-mile run course with gently rolling hills. The course offers scenic country views and an amazing finish inside Selby Stadium.

**Looking for product or service? Look to your fellow Chamber members first. The Chamber exists for and by its members— [check here](#) before you buy.**

## Foundation seeks award nominations

Do you know someone who is generous to our community and whose public recognition would inspire others?

The [Delaware County Foundation](#) is seeking award nominations to recognize those who give back to our community. The awards honor those whose philanthropic and volunteer contributions benefit Delaware County.



Nominations are being sought in the following four categories:

**Outstanding Business Award**—a business or corporation that demonstrates outstanding sustained commitment to building a culture of civic and charitable engagement through financial support and the creation of a corporate culture that encourages and motivates employees to take leadership roles in philanthropy and community affairs. .

- **Spirit of Philanthropy Award**—an individual or family that demonstrates exceptional personal generosity through a record of outstanding civic and charitable contributions and whose leadership has encouraged others in philanthropic roles.
- **Outstanding Volunteer Award**—an individual who demonstrates excellence in volunteer service, leading to significant improvements in the quality of life in our community. This individual demonstrates exceptional leadership in recruiting, motivating, and coordinating volunteers, devotes great time and effort to the advancement of volunteerism, and has shown deep commitment to voluntary action to address community needs.
- **Outstanding Youth or Youth Group Award**—an individual youth (up to 21 years of age) or youth group that demonstrates outstanding sustained commitment to the promotion of philanthropy and volunteerism through their work in our community. The individual or group acts as a role model for others and encourages interest in volunteerism and philanthropy.

“It’s important for people to take time to nominate their friends, family members or business associates,” says Julie Weller Co-chair of the Awards Committee.

Awardees are determined by a volunteer Selection Committee representing businesses, nonprofit organizations and youth. The awards will be presented at the Foundation’s Evening of Generosity on October 5. This black-tie optional dinner will be held at the Polaris Hilton. “We often hear comments that it is such an inspiring evening,” says Casini, “Attendees say they learn something new and are proud to be a part of all the good going on in the County.”

[Click here](#) for a nomination form or go to the Foundation’s website at [www.delawarecf.org](http://www.delawarecf.org); by emailing a request to: [foundation@delawarecf.org](mailto:foundation@delawarecf.org); or by calling 614-764-2332.

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Certified Public Accountants

**Mike Dickey, CPA**  
Shareholder

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Canton | 330.966.9400  
Delaware | 740.362.9031

Elyria | 440.323.3200  
Worthington | 614.781.6174

[maloneynovotny.com](http://maloneynovotny.com)



## Leadership Delaware Class of 2016 Law Enforcement and the Courts Day

Facilitators: Dane Gaschen '03 & Scott Wolf '99  
Newsletter Editors: Scott Fraker, Scott Ortman,  
Ryan Morgan, Stephanie Scribner & Steve Gorman

The March meeting for Leadership Delaware focused on law enforcement and the courts of [Delaware County](#). The group met at the Delaware County Hayes Building in the Delaware County Department of Job & Family Services conference room.

Our group was fortunate enough to immediately start the day by heading over to the Court of Common Pleas to meet Judge Kip Krueger. We were able to learn the various divisions and differences of the courts and how each operates differently. After an introduction from Judge Krueger, our group was fortunate to sit in on the closing arguments of a jury case. After the completion of the case, we went downstairs to meet Judge David Gormley for an informational session on the process of how judges are elected and in instances where judges may be appointed in the event of the retirement or death of a sitting judge.

Our next activity was to participate in a panel discussion with [City of Delaware](#) Police, Ohio Highway Patrol, Delaware County Sheriff, Judge Krueger of Common Pleas Court, Judge Hemmeter and Judge Sunderman, from the Municipal Court, Judge Hejmanowski from the Probate and Juvenile Court, Probation Department and Carol O'Brien, County Prosecutor. There was a lot of interaction between the panelists and the class, with a great emphasis on what is causing crime in Delaware County, with a consensus that it was opiate addiction.

*Continued on next page*



### Leadership Delaware Class of 2016

Aric Arnett  
[Sarah Moore Community](#)  
Jason Banium  
[Preferred Benefits Services Agency, Inc.](#)  
Suzanne Binaw  
[Delaware County Foundation](#)  
Jim Cornett  
[Alpha Group of Delaware](#)  
Jenna Eaves  
[2K General Co.](#)  
Brad Ebersole  
[Consolidated Electric Cooperative, Inc](#)  
Karen Ferrell  
[Delaware County Board of Developmental Disabilities](#)  
Kelsey Fox  
[United Way of Delaware County](#)  
Scott Fraker  
[Maloney + Novotny](#)  
Steve Gorman  
[SourcePoint](#)  
Jen Keagy  
[Delaware General Health District](#)  
Bill Hall  
[Family Financial of Central Ohio](#)  
Misty Hayden  
[First Citizens National Bank](#)  
Kris Hodge  
[Delaware County Board of Developmental Disabilities](#)  
Travis Irvan  
[Delaware General Health District](#)

Stephanie Jebode  
[Maloney + Novotny](#)  
Gere Jordan  
[Holony Media](#)  
Sabra Kershaw  
[Wesbanco Bank](#)  
Angie Kitchen  
[Fidelity Federal Savings & Loan](#)  
Jen Koslow  
[The Columbus Zoo & Aquarium](#)  
Lisa Lajeunesse  
[Delaware County Board of Developmental Disabilities](#)  
Kayla Lemaster  
[Black Wing Shooting Center](#)  
Jeff Manley  
[Fahey Bank](#)  
Ann McKenzie Teague  
[Liberty Community Center](#)  
Ryan Morgan  
[Delaware Creative Housing](#)  
Scott Ortman  
[Byers Insurance](#)  
Jeff Paetz  
[Phoenix Environmental](#)  
Carrie Rashleigh  
[Delaware City Schools](#)  
Heidi Reed  
[Willow Brook Christian Communities](#)  
Melinda Rich  
[Delaware City Schools](#)

Teri Roberts  
[Delaware County Bank](#)  
Brad Schneider  
[The Growth Coach](#)  
Scott Schroeder  
[OhioHealth](#)  
Stephanie Scribner  
[Delaware County - Family & Children First Council](#)  
Frederick Shanks  
[Domtar Personal Care Division](#)  
Debbie Sonner  
[Delaware County Board of Developmental Disabilities](#)  
Doug Stewart  
[City of Delaware Fire Department](#)  
Pam Taylor  
[Delaware County District Library](#)  
Erin Teets  
[Delaware County Convention & Visitors Bureau](#)  
Joseph Uher  
[Delaware City Schools](#)  
Mike White  
Marion Technical College  
Doyle Whited  
[Del-Co Water Co.](#)  
David Wiseman  
[Delaware County Sheriff's Department](#)  
David Wolf  
[Del-Co Water Company, Inc.](#)

*Leadership from previous page*

Lunch followed with interaction between panelists and the class, before we moved on to Municipal Court. The class was invited by Judge David Sunderman, to attend proceedings in his courtroom, and we were able to observe several cases brought before Judge Sunderman. Two constant themes were Judge Sunderman's concern that the defendants, clearly understood what was happening to them and that his verdicts were given with the respect towards the defendant and the desire to allow them an opportunity to make amends in a timely manner, which would allow them to stay employed (if they currently were) and not place a greater burden on the legal system and the general public.



We then returned to hear a presentation from the City of Delaware Police Department. We learned about the how the city police interact with the various other law enforcement groups. The statistics of different crimes in our community. The various roles the police officers play in our community and the varied duties that officers must complete.

We then heard a presentation from the Sheriff's Department. About their role in the community, the different roles within the sheriff's department, such as the sex offender registry, sheriff's sales, concealed carry permits, and the different locations of the sheriff's department. Including the County jail and the logistics of running the jail on a day to day basis and the various programs that they have within the jail for the inmates. We learned about the programs within the jail and the logistics of operating the jail. The sheriff's department then followed up with a presentation of street narcotics and the issues they are creating in our communities. We discussed the different types of drugs and how shockingly easy they are to obtain. As well as the varied sources of the drugs. The ease of buying drug paraphernalia and the use of everyday products for consuming drugs. We learned about the large percentage of drug addicts in our jails and the problems that creates. Especially with repeat offenders and the problems with detoxing in the jails. This insightful program brought our day to a close, and opened our eyes to the very large and very difficult problem of drugs and drug addiction in our community.

# HW & Co.

## CPAs & Advisors

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## Annual State of the County Third Thursday presentation

In January 2009 the Chamber kicked off its Third Thursday monthly luncheon program with a State of the County presentation. The annual tradition continues to be one of the year's most-attended luncheons and this year packed the house. Presenting were [Delaware County's](#) three commissioners: President of the commission Barb Lewis and fellow commissioners Gary Merrell and Jeff Benton. Click below to view the highlights of their presentation. Thank you to our luncheon sponsor OhioHealth.

[Presentation Part 1](#)

[Presentation Part 2](#)



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## Local OhioMeansJobs screens professional candidates for local employers

In an effort to find placement for the many candidates with mid- to high-level professional experience who live in Delaware County, [OhioMeansJobs](#) facilitates a program to assist both candidates and employers. Lona Helfrich, Workforce Specialist for the Ohio Department of Job and Family Services, has supplied the Chamber with a list of pre-screened professional applicants who are unemployed because of circumstances unrelated to their performance or work history. Below is a list of candidates' specialties and experience. If any of these look like they might fit your needs, contact Lona Helfrich at 740-398-5591 or [Lona.Helfrich@jfs.ohio.gov](mailto:Lona.Helfrich@jfs.ohio.gov).

### Screened Candidates in Delaware County: Professional Candidates of the Month

#### George Wisener

Results-focused management professional offering 30 years of progressive leadership experience. Transforms high-potential staff into outstanding leaders who demonstrate the creativity and savvy that is critical to financial and operational success. Creates, monitors and controls all expense lines of P&L. Identifies gaps and process improvements while streamlining company and building expenses. Establishes, maintains, and communicates standards for sales and labor projections.

<https://www.linkedin.com/in/george-wisener-78652969> [GWisener62@gmail.com](mailto:GWisener62@gmail.com).

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#### Karen Matthias, BSN, MBA

Marketing professional with a passion for developing and executing strategic business plans that deliver sustainable profitability to the bottom line. My expertise includes demonstrated success in marketing products and services to managed care organizations, -hospitals, healthcare professionals and consumers, as well as leadership for marketing and sales teams. In addition, my experience includes product development, brand management, strategic market analysis, executive account management and client-retention strategies that focus on communication, engagement, and education.

<https://www.linkedin.com/in/karenmatthias>

If you are looking for a Professional Level candidate interested in working in Delaware County please contact Lona Helfrich with the State Office of Workforce Development at [Lona.Helfrich@jfs.ohio.gov](mailto:Lona.Helfrich@jfs.ohio.gov) or at 740-398-5591.

**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.**

## 2016 produce market volunteer opportunities

Produce Markets are designed to provide fresh food to individuals and families in need. The Mid-Ohio Food Bank supplies all the produce distributed at the event and most of what is offered is fruits and vegetables but can also include bread and dairy items. Each Market can serve up to 300 families whose eligibility is set at 200% of the federal poverty level.

After each distribution event, all remaining product is distributed to, among others, [People In Need of Delaware County](#). In addition to PIN staff, each Market event needs volunteers to assist. The Market dates are held at the PIN facility at 138 Johnson Dr., Delaware from 2:30-4:30. Volunteers are asked to arrive 30 minutes prior to the event and to park across the street at [Office City Express](#). The Market events are held rain or shine and volunteer jobs include set-up, client sign-in, traffic control and clean-up.

For questions or to schedule a volunteer date, call Randy Bournique at 740-363-6284 or email to [rbournique@delawarepeopleinneed.org](mailto:rbournique@delawarepeopleinneed.org).

### Market dates:

April 27

May 25

June 29

July 27

August 31

September 28

October 26

November 30

## Let them know you belong and support; link to Chamber logo

The most comprehensive research study to date on the relationship between Chamber membership and consumer confidence shows a marked effect for both large and small business. The caveat, however is that the positive outcomes only occur when the consumer knows that a business is a Chamber member. As a member of the Delaware Area Chamber of Commerce in good standing, you are encouraged to use the Chamber's logo on your email signature, website, stationery and marketing materials. Call the Chamber for an electronic version of our logo. Take advantage of the cache your membership brings to your business.

Click the image to the right for a high quality version of the "Proud Member" Web Stamp.



Click the image to the right for a high quality version of the Chamber Web Stamp.



Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.

## Save money on health benefits without pinching pennies

As a chamber member with 2-50 employees, you can get a discount on any health plan from Anthem Blue Cross and Blue Shield – including industry-leading HSAs, HRAs and HIAs.\*

While your competition is busy cutting corners, you get preventive care programs, prescription drug coverage and one-stop shopping for a complete benefits package.

Call (888) 506-1574, or get a free quote online at [www.chambersaver.com/cocc](http://www.chambersaver.com/cocc).



MEDICAL | DENTAL | VISION | LIFE | DISABILITY | BEHAVIORAL

\*Discount only applies to Chamber members who do not already have other insurance. Anthem Blue Cross and Blue Shield is the state-licensed insurance provider for independent business owners and associations. \*Anthem's coverage and benefits for Blue Cross and Blue Shield members are subject to the individual rules of the Blue Cross and Blue Shield Association. ©2015

For a list of Anthem-authorized Chamber member agents, call the Chamber at 740-369-6221 or [Click Here](#)



Please join us

## **CELEBRATE THE GROUNDBREAKING**

of a new radiation oncology expansion  
at the OhioHealth Delaware Health Center

You are invited for light refreshments and a short program  
to celebrate our newest addition to the Delaware Health Center.

**WHEN:** Thursday, April 14

**TIME:** 3:30 p.m.  
Program to begin at 4 p.m.

**WHERE:** OhioHealth Delaware Health Center  
801 OhioHealth Boulevard  
Delaware, Ohio 43015

**RSVP:** Please reply by Friday, April 8 by calling  
(614) 544.8967 or emailing  
athena.sidenstricker@ohiohealth.com

*Construction will begin on a new Radiation Oncology suite to compliment the medical oncology and infusion services available at the Delaware Health Center. OhioHealth is proud to provide a full continuum of cancer services to Delaware County.*

*[OhioHealth.com/UnitedWeFightCancer](http://OhioHealth.com/UnitedWeFightCancer)*

## Chamber “ads” new dimensions and new sizes to newsletter advertising

More than 900 readers at over 400 businesses receive our electronic monthly newsletter. The newsletter is also linked to and archived on our website for even more exposure. Using the Chamber newsletter to reach hundreds of customers is a terrific value. All ads are in full color and should be sent electronically in either a Publisher, png, jpeg or PDF format **ONLY** by the 20th of the month for placement in the next month’s edition. **And if you prepay for 10 months, you’ll receive two additional months of the same size ad FREE!** Email your ad to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)

Ad prices are for one run:

Full page*	8.5” x 11”	\$125
Half page**	5.25” h x 8” w	\$ 90 NEW AD SIZE
Quarter page	5.25” h x 4” w	\$ 75
One-eighth page**	2.62” h x 4” w	\$ 50

\* vertical only \*\*horizontal only

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## Share your news

New staff? New product line? Industry recognition? Tell us what’s going on in your business so that we can share it with our membership. Call us at the Chamber at 740-369-6221 or e-mail your news to [hquaine@DelawareAreaChamber.com](mailto:hquaine@DelawareAreaChamber.com)

**Looking for product or service? Look to your fellow Chamber members *first*. The Chamber exists for and by its members— [check here](#) before you buy.**

## Chamber Referral Buck\$\$...

..is a program that rewards current members for referring new member businesses. Your efforts to grow your organization will earn you \$50 in **Chamber Referral Buck\$\$**. You’ll receive a certificate good for *any* Chamber invoice. You may use more than one Chamber Referral Buck\$\$ certificate for any invoice. Redeem your **Buck\$\$** for advertising, sponsorships, event attendance or membership renewal.

***The more we are, the stronger we are. Working together....  
It’s Good for Business!!***

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## Having trouble clicking newsletter links?

If you have been having difficulty accessing links from the electronic newsletter, you may need to try the “mobile” version. Smartphone, tablet, and Google Chrome users should use the alternative version of the newsletter, available from the newsletter email or found right below the main newsletter link from our newsletter webpage. Let us know of any other newsletter issues by contacting Sara at 740-369-6221 or email at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com).

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## Your Chamber membership: True or False?

- The Chamber receives several requests each year for goods or services provided in our community and recommends Chamber member businesses. The Chamber encourages members to supply the office with their brochures for display at no charge. **FALSE!** The Chamber receives *hundreds* of requests each year by phone, email and in the Chamber office.
- Free for the asking is a prescription discount card that you can distribute to all your employees. **TRUE!** There’s nothing to sign; no charge to distribute or to use; accepted at all the big chain pharmacies; and the discount is often a bigger savings than the co-pay. Look like a hero to your staff and contact Sara today: 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or check out [this month’s article](#) for more information!
- The Chamber’s conference room may be reserved at a very reasonable cost to Chamber members. **FALSE!** The conference room sits 25 comfortably and has a screen, projector and Wi-Fi. Also on hand: podium, easel and white board. It’s the perfect location for training, strategic planning or meetings you’d rather have off-site; for home-based members it a perfect place to meet your clients. We’ll even supply coffee, water and soft drinks. **And best of all, it’s FREE.** To schedule the room, contact Sara at 740-369-6221 or [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)





*Let us bring you lunch!*  
*Boxed Lunch Fundraiser*  
**April 12–13, 2016**



**Treat your staff and support a great cause!**

Join us on April 12 and 13 for a community-wide effort to support SourcePoint's Meals on Wheels program, which provides more than 190,000 meals each year to homebound seniors and others in Delaware County.

Our boxed lunch fundraiser provides you with a delicious lunch from the Delaware County Community Market for \$10 – with \$5 going directly to Meals on Wheels – and it's delivered right to your office!

Want to have an even bigger impact? Make a direct contribution to support Meals on Wheels.

**It's a great way to support your community!**

To place your lunch order or donate to Meals on Wheels, go to **[www.MySourcePoint.org/lunch](http://www.MySourcePoint.org/lunch)** by April 6, 2016.

*Presented by*



*Sponsored by*

Sarah Moore Community  
Trucco Construction  
American Showa, Inc.  
Delaware Speech & Hearing Center  
Fidelity Federal Savings & Loan  
Inno-Pak, LLC

*Lunches provided by*





# Delaware Area Safety Council News

## 2016/2017 Safety Council Scholarship

The Delaware Area Safety Council will offer two (2) \$1,500 scholarships for two individuals for the 2016-2017 academic year. Applications are due on Tuesday, April 26, 2016.

Eligibility requirements:

- Must be enrolled or plan to enroll full-time in a certificate or degree-conferring institution for the 2015-2016 academic year
- Must be enrolled or plan to enroll in a health, safety, or related field
- Preference is given to those employed at a Safety Council-enrolled company, located in Delaware County, or a child of an employee (includes step-, adopted, and foster children)
- Secondary preference is given to a student or alum of the [Delaware Area Career Center](#)

- Application must be completed and submitted to the Chamber office no later than May 2, 2016, including a maximum 500-word essay on how you plan to use your education for the betterment of health and safety practices
- This is NOT a need-based scholarship nor is there an age-requirement

Recipients will be notified via phone on May 3, 2016. Awards will be presented during our regular Safety Council meeting on Tuesday, May 10, 2016. The recipient must use the funds during the 2015-2016 academic year or forfeit the funds. Recipient must provide proof of registration and instructions on submitting the funds. The funds will be made payable to that institution and not to the recipient. Contact Sara at the Chamber if you have any questions and to submit your application.

[Click here to fill out an application.](#)

## External training opportunities

Remember that up to two of your 10-meeting requirements can be substituted by external trainings. BWC offers an abundance of courses that fit your company's needs. (Please note that webinars and in-house trainings do not count for credit.) Check out their training center online [here](#). [Click here for the list of courses offered in Columbus for FY16](#). Courses near the end of the fiscal year in June always fill up fast so plan ahead: schedule your courses now to ensure seating.

If you have any questions regarding what counts for credit, contact Sara at the Chamber at 740-369-6221 or

[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)

## March meeting recap

Thank you, Sue Hanson, Executive Director of [Helpline of Delaware and Morrow Counties](#) for presenting at our March meeting! Sue talked to us about the importance of our mental health, often overlooked due to society's stigma about such issues. Encouraged to get screenings, just as you would dental check-ups, Safety Council members were enlightened on the statistics and facts surrounding mental wellness. One eye-opening fact revealed that the world is not split into those who have a serious mental illness and those who do not. The fact is, any one of us could develop any range of illnesses just like the common cold or breaking a bone. All the more reason to keep yourself healthy by getting your check-ups done.



[Click here](#) for BWC's e-newsletter!

## Safety Council Calendar

**April 12th:** MCO Open Enrollment

**April 26th:** Scholarship applications are due

**May 5th\*:** Marion Area Safety Council: Health & Wellness Series: Weekend Warriors Strains and Sprains

**May 10th:** Annual Awards meeting

**May 17th:** Vendor registration forms are due

**June 14th:** 3rd Annual Health & Wellness Fair

RSVP by contacting Safety Council Program Director Sara Vaught at [dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com) or by calling 740-369-6221. Unless otherwise noted, all Safety Council meetings are held at 11:30 am at the [Delaware Area Career Center](#), South Campus, 4565 Columbus Pike, Delaware, 43015.

\*Counts for one external training credit

## Safety Council Reminders

- Don't forget to sign in *at every meeting* and check the box if you are a CEO.
- March's meeting was meeting number 9 of 12 for FY16
- Need to check your attendance? Call or email Sara at the office: (740) 369-6221  
[dachamber@DelawareAreaChamber.com](mailto:dachamber@DelawareAreaChamber.com)



